http://www.hawaii.gov/hirec

June 2008

This Is a Renewal Year, and the Deadline is Nov. 30

2008 is a renewal year, and the renewal deadline is **NOVEMBER 30, 2008**. All real estate licenses, course certifications, prelicense school, instructor, and substitute instructor registrations, and continuing education provider registrations must be renewed by the renewal deadline to be assured that there is no break in the validity of your license, certification, or registration.

ON-LINE RENEWAL will be offered again! For the 2006 renewal period, an impressive 86.49 % of eligible real estate salesperson licensees, and 81.47% of eligible real estate broker licensees chose the on-line route.

For an industry that uses electronic technology in its day-to-day business, the on-line renewal option should be every licensee's first choice. There will be a **discount on renewal fees** for those licensees who choose the on-line renewal route. More information will be posted on the Commission's website, www.hawaii.gov/hirec, click on Real Estate License Renewals.

In late August, Licensing Branch will mail information to all Principal Brokers (PBs) regarding their associated agents and if they have completed their continuing education (CE) requirement. By law, the PB is responsible for all the licenses of the brokerage firm.

It is highly recommended that the licenses/registrations of the brokerage firm, PB, BICs, and RBOs be simultaneously renewed during early November and prior to renewals of all associating licensees to ensure sufficient time to correct any problems and to ensure successful renewals of associating licensees.

If an associating licensee's renewal application is submitted prior to the PB's, BIC's, and brokerage firm's renewal applications, the associating licensee's renewal application will be held in suspense until the PB, BIC(s), and brokerage firm have successfully renewed all licenses.

PBs and BICs should complete all CE requirements immediately as successful renewal includes completion of CE requirements **prior to** submission of a renewal application.

To re-register a branch office, a BIC's license must also be successfully renewed in addition to the PB's license and the brokerage firm's license by the November 30, 2008, deadline.

If the PB's, BIC's, and/or the brokerage firm's license are not successfully renewed **prior** to the associating licensees,

all associating licensees will be renewed on **inactive** status.

Whether license renewals are handled by the individual licensee or the brokerage firm, the PB is responsible for the associating licensee's current and active status.

It is recommended that PBs ensure all associating licensees are current and active by requiring all licensees to submit a photocopy of their 2009-2010 pocket license prior to December 31, 2008. **REMEMBER**, by January 1, 2009, licenses which are not current and active are converted to an inactive or forfeited status.

If this conversion takes place, disciplinary action may occur against the licensee operating under an inactive or forfeited license status, and the consumer may recover all commissions and/or compensations paid.

RENEWING ON ACTIVE STATUS: Individual licensees who renew their license on active status need to complete 10 hours of approved CE courses.

Licensees are required to take at least one mandatory core course. For the current 2007-2008 biennium, the mandatory core course is split into two parts, Part A and Part B. Licensees must complete both parts of the core course to receive the full, four-hour credit.

The CE completion certificates do not have to be submitted with the renewal application unless otherwise instructed. All CE courses should be completed in advance of the date of submission of the renewal application or the license may be renewed on an inactive status.

Any individual licensee not completing the CE requirement will be renewed on an inactive status without further notice.

Based on Hawaii Revised Statutes, Section 467-1.6, "Principal brokers. (a) The principal broker shall have direct management and supervision of the brokerage firm and its real estate licensees. (b) The principal broker shall be responsible for: . . . (6) Setting a policy on continuing education requirements for all associated real estate licensees in compliance with the statutory requirement; . . . (7) ensuring that the licenses of all associated real estate licensees and the brokerage firm license are current and active;" This

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means that all principal brokers may include in their policies and procedures manual procedures regarding keeping track of CE courses associated agents have taken during the biennium. For instance, a PB may require that copies of CE course completion certificates be submitted to the PB or BIC.

CE RECORDS: Upon completion of a CE core or elective course(s), a licensee will receive a "purple" colored certificate with either "core" or elective" printed on the left and right sides of the certificate. If a certificate was not issued or is misplaced, please contact the CE provider. This procedure may change shortly with the new Continuing Education tracking system the Commission is reviewing. You will be notified of any changes that are implemented.

Core courses – the Commission has its core course available in both a live classroom presentation and an on-line version. "Real Estate Law Update and Agency Overview 2007-2008" (Part A), and "Real Estate Law Update and Disclosure Overview" (Part B) were developed for the Commission by Pacific Real Estate Institute in partnership with ProSchools, Inc. Note: Part B will be available in June, 2008.

E-File and E-Pay Your General Excise Tax

Submitted by Hawaii Department of Taxation

The State Department of Taxation recently enhanced businesses' ability to file and pay their General Excise (GE) tax returns (G-45 and G-49) electronically by eliminating the \$2.50 fee.

It is now free and convenient to e-file and e-pay. However, those taxpayers paying by credit card will have the 2.25% processing fee charged by the credit card companies passed on to them.

All businesses are encouraged to complete and file their GE tax returns online, as well as pay online. Go to: www.ehawaii.gov and click on Electronic Tax Filing.

Some of the benefits of filing and paying online include:

- It's fast!
- It's easy!
- It's accurate!
- You'll receive confirmation your tax return was filed.
- You'll receive confirmation your payment was authorized.

Businesses wanting additional information or wanting assistance in filing their first G-45 or G-49 online, please call the Department of Taxation's Customer Call Center at (808) 587-4242 or toll free at 1-800-222-7572.

<u>Reminder</u>: The annual GE tax return (G-49) is **required** to be filed annually, even if the business has zero income.

Check the continuing education course schedule in the Bulletin or go to the Commission's website: www.hawaii.gov/hirec

RENEWING ON INACTIVE STATUS: Individual licensees who renew their license on an inactive status do not have to complete the CE requirement but must submit the renewal application and fees by November 30, 2008. An inactive licensee desiring to change to active status shall submit the original CE certificates with a completed Change Form and a reactivation fee.

NEW SALESPERSON in 2008: If you were issued a <u>new salesperson license</u> in calendar year 2008 and renew your license by the renewal application deadline of November 30, 2008, you will be deemed to have completed equivalent to the CE requirement and will not have to complete the CE requirement for this license renewal only.

CANDIDATES FOR LICENSURE: Subject to compliance with the license application deadline, a candidate for licensure may want to consider being licensed as of January 1, 2009, rather than the remaining months of 2008 and be subject to renewal requirements. Please call the Real Estate Branch (808-586-2643) for additional information.

UPDATE ANY ADDRESS CHANGES IMMEDIATELY. During the last renewal in 2006, the Commission received 400 pieces of returned mail due to expired addresses. For the 2008 license renewals, licensees will receive a postcard reminder to renew their license in a timely manner. Licensees will no longer receive the actual renewal application.



State of Hawaii Real Estate Commission

Telephone 586-2643 Website: www.hawaii.gov/hirec

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This material can be made available to individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.

