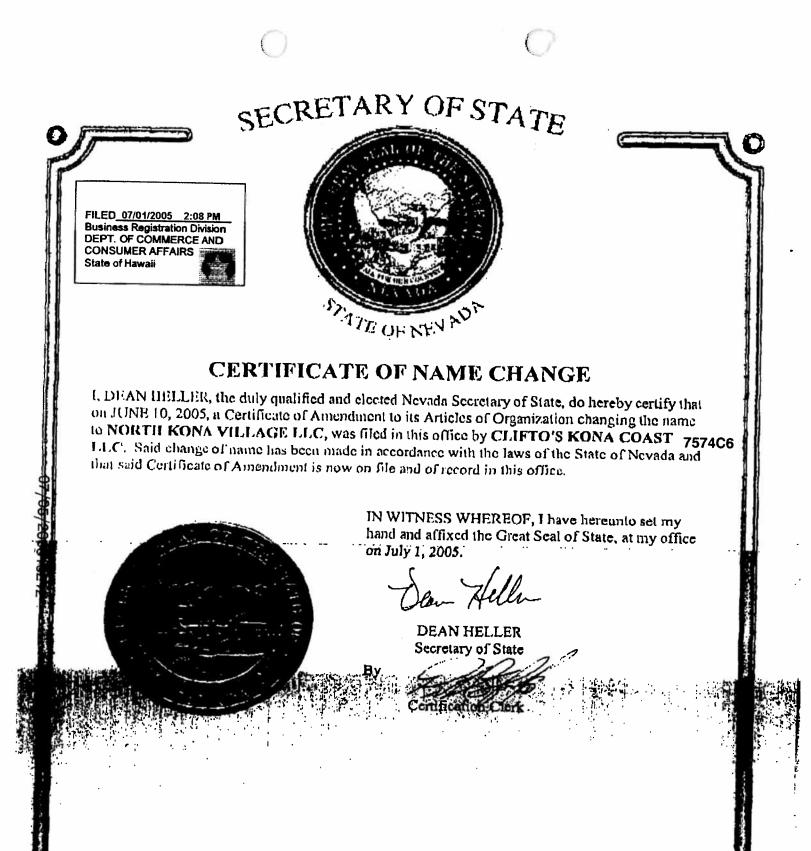
### **Petitioner's Exhibit 1**

Yange -

# Certificate of Name Change (Clifto's Kona Coast LLC to North Kona Village, LLC)



Petitioner's Exhibit 1

### **Petitioner's Exhibit 1A**

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## Certificate of Name Change (North Kona Village, LLC to O'oma Beachside Village, LLC)



ROSS MILLER Secretary of State 204 North Carson Street, Ste 1 Carson City, Nevada 89701-4299 (775) 684 5708 Website: secretaryofstate.biz

| Filed in the office of                | Document Number<br>20070702053-76          |
|---------------------------------------|--|
| Ross Miller                           | Filing Date and Time<br>10/15/2007 4:09 PM |
| Secretary of State<br>State of Nevada | Entity Number                              |

### Amendment to Articles of Organization (PURSUANT TO NRS 86.221)

| USE BLACK INK ONLY - DO NOT HIGHLIGHT<br><u>Certificate of Amendment to A</u><br><u>For a Nevada Limited-L</u><br>(Pursuant to NRS | iability Company                     |
|--|--------------------------------------|
| 1. Name of limited-liability company:<br>North Kona Village LLC  |                                      |
| 2. The company is managed by: Manage<br>3. The articles have been amended as follows (provid                                       | (check only one box)                 |
| Amending company name from:<br>North Kona Village LLC  | ie anticies numbers, il available)": |
| New name:<br>O'oma Beachside Village, LLC  |                                      |
|  |                                      |

-. Orginature (must be signed by at least one manager or by a managing member):

Signature

\* 1) If amending company name, it must contain the words "Limited-Liability Company," "Limited Company," or "Limited," or the abbreviations "Ltd.," "L.L.C.," or "L.C.," "LLC" or "LC." The word "Company" may be abbreviated as "Co."
2) If adding managers, provide names and addresses.

