Newly enacted laws affect real estate licensees

The 2004 legislative session resulted in the passage of two bills supported by the Real Estate Commission, and the enacting of numerous other bills that impact the real estate industry in some way.

This legislative update will be additional material for those continuing education providers who are teaching the Commission’s 2003-2004 core course. ProSchools, Inc., the Commission’s developer of the 2003-2004 core course, will be providing the information to all those who are teaching the core course.

The following are brief summaries of the legislation. Go to www.capitol.hawaii.gov for complete language of the act enacted.

**Chapter 467, HRS—Real Estate Brokers and Salespersons**

ACT 012 HB 2417 allows Real Estate Commission to enter into formal license recognition agreements with other states and jurisdictions recognized by the ARELLO.

**Chapter 508D, HRS Mandatory Seller Disclosures**

ACT 186 SB 2704 HD1 CD1 requires disclosure of any release or waiver of liability for a construction defect, considered a material fact, by the seller of residential real property.

**Chapter 708, HRS—Relating to Criminal Trespass (Section 708-814)**

ACT 50 SB 2294 SD1 HD1 amends provision relating to criminal trespass in the 2nd degree. Provides that a person commits the offense of criminal trespass in the 2nd degree if the person enters or remains unlawfully in or upon commercial premises or public property after a reasonable warning or request to leave by the owner or lessee or their authorized agent or a police officer.

**Chapter 414, HRS—Relating to Certificates of Good Standing**

ACT 8 SB 2902 SD2 amends provisions relating to unfair or deceptive acts or practices. Provides that it is an unfair or deceptive act or practice and a violation for any seller or telephone solicitor to call a telephone number that is listed on the national do-not-call registry administered by the FTC and FCC.

**Chapter 454, HRS—Relating to Mortgage Brokers and Solicitors**

ACT 14 HB 1737 HD1 includes employees and exclusive agents within the exemption from regulation under the mortgage broker and solicitor law provided for banks, insurance companies, and other similar organizations, defines “exclusive agents” as licensed insurance producers who represent a single banking subsidiary or an insurance company.

**Chapter 846E, HRS**

ACT 116 SB 1318 SD1 HD2 CD1 authorizes DCCA to adjust business registration fees and other non-tax revenues to help align revenue collections with expenditures. Reduces filing and miscellaneous fees.

**Chapter 26, HRS—Relating to Business Registration**

ACT 117 SB 2906 reduces filing fees charged for certificates of good standing.

**Relating to Construction Claims**

ACT 119 SB 2358 SD2 HD1 CD1 establishes procedures to resolve construction defect claims that require notice of the defect, and opportunity to settle or repair, and

Continued on page 2
Newly enacted laws affect real estate licensees

Continued from page 1

mediation of unresolved disputes, prior to litigation. The seller of new structure and the contractor doing the remodeling include in a contract and require a notice of the contractor’s right to resolve alleged construction defects before a claimant may commence litigation, upon entering into a contract for sale of a new structure or the construction of substantial remodeling of a premises. Abolishes the Design Professional Conciliation Panel. Also defines contractor as “...any person, firm, partnership, corporation, association, or other organization that is engaged in the business of designing, manufacturing, supplying products, developing, constructing or selling a dwelling.

Chapter 342H, HRS

ACT 143 HB 2375 HD1 SD1 makes it a class C felony to knowingly dispose of certain amounts of solid waste anywhere other than a permitted solid waste management system without written approval of the director of health.

Relating to Public Property

ACT 169 SB 3044 HD1 creates a misdemeanor offense for obstructing public access to the sea, the shoreline, any inland recreational area by the way of or through any of the public rights of way, transit areas, or public transit corridors. Sets minimum fines.

Chapter 205, HRS—Relating to Agriculture

ACT 170 SB 2246 SD1 HD1 exempts agricultural leases and utility and access easements from the prohibition of private restriction on agricultural uses and activities within state agricultural districts.

Chapters 39 and 201G, HRS

ACT 185 SB 2926 SD1 HD2 CD1 increases the bond authorization amount under the Hula Mae multi-family housing program from $200 million to $300 million to facilitate the development or rehabilitation of affordable rental housing projects.

Chapter 235, HRS

ACT 195 HB 1848 HD1 SD1 CD1 provides an income tax deduction of up to $3,000 per exceptional tree for expenditures to maintain exceptional trees on the taxpayer’s property that have been designated by the county arborist advisory committee as an exceptional tree.

Chapter 436B, HRS—Relating to Abandoned Applications for Professional and Vocational Licensees

ACT 011 HB 2418 clarifies that a licensing application be considered abandoned if it is not completed and the required documents and other information are not submitted by DCCA within 2 years from the last date documents or information were requested or submitted.

Chapter 514A, HRS—Relating to Condominium Property Regimes

ACT 72 SB 2009 SD1 HD1 clarifies that a condo board may lease or change the use of common elements without obtaining the requisite owner approval, if acting under its authority to install, or change or abandon the use of telecommunications equipment.