The Chair's Message

Congratulations to those that have completed Part A of the Real Estate Commission's 2007-2008 Real Estate Law Update and Agency Overview, the first two hours of the four-hour

mandatory core course. Part B, Real Estate Law Update and Disclosure Overview will be available in June, 2008, and will complete the mandatory four hours of continuing education requirement. Licensees still must take six hours of elective continuing education courses to meet the required 10 hours of continuing education. Part A brought licensees current with relevant 2006 and 2007 laws changes, and Part B will update licensees with legislative changes.



Trudy Nishihara

The Commission made

this change in format based on concerns expressed by licensees, who felt that it was important to learn of changes in the law that impact licensees as soon as the laws pass. The Mandatory Seller Disclosures in Real Estate Transactions law, Hawaii Revised Statutes, Chapter 508D, will be covered in Part B. The course will identify responsibilities of both the seller and the agent. By November 30, 2008, all 10 hours of CE must be completed in order to renew a real estate license on active status for the 2009-2010 licensing biennium. The Education Review Committee is chaired by Maui Commissioner Carol Ball, and she also oversees the Commission's Education Evaluation Task Force (EETF), which is comprised of industry volunteers. The EETF was closely involved in the development of the twopart core course. The EETF is instrumental in making recommendations to the Commission's Education Review Committee on topics related to education, including prelicense curricula, continuing education courses, education equivalency rule changes, and testing and test development issues. In the very near future, the EETF will review the feasibility of requiring post-license education for both salespersons and brokers.

The Laws and Rules Review Committee is chaired by Kauai Commissioner Louis Abrams, and he also oversees the Ad Hoc Committee on Consumer-Broker Relationships. After two years of studying the agency issue as it is manifested in different states and Canada, the conclusions are being finalized, and a decision is nearing regarding any possible changes to the existing Hawaii Administrative Rules that address agency. The concern is that the rules reflect current real estate practices or correct current practices which may not be in the best interests of the consumer. The Condominium Review Committee is chaired by Oahu Commissioner Bill Chee. The Condominium Review Committee has had its hands full since the successful recodification of the condominium law as reflected in the creation of Hawaii Revised Statutes (HRS), Chapter 514B, which now governs condominium projects and condominium associations in Hawaii. (HRS, Chapter 514A, the original condominium law, is still in effect and must be referred to in conjunction with Chapter 514B.)

During the 2008 legislative session, there were a few housecleaning bills up for review to fine-tune the new condominium law. The Condominium Review Committee, working together with the Commission's Ad Hoc Committee on Condominium Education and Research, are in the last phase of a project to produce a condominium consumer pamphlet for distribution to condo owners as well as potential new owners. Commissioners Stanley Kuriyama (Oahu broker and Commission Vice Chair), Michele Sunahara Loudermilk (public member and Vice Chair – Laws and Rules Review Committee), Annette Aiona (Big Island broker and Vice Chair - Education Review Committee), Mark Suiso (public member and Vice Chair Condominium Review Committee) and Commissioner Frances Gendrano Ball (Oahu broker) comprise the full Commission and participate in all standing committee meetings and full Commission meetings. The Commission reviews license applications where prior convictions, judgments, involuntary liens, outstanding tax obligations, disciplinary actions, or pending lawsuits are part of the applicant's history. Settlement Agreements and disciplinary actions also come before the Commission for review and approval. The Commission takes very seriously the allegations and the findings presented, and takes its time in reviewing the sanctions and if they are reflective of the seriousness of the possible violations by the licensee.

There are currently no background checks or fingerprinting checks required from real estate license applicants. The Commission is charged with making the best decision utilizing all the information provided including testimonials from the applicant, and letters of support from associates, friends and family.

As you can see, there is much that goes on within the workings of the Real Estate Commission. The Commission encourages all licensees to familiarize themselves with the different professional organizations that are available. Membership in a professional organization means that standards of practice for specialized areas of the profession are emphasized. For example, the National Association of Realtors (NAR) has its Code of Ethics. The Code of Ethics is a guide to conduct in the course of real estate transactions. Hawaii Administrative Rules, Section 16-99-3(b) mandates that all licensees " . . . protect the public against fraud, misrepresentation, or unethical practices in the real estate field."

Some of these organizations, locally, are Certified Commercial Institute of Management, (CCIM), Institute of Real Estate Management (IREM), and Hawaii Association of Realtors (HAR). The HAR is the umbrella organization for all Realtor boards statewide. Local boards include the Honolulu

The Chair's Message

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Board of Realtors, Kauai Board of Realtors, Realtors Association of Maui, Inc., Hawaii Island Board of Realtors, and Kona Board of Realtors. Each Board has benefits for their members that may include educational courses, participation in the local political process, industry events, regular newsletters, volunteer opportunities, insurance contacts, discount or dollar savings on retail purchases from car rentals, computer purchases, etc. Locate your Board and be current in your practice and profession.

The Commission is working on its Programs of Work for its three standing committees for the fiscal year 2009. Please contact the Real Estate Branch if you have suggestions on what to include in the 2009 Program of work for any of the standing committees. You may email *hirec@dcca.hawaii.gov*, telephone 808-586-2643, or write to 335 Merchant Street, Room 333, Honolulu, HI 96813.

Number of Brokers and Salespersons as of April 15, 2008

License TypeTotal	<u>Individual</u>	Corp/Partnership	Sole Owner	<u>Other</u>
<u>Broker</u>				
Active 5651	3091	938	1141	481
Oahu 3566	1865	618	791	292
Hawaii 857	485	134	159	79
Maui 779	462	133	112	72
Kauai 359	206	48	71	34
Molokai 20	10	4	5	1
Lanai 7	3		1	1
Mainland 63	60	1	2	
Foreign				
<u>Broker</u>				
Inactive 674	588	64		22
Oahu 332	289	37		6
Hawaii 65	51	8		6
Maui 60	40	12		8
Kauai 31	27	3		
Molokai 2	2			
Lanai				
Mainland 178	174	4		
Foreign 5				
<u>Salesperson</u>		Salespe	erson	
Active	9189	Inactive		5823
Oahu	5454	Oahu		3120
Hawaii	1256	Hawa	ii	660
Maui	1605	Maui		882
Kauai	698	Kauai		445
Molokai	28	Molol	kai	1
Lanai	5	Lanai		6
Mainland	140	Main	land	687
Foreign	3	Foreig	gn	22

The "Other" category includes limited liability companies, limited liability partnerships, and joint ventures.

