

School Files

Hawaii Real Estate Commission

March 2007

<http://www.hawaii.gov/hirec>

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2007 - 2008 CORE COURSE

The core course will once again be developed in a live classroom and online format. The four hour course will be developed in two parts of two hours each. The first part, Part A, will be developed for delivery by a target date of July 1, 2007. The second part, Part B, will be developed for delivery by July 1, 2008. As always, these target dates are subject to budget and procurement requirements.

The core course curriculum will include the topics of Agency – Consumer Broker Relationships for Part A, and Disclosures for Part B. Each part will also include a laws and rules update based on the results of the respective legislative sessions for 2007 and 2008. This is a new format for the core course. It is hoped that by delivering a two-part core course, the legislative update will be available in a timely manner. Both Part A and Part B of the core course will be available in 2008, the second year of the biennium.

There will also be instructional sessions for qualified continuing education providers and instructors who are interested in offering and teaching the core course.

The Commission is currently in the process of determining the contractor for the development of the 2007-2008 core course.

NO CE COURSES IN DECEMBER OF RENEWAL YEAR?

During the past renewal period, some broker licensees put forward this query: What if there were NO continuing education courses offered in December 2008, the last month before expiration of current licenses?

WHAT DO YOU THINK? Let us know by mailing in your comments to roster@dcca.hawaii.gov.

EXAM PASSAGE RATES FOR 2006 AND OTHER STATISTICS

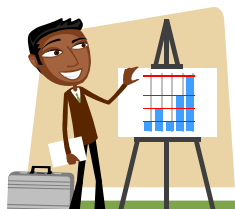
In FY 2006, 4,838 candidates took the salesperson's licensing exam, a 13% increase over the FY 2005 figure of 4,283 salesperson candidates. A total of 714 broker candidates took the broker's licensing exam, a decrease of 30.1% over the FY 2005 figure of 1,022 broker candidates.

In FY 2006, broker candidates had a 31.1% passage rate on the first try, and salespersons achieved a 56.2% passage rate. In FY 2005, brokers had a 35.2% passage rate, and salespersons a 59.9% passage rate.

The overall number of current real estate licensees increased 16.6% by the end of FY 2006. In FY 2006, active licensees increased 12.2% over last year while inactive licensees increased 29.5%. There was an 11.6% increase of active licensees on Oahu, and growth on the neighbor islands with Hawaii increasing 14.8%, Maui 10.3%, and Kauai 10.2%. Based on the FY 2006 figures, there are over 20,000 licensees in the state (this includes brokers, salespersons, sole proprietors, and corporations/partnerships/LLCs/LLPs).

Oahu boasts 57.69% of the total number of licensees, Maui has 16.29%, Hawaii has 13.88%, Kauai 7.52%, and the remaining percentage is scattered on Molokai and Lanai, and mainland/foreign licensees.

(NOTE: See the Commission's 2006 Annual Report for the above information and other information of interest. Go to www.hawaii.gov/hirec, click on "Publications" and look for the 2006 Annual Report.)



FREE SEMINAR ON LANDLORD-TENANT LAW

The Hawai'i State Judiciary is sponsoring a free session on the topic of "Landlord-Tenant Law" at noon Wednesday, March 28, 2007, in the Supreme Court conference room, 417 South King Street, Honolulu.

Attorneys Anne Anderson and Michael Kalish will provide an overview of the landlord-tenant law and give information to help landlords and tenants understand their rights and responsibilities.

Anderson is a partner in the law firm of Neeley & Anderson LLP, a limited liability partnership. She practices in the areas of community association law and landlord-tenant law. She co-authored the *Hawai'i District Court Landlord-Tenant* manual and *Evictions: Residential and Commercial Evictions in Hawai'i* manual. Anderson received her law degree from DePaul University.

Kalish is currently in private practice. He practices in the areas of real estate and landlord-tenant law. Previously, he was with the Housing Law Unit at the Legal Aid Society of Hawai'i Honolulu office and has served as a law clerk for Judge Shackley Raffetto. He is a graduate of the William S. Richardson School of Law.

This "Lunch 'n' Learn the Law" program is part of a series of free informational seminars for the general public featuring topics relating to specific areas of the law and the courts. Volunteer presenters include judges, attorneys, court officials and other subject-matter experts.

For more information, contact the Judiciary's Public Affairs Office at (808) 539-4909.