ACT 164 (SLH 2204) repeals and replaces the condominium property regimes law in part as follows:

- Establishes a two year condominium dispute hearings pilot program with funding in the amount of $25,000 appropriated from the Condominium Management Education Fund for fiscal year 2004-2005, effective July 1, 2004, which shall be repealed on July 1, 2006 (Part III). The pilot program requires the DCCA hearings officer to hear and decide certain qualifying condominium disputes which have not been successfully resolved by mediation.
- Requires the Director of Commerce and Consumer Affairs prior to the 2005 and 2006 regular sessions of the Legislature shall prepare and submit a report to the Legislature evaluating the operation and effect of the pilot program.
- Delays the effective date of Parts I of the Act (General Provisions), II (Applicability), VI (Management of Condominiums) until July 1, 2005; and conditions of the effective date of these parts on the adoption of the provisions relating to the creation, alteration, termination (Part III) registration and administration of condominium (Part IV), and the protection of condominium purchasers (Part V) by July 1, 2005; and
- Appropriates out the Condominium Management Fund to the Department of Commerce and Consumer Affairs to conduct post bill passage educational activities, including the continuation of one full-time temporary condominium specialist.
The Chair’s Message

Aloha! First of all, a reminder that the deadline for license renewals is November 30, so if you have not taken the required 10 hours of continuing education, you’ll have to hurry. The staff of the Real Estate Branch is working hard to make the renewal process as smooth and problem-free as possible. If you have any questions about the renewal process, call the Real Estate Branch at 808-586-2643.

The Real Estate Commission is making exceptional progress on its program of work. On the educational front, the new broker’s curriculum was approved in mid-July, and new test questions for the broker’s exam were written in August. The plan is to implement the new broker’s test by February, 2005. The new broker’s curriculum is expanded to 80 hours of instruction, and the test will reflect the new material. The Educational Evaluation Task Force (EETF) has been hard at work refining the Commission’s core course for the 2005-2006 biennium. Special thanks to all of the volunteers who give their time and effort to make these programs work. If you would like to see changes in the industry, get involved. Our doors are always open to constructive suggestions and your participation.

The bill to complete the recodification of Chapter 514A, the condominium law, is progressing through the volunteer Blue Ribbon Committee and is almost ready for the 2005 legislative session. We are hoping that with your support, the bill will pass in full this session. The recodification bill is a long overdue revamping of the condominium law and will help to clarify and streamline condominium provisions in Hawaii. Please support the passage of this bill in 2005.

The Commission is compiling a list of real estate licensing administrative rules that need to be reviewed and/or amended. The issue of “agency” may or may not be included in this list, as it will depend on recommendations from the real estate industry.

As you can see, this year was a very productive one and 2005 promises to be just as fruitful. Heading the Commission’s educational programs are Vern Yamanaka and Trudy Nishihara. New Maui Commissioner Carol Ball is already participating in discussions that show her keen interest in the educational arena. Mitch Imanaka and Kathleen Kagawa are charged with the Herculean task of moving the recodification bill and the many condominium issues forward. Iris Okawa, Louis Abrams, and new Oahu Commissioner Michelle Loudermilk are working on possible rules changes and some of the other projects that are being tasked to the laws and rules committee.

I would like to emphasize that the Commissioners give up tremendous amounts of their time to work on problems and issues that confront the real estate industry. As one example, Iris Okawa and Louis Abrams are our Hawaii representatives to ARELLO (Association of Real Estate License Law Officials). They do an outstanding job on volunteer committees and speaking engagements to other Real Estate Commissions and enforcement agencies from around the world. You can be proud of these Commissioners who represent you so well outside of Hawaii.

Mahalo!

John Ohama

State of Hawaii Real Estate Commission

Telephone 586-2643
Website: www.hawaii.gov/hirec

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This material can be made available to individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.
Renewal Deadline is November 30

Here’s how to renew your license for 2005-2006

It’s renewal time. Licensees who have not already done so, will need to do the following to renew their license on active status for the 2005-2006 biennium.

Continuing Education

Licensees must obtain a total of 10 continuing education clock hours each biennium to renew their license on active status for the following biennium.

The 10 continuing education hours include one four-hour core course and six hours of elective courses. The six elective hours may be obtained by taking two three-hour elective courses or one six-hour elective course. If you take more than the required 10 hours of continuing education courses, any hours over the 10 required hours do not count toward fulfilling of the subsequent biennium’s continuing education requirement.

All licensees completing a continuing education course receive a color-coded course completion certificate. For continuing education courses completed during the 2003-2004 biennium, licensees receive an orange certificate for elective courses and an orange certificate with a watermarked “C” across the face of the certificate for a core course.

Licensees must retain their course completion certificates for their personal records and reporting of continuing education course completions to their principal broker or broker-in-charge.

Based on Hawaii Revised Statutes, Section 467-1.6, all principal brokers are required to set written policies and procedures for continuing education for all associating real estate licensees.