Administrative Actions

James E. McKellar and Certified Management, Inc.—REC 2007-60-L

In late 2006, Respondents James E. McKellar, a real estate broker, and Certified Management, Inc. renewed their licenses for the period January 1, 2007, through December 31, 2008. RICO alleged that they responded "no" to the question, "In the past 2 years has your license in this state or any other jurisdiction been formally disciplined by way of a fine, suspension, restriction or revocation?" Respondents failed to disclose the fact that on March 24, 2006, the Commission approved settlement agreements which included fines against Respondents. The allegations, if proven, would constitute a violation of the following statutes: HRS §436B-19(5) (procuring a license through misrepresentation); §467-14(20) (failure to maintain a reputation of or record for honesty); §467-14(13) (violating the chapter), §467-20 (filing a document with the Commission that is false or untrue or contains any material misstatement of fact), and HAR §16-99-25 (filing a false statement with the Commission). Respondents waived their right to a hearing and agreed to a disposition of this case in accordance with a Settlement Agreement Prior to Filing of Petition for Disciplinary Action. They stated that the incorrect answers provided on their renewal forms were the result of a clerical mistake, not an intent to withhold information. Respondents entered into this Settlement Agreement as a compromise of the claims and to conserve on the expenses of proceeding with an administrative hearing. Respondents agreed to pay a \$1,000 fine.

The Commission accepted the Settlement Agreement on January 25, 2008.

Makai & Associates, Inc., a Real Estate Broker, Heidi M. Venable, Principal Broker, and Michele M. Foster, a Real Estate Salesperson—REC 2005-239-L

On May 17, 2007, RICO filed with the Office of Administrative Hearings a Petition for Disciplinary Action against Real Estate Licensees; Demand for Disclosure to Respondents. The petition asserted factual allegations concerning Respondents' conduct as real estate licensees that, if proven by a preponderance of the evidence, might constitute violations of the following laws: HRS §436B-19(2) (Engaging in false or deceptive advertising or making untruthful statements), (17) (Violating this chapter or any rule or order of the licensing authority), §467-1.6(b)(2) (Principal broker responsible for the firm's records, contracts, and documents), (b)(3) (Principal broker responsible for all real estate contracts and their handling by the associated real estate salesperson), 14(1) (Commission may suspend or revoke any license for misrepresentation concerning any transaction), §467-14(13) (Violating this chapter), (18), HAR §16-99-3(b) (Licensee shall protect the public against fraud, misrepresentation, or unethical practices), (f) (Licensee shall see that financial obligations and commitments are in writing and placed in the hands of all parties

involved), and (u) (Licensee shall not modify the terms of a signed instrument without written consent of all parties). Prior to the hearing date, the parties reached settlement. With regard to the underlying complaint, Respondents asserted they believed they behaved lawfully and appropriately because their actions conformed to the legal advice they received from attorneys who were familiar with the State's Residential Landlord-Tenant Code, Chapter 521 HRS. Respondents further asserted that in no way did they ever intend to cause frustration or harm and that they at all times attempted to resolve any disagreement in a professional manner. Respondents did not admit violating any law and entered into the Settlement Agreement as a voluntary compromise to conserve on the expense of an administrative hearing. Under terms of the agreement, Respondents agreed to pay \$4,000 restitution to a specified client. Respondents further agreed to pay a \$3,500

The Commission approved the Settlement Agreement on February 29, 2008.

Michael J.W. Lopez, a Real Estate Salesperson—REC 2007-149-L

RICO alleged that on October 30, 2006, a judgment was entered finding Respondent guilty of driving under the influence. The judgment was based on Respondent's February 26, 2006 arrest. Respondent disclosed the judgment to the Commission via his November 28, 2006 renewal application. RICO asserted that the allegations in that judgment, if proven at an administrative hearing before the Commission, could constitute violations of at least the following statutes governing the conduct of real estate licensees: HRS §436B-19(12) (failure to adhere to any law in an improper manner for a licensee), (14) (criminal conviction of a penal crime directly related to the duties of the licensed profession), and (17) (violating the chapter).

Respondent agreed to dispose of this case in accordance with this Settlement Agreement prior to Filing of Petition for Disciplinary Action. Respondent agreed to pay a \$2,500 fine.

The Commission approved the Settlement Agreement on February 29, 2008.

John Yeh—REC 2005-172-L

On December 28, 2007, RICO filed a Petition for Disciplinary Action against Respondent, alleging he violated, in part, the following statutes: HRS §467-14(3) (pursuing a continued and flagrant course of misrepresentation), (8) (any other conduct constituting fraudulent or dishonest dealings), (20) (failure to maintain a record or history of competency and fair dealing) and §467-20 (filing a false or untrue document). Respondent admitted to the veracity of the allegations and entered into this Settlement Agreement after Filing of Petition for Disciplinary Action. Respondent agreed to revocation of his real estate salesperson's license.

Administrative Actions

The Commission accepted the Settlement Agreement on February 29, 2008.

SVC—Hawaii, L.P. and Gretchen I. Watson-Kabei—REC 2004-268-L

RICO and Respondents entered into a Settlement Agreement after Filing of Petition for Disciplinary Action. On June 27, 2007, RICO filed a Petition for Disciplinary Action alleging Respondents violated HAR §§16-99-3(f) and (u). Respondents did not admit to violating any law or rule but

acknowledged that RICO had sufficient cause to file the petition. RICO acknowledged that Respondents have fully resolved all claims as asserted by the reporting party. Respondents entered into the Settlement Agreement as a compromise of the claims and to conserve on the expenses of proceeding with an administrative hearing on this matter. Respondents agreed to pay a \$2,000 fine.

The Commission accepted the Settlement Agreement on March 28, 2008.

Continuing Education Providers

Abe Lee Seminars	942-4472	Hawaii Island Board of Realtors, Inc.	935-0827
Akahi Real Estate Network, LLC	331-2008	Hogan School of Real Estate	1-800-794-1390
All Islands Real Estate School	564-5170	Honolulu Board of Realtors	732-3000
Americas Best	360-683-6640	Investment Property Exchange Services	387-4140
Brian R. Thomas dba Edventures	885-2117	Kauai Board of Realtors	245-4049
Career Webschool	1-800-532-7649	Kendalltodd, Inc.	919-688-8223
Carol Ball School of Real Estate	871-8807	Kona Board of Realtors, Inc.	329-4874
Character Training Inc.	425-485-977	Lorman Education Services	715-833-3940
CLE International	303-377-6600	Lynn W. Carlson	874-4064
Coldwell Banker Pacific Properties	597-5542	Maui Community College-VITEC	984-3231
Continuing-Ed-Online.Org	1-800-925-1502	Pacific Real Estate Institute	524-1505
Dower School of Real Estate	735-8838	ProSchools, Inc.	1-800-452-4879
Ecobroker International	1-800-706-4321	Ralph Foulger's School of Real Estate	591-2980
Eddie Flores Real Estate	951-9888	Realtors Association of Maui Inc.	873-8585
Energy & Environmental Bldg Assn	952-881-1098	Remi School of Real Estate	263-9500
ERA School of Real Estate	877-6565	Russ Goode Seminars	597-1111
Fahrni School of Real Estate	486-4166	Seiler School of Real Estate	874-3100
Fleet Realty Inc.	639-4123	Servpro Industries, Inc.	615-451-0600
Hawaii Academy of Real Estate	245-8169	Shari S. Motooka-Higa	537-8520
Hawaii Association of Realtors	733-7060	The Seminar Group	206-463-4400
Hawaii CCIM Chapter	528-2246	University of Hawaii at Manoa	956-8244
		Vitousek Real Estate Schools, Inc.	946-0505

Scheduled Continuing Education

An updated schedule is available at http://www.hawaii.gov/hirec. Courses are subject to change or cancellation; please check directly with the provider to confirm date, time and location.