Petitioner's Exhibit 1A

#### FILING FEE: \$175.00

**IMPORTANT:** Failure to include any of the above information and submit the proper fees may cause this filing to be rejected.

This form must be accompanied by appropriate fees

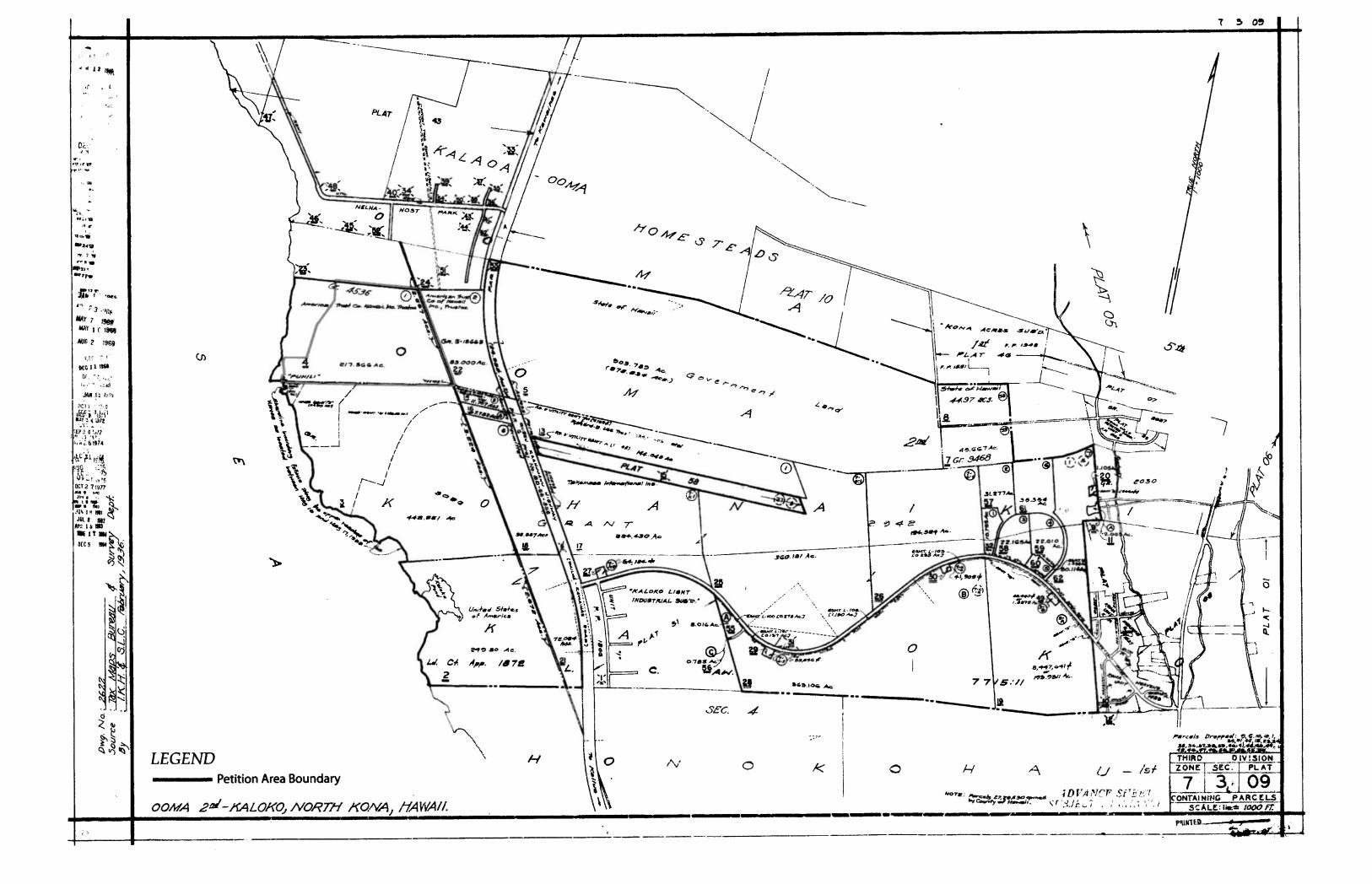
Nevada Secretary of State AM 88.221 Amend 2007 Revised on: 01/01/07