The principal broker must also keep records for each associating real estate licensee to ensure compliance with statutory requirements.

Renewal applications will be mailed to licensees about mid-October 2004.

Prior to receiving the renewal application, licensees may go to www.hawaii.gov/dcca/pvl to check if they have completed the continuing education requirement.

Click on the “Professional and Vocational Licensing Search” link.

Type in the license type and license number (for example, RS 00000) to begin the search.

When the desired licensee’s information appears, click on the icon under the “Detail” column. If the licensee completed the continuing education requirement, the words “Continuing Education” will appear next to the “Education Code.” If the continuing education requirement has not been completed, the area next to “Education Code” will be blank.

A licensee who is issued a Hawaii real estate salesperson license during an even-numbered year shall be deemed to have completed equivalent to the 10 hours of continuing education required . . . (Section 16-99-89, Hawaii Administrative Rules).

Upon submission of a renewal application, an individual real estate licensee who holds a current, unencumbered real estate license in another state or who holds a current, unencumbered real estate license in a jurisdiction recognized by the Association of Real Estate License Law Officials, with an equivalent real estate licensing law as determined by the Commission, may request a determination of equivalency for the elective course hours of the continuing education requirement.

The equivalency shall be based on the successful completion of the continuing education requirements in the other state or jurisdiction prior to submission of the renewal application.

Approval of the equivalency shall be subject to the real estate licensee completing the Commission-designated core course as determined by the Commission. (Section 467-11.5(d), Hawaii Revised Statutes)

To reactivate a license which has been placed on an “inactive” status, the licensee shall submit to the Commission proof of having satisfied the continuing education requirement . . . , a complete application setting
. . . *It's easy; just follow the instructions*

forth such information as may be prescribed or required by the Commission, and payment of the proper fee. (Section 467-11.5(b), Hawaii Revised Statutes)

**Real Estate Pocket Card**

Prior to allowing any licensee into a continuing education course, a continuing education provider shall verify the identification of that licensee.

At minimum, the continuing education provider shall require a picture identification and a current real estate pocket card or notification of licensed status from the Commission. (Section 16-99-115, Hawaii Administrative Rules)

At its October 13, 2004 Education Review Committee meeting, the Commission approved the use of a printout of the “license screen” from the Professional and Vocational Licensing Division’s database which may be used in lieu of the original real estate pocket card.

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**Important news from the Tax Department**

*Submitted by the State Department of Taxation*

**NEW COMPUTER SYSTEM – NEW LICENSE NUMBERS:** The State Tax Department is implementing the business tax component of its new computer system, and it should be fully operational by the time you read this. This brings to a successful conclusion our five-year project to develop an **Integrated Tax Information Management System (ITIMS)** to replace the two outdated income tax and business tax computer systems. ITIMS consolidates income and business tax account information so that we can better and more efficiently assist you when questions or problems arise. Tax account information is linked by the taxpayer’s social security number (SSN) or federal employer identification number (FEIN), as applicable, and is the electronic version of having all your records in one file!

The **BIGGEST and MOST VISIBLE CHANGE** will be the replacement of your current general excise, transient accommodations, or other business tax license number with a new **HAWAII TAX IDENTIFICATION NUMBER** (Hawaii Tax ID Number). Hawaii Tax ID Numbers begin with the letter “W” and are followed by eight randomly assigned numbers plus a two-digit sequence number. It is a non-confidential number that you can provide to others as needed in lieu of your SSN/FEIN.

New tax forms and license certificates will not be issued at this time because ITIMS can process forms and identify accounts using either the new Hawaii Tax ID Number or the old license number. Your new Hawaii Tax ID Number will be pre-printed on forms booklets sent to you in the future. Before the end of the year, you will receive an informational letter regarding your new number. Review it carefully to ensure that all the information is correct, provide a copy to your accountant or other tax professional, and keep the letter in your permanent files.

**IMPORTANT CHANGE FOR EMPLOYERS IN 2005:** Starting with payroll periods beginning on or after December 31, 2004, Act 113, Session Laws of Hawaii, requires employers who withhold more than $40,000 per year in Hawaii income tax from their employees’ wages to deposit the amounts withheld on a semiweekly schedule similar to the semiweekly deposit schedule for federal employment taxes. In most cases, employers will be required to make their deposits via electronic funds transfer (EFT). Additional information about this new requirement will be posted on the Department’s website at [www.state.hi.us/tax](http://www.state.hi.us/tax) as it becomes available. For more information about making payments by EFT, see Form EFT-1 and Tax Information Releases 95-6 and 99-1. The form and Informational Releases are available at any district tax office by calling 587-7572 (or toll-free at 1-800-222-7575) and on the Department’s website.

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**The State Department of Taxation is close to wrapping up its project to develop an Integrated Tax Information Management System that will replace outdated systems.**
Renewal workshops are a key element

Commission’s goal: A successful renewal year for all of Hawaii’s real estate licensees

The Real Estate Commission’s goal is to make this a successful renewal for the real estate licensees.