Courses with a (CORE) are approved 2007-2008 core courses and receive 2 hours credit. For the 2007-2008 biennium, the core course consists of Part A (2007) and Part B (to be offered in 2008) Licensees must complete both Part A for 2 hours credit and Part B for 2 hours credit to receive the full 4 hours credit. Both Part A and Part B will be available in 2008. All other courses are electives and receive 3 hours credit. If you are taking courses to reactivate an inactive license this year, you must first satisfy the prescribed continuing education hours of one prior renewal period. If you are restoring a real estate license, telephone the Licensing Branch at (808) 586-3000 for specific instructions and information.

HILO

HILO						
DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
8/8/2008		(CORE) PART A - REAL EST LAW UPDATE AND AGENCY OVERVIEW 200	HIISLAND BD OF REALTORS 07-2008	HIBR CONFERENCE RM	HILO	SPADINGER
9/12/2008		(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200		HIBR CONFERENCE RM	HILO	SPADINGER
9/12/2008		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	HI ISLAND BD OF REALTORS	HIBR CONFERENCE RM	HILO	TUMBAGA
10/17/2008		(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200		HIBR CONFERENCE RM	HILO	SPADINGER
10/17/2008		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	HI ISLAND BD OF REALTORS	HIBR CONFERENCE RM	HILO	TUMBAGA
KAUAI						
DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
6/6/2008	09:00am	ESSENTIALS OF LISTING	KAUAI BOARD OF REALTORS	KAUAI MARRIOTT HOTEL	LIHUE	COBB
6/17/2008		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	TUMBAGA
		TITLE INSURANCE AND TITLE REPORT RED FLAGS	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	NASSER
7/8/2008		ESCROW A - Z	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	NASSER
		ESSENTIALS OF THE PURCHASE CONTRACT	KAUAI BOARD OF REALTORS	KAUAI MARRIOTT HOTEL	LIHUE	COBB
		IDIOSYNCRASIES OF HAWAII LAND COURT PROPERTY	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	NASSER
		HAWAII LANDS, HISTORICAL REVIEW LEGAL ISSUES	KAUAI BOARD OF REALTORS KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH HILTON KAUAI BEACH	LIHUE LIHUE	NASSER STONE
		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	TUMBAGA
10/7/2008	08:30am	TITLE INSURANCE AND TITLE	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	NASSER
		REPORT RED FLAGS				
11/7/2008	08:30am	FINANCE	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	LOVENTHAL
11/18/2008	08:30am	ESCROW A - Z	KAUAI BOARD OF REALTORS	HILTON KAUAI BEACH	LIHUE	NASSER
MAUI						
DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
6/6/2008	08:30am	HAWAII LANDS, HISTORICAL REVIEW	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	NASSER
6/12/2008		ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HOLIDAY
6/17/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		REALTORS ASSN	KAHULUI	SHERLEY
6/17/2008	08:30am	RESIDENTIAL PROPERTY MANAGEMENT BASICS	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	SHERLEY
6/18/2008	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
7/10/2008		ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HOLIDAY
		LAND USE AND DEVELOPMENT	REALTORS ASSN OF MAUI	REALTORS ASSN		LEE
7/14/2008	08:30am	ACCREDITED BUYER REPRESENTATIVE COURSE	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HALL

7/15/2008	08:30am	ACCREDITED BUYER REPRESENTATIVE COURSE	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HALL
7/16/2008	08:30am	INNOVATIVE MARKETING TECHNIQUES FOR BUYER'S REPS	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HALL
7/23/2008	08-30am	ASHISTANDARDS	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
7/25/2008	08:30am	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	NASSER
8/11/2008	08:30am	ESCROW A - Z	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	NASSER
	08:30am	CONDOMINIUM PRINCIPLES AND DISCLOSURE LAW	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
8/14/2008	09:00am	ESSENTIALS OF THE PURCHASE CONTRACT	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	WOOD
8/15/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200		REALTORS ASSN	KAHULUI	SHERLEY
8/15/2008	00.20am	FEDERAL FAIR HOUSING, RENTALS		REALTORS ASSN	KAHULUI	SHERLEY
8/19/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200		REALTORS ASSN	KAHULUI	YESK
8/19/2008	08:30am	ADVANCED 1031 EXCHANGES	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	YESK
9/11/2008	09:00am	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	WOOD
				REALTORS ASSN	KAHULUI	SHERLEY
		(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200	07-2008			
9/15/2008	12:00pm	UNDERSTANDING CONDOMINIUM OWNERSHIP	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	SHERLEY
9/17/2008	01:00pm	IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	TUMBAGA
9/17/2008	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
		RESIDENTIAL TAX RULES,	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	CURTIS
9/19/2000	09.00am	SECTION 1031 EXCHANGE, & FOREIG		REALTORS ASSIN	KAHULUI	CURTIS
9/26/2008	08:30am	IDIOSYNCRASIES OF HAWAII LAND COURT PROPERTY	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	NASSER
10/9/2008	09:00am	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HOLIDAY
10/15/2008		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	TUMBAGA
10/15/2000	00.20am	ASHI STANDARDS	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
		HAWAII LANDS, HISTORICAL REVIEW		REALTORS ASSN	KAHULUI	NASSER
10/29/2008	08:30am	CONDOMINIUM PRINCIPLES AND DISCLOSURE LAW	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
11/10/2008	08:30am	IDIOSYNCRASIES OF HAWAII LAND COURT PROPERTY	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	NASSER
11/12/2008	09:00am	ESSENTIALS OF THE PURCHASE CONTRACT	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	WOOD
11/1//2008	00·00am	DISCLOSURE	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	KUWAHARA
		IRC 1031 TAX DEFERRED EXCHANGES IN TODAY'S MARKET	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	TUMBAGA
11/19/2008	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	DOUMA
		ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN	KAHULUI	HOLIDAY
	00.000111	LOOLIVII/LO OI LIOTIIVO	TELEFORO ROOK OF WINO	TENETOTO TOOT	TOWNOLON	I IOLIDI (I
OAHU						
DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
6/3/2008	09:00am	ANALYSIS OF INVESTMENT REAL	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	CRIZ
		ESTATE		•		
6/4/2008	U1:UUpm	PERMITS, PERMITS AND MORE PERMITS: RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HAN	ABE LEE SEMINARS IDBOOK	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/4/2008	09:00am		ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/6/2008		RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/6/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 200		1114 11TH AVENUE	HONOLULU	BLY

