Board of Land and
Natural Resources
State of Hawaii
Honolulu, Hawaii

ISSUANCE OF A DIRECT LEASE FOR CARGO SPACE
NEW CARGO BUILDING
TRANS EXECUTIVE AIRLINES OF HAWAI'I, INC.
HILO INTERNATIONAL AIRPORT
TAX MAP KEY: (3) 2-1-12: PORTION OF 90

REQUEST:

Issuance of a Direct Lease for a cargo space in the New Cargo Building at Hilo
International Airport

LEGAL REFERENCE:

Sections 171-59(b), Hawaii Revised Statutes (HRS), as amended

APPLICANT:

Trans Executive Airlines of Hawaii, Inc. (TEA) whose business address is
P. O. Box 29239, Honolulu, Hawaii 96820

LOCATION AND TAX MAP KEY:

Portion of Hilo International Airport (ITO), Hilo, Island of Hawaii, identified by
Tax Map Key: 3rd Division, 2-1-12: Portion of 90

AREA:

Bldg/Room No. 139-117, containing an area of approximately 6,434 square feet,
as shown on the attached Exhibit "B"

ZONING:

State Land Use District: Urban
County of Hawaii: Industrial (ML-20)
BLNR – ISSUANCE OF A DIRECT LEASE FOR CARGO SPACE
NEW CARGO BUILDING, TRANS EXECUTIVE AIRLINES OF HAWAII, INC.
PAGE 2

LAND TITLE STATUS:

Section 5(a) lands of the Hawaii Admission Act: **Ceded**
DHHL 30% entitlement lands pursuant to Hawaii Admission Act  **YES**  **NO** **X**

CURRENT USE STATUS:

Airport purposes

CHARACTER OF USE:

Air cargo operations

PROPERTY CHARACTERISTICS:

Utilities:  All utilities are available on the site
Improvements:  TEA plans to construct, operate, use and maintain an air cargo facility

TERM OF LEASE:

Thirty (30) years

COMMENCEMENT DATE:

To be determined by the Director of Transportation

ANNUAL RENTAL:

<table>
<thead>
<tr>
<th>Years</th>
<th>Annual Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 thru 5</td>
<td>$69,487.20</td>
</tr>
<tr>
<td>6 thru 10</td>
<td>$79,910.28</td>
</tr>
<tr>
<td>11 thru 15</td>
<td>$91,896.84</td>
</tr>
<tr>
<td>16 thru 20</td>
<td>Reopening at fair market rent (FMR) thru independent appraisal</td>
</tr>
<tr>
<td>21 thru 25</td>
<td>115% x rental of year 20</td>
</tr>
<tr>
<td>26 thru 30</td>
<td>Reopening at fair market rent (FMR) thru independent appraisal</td>
</tr>
</tbody>
</table>

PERFORMANCE BOND:

An amount equal to the annual rent then in effect.

DCCA VERIFICATION:

Place of business registration confirmed:  **YES**
Registered business name confirmed:  **YES**
Good standing confirmed:  **YES**
CHAPTER 343, HRS - ENVIRONMENTAL ASSESSMENT:

The new cargo building at ITO was included in the April 2003 Final Environmental Assessment (FEA). The FEA was prepared in support of: (1) Federal actions consisting of approval of the Airport Layout Plan in July, 2013, and (2) the State of Hawaii actions consisting of environmental approval and construction of proposed Hilo International Airport Improvements. The FEA was prepared pursuant to Chapter 343, Hawaii Revised Statutes and the Administrative Rules, Title 11, Chapter 200 of the State of Hawaii Department of Health.

REMARKS:

In accordance with Section 171-59(b), HRS, as amended, relating generally to Management and Disposition of Public lands and relating specifically to Disposition by negotiation, the Department of Transportation (DOT) proposes to issue a direct lease to TEA for the construction, operation and maintenance of an air cargo facility at ITO. The DOT has determined the issuance of this direct lease encourages competition and is essential to the aeronautical and airport-related industries of ITO.

RECOMMENDATION:

That the Board authorize the DOT to issue a direct lease to TEA, subject to: (1) terms and conditions herein outlined, which are by reference incorporated herein; (2) such other terms and conditions as may be prescribed by the Director of Transportation to best serve the interests of the State; and (3) review and approval of the Department of the Attorney General as to lease form and content.

Respectfully submitted,

[signature]
FORD N. FUCHIGAMI
Director of Transportation

APPROVED FOR SUBMITTAL:

[signature]
SUZANNE D. CASE
Chairperson and Member