The renewal workshops are one of the key elements to meet the goal.

The workshops provide an opportunity for all real estate licensees, especially brokerage firms, to receive assistance with renewal applications through self-help sessions and be a part of an expedited renewal process.

Staff will discuss the renewal process, the applications, and red-flag areas with attendees.

There also will be time for questions and answers.

The neighbor island locations will also include a Specialist of the Day to answer condo and other real estate questions not related to licensing renewals.

The workshops will begin promptly and will continue until there is no more demand. The open workshops are as follows:

Maui  REALTORS Association of Maui, Inc., 441 Ala Makani Pl., Kahului
November 10, 2004  9:30 a.m. – 12:30 p.m.

Kauai  Kauai Board of REALTORS, 4359 Kukui Grove, Suite 103, Lihue
November 15, 2004  9:30 a.m. – 12:30 p.m.

Kona  Kona Board of REALTORS, 74-5620 Palani Court, # 106, Kailua-Kona
November 16, 2004  9:30 a.m. – 12:30 p.m.

Oahu  Honolulu Board of REALTORS, 1136 12th Avenue, Holomua Room, Honolulu
November 18, 2004  9:30 a.m. – 12:30 p.m.

Hilo  Hawaii Island Board of REALTORS, 26 Waianuenue Avenue, Hilo
November 23, 2004  9:30 a.m. – 12:30 p.m.

Oahu  DCCA, King Kalakaua Building, Queen Liliuokalani Conference Room, 335 Merchant Street, First Floor, Honolulu
November 29, 2004  9:00 a.m. – 11:00 a.m.

Completed applications with payment checks will be accepted at the workshops. No cash payments will be accepted. Note: There are other scheduled workshops which are not included above that have been arranged with brokerage offices or other organizations.

This material can be made available for individuals with special needs. Please call the Executive Officer at 586-2643 to submit your request.

Introduction of new broker exam slated for February

The Real Estate Commission has announced a tentative date of February 2005 as the implementation date of the new broker examination.

The new broker curriculum was approved on July 14, 2004, with a tentative implementation date prior to the new broker’s exam date.

A licensee who holds a salesperson’s license and is contemplating becoming a broker should plan ahead regarding the timing of completing the broker’s course and the taking of the broker’s exam.

The old curriculum and the old broker’s test are available now.

Each prelicense school that offers the broker’s course will have to instruct the new 80-hour broker course for those taking the new broker’s exam beginning January 1, 2005. The cut-off date for the 46-hour broker course is December 31, 2004. Broker candidates completing the 46-hour broker’s course in 2004 will have until January 31, 2005 to take the current broker’s exam. Thereafter, beginning February 1, 2005, the new broker’s exam will be in effect.

The Commission is currently reviewing the possibilities of contracting the development of an online broker’s course in a modular format.

If this project is completed, the prelicense schools that offer the new broker’s course may be able to provide both a live classroom format and an Internet format for the course.
Large capacity cesspools must be upgraded or closed

On December 7, 1999, the U.S. Environmental Protection Agency (EPA) promulgated Underground Injection Control (UIC) regulations that prohibited construction of new large-capacity cesspools.

Existing large capacity cesspools must be upgraded or closed by April 5, 2005.

Cesspool owners are required to find a waste disposal alternative such as connection to a municipal sewer or installation of an onsite wastewater treatment unit (such as a septic system).

Large capacity cesspool owners must notify EPA and the Hawaii Department of Health (DOH) Underground Injection Control (UIC) programs of the existence of these cesspools and their intent to close them.

To obtain an inventory form, EPA Form 7520-16, contact the ground Water Office at (415) 972-3540 or download it from www.epa.gov/safewater.

If you have questions about the ban, contact Laura Tom Bose or Shannon FitzGerald, toll-free at 1-866-EPA-WEST (1-866-372-9378) or by email at bose.laura@epa.gov, or fitzgerald.shannon@epa.gov. To register a cesspool with DOH, contact the UIC program at (808) 586-4258.

Why is EPA banning large cesspools?

Cesspools allow untreated sewage to percolate directly to soil and ground water. They are a public health and environmental concern. They are banned because of their likelihood of releasing disease-causing pathogens and other contaminants, such as nitrate, to ground water. The sewage moves through the ground and can contaminate ground water, streams (sources of drinking water), and the ocean.

What is large-capacity? Single-family homes are not subject to the Underground Injection Control (UIC) regulations.

Non-residential cesspools, septic systems, or similar waste disposal systems are covered under the UIC program if they are used for the disposal of sanitary waste and have the capacity to serve 20 or more persons per day, such as a cesspool at a visitor center, business, or school.

Residential large-capacity cesspools are covered by this regulation if they serve a multiple dwelling, community, or regional system.

For example, multiple homes plumbed into a single cesspool or a series of cesspools (gang cesspool(s)).

If cesspools are banned, how will we get rid of sewage?