6/6/2008 6/6/2008		REAL ESTATE FINANCE TODAY THE INS AND OUTS OF INCLUDING THE NEW PURCHASE CO	DOWER SCHOOL OF RE DOWER SCHOOL OF RE	1114 11TH AVENUE 1114 11TH AVENUE	HONOLULU HONOLULU	BLY BLY
6/6/2008 6/7/2008	11:00am 02:00pm	HOW TO INVEST IN REAL ESTATE RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA THE UNIVERSITY PLAZA	HONOLULU HONOLULU	FLORES JR ARAKAKI
6/7/2008	02:00pm	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
6/7/2008	09:00am	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/7/2008	11:00am	FORECLOSURE & THE ROLE OF THE COMMISSIONER	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
6/9/2008		FAIR HOUSING	DOWER SCHOOL OF RE	HONOLULU CNTRY CLUB	HONOLULU	BLY
6/11/2008		INTERMEDIATE INTERNET	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/11/2008		1031 EXCHANGES & OTHER TAX ISSUES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/12/2008		(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20	07-2008	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/12/2008 6/14/2008	11:00am 03:30pm	HOT REAL ESTATE ISSUES (CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		THE UNIVERSITY PLAZA 1114 11TH AVENUE	HONOLULU HONOLULU	andaya Wilia
6/14/2008 6/16/2008		PROPERTY MANAGEMENT IN HI (CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1114 11TH AVENUE HBR, HOLOMUA ROOM	HONOLULU HONOLULU	WILIA CONNELLEY
6/17/2008	05:30pm	1031 EXCHANGES & OTHER TAX	ABE LEE SEMINARS	KO OLINA BEACH CLUB	KAPOLEI	LEE
6/18/2008		SURVEYS, TERMITE & HOME INSPECTIONS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/18/2008	09:00am	STICKS, BRICKS & STEEL UNDERSTANDING PLANS & CONSTR	ABE LEE SEMINARS UCTION METHODS	1585 KAPIOLANI BLVD	HONOLULU	LEE
6/19/2008	09:00am	PROPERTY MANAGEMENT & LANDLORD/TENANT	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	RAMSEY
6/20/2008 6/20/2008		FAIR HOUSING (CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		CERTIFIED MANAGEMENT CERTIFIED MANAGEMENT		BLY BLY
6/20/2008	09:00am	THE INS AND OUTS OF INCLUDING THE NEW PURCHASE CO	DOWER SCHOOL OF RE	CERTIFIED MANAGEMENT	HONOLULU	BLY
	2:00pm 3:30pm	HI LANDLORD-TENANT CODE (CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		THE UNIVERSITY PLAZA 1114 11TH AVENUE	HONOLULU HONOLULU	ARAKAKI WILIA
6/21/2008	9:00am	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/21/2008	9:00am	LAND USE AND PERMIT REQUIREMENTS-RESIDENTIAL APPL C & C OF HONOLULU	DOWER SCHOOL OF RE ICATIONS	1114 11TH AVENUE	HONOLULU	WILIA
6/21/2008 6/23/2008	11:00am 9:00am	HOW TO INVEST IN REAL ESTATE ESCROW A - Z	EDDIE FLORES REAL ESTATE HONOLULU BD OF REALTORS		HONOLULU HONOLULU	FLORES JR NASSER
6/24/2008	2:00pm	FEDERAL LAWS THAT AFFECT	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
0/2 1/2000	oop	LICENSEES				7.1.27.1.7.
6/24/2008	9:00am	(CORE) PART A - REAL ESTATE LAW	EDDIE FLORES REAL ESTATE	THE UNIVESITY PLAZA	HONOLULU	ANDAYA
		UPDATE AND AGENCY OVERVIEW 20	07-2008			
6/24/2008	11:00am	TIME SHARES IN HI & BEYOND	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/27/2008	01:00pm	REAL ESTATE FINANCE TODAY	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
6/27/2008	07:30pm	(CORE) PART A - REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
,		UPDATE AND AGENCY OVERVIEW 20				
610010000	00.00			THE HIND/EDOLTY DI AZA	HONOLULL	4 N ID 4 V 4
6/28/2008	u∠:uUpm	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
6/28/2008	11:00am	HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
7/1/2008		TIME SHARES IN HAWAII & BEYOND		THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
	piii					

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7/1/2008	09:00am	(CORE) PART A - REAL ESTATE LAW		THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
7/4/0000	11.00	UPDATE AND AGENCY OVERVIEW 20		THE HANDEDOLLY DI AZA	HONOLULL	ADAKAKI
7/1/2008		HAWAII LANDLORD-TENANT CODE	EDDIE FLORES REAL ESTATE		HONOLULU	ARAKAKI
7/2/2008	09:00am	(CORE) PART A - REAL ESTATE LAW		HBR, HULUMUA RUUM	HONOLULU	CHONG
7/5/0000	00.00	UPDATE AND AGENCY OVERVIEW 20		4444 44711 0 (5)1115		DIV
7/5/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW		1114 11TH AVENUE	HONOLULU	BLY
		UPDATE AND AGENCY OVERVIEW 20				
7/5/2008	09:00am	THE INS AND OUTS OF	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
		CONTRACTS, INCLUDING THE NEW				
7/9/2008	01:00pm	UNDERSTANDING CONTRACTS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
=1010000		PART II				0110110
7/9/2008	09:00am	AGENCY, PRACTICAL ETHICS,	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	CHONG
		AND FAIR HOUSING				
7/9/2008	09:00am	UNDERSTANDING CONTRACTS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		PART I				
7/11/2008	03:30pm	(CORE) PART A - RE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		UPDATE AND AGENCY OVERVIEW 20				
7/11/2008	09:00am	THE ART OF REAL ESTATE	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		NEGOTIATION/WORKING TOWARDS	A WIN/WIN AGREEMENT			
7/11/2008	09:00am	IDIOSYNCRASIES OF HAWAII LAND COURT PROPERTY	HONOLULU BD OF REALTORS	JAPANESE CULTL CTR	HONOLULU	NASSER
7/12/2008	02:00pm	FORECLOSURE & THE ROLE OF	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
		THE COMMISSIONER				
7/12/2008	09:00am	(CORE) PART A - REAL ESTATE LAW	EDDIE FLORES REAL ESTATE	THE UNIVERISTY PLAZA	HONOLULU	ANDAYA
		UPDATE AND AGENCY OVERVIEW 20	007-2008			
7/12/2008	11:00am	HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
7/15/2008	09:00am	MEDIATION, ARBITRATION,	ABE LEE SEMINARS	1357 KAPIOLANI BLVD	HONOLULU	LEE
		LITIGATION				
7/17/2008	01:00pm	UNDERSTANDING THE LAND USE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		ORDINANCE: C&C OF HONOLULU				
7/17/2008	09:00am	UNDERSTANDING CONTRACTS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		PART III				
7/19/2008	01:00pm	(CORE) PART A - REAL ESTATE	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
		LAW. UPDATE AND AGENCY OVERV				
7/19/2008	•	RES. & COMML EVICTIONS	EDDIE FLORES REAL ESTATE		HONOLULU	ARAKAKI
7/19/2008	09:00am	(CORE) PART A - REAL ESTATE LAW		THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
		UPDATE AND AGENCY OVERVIEW 20				
7/19/2008	11:00am	FEDERAL LAWS THAT AFFECT	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
		LICENSEES				
7/21/2008	05:30pm	COMPUTERS, INTERNET &	ABE LEE SEMINARS	KO OLINA BEACH CLUB	KAPOLEI	LEE
		THE LICENSEE				
7/21/2008	08:30am	ACCREDITED BUYER	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	HALL
		REPRESENTATIVE COURSE				
7/22/2008	08:30am	ACCREDITED BUYER	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	HALL
		REPRESENTATIVE COURSE				
7/22/2008	09:00am	SOLVING WATER INTRUSION	LORMAN EDUC. SERVICES	WAIKIKI PRINCE KUHIO	HONOLULU	PANEL
		AND MOLD PROBLEMS IN HAWAII				

