

Department of Commerce & Consumer Affairs Office of the Securities Commissioner 335 Merchant Street, Honolulu, HI 96813

Investigate Before You Invest

Knowledge is power. The following checklist is designed as a quick reference to help investors ask the right questions before making an investment. Once your questions have been answered, contact the Office of the Securities Commissioner - Compliance Branch at **(808) 586**-**2722** to verify the information.

REMEMBER: The time to ask questions is BEFORE you invest your hard-earned money.

Seller/Agent Information Seller/Agent Name: ______ Company/Business Name: _____ Company/Business Address: _____ Today's Date: _____ Phone Number: _____ **Questions to Ask** 1. What are all the fees, charges or penalties involved in this investment? Explain each. 2. What product(s) are you offering? (check all that apply) ____ Annuities ____Securities ____Living ____Trust ____Estate Planning ____Accounting ____Other_____ 3. Who regulates or licenses this product or service? ______ 4. How does this product meet my investment objectives? 5. What are the risks? 6. What written information will I receive about this investment before making a decision? _____Recent News Releases ____Offering Memorandum ____Research Reports _____Most Recent Annual Report _____Most Recent Quarterly or Interim Report Other Materials ____Prospectus 7. What registration or license(s) do you hold that authorizes you to sell this product or service? (fill in all that apply) CRD No: _____ Broker Dealer Registration \rightarrow Broker Dealer Rep Registration \rightarrow CRD No: _____ State License No: _____ Insurance License \rightarrow \rightarrow ____Investment Adviser Registration IARD No: _____ \rightarrow IARD No: _____ Investment Adviser Rep Registration ÷ State CPA No: Accountant License \rightarrow State RE License No: **Real Estate License**

(Source: North American Securities Administrators Association (NASAA) Investor Education Program. For more information visit the website at www.nasaa.org)

To report investment fraud call 58SCAMS (587-2267)/Toll Free 1-877-HI SCAMS Visit our website at <u>www.investing.hawaii.gov</u>

"Protecting Hawaii Investors"