If municipal sewer lines are accessible, sewage should be disposed to the municipal sewer for treatment before its release to the environment.

If a sewer line is not accessible, replacing or upgrading cesspools so that they are part of a conventional septic system or enhanced onsite wastewater treatment system) is acceptable and can reduce the risk of contamination.

Cesspool owners should consult with the DOH Waste Water Branch and the County Wastewater Program to learn what alternatives are allowable and what regulations or codes apply to their situation.

The type of waste treatment required may vary based on an area’s vulnerability to contamination, soils, hydrogeology and climate.

Failure to close or upgrade a large-capacity cesspool by April 5, 2005 could result in enforcement by the EPA, including a fine of $32,500 per day per large capacity cesspool.
Specialists will visit neighbor islands in November

The real estate and condominium specialists will be available to discuss real estate licensing and condominium concerns with interested parties on a first-come, first-served basis.

A real estate specialist will be available to discuss questions about licensing laws and rules, licensing applications, broker experience certificate applications, examination administration, continuing education, new legislation, Real Estate Commission procedures, educational programs, and other related topics.

A condominium specialist will be available to discuss questions about boards, associations, meetings, condominium managing agents, condominium association registration, condominium hotel operators, fidelity bonding, condominium property regime statute, public reports, project registration, new legislation, reserves, and other condominium-related topics.

A Real Estate Specialist and a Condominium Specialist will be available to discuss your concerns from 9:30 a.m. to 12:30 p.m. The dates and locations are indicated below:

**Maui:** Wednesday, November 10, 2004
REALTORS Association of Maui, Inc.,
441 Ala Makani Place, Kahului

**Kauai:** Monday, November 15, 2004
Kauai Board of REALTORS, 4359 Kukui Grove,
Suite 103, Lihue

**Kona:** Tuesday, November 16, 2004
Kona Board of REALTORS, 74-5620 Palani Court, # 106, Kailua-Kona

**Oahu:** Thursday, November 18, 2004
Honolulu Board of REALTORS, 1136 12th Avenue, Holomua Room, Honolulu

**Hilo:** Tuesday, November 23, 2004
Hawaii Island Board of REALTORS, 26 Waianuenue Avenue, Hilo

This program is funded by the Condominium Education Fund and the Real Estate Education Fund.

If you have any questions, you may contact the Real Estate Specialist or the Condominium Specialist at 586-2643, or dial toll free from the island of Kauai–274-3134, ext. 6-2643; Maui–984-2044, ext. 6-2643; or Hawaii–974-4374, ext. 6-2643.

You may also write to the Real Estate Commission at 335 Merchant Street, Room 333, Honolulu, Hawaii 96813.

For more information from the Real Estate Commission, go to [http://www.hawaii.gov/hirec](http://www.hawaii.gov/hirec).

Dates, times and locations are subject to change. Please call prior to the date listed to confirm. This material can be made available for individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.

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### Administrative Actions

**Peter B. Savio, Dana G. Kenny, and Brooks G. Maloof—REC 2002-104-L**

RICO received a complaint against Respondents alleging, among other things, that Respondent Maloof failed to disclose to Complainant that he was only representing the seller in the 1999 sale of property in Hawaii County. In Section 2A of the DROA for the property, the buyer is stated to be represented by “themselves and assisted by Brooks Maloof Realtor.” Although Respondent Maloof alleges he told Complainant he would be only “assisting” him in the transaction and Complainant signed Section 2A of the DROA, RICO alleged that use of the term “assisting” is vague and created confusion as to whether Respondent Maloof was representing in any capacity or otherwise acting as the agent of Complainant in the purchase of the property.

RICO also alleged that Respondent Maloof failed to obtain the written confirmation and signature of the seller of the property confirming disclosure of who the selling broker represented in the transaction as required by HAR §16-99-3.1(e) (eff. 1999). RICO further alleged that Respondent Savio, the principal broker, and Respondent Kenny, the broker in charge, failed to properly supervise Respondent Maloof. The foregoing allegations, if proven, could constitute violations of the following statutes governing the conduct of real estate brokers licensed in Hawaii: HRS §467-1.6 (eff. 1999) (principal broker shall have direct supervision of real estate licensees and be responsible for all of the brokerage firm’s contracts) and Hawaii Administrative Rules (HAR) §16-99-2 (eff. 1999) (broker in charge directly in charge of and responsible to principal broker for real estate operations at a branch office), and §16-99-3.1(d) and (e) (eff. 1999) (disclosure of agency to seller must be confirmed in writing).

Under terms of a Settlement Agreement Prior to Filing of Petition for Disciplinary Action, Respondents neither admit nor agree that they have violated any law or rule. Respondents and RICO agreed that the Settlement Agreement was intended to resolve all the issues relating to and raised in RICO’s investigation. Respondents agreed to pay a $1,000 fine.

The Commission accepted the Settlement Agreement on September 24, 2004.
Scheduled Continuing Education Courses

Courses are subject to change or cancellation; please check directly with the provider to confirm date, time, and location.