7/22/2008	09:00am	SOLVING WATER INTRUSION AND MOLD PROBLEMS IN HAWAII	LORMAN EDUC. SERVICES	WAIKIKI PRINCE KUHIO	HONOLULU	PANEL
7/23/2008	08:30am	INNOVATIVE MARKETING TECHNIQUES FOR BUYER'S REPS	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	HALL
7/24/2008	02:00pm	HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
7/24/2008		(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20	EDDIE FLORES REAL ESTATE	THE UNVIERSITY PLAZA	HONOLULU	ANDAYA
7/24/2008	11:00am	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	FLORES JR
7/26/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1114 11TH AVENUE	HONOLULU	WILIA
7/26/2008	09:00am	PROPERTY MANAGEMENT IN HI	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
7/29/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		UPDATE AND AGENCY OVERVIEW 20	007-2008			
7/29/2008	09:00am	DISCLOSURE AND AGENCY	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
7/30/2008	01:00pm	ZONING-ISSUES, PROBLEMS,	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
	·	ANSWERS				
7/30/2008	09:00am	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
8/2/2008	06:00pm	THE INS AND OUTS OF	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
		CONTRACTS, INCLUDING THE NEW	PURCHASE CONTRACT			
8/2/2008	09:00am	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1114 11TH AVENUE	HONOLULU	BLY
8/5/2008	09:00am	CONTRACTS	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	STONE
8/6/2008	01:00pm	UNDERSTANDING THE LAND USE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		ORDINANCE: C&C OF HONOLULU				
8/6/2008	09:00am	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
8/7/2008	09:00am	ESSENTIALS OF LISTING	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	NISHIHARA
8/9/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
8/9/2008	09:00am	UPDATE AND AGENCY OVERVIEW 20 LAND USE AND PERMIT REQUIREMENTSRESIDENTIAL APP C & C OF HONOLULU	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
8/13/2008	01:00pm	HUD, VA AND (NON) JUDICIAL	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		FORECLOSURES				
8/13/2008	09:00am	INTRODUCTION TO COMMERCIAL	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		REAL ESTATE SALES				
8/14/2008	09:00am	ESSENTIALS OF FINANCE	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	LOVENTHAL
8/16/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		UPDATE AND AGENCY OVERVIEW 20	007-2008			
8/16/2008	09:00am	PROPERTY MANAGEMENT IN HI	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
8/18/2008	09:00am	(CORE) PART A - REAL ESTATE LAW	HONOLULU BD OF REALTORS	JAPANESE CULTL CTR	HONOLULU	CONNELLEY
		UPDATE AND AGENCY OVERVIEW 20				
8/19/2008	09:00am	ESSENTIALS OF THE PURCHASE	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	CHONG
		CONTRACT				
8/20/2008	01:00pm	ESCROW, TITLE & APPRAISALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
8/20/2008	09:00am	THE CONDOMINIUM DEVELOPMENT	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
		PROCESS				

8/21/2008	08:00am	CI 104: INVESTMT ANALYSIS FOR	HAWAII CCIM CHAPTER	UNIVERSITY OF PHOENIX	HONOLULU	TROWBRIDGE
		COMMERCIAL INVESTMENT REAL ES	STATE			
8/22/2008	09:00am	(CORE) PART A-REAL ESTATE LAW	HONOLULU BD OF REALTORS	HBR, HOLOMUA ROOM	HONOLULU	NISHIHARA
		UPDATE AND AGENCY OVERVIEW 20	007-2008			
8/23/2008	03:30pm	(CORE) PART A REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
		UPDATE AND AGENCY OVERVIEW 20	07-2008			
8/23/2008	09:00am	REAL ESTATE FINANCE TODAY	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
8/27/2008	01:00pm	1031 EXCHANGES & OTHER TAX	ABE LEE SEMINARS	1585 KAPIOLANI BLVD.	HONOLULU	LEE
8/27/2008	09:00am	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
8/28/2008	01:00pm	(CORE) PART A-REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
		UPDATE AND AGENCY OVERVIEW 20	007-2008			
8/28/2008	09:00am	FAIR HOUSING	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	BLY
8/29/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		UPDATE AND AGENCY OVERVIEW 20	07-2008			
8/29/2008	09:00am	THE ART OF REAL ESTATE	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
		NEGOTIATION/WORKING TOWARDS	A WIN/WIN AGREEMENT			
9/4/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1585 KAPIOLANI BLVD	HONOLULU	LEE
9/4/2008		HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARAKAKI
9/4/2008	06:00pm	FORECLOSURE & THE ROLE OF THE COMMISSIONER	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
9/4/2008	09:00am	(CORE) PART A - REAL ESTATE LAW		JAPANESE CULTL PLAZA	HONOLULU	NISHIHARA
9/4/2008	09:00am	UPDATE AND AGENCY OVERVIEW 20 ZONING-ISSUES, PROBLEMS,	07-2008 ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
3/4/2000	00.000111	QUESTIONS, ANSWERS	ADE LEE OLIMINATIO	100010 ti 10E/ti vi BEVB	HONOLOLO	
9/6/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1114 11TH AVENUE	HONOLULU	WILIA
9/6/2008		PROPERTY MANAGEMENT IN HI	DOWER SCHOOL OF RE	1114 11TH AVENUE	HONOLULU	WILIA
9/10/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1585 KAPIOLANI BLVD	HONOLULU	LEE
9/10/2008	09:00am	1031 EXCHANGES & OTHER TAX	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
9/11/2008	02:00pm	ISSUES RESIDENTIAL AND COMMERCIAL	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA		ARAKAKI
9/11/2000	02.00pm	EVICTIONS	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	ARARARI
9/11/2008	05:00pM	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		THE UNIVERSITY PLAZA	HONOLULU	ANDAYA
9/11/2008	09:00am	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		JAPANESE CULTL CTR	HONOLULU	NISHIHARA
9/11/2008		HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	THE UNIVERSITY PLAZA	HONOLULU	FLORES JR
9/12/2008	01:00pm	(CORE) PART A - REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 20		1585 KAPIOLANI BLVD	HONOLULU	LEE
9/12/2008	03:30pm	(CORE) PART A - REAL ESTATE LAW		1114 11TH AVENUE	HONOLULU	WILIA
		UPDATE AND AGENCY OVERVIEW 20	07-2008			
9/12/2008	09:00am	MEDIATION, ARBITRATION, LITIG.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD	HONOLULU	LEE
ONLINE						