# **Petitioner's Exhibit 2B**

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Sec. 1

11" x 17" Map



### **Petitioner's Exhibit 3A**

A10.00

Constant and

### Final Environmental Impact Statement (See Volumes 1 and 2)

### **Petitioner's Exhibit 4A**

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"Outor"

### Metes and Bounds Description of the Petition Area

#### **LEGAL DESCRIPTION**

#### **PETITION AREA**

All of that certain parcel of land, being a portion of Grant 4536 to John A. Maguire, situated at O'oma 2nd, North Kona, Island of Hawaii, State of Hawaii, described as follows:

Beginning at the Northeast corner of this parcel of land and on the Southwest side of King's Highway, the coordinates of said point of beginning referred to Government Survey Triangulation Station "Akahipuu" being 15,474.96 feet South and 23,940.04 feet West, thence running by azimuths measured clockwise from true South:

| 1.  | 328° | 31' | 32"   | 2636.08 feet | along the southwest side of<br>King's Highway;           |
|-----|------|-----|-------|--------------|--|
| 2.  | 79°  | 43' | 42.4" | 4339.85 feet | along Grant 3086 to Kepena;                              |
| 3.  | 186° | 44' | 44"   | 36.38 feet   | along the remainder of Grant 4536<br>to John A. Maguire; |
| 4,  | 145° | 49' | 17"   | 27.58 feet   | along the remainder of Grant 4536 to John A. Maguire;    |
| 5.  | 185° | 10' | 11"   | 24.02 feet   | along the remainder of Grant 4536<br>to John A. Maguire; |
| 6.  | 201° | 56' | 21"   | 116.04 feet  | along the remainder of Grant 4536<br>to John A. Maguire; |
| 7.  | 162° | 41' | 56"   | 320.26 feet  | along the remainder of Grant 4536<br>to John A. Maguire; |
| 8.  | 184° | 53' | 57"   | 76.94 feet   | along the remainder of Grant 4536 to John A. Maguire;    |
| 9.  | 173° | 52' | 30"   | 26.63 feet   | along the remainder of Grant 4536 to John A. Maguire;    |
| 10. | 259° | 43' | 42"   | 566.61 feet  | along the remainder of Grant 4536 to John A. Maguire;    |
| 11. | 185° | 50' | 40"   | 891.19 feet  | along the remainder of Grant 4536 to John A. Maguire;    |

Page 1 of 2 Petitioner's Exhibit 4A

| 12. 204° | 06' | 08" | 776.12 feet  | along the remainder of Grant 4536 to John A. Maguire;  |
|----------|-----|-----|--------------|--|
| 13. 173° | 39' | 44" | 502.98 feet  | along the remainder of Grant 4536 to John A. Maguire;  |
| 14. 263° | 39' | 44" | 2054.03 feet | along the remainder of Grant 4536<br>to John A. Maguire to the point of<br>beginning and containing an area of<br>179.355 acres, more or less. |

#### **TOGETHER WITH:**

A portion of that certain parcel of land being the 30.00 foot wide State of Hawaii Right of Way as shown on the State of Hawaii, Department of Accounting and General Services, Survey Division Map, CSF No. 20120 as the King's Highway, situate at O'oma 2nd, North Kona, Island of Hawaii, State of Hawaii, described as follows:

Beginning at the Northwest corner of this parcel of land, the coordinates of said point of beginning referred to Government Survey Triangulation Station "Akahipuu" being 15,474.96 feet South and 23,940.04 feet West, thence running by azimuths measured clockwise from true South:

| 1. 263° 39' 44"  | 33.11 feet   | along the remainder of King's<br>Highway;                         |
|------------------|--------------|---|
| 2. 328° 31' 30"  | 2633.66 feet | along Grant S-15665 to American<br>Trust Company of Hawaii, Inc.; |
| 3. 79° 43' 42.4" | 32.18 feet   | along the remainder of King's<br>Highway;                         |
| 4. 148° 31' 32"  | 2636.08 feet | along Grant 4536 to John A.<br>Mcguire to the point of beginning  |



Description prepared by: M&EPACIFIC, INC.