To renew a license, you must take 10 hours of approved continuing education courses. One of the courses must be an approved core course. Courses with a (CORE) are approved 2003-2004 core courses and receive 4 hours credit. All other courses are elective and receive 3 hours credit. If you are taking courses to reactivate an inactive license this year, you must first satisfy the prescribed continuing education hours of one prior renewal period. In lieu of core courses, licensees who wish to reactivate a license need at least 10 credit hours of continuing education or 4 continuing education elective courses. If you are restoring a real estate license, telephone the Licensing Branch at (808) 586-3000 for specific instructions and information.

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### MAUI

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10/29/2004 01:30pm AMERICANS WITH DISABILITIES ACT & EFFECT ON REAL ESTATE Q&A
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11/1/2004 08:30am ASH STANDARDS, CODE OF ETHICS IN 21ST CENTURY REALTORS ASSN OF MAUI INC HAWAII
11/12/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004
11/12/2004 09:00am CONTRACTS
11/16/2004 08:30am TITLE INSURANCE AND TITLE REPORT RED FLAGS
11/16/2004 12:45pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004
11/19/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004
11/19/2004 01:00pm AMERICANS WITH DISABILITIES ACT & EFFECT ON REAL ESTATE Q&A
11/19/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004
11/20/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004
11/20/2004 08:30am FEDERAL FAIR HOUSING, RENTALS, DISCLOSURE LAW IN HAWAII
11/27/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004