DATE	COURSE	PROVIDER		INSTRUCTOR
12/31/2008	PROPERTY MANAGEMENT AND	KONA BD OF REALTORS	INTERNET COURSE	OTHER
	MANAGING RISK			
12/31/2008	FUNDAMENTALS OF COMMERCIAL RE	HAWAI'I CCIM CHAPTER	INTERNET COURSE	OTHER
12/31/2008	PROFESSIONAL PROPERTY MANAGEMNT	VITOUSEK RE SCHOOLS, INC.	INTERNET COURSE	OTHER
12/31/2008	PROPTY PRICING AND VALUE ANALYSIS	VITOUSEK RE SCHOOLS, INC.	INTERNET COURSE	OTHER
12/31/2008	ECOBROKER ENVIRON. ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	BELDOCK
12/31/2008	TAX ADVANTAGES OF HOME OWNERSHIP	CAREER WEBSCHOOL	INTERNET COURSE	OTHER

12/31/2008	COMMERCIAL GROUP OWNERSHIP AND	HAWAI'I CCIM CHAPTER	INTERNET COURSE	OTHER
	DISPOSITION STRATEGIES			
12/31/2008	ECOBROKER ENVIRON. ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	STOVALL
12/31/2008	COMMERCIAL SALES AND EXCHANGES	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	ECOBROKER GREEN MARKET ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	BELDOCK
12/31/2008	ECOBROKER GREEN MARKET ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	STOVALL
12/31/2008	ECOBROKER ENERGY ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	BELDOCK
12/31/2008	ECOBROKER ENERGY ADVANTAGE	ECOBROKER INTERNATIONAL	INTERNET COURSE	STOVALL
12/31/2008	BASIC REAL ESTATE FINANCE	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	ANTI DISCRIMINATION LAWS	PROSCHOOLS, INC	INTERNET COURSE	OTHER
12/31/2008	FINANCING RESIDENTIAL REAL ESTATE	PROSCHOOLS, INC	INTERNET COURSE	OTHER
12/31/2008	PROPERTY PRICING & RES. RE	PROSCHOOLS, INC	INTERNET COURSE	OTHER
12/31/2008	COMMERCIAL LEASES	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	ANTI-DISCRIMINATION LAWS	VITOUSEK RE SCHOOLS	INTERNET COURSE	OTHER
12/31/2008	PROPERTY PRICING AND VALUE ANALYSIS	VITOUSEK RE SCHOOLS	INTERNET COURSE	OTHER
12/31/2008	COMMERCIAL GROUP OWNERSHIP AND	HAWAII CCIM CHAPTER	INTERNET COURSE	OTHER
	DISPOSITION STRATEGIES			
12/31/2008	COMMERCIAL LEASES	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	FINANCING RESIDENTIAL REAL ESTATE	VITOUSEK RE SCHOOLS	INTERNET COURSE	OTHER
12/31/2008	METHODS OF RESIDENTIAL FINANCE	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	COMM. FINANCE & INVESTMENT ANALYSIS	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	ETHICS AND REAL ESTATE	KONA BOARD OF REALTORS	INTERNET COURSE	OTHER
12/31/2008	FINANCING RESIDENTIAL REAL ESTATE	VITOUSEK RE SCHOOLS	INTERNET COURSE	OTHER
12/31/2008	BASIC REAL ESTATE FINANCE	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	(CORE) PART A-REAL ESTATE LAW	VITOUSEK RE SCHOOLS	INTERNET COURSE	OTHER
	UPDATE AND AGENCY OVERVIEW 2007-2008			
12/31/2008	FINANCIAL CALCULATIONS	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	WORK SMARTER, NOT HARDER	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	CONTRACTS	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	NARPM ETHICS	AMERICAS BEST	INTERNET COURSE	DAVIS
12/31/2008	NARPM TENANCY	AMERICAS BEST	INTERNET COURSE	DAVIS
12/31/2008	COMMERCIAL SALES AND EXCHANGES	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	ETHICS OF SUSTAINABILITY	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	REAL ESTATE MATH	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	TAX STRATEGIES FOR THE	AMERICAS BEST	INTERNET COURSE	OTHER
	INDEPENDENT CONTRACTOR			
12/31/2008	HUMAN LAND USE	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	METH MADNESS	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	PRICING PROPERTY	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	REAL ESTATE EHTICS	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	ENERGY RESOURCES	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	WATER RESOURCES	AMERICAS BEST	INTERNET COURSE	OTHER
12/31/2008	FEDERAL LAW AND COMM. REAL ESTATE	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	PRICING PROPERTY TO SELL	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
12/31/2008	STRUCTURING OWNERSHIP IN	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
	COMMERCIAL REAL ESTATE			

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	12/31/2008	HOME INSPECTION	AMERICAS BEST	INTERNET COURSE	OTHER
	12/31/2008	PROPERTY PRICING & RESIDENTIAL RE	PROSCHOOLS, INC	INTERNET COURSE	OTHER
	12/31/2008	FAIR HOUSING	REMI SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	TAX ADVANTAGES OF HOME OWNERSHIP	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
	12/31/2008	TAX FREE EXCHANGES	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
	12/31/2008	COMMUNITY ETHICS	AMERICAS BEST	INTERNET COURSE	OTHER
	12/31/2008	METHODS OF RESIDENTIAL FINANCE	CAREER WEBSCHOOL	INTERNET COURSE	OTHER
	12/31/2008	FAIR HOUSING	KAUAI BOARD OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	INTRO TO COMM. RE SALES	DOWER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	FAIR HOUSING (INTERNET)	DOWER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	INTRO TO COMM. RE SALES	FAHRNI SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	(CORE) PART A-REAL ESTATE LAW	KONA BD OF REALTORS	INTERNET COURSE	OTHER
		UPDATE AND AGENCY OVERVIEW 2007-2008			
	12/31/2008	RED FLAGS PROPTY INSPECTION GUIDE	KONA BD OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	INTRO TO COMM. RE SALES	ABE LEE SEMINARS	INTERNET COURSE	OTHER
	12/31/2008	BUYER REPRESENTATION IN RE	DOWER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	UNDERSTANDG 1031-TAX FREE EXCHANGES	KAUAI BOARD OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	(CORE) PART A-REAL ESTATE LAW	KAUAI BOARD OF REALTORS	INTERNET COURSE	OTHER
		UPDATE AND AGENCY OVERVIEW 2007-2008			
	12/31/2008	PROPERTY MGEMENT & MANAGING RISK	KAUAI BOARD OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	FAIR HOUSING	FAHRNI SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	E-PRO (INTERNET COURSE)	HAWAII ASSN OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	ETHICAL CONDUCT IN REAL ESTATE-HAWAII	CHARACTER TRAINING INC.	INTERNET COURSE	PUTNAM
	12/31/2008	INTRO TO COMMERCIAL RE SALES	REMI SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	(CORE) PART A-REAL ESTATE LAW	ABE LEE SEMINARS	INTERNET COURSE	OTHER
		UPDATE AND AGENCY OVERVIEW 2007-2008			
	12/31/2008	RED FLAGS PROPTY INSPECTION GUIDE	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	ETHICS AND REAL ESTATE	SEILER SCHOOL OF RE	INTERNET COURSE'	OTHER
	12/31/2008	(CORE) PART A-REAL ESTATE LAW	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
		UPDATE AND AGENCY OVERVIEW 2007-2008			
	12/31/2008	REAL ESTATE FINANCE TODAY	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	BUYER REPRESENTATION IN RE	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	DIVERSITY AND DOING BUSINESS	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	ENVIRONMENTAL ISSUES IN YOUR REAL	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
		ESTATE PRACTICE			
	12/31/2008	PROPERTY MANAGEMENT AND	DOWER SCHOOL OF RE	INTERNET COURSE	OTHER
		MANAGING RISK			
	12/31/2008	REAL ESTATE & TAXES, WHAT EVERY	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
		AGENT SHOULD KNOW			
	12/31/2008	ETHICS & REAL ESTATE	KAUAI BOARD OF REALTORS	INTERNET COURSE	OTHER
	12/31/2008	RISK MANAGEMENT	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
	12/31/2008	INTRODUCTION TO COMMERCIAL REAL	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
		ESTATE SALES			
	12/31/2008	PROPERTY MANAGEMENT AND	SEILER SCHOOL OF RE	INTERNET COURSE	OTHER
		MANAGING RISK			
	12/31/2008	REAL ESTATE FINANCE	KONA BD OF REALTORS	INTERNET COURSE	OTHER