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acres, more or less.

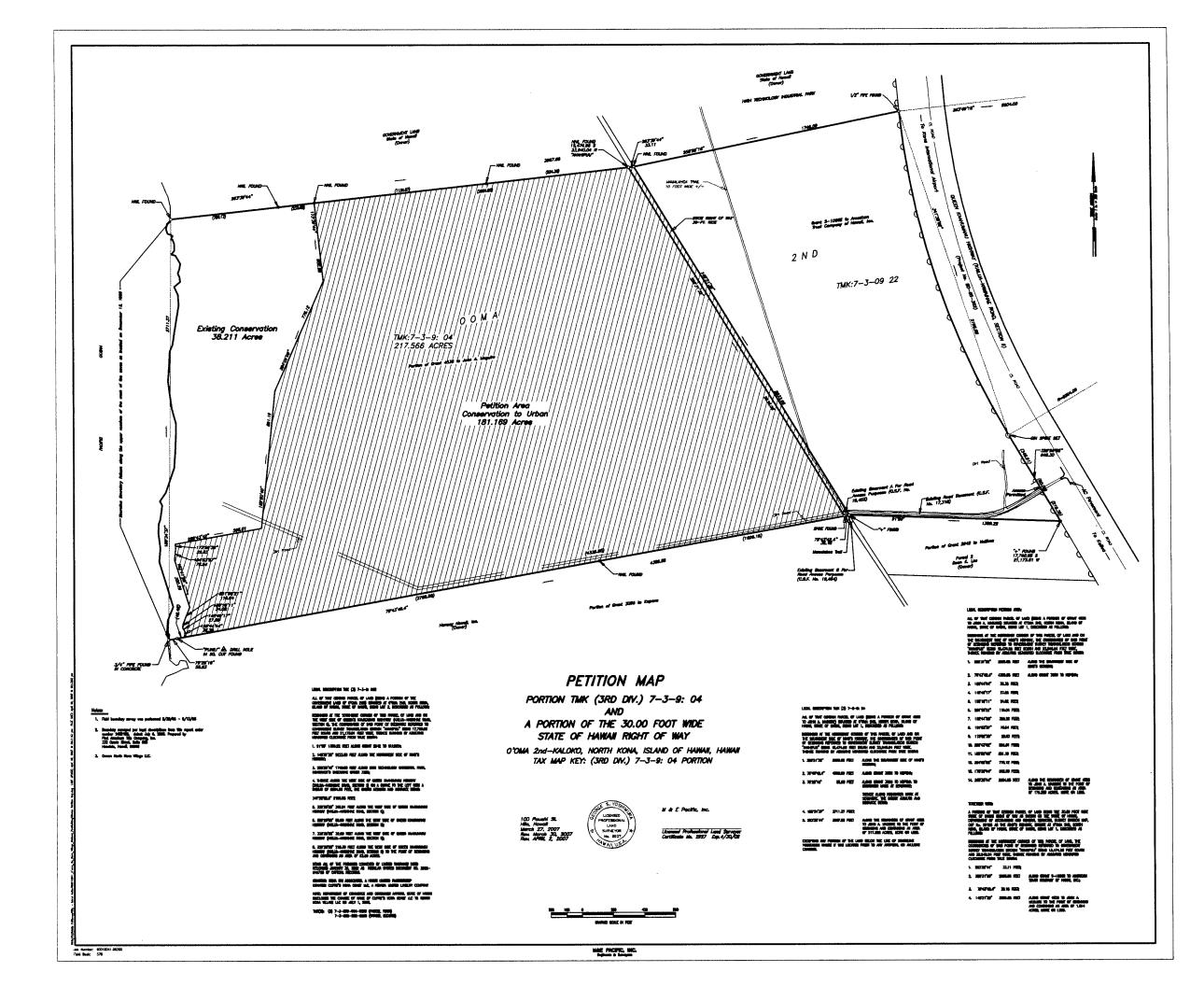
and containing an area of 1.814

Roy G. Hollowell Licensed Professional Land Surveyor Certificate No. 12741 Hilo, Hawaii, February 25, 2008

