STATE OF HAWAII
DEPARTMENT OF LAND AND NATURAL RESOURCES
Land Division
Honolulu, Hawaii 96813

September 13, 2013

Board of Land and Natural Resources
State of Hawaii
Honolulu, Hawaii


APPLICANT:

Vallejo Venture 99 LLC, a California limited liability company, as Sublessor, to Sublessees, as noted in Exhibit 1.

LEGAL REFERENCE:

Section 171-36(a)(6), Hawaii Revised Statutes, as amended.

"Revision to Sublease Rent Participation Policy" adopted by the Board of Land and Natural Resources (Board) on May 26, 2000, agenda item D-24, and as amended by "Resubmittal: Amendment to the Sublease Rent Participation Policy" approved by the Board on January 26, 2001, under agenda item D-8.

“Modification of Staff Recommendation in Board Action of January 26, 2001, Item D-8, as Amended, Regarding Sublease Rent Participation. The Purpose of the Modification is to Make the Staff Recommendation Consistent with the Board’s Directives and Practice in Determining the State’s Participation in Sublease Rents.”

LOCATION:

Portion of Government land situated at Aiea, Ewa, Oahu, identified by Tax Map Key: (1) 9-8-013:014, as shown on the attached map labeled Exhibit 2.
AREA:

3.697 acres, more or less.

TRUST LAND STATUS:

Section 5(a) lands of the Hawaii Admission Act

DHHL 30% entitlement lands pursuant to the Hawaii State Constitution: No

LEASE CHARACTER OF USE:

Commercial use, consistent with the B-2 zoning, Community Business District

SUBLEASE CHARACTER OF USE:

See Exhibit 1.

TERM OF LEASE:

Fifty-five (55) years, commencing on May 4, 1980 and expiring on May 13, 2035. Last rental reopening occurred on May 14, 2010; next rental reopening is scheduled for May 14, 2020.

TERM OF SUBLEASE:

See Exhibit 1.

ANNUAL RENTAL:

$429,000.00

ANNUAL SUBLEASE RENTAL:

$939,545.52

RECOMMENDED ADJUSTMENT TO LEASE RENTAL:

None, as the subject sublease is for improved property only and the improvements are not owned by the State and the Lessee pays fair market rent.

DCCA VERIFICATION:

SUBLESSOR:
Place of business registration confirmed: YES ☑ NO ___
Registered business name confirmed: YES x__ NO __

Good standing confirmed: YES x__ NO __

SUBLESSEE:
Place of business registration confirmed: YES x__ NO __
Registered business name confirmed: YES x__ NO __
Good standing confirmed: YES x__ NO __

REMARKS:

In 1980, the subject lease was sold at a public auction. In April 2005, PCCP/LDC PEARL KAI, LLC, assigned the subject lease to Vallejo Venture 99 LLC. The Board had given its consent to such assignment in January of 2005.

Vallejo Venture 99 LLC, now requests consent for twelve (12) sublessees including sublessees that had existed prior to the assignment of the lease to Vallejo Venture 99 LLC, whom in effect, were given after-the-fact consent.

Exhibit 1 provides the information regarding each sublessee.

Pursuant to the "Revision to Sublease Rent Participation Policy" adopted by the Board at its meeting of May 26, 2000, agenda item D-24, the Board authorized the Chairperson to consent to subleases where no sandwich profits exist in two situations: 1) the lease has no provision which allows for sandwich profits or 2) the sublease involves improved property and according to this policy, the State is not entitled to any sandwich profits.

Staff is requesting your consent to sublease under General Lease No. 4644, as the subject sublease is for improved property only, the improvements are not owned by the State, and the Lessee pays fair market rent under the subject lease. Pursuant to the "Amendment to the Sublease Rent Participation Policy" approved as amended by the Board on January 26, 2001, and the “Modification of Staff Recommendation in Board Action of January 26, 2001, Item D-8, as Amended, Regarding Sublease Rent Participation Policy”, approved on August 24, 2012, Item D-14: "If the lessee subleases improvements not owned by the State, the Board shall not receive any portion of sublease rents from subleasing improved space unless that right and method of calculation are specifically stated in the lease." The purpose of the Board’s modification was to clarify that the Board’s sublease rent participation policy is a general guideline, and staff needs to review the facts of each case carefully to determine whether the State should share in sublease rents.

On August 9, 2013, Item D-16, the Board gave its consent to the modification of a mortgage on the lease and extended the term of the lease for an additional ten (10) years. The request was to accommodate an additional loan for $1.25 million.