OAHU DATE TIME COURSE PROVIDER LOCATION CITY INSTRUCTOR
10/15/2004 01:00pm HOMEOWNERS TAX STRATEGIES RUSS GOODE SEMINARS HONU GROUP HONOLULU WOGUER
10/15/2004 01:00pm PROTECT YOUR REAL ESTATE LICENSE DOWER SCHOOL OF REAL ESTATE HONOLULU WOGUER
10/15/2004 01:00pm THE CODE OF ETHICS IN 21ST CENTURY HAWAII HONOLULU BOARD OF REALTORS CONVENTION CENTER THEATER HONOLULU HALL
10/15/2004 08:00am (CORE) AGENCY, DISCOVERY AND DISCLOSURE-PRACTICING "ABOUT THE BAR" HONOLULU BOARD OF REALTORS CONVENTION CENTER THEATER HONOLULU HALL
10/15/2004 09:00am (CORE) CURRENT REAL ESTATE LAWS, RULES AND OTHER UPDATES 2003-2004 DUPLANTE SCHOOL OF REAL ESTATE 1585 KAPIOLANI BLVD #1530 HONOLULU DUPLANTE
10/15/2004 09:00am AVOID LITIGATION - HOW TO DETECT REDRUSS GOODE SEMINARS HONU GROUP HONOLULU WOGUER
10/15/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK DOWER SCHOOL OF REAL ESTATE DOWER SCHOOL OF REAL ESTATE 340 KUILIE RD SUITE C KAILUA CATANZARO
10/16/2004 01:30pm 1031 EXCHANGES & OTHER TAX ISSUES ABLE LEE SEMINARS 1585 KAPIOLANI BLVD #1530 HONOLULU WOGUER
10/16/2004 03:30pm HOW TO INVEST IN REAL ESTATE EDDIE FLORES REAL ESTATE UNIVERSITY PLAZA BDG2 2ND FL 340 KUILIE RD SUITE C KAILUA CATANZARO
10/16/2004 05:00pm UNDERSTANDING 1031 TAX FREE EXCHANGES DOWER SCHOOL OF REAL ESTATE UNIVERSITY PLAZA BDG2 2ND FL 340 KUILIE RD SUITE C KAILUA CATANZARO
10/16/2004 08:00am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004 UNIVERSITY PLAZA BDG2 #202 HONOLULU ANDAYA
10/16/2004 08:00am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004 340 KUILIE RD SUITE C KAILUA CATANZARO
10/16/2004 08:30am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004 ABLE LEE SEMINARS ALA MOANA PACIFIC CENTER HONOLULU WOGUER
10/16/2004 12:30pm AVOID LITIGATION - HOW TO DETECT REDRUSS GOODE SEMINARS UNIVERSITY PLAZA BDG2 #202 HONOLULU ANDAYA
10/16/2004 12:30pm PROPERTY MANAGEMENT AND MANAGING RISK ABLE LEE SEMINARS ALA MOANA PACIFIC CENTER HONOLULU WOGUER
10/16/2004 12:30pm UNDERSTANDING CONTRACTS PART I ABLE LEE SEMINARS 1585 KAPIOLANI BDG 1530 HONOLULU WOGUER
10/16/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004 ABLE LEE SEMINARS 1585 KAPIOLANI BDG 1530 HONOLULU WOGUER
10/20/2004 06:00pm DEVELOPING SMALL PROPERTIES ABLE LEE SEMINARS ALA MOANA PACIFIC CENTER HONOLULU WOGUER
10/20/2004 06:00pm PURCHASE, OWNERSHIP & MANAGEMENT KAPIOLANI COMMUNITY COLLEGE UNIVERSITY PLAZA BDG 2ND FL HONOLULU ANDAYA
10/20/2004 09:00am UNDERSTANDING CONTRACTS PART II ABLE LEE SEMINARS KAPIOLANI COMMUNITY COLLEGE UNIVERSITY PLAZA BDG 2ND FL HONOLULU ANDAYA
10/21/2004 01:00pm CONDOMINIUM LAWS & ISSUES ABLE LEE SEMINARS 1585 KAPIOLANI BDG 1530 HONOLULU WOGUER
12/20/2004 12:30pm HOT REAL ESTATE ISSUES  
11/22/2004 09:00am NAR CODE OF ETHICS MADE EASY  
11/23/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
11/23/2004 03:30pm HOMEOWNER’S TAX STRATEGIES  
11/23/2004 08:00am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
11/23/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK  
11/24/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
11/27/2004 02:30pm HOW TO INVEST IN REAL ESTATE  
11/27/2004 08:00am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
11/27/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK  
11/27/2004 12:30pm RESIDENTIAL AND COMMERCIAL EVICTION/SEDDIE FLORES REAL ESTATE  
11/29/2004 09:00am NAR CODE OF ETHICS MADE EASY  
11/30/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
11/30/2004 03:30pm HOW TO LIST & SELL BUSINESS OPPORTUNITIES  
11/30/2004 08:00am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
11/30/2004 09:00am LAND USE AND PERMIT REQUIREMENTS-DOWSER SCHOOL OF REAL ESTATE  
11/30/2004 12:30pm PITFALLS IN MANAGING RESIDENTIAL PROPERTIES  
12/2/2004 09:00am NAR CODE OF ETHICS MADE EASY  
12/3/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
12/3/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK  
12/4/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
12/4/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
12/4/2004 09:00am DEVELOPING SMALL PROPERTIES  
12/4/2004 09:00am LAND USE AND PERMIT REQUIREMENTS-DOWSER SCHOOL OF REAL ESTATE  
12/6/2004 09:00am NAR CODE OF ETHICS MADE EASY  
12/7/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
12/7/2004 09:00am LAND USE AND PERMIT REQUIREMENTS-DOWSER SCHOOL OF REAL ESTATE  
12/8/2004 01:00pm UNDERSTANDING VACATION OWNERSHIPS/TIMESHARE  
12/8/2004 06:30pm 1031 EXCHANGES & OTHER TAX ISSUES  
12/8/2004 08:30am (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
12/10/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
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12/11/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
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12/14/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
12/14/2004 03:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004  
12/14/2004 08:30am COMPREHENSIVE 1031 EXCHANGE  
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12/15/2004 09:00am UNDERSTANDING CONTRACTS PART II  
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12/15/2004 09:00am UNDERSTANDING CONTRACTS PART I  
12/16/2004 09:00am NAR CODE OF ETHICS MADE EASY  
12/17/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
12/17/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK  
12/18/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE  
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13/3/2004 01:00pm UNDERSTANDING VACATION OWNERSHIPS/TIMESHARE  
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13/3/2004 09:00am UNDERSTANDING CONTRACTS PART I  
13/4/2004 09:00am UNDERSTANDING CONTRACTS PART I  
13/5/2004 09:00am UNDERSTANDING CONTRACTS PART I  
13/6/2004 09:00am UNDERSTANDING CONTRACTS PART I
12/18/2004 01:00pm (CORE) REAL ESTATE LAW REVIEW & UPDATE/Ethics 2003-2004 ABE LEE SEMINARS ALA MOANA PACIFIC CENTER HONOLULU LEE

12/18/2004 09:00am LAND USE AND PERMIT REQUIREMENTS-DOWER SCHOOL OF REAL ESTATE RESIDENTIAL APPLICATIONS C & C OF HONOLULU ABE LEE SEMINARS 1565 KAPIOLANI BLVD 1530 HONOLULU LEE

12/18/2004 09:00am UNDERSTANDING THE LAND USE ORDINANCE: C&C OF HONOLULU ABE LEE SEMINARS DOWER SCHOOL OF REAL ESTATE HONOLULU WILA

12/20/2004 09:00am NAR CODE OF ETHICS MADE EASY HONOLULU BOARD OF REALTORS HBR HOLOMUA ROOM HONOLULU VANMANEN

12/21/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE DOWER SCHOOL OF REAL ESTATE DOWER SCHOOL OF REAL ESTATE HONOLULU WILA

12/21/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK DOWER SCHOOL OF REAL ESTATE DOWER SCHOOL OF REAL ESTATE HONOLULU WILA