12/31/2008	PROPERTY MANAGEMENT AND MANAGING RISK	FAHRNI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	REAL ESTATE AND TAXES-WHAT EVERY AGENT SHOULD KNOW	KONA BD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	BUYER REPRESENTATION IN REAL ESTATE (INTERNET/COMPUTER COURSE)	KONA BD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	UNDERSTANDING 1031 TAX FREE EXCHANGES	CONTINUING-ED-ONLINE.ORG	INTERNET	COURSE	OTHER
12/31/2008	COMMERCIAL REAL ESTATE-LISTING PROPERTIES	KAUAI BOARD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	(CORE) PART A-REAL ESTATE LAW UPDATE AND AGENCY OVERVIEW 2007-2008	HONOLULU BD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	ABE LEE SEMINARS	INTERNET	COURSE	OTHER
12/31/2008	(CORE) LAW AND AGENCY UPDATE 2007: A 2 HOUR CORE COURSE	REMI SCHOOL OF RE	INTERNET	COURSE	CATANZARO
12/31/2008	INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	KAUAI BD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	PROPERTY DISCLOSURES	KAUAI BD OF REALTORS	INTERNET	COURSE	OTHER
12/31/2008	PROPERY MGEMENT AND MANAGING RISK	REMI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	PRINCIPLES OF COMMERCIAL REAL ESTATE FINANCE	REMI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	COMMERCIAL REAL ESTATE UNDERSTANDING INVESTMENTS	REMI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	UNDERSTANDING 1031 TAX FREE EXCHANGES	REMI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	PROFESSIONAL PROPERTY MANAGEMENT	PROSCHOOLS, INC	INTERNET	COURSE	OTHER
12/31/2008	REAL ESTATE FINANCE AND TAX ISSUES	CONTINUING-ED-ONLINE.ORG	INTERNET	COURSE	OTHER
12/31/2008	REAL ESTATE FINANCE & TAX ISSUES	ABE LEE SEMINARS	INTERNET	COURSE	OTHER
12/31/2008	DIVERSITY AND DOING BUSINESS	FAHRNI SCHOOL OF RE	INTERNET	COURSE	OTHER
12/31/2008	INVESTMENT PROPTY PRACTICE & MGMT	CONTINUING-ED-ONLINE.ORG	INTERNET	COURSE	OTHER
12/31/2008	PROPERTY MGEMENT & MANAGING RISK	ABE LEE SEMINARS	INTERNET	COURSE	OTHER
12/31/2008	REAL ESTATE FINANCE TODAY	ABE LEE SEMINARS	INTERNET	COURSE	OTHER
12/31/2008	RED FLAGS PROPERTY INSP. GUIDE	ABE LEE SEMINARS	INTERNET	COURSE	OTHER
12/31/2008	FUNDAMENTALS OF COMMERCIAL RE	HAWAII CCIM CHAPTER	INTERNET	COURSE	OTHER
		ABE LEE SEMINARS	INTERNET		OTHER
	COMMERCIAL REAL ESTATE-	KAUAI BD OF REALTORS	INTERNET		OTHER
, 0 ., _ 0 0 0	UNDERSTANDING INVESTMENTS			333.132	
12/31/2008	THE TRUTH ABOUT MOLD	KAUAI BD OF REALTORS	INTERNET	COURSE	OTHER
	(CORE) PART A-REAL ESTATE LAW	CONTINUING-ED-ONLINE.ORG			OTHER
	UPDATE AND AGENCY OVERVIEW 2007-2008				
	THE TRUTH ABOUT MOLD	CONTINUING-ED-ONLINE.ORG			OTHER
12/31/2008	ETHICS AND REAL ESTATE	CONTINUING-ED-ONLINE.ORG	INTERNET	COURSE	OTHER
12/31/2008	BUYER REPRESENTATION IN REAL ESTATE	CONTINUING-ED-ONLINE.ORG	INTERNET	COURSE	OTHER
12/31/2008	FINANCING RESIDENTIAL REAL ESTATE	PROSCHOOLS, INC	INTERNET	COURSE	OTHER
12/31/2008	RISK MANAGEMENT	FAHRNI SCHOOL OF RE	INTERNET	COURSE	OTHER

2008 Real Estate Commission Meeting Schedule

Laws & Rules Review Committee Education Review Committee Condominium Review Committee (These committees meet one after another, beginning at 9 a.m.) Real Estate Commission, 9 a.m.

Tuesday, June 10, 2008Friday, June 27, 2008Wednesday, July 9, 2008Friday, July 25, 2008Wednesday, August 13, 2008Friday, August 29, 2008Wednesday, September 10, 2008Friday, September 26, 2008Wednesday, October 8, 2008Friday, October 31, 2008Wednesay, November 12, 2008Friday, November 21, 2008Wednesday, December 10, 2008Friday, December 19, 2008

All meetings will be held in the Queen Liliuokalani Conference Room of the King Kalakaua Building, 335 Merchant Street, First Floor.

Meeting dates, locations, and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hrec or call the Real Estate Commission Office at 586-2643 to confirm the dates, times, and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

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