# Petitioner's Exhibit 5B 11" x 17" Petition Area Map

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### **Petitioner's Exhibit 7**

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## **Limited Warranty Deed**

|  | ~~                    |   |
|--|-----------------------|---|
|  |                       |   |
|  |                       | R-828   |
|  |                       | STATE OF HAWAII<br>BUREAU OF CONVEYANCES<br>RECORDED      |
|  |                       | <sup>jan</sup> 30, 2002 - 09:30 am                        |
|  |                       | Doc No(s) 2002-016768                                     |
|  |                       | /s/CARL T. WATANABE<br>ACTINO<br>REGISTRAR OF CONVEYANCES |
|  |                       | CONVEYANCE TAX: \$2835.08                                 |
|  |                       |   |
| LAND COURT   | KM                    | REGULAR SYSTEM  |
| Return by Mail $(\underline{X})$ Pickup $(\_)$ to:<br>James H. Watson, Esquire |                       |   |
| HOLLAND & KNIGHT LLP   | <b>a</b> . <b>a</b> a |   |
| 439 24 Atlanta, Georgia 30309-3400   |                       | $\sim$  |
| Tax Map Keys: (3) 7-3-9-4 and (3) 7-3-9-                                       | -22                   | Total Pages   |
|  |                       |   |

#### LIMITED WARRANTY DEED

THIS Limited Warranty Deed, made this <u>1</u> day of January, 2002, by and between KONA KAI ASSOCIATES, a Hawaii limited partnership, whose address is c/o Holland & Knight LLP, Attn: Francis W. Costello, Esq., 633 West Fifth Street, Suite 2100, Los Angeles, California 90071-2017, hereinafter called the "Grantor," and CLIFTO'S KONA COAST LLC, a Nevada limited liability company, whose address is 68-1857 Lina Poepoe Street, Waikoloa, Hawaii 96743, hereinafter called the "Grantee;"

#### WITNESSETH:

That the Grantor, for and in consideration of the sum of Ten and NO/100 Dollars (\$10.00) and other valuable consideration, the receipt of which is hereby acknowledged, does hereby grant, bargain, sell, and convey unto the Grantee, and its successors and assigns, forever, the following:

Limited Warranty Deed Page 1

#### ALL OF THE LAND IN THE COUNTY OF HAWAII, STATE OF HAWAII, DESCRIBED IN <u>EXHIBIT A</u> ATTACHED HERETO AND MADE A PART HEREOF.

TO HAVE AND TO HOLD the said land, together with all buildings, improvements, rights, casements, privileges, and appurtenances thereon and thereunto belonging or appentaining or held and enjoyed therewith, and all of the estate, right, title, and interest of the Grantor both at law and in equity, therein and thereto, unto the Grantee as aforesaid, in fee simple (collectively referred to herein as the "Property"); SUBJECT, HOWEVER, as set forth herein; and PROVIDED, HOWEVER, as follows: Grantee acknowledges and agrees that, without limiting the limited warranty expressly provided in the next paragraph, Grantor has not made, does not make and specifically negates and disclaims any representations, warranties, promises, covenants, agreements, or guaranties of any kind or character whatsoever, whether express or implied, oral or written, past, present, or future, of, as to, concerning or with respect to (a) the value, nature, quality or condition of the Property, including, without limitation, the water, soil, and geology, (b) income or other benefit to be derived from the Property, (c) the suitability of the Property for any and all activities and uses which Grantee may conduct thereon, or the availability of any governmental approvals for any use of the Property which Grantee may wish to make, (d) the compliance of or by the Property or its operation with any laws, rules, ordinances or regulations of any applicable governmental authority or body, (c) the habitability, merchantability, marketability, profitability or fitness for a particular purpose of the Property, (f) developability, access, availability of utilities or other infrastructure, possession, historical, archaeological, cultural, and similar aspects, (g) the manner, quality, state of repair or lack of repair of the Property, (h) the area or acreage of the Property, (i) governmental or private claims to use of the shoreline or adjacent areas on the Property or any trails, roads, rights of way, paths, or other means of traversing the Property, and (j) any other matter with respect to the Property; and specifically, that Grantor has not made, does not make, and specifically disclaims any representations regarding compliance with any environmental protection, pollution, land use or zoning laws, rules, regulations, orders or requirements, including the existence in or on the Property of hazardous materials (except Grantor represents that as of the date of this deed, Grantor has not actually received any notice in writing from a governmental agency or any other party concerning any of the following: (A) the presence of hazardous substances, pollutants, or contaminants as defined by hazardous material laws on the Property ("Hazardous Materials"), (B) any reporting, remediation, or clean-up obligations of the owner of the Property concerning Hazardous Materials, or (C) a condemnation of all or a portion of the Property or other indication from the government that it intends to acquire all or a portion of the Property). Grantee further acknowledges and agrees that the sale of the Property is made on an "as is" condition and basis with all faults, in all respects, and that the purchase price of the Property was adjusted by negotiation to reflect that the Property is sold by Grantor and purchased by Grantee subject to the foregoing. Grantee further acknowledges and agrees that Grantor shall not be deemed to have made any representation or warranty regarding the accuracy or completeness of any information provided to Grantee in connection with Grantee's investigation and inspection of or relating to the Property, or regarding the truth of any statements in such information or regarding any omissions from such information, that Grantor has not made any independent investigation or verification of any such information provided to Grantee, and that Grantee has conducted its own independent analysis of the Property and any and all such information provided to Grantce, without reliance upon any representation or warranty by Grantor or any agent or representative