12/28/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE DOWER SCHOOL OF REAL ESTATE 1114 11TH AVENUE HONOLULU WILA

12/28/2004 09:00am PROPERTY MANAGEMENT AND MANAGING RISK DOWER SCHOOL OF REAL ESTATE 1114 11TH AVENUE HONOLULU WILA

12/30/2004 01:00pm (CORE) PROTECT YOUR REAL ESTATE LICENSE DOWER SCHOOL OF REAL ESTATE 1114 11TH AVENUE HONOLULU WILA

12/30/2004 09:00am LAND USE AND PERMIT REQUIREMENTS-DOWER SCHOOL OF REAL ESTATE RESIDENTIAL APPLICATIONS C & C OF HONOLULU DOWER SCHOOL OF REAL ESTATE 1114 11TH AVENUE HONOLULU WILA

**OTHER**

**DATE** | **TIME** | **COURSE** | **PROVIDER** | **LOCATION** | **CITY** | **INSTRUCTOR**
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12/31/2004 | | RED FLAGS PROPERTY INSPECTION GUIDE (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | BUYER REPRESENTATION IN REAL ESTATE (INTERNET COURSE) | SEILER SCHOOL OF REAL ESTATE | INTERNET COURSE | SEILER |
12/31/2004 | | RISK MANAGEMENT INTERNET COURSE | FAHRNI SCHOOL OF REAL ESTATE | INTERNET COURSE | FAHRNI |
12/31/2004 | | PROPERTY MANAGEMENT AND MANAGING RISK (INTERNET COURSE) | FAHRNI SCHOOL OF REAL ESTATE | INTERNET COURSE | FAHRNI |
12/31/2004 | | INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (INTERNET COURSE) | FAHRNI SCHOOL OF REAL ESTATE | INTERNET COURSE | FAHRNI |
12/31/2004 | | FAIR HOUSING (INTERNET COURSE) | FAHRNI SCHOOL OF REAL ESTATE | INTERNET COURSE | FAHRNI |
12/31/2004 | | DIVERSITY AND DOING BUSINESS (INTERNET COURSE) | FAHRNI SCHOOL OF REAL ESTATE | INTERNET COURSE | FAHRNI |
12/31/2004 | | BUYER REPRESENTATION IN REAL ESTATE (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | RISK MANAGEMENT (COMPUTER/INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | DIVERSITY AND DOING BUSINESS (COMPUTER/INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | REAL ESTATE FINANCE TODAY (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | REAL ESTATE AND TAXES: WHAT EVERY DOWER SCHOOL OF REAL ESTATE AGENT SHOULD KNOW (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | PROPERTY MANAGEMENT AND MANAGING RISK (INTERNET COURSE) | SEILER SCHOOL OF REAL ESTATE | INTERNET COURSE | SEILER |
12/31/2004 | | ENVIRONMENTAL CONSIDERATION IN REAL ESTATE (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | FAIR HOUSING (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
12/31/2004 | | PROPERTY MANAGEMENT AND MANAGING RISK (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
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12/31/2004 | | RISK MANAGEMENT (INTERNET COURSE) CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | ETHICS AND REAL ESTATE (INTERNET COURSE) CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | BUYER REPRESENTATION IN REAL ESTATE (INTERNET COURSE) CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | INVESTMENT PROPERTY PRACTICE & MANAGEMENT (INTERNET COURSE) CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | INVESTMENT PROPERTY PRACTICE & MANAGEMENT (INTERNET COURSE) CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | REAL ESTATE FINANCE AND TAX ISSUES CONTINUING-ED-ONLINE.ORG | INTERNET COURSE | MYERS, MYERS |
12/31/2004 | | INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (COMPUTER & INTERNET COURSE) | DOWER SCHOOL OF REAL ESTATE | INTERNET/COMPUTER COURSE | DOWER |
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12/31/2004 | | (CORE) REAL LAW REVIEW & UPDATE/Ethics 2003-2004 (INTERNET) KONA BOARD OF REALTORS INC | INTERNET COURSE | OTHER |
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**Continuing Education Providers**

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<td>AKAAHI REAL ESTATE NETWORK LLC</td>
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Real Estate Commission
2004 Meeting Schedule

Laws & Rules Review Committee Meeting—9 a.m.
Education Review Committee—Upon adjournment
of the Laws & Rules Review Committee Meeting
Condominium Review Committee Meeting—Upon
adjournment of the Education Review Committee

Real Estate Commission—9 a.m.

Wednesday, November 10, 2004*
Thursday, December 9, 2004

Friday, October 29, 2004
Wednesday, November 24, 2004
Friday, December 17, 2004

All meetings will be held in the Queen Liliuokalani Conference Room, King Kalakaua Building,
335 Merchant Street, First Floor, Honolulu. *The November 10, 2004 Committee meetings will
be held at the offices of the REALTORS Association of Maui, 441 Ala Makani Place, Kahului,
Maui.

Meeting dates, locations, and times are subject to change without notice. Please visit the
Commission’s website at www.hawaii.gov/hirec or call the Real Estate Commission’s Office at
586-2643 to confirm the dates, times, and locations of the meetings. This material can be made
available to individuals with special needs. Please contact the Executive Officer at 586-2643 to
submit your request.