In this case, the lessee pays fair market rent, owns the improvements and the lease does
not specifically state a method for calculating the rent participation. Further, the lessee operates a full-scale commercial center on the premises and is committing to a substantial investment of $1.25 million to upgrade the existing improvements. Staff believes that under the Board’s policy, considering the lessee’s substantial improvements and maintenance expenses in relation to the sublease revenues, the State should not participate in the lessee’s sublease rents.

The Lessee is currently in compliance with the terms and conditions of General Lease 4644.

There are no outstanding rental reopening issues or pertinent concerns. No agency or community comments were requested.

RECOMMENDATION:

That the Board consent to the sublease under General Lease No. S-4644 between Vallejo Venture 99 LLC, as Sublessor, and to the Sublessees listed in Exhibit 1, subject to any applicable conditions cited above which are by this reference incorporated herein and further subject to the following terms and conditions:

1. The standard terms and conditions of the most current consent to sublease form, as may be amended from time to time;

2. Review and approval by the Department of the Attorney General; and

3. Such other terms and conditions as may be prescribed by the Chairperson to best serve the interests of the State.

Respectfully Submitted,

Timmy Chee
Land Agent

APPROVED FOR SUBMITTAL

William J. Aila, Jr., Chairperson
## GENERAL LEASE NO. 4644-LIST OF SUBLESSEES

<table>
<thead>
<tr>
<th>Sublessee</th>
<th>Area (sf)</th>
<th>Character of Use</th>
<th>Sublease Term</th>
<th>Monthly Rent</th>
<th>Entity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hi Energy Alternatives, Inc.</td>
<td>806</td>
<td>Solar Industry Sales</td>
<td>October 1, 2012 to July 31, 2015</td>
<td>$3,224.00</td>
<td>Hawaii Corporation</td>
</tr>
<tr>
<td>Tax Services of America, Inc.</td>
<td>792</td>
<td>Tax Return Preparation</td>
<td>January 1, 2013 to December 31, 2015</td>
<td>$2,772.00</td>
<td>Delaware Corporation</td>
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<tr>
<td>Mimi Nails and Spa Inc.</td>
<td>806</td>
<td>Nail Salon</td>
<td>June 1, 2012 to May 31, 2017</td>
<td>$3,421.29</td>
<td>Hawaii Corporation</td>
</tr>
<tr>
<td>El Tres Burros Ltd.</td>
<td>3,553</td>
<td>Live Music/Entertainment</td>
<td>January 1, 2010 to December 31, 2015</td>
<td>$12,067.74</td>
<td>Hawaii Corporation</td>
</tr>
<tr>
<td>Hawaii Dental Group, Inc. and American Dental Alliance, Inc.</td>
<td>2,955</td>
<td>Dental Practices</td>
<td>July 1, 2012 to August 31, 2017</td>
<td>$9,664.15</td>
<td>Hawaii Corporation</td>
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<tr>
<td>Kazi Food Corporation of Hawaii</td>
<td>2,900</td>
<td>Operate a KFC store</td>
<td>July 25, 1987 to July 24, 2022</td>
<td>$8,322.50</td>
<td>Hawaii Corporation</td>
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<tr>
<td>Royal Trading International Inc.</td>
<td>806</td>
<td>Retail Sales of Toys</td>
<td>March 1, 2013 to February 29, 2016</td>
<td>$3,300.00</td>
<td>Hawaii Corporation</td>
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<tr>
<td>Calvin K. W. Lau</td>
<td>806</td>
<td>Sale of Fine Jewelry</td>
<td>December 1, 2012 to November 30, 2015</td>
<td>$2,982.20</td>
<td>Sole Proprietor</td>
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<tr>
<td>Kim Chee Restaurant #7, LLC</td>
<td>1,612</td>
<td>Korean Restaurant</td>
<td>February 1, 2011 to January 31, 2016</td>
<td>$6,250.00</td>
<td>Hi. Limited Liability Corp.</td>
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<td>Mihn To</td>
<td>806</td>
<td>Italian Restaurant</td>
<td>May 1, 2012 to April 30, 2015</td>
<td>$3,764.71</td>
<td>Sole Proprietor</td>
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<td>Pho My Lien Ltd.</td>
<td>1,584</td>
<td>Vietnamese Restaurant</td>
<td>October 1, 2010 to October 31, 2015</td>
<td>$5,938.87</td>
<td>Hawaii Corporation</td>
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<tr>
<td>Hawaii State Federal Credit Union</td>
<td>3,896</td>
<td>Federal Credit Union</td>
<td>September 1, 2010 to August 31, 2015</td>
<td>$16,588.00</td>
<td>Federally Chartered Credit Corp.</td>
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<td><strong>TOTAL</strong></td>
<td><strong>21,322</strong></td>
<td></td>
<td></td>
<td><strong>$939,545.52</strong></td>
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