REAL ESTATE EDUCATORS ASSOCIATION ANNUAL CONFERENCE

Each year, in early June, the Real Estate Educators Association (REEA) holds its annual conference. This year's conference, "Lose the Blues", will be held in St. Louis, MO, June 9-13, 2007, at the Hyatt Regency Hotel at Union Station. Interested? Here's a summary of what will be included in this year's conference.



With mortgage fraud and the Department of Justice lawsuits regarding limited services facing real estate practitioners throughout the country, REEA is bringing two nationally recognized figures to share their knowledge and up-to-the-minute information.

Oliver Frascona, a nationally recognized author and NAR authority on contracts, will speak on Monday morning on the topic of mortgage fraud. Mr. Frascona is a practicing attorney in Colorado. He knows first-hand from his practice the issues mortgage fraud creates.

Tuesday's general session will feature Dr. Wayne Thorburn, Administrator of the Texas Real Estate Commission, Commissioner of the Texas Appraiser Licensing and Certification Board and past president of ARELLO. Dr. Thorburn survived a Department of Justice lawsuit and lived to tell REEA about the impact to date the outcome has had on his state and the nation. He will be talking about, "Is Federal Control in our Future?"

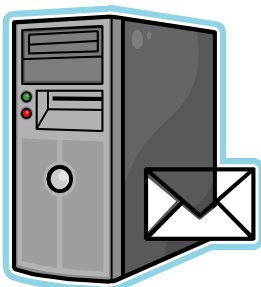
On Wednesday morning a special panel discussion involving panelists from around the country and within the Department of Justice to make comments and answer questions of utmost importance to real estate nationally and REEA members in particular.

A new, improved, revised and updated Instructor Development Workshop will be unveiled on Saturday, June 9, and will be taught by Doris Barrell, DREI, who was also selected to write the course.

There will also be an IDW Course 2 introduced on Sunday, June 10. The course, written by Marcie Roggow, DREI, and edited by Carmel Streater, DREI, and Jim Skindzier, DREI, will be taught by Marie Spodek, DREI.

(NOTE: DREI is the acronym for the Distinguished Real Estate Instructor designation.)

The above information was taken from *REEA NEWS*, January 2007.



REMEMBER . . . roster@dcca.hawaii.gov

Please make use of roster@dcca.hawaii.gov for continuing education and prelicense education questions, changes, updates, submission of completed course rosters, and concerns or ideas to improve the Commission's education program.



Here are some friendly reminders to Prelicense Schools and Instructors and Continuing Education Providers.

The Commission no longer requires a Social Security Number for licensee information or identification purposes for prelicense and continuing education (with the exception of license applications).

The Commission's 2005-2006 mandatory core course will be offered through May 31, 2007. Thereafter, in lieu of taking the 2005-2006 core course, licensees seeking to reactivate or restore their license must take four (4) continuing elective courses. The course completion certificates must be aqua in color (the color of the 2005-2006 course completion certificates) and certificate numbers must be preceded by "99".

The Waikoloa test center remains closed until further notice because of damages sustained from the October 2006 earthquake.



ANNOUNCEMENTS

Trudy Nishihara, the current Commission's Chair, was reappointed by Governor Linda Lingle for a second four-year term which will expire June 30, 2011. Trudy was appointed Chair of the Commission in July 2005. Prior to that, she served as the vice-chair of the Education Review Committee. Trudy is the principal broker of Hawaii Homebids.com and the owner of The Realty Group.



IN THE FUTURE . . .

- You may look forward to mandatory post-licensing courses for brokers.
- The addition of "Broker Management" to the current list of course categories for continuing education elective course applications.
- Changes to the Prelicense Education Equivalency categories, including restricting the availability of the Prelicense Education Equivalency only to salesperson candidates.

These were some of the recommendations made by the Commission's Education Evaluation Task Force (EETF) at its February 27, 2007, meeting. Your comments are always welcome.

2007 Promissor Holiday / Non Testing Calendar

January 2007

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

1 – New Years Day

15 – MLK Day

February 2007

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March 2007

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

April 2007

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2007

Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

26 – 28 Memorial Day Weekend

June 2007

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

July 2007

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

4 – Independence Day

August 2007

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

September 2007

Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

1 – 3 Labor Day Weekend

October 2007

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 2007

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

22 – 25 Thanksgiving Holiday

December 2007

Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

22 – 25 Christmas Holiday

Centers testing 2nd & 4th Saturday will switch to the 1st & 3rd during May, Nov & Dec 2007

CURRENT CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars
Akahi Real Estate Network LLC
Americas Best
Brian R. Thomas dba Edventures
Career Webschool dba Thomson
Learning, Inc.
CLE International
Coldwell Banker Pacific Properties
Real Estate School
Continuing-Ed-Online.Org
Dower School of Real Estate Windward
Dower School of Real Estate
EcoBroker International
Eddie Flores Real Estate Continuing
Education
ERA School of Real Estate
Hawaii Association of REALTORS®
Hawai'i CCIM Chapter
Hawaii Island Board of REALTORS®, Inc.
Hogan School of Real Estate
Honolulu Board of REALTORS®
Kauai Board of REALTORS®
Kona Board of REALTORS® Inc.
Lorman Business Center, Inc.
dba Lorman Education Services
Lynn W. Carlson
Pacific Real Estate Institute
ProSchools, Inc.
REALTORS® Association of Maui
Russ Goode Seminars
Seiler School of Real Estate
Servpro Industries, Inc.
Shari S. Motooka-Higa
The Seminar Group
University of Hawaii at Manoa
Vitousek Real Estate School, Inc.

CURRENT PRELICENSE SCHOOLS

Abe Lee Seminars
Akahi Real Estate Network LLC
All Islands Real Estate School
Coldwell Banker Pacific Properties
Real Estate School
Dower School of Real Estate Windward
Dower School of Real Estate
Fahrni School of Real Estate
Hawaii Academy of Real Estate LLC
Hudson Real Estate School
Maui Community College – VITEC
ProSchools, Inc.
Ralph Foulger's School of Real Estate
Seiler School of Real Estate
University of Hawaii at Manoa
University of Hawaii – Hawaii
Community College
Vitousek Real Estate School, Inc.



**2007
REAL ESTATE COMMISSION
MEETING SCHEDULE**

Laws & Rules Review Committee – 9:00 a.m. Education Review Committee – Upon adjournment of the Laws & Rules Review Committee Meeting Condominium Review Committee – Upon adjournment of the Education Review Committee Meeting, which is upon the adjournment of the Laws & Rules Review Committee Meeting, which convenes at 9:00 a.m.	Real Estate Commission 9:00 a.m.
Wednesday, March 14, 2007	Friday, March 30, 2007
Wednesday, April 11, 2007	Friday, April 20, 2007
Wednesday, May 9, 2007	Friday, May 25, 2007
Wednesday, June 13, 2007	Friday, June 29, 2007
Wednesday, July 11, 2007	Friday, July 27, 2007
Wednesday, August 8, 2007	Friday, August 24, 2007
Wednesday, September 12, 2007	Friday, September 28, 2007
Wednesday, October 10, 2007	Friday, October 26, 2007
Wednesday, November 14, 2007	Friday, November 30, 2007
Wednesday, December 12, 2007	Friday, December 21, 2007

All meetings will be held in the Queen Liliuokalani Conference Room of the King Kalakaua Building, 335 Merchant Street, First Floor, Honolulu, Hawaii.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.



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 Real Estate Commission
SCHOOL FILES

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Commissioners:

Trudy I. Nishihara, Chair
 Real Estate Commission

Stanley M. Kuriyama, Vice Chair
 Real Estate Commission

Louis E. Abrams, Chair
 Laws and Rules Review Committee

Annette Aiona, Vice Chair
 Education Review Committee

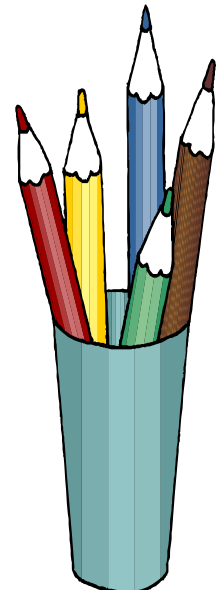
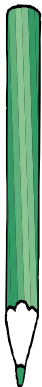
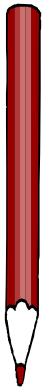
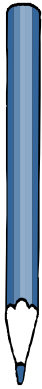
Carol Mae A. Ball, Chair
 Education Review Committee

William Stanley Chee, Chair
 Condominium Review Committee

Frances T. Gendrano, Member

Michele Sunahara Loudermilk, Vice Chair
 Laws and Rules Review Committee

Mark Suiso, Vice Chair
 Condominium Review Committee



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