Limited Worranty Decid Page 2

of Grantor, with respect to any such information. Grantee further acknowledges and agrees that Grantor's determination that conditions to Grantor's making a real property and sale with Grantee have been satisfied does not create any express or implied representation or warranty by Grantor to Grantee regarding existence or non-existence of facts or circumstances contemplated by such conditions, and Grantor's conveyance of the Property to Grantee pursuant to satisfaction of such conditions shall not be deemed to expand or reduce the limited warranty in this deed.

And without limiting the foregoing, the Grantor, for itself and its successors, hereby covenants with the Grantee and the Grantee's successors and assigns that said property is free and clear of all encumbrances made or suffered by the Grantor except as set forth herein, and except for real property taxes for the current year, which are to be prorated as of the date hereof.

The respective terms "Grantor" and "Grantee" used herein, or any pronoun used in place thereof, shall mean and include the masculine or feminine, the singular or the plural, individuals or corporations and their respective successors and assigns, as the case may be.

The parties hereto agree that this instrument may be executed in identical counterparts, each of which shall be deemed an original, and said counterparts shall together constitute one and the same agreement, binding all of the parties hereto, notwithstanding all of the parties are not signatory to the original or the same counterparts. For all purposes, including, without limitation, recordation, filing and delivery of this instrument, duplicate unexecuted and unacknowledged pages of the counterparts may be discarded and the remaining pages assembled as one document.

### [THE REMAINDER OF THIS PAGE IS INTENTIONALLY BLANK. SIGNATURES ARE INTENTIONALLY PLACED ON A SUBSEQUENT PAGE]

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Limited Warranty Deed Page 3

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And the Grantor, for itself and its successors, hereby covenants with the Grantee and the Grantee's successors and assigns that said property is free and clear of all encumbrances made or suffered by the Grantor except as set forth herein, and except for real property taxes for the current year, which are to be prorated as of the date hereof.

The respective terms "Grantor" and "Grantee" used herein, or any pronoun used in place thereof, shall mean and include the masculine or feminine, the singular or the plural, individuals or corporations and their respective successors and assigns, as the case may be.

The parties hereto agree that this instrument may be executed in identical counterparts, each of which shall be deemed an original, and said counterparts shall together constitute one and the same agreement, binding all of the parties hereto, notwithstanding all of the parties are not signatory to the original or the same counterparts. For all purposes, including, without limitation, recordation, filing and delivery of this instrument, duplicate unexecuted and unacknowledged pages of the counterparts may be discarded and the remaining pages assembled as one document.

IN WITNESS WHEREOF, this instrument has been executed by the parties described above, as of the dates herein evidenced.

KONA KAI ASSOCIATES, a Hawaii limited partnership

By: RODLIN ASSOCIATES LIMITED, a Hong Kong corporation registered to do business in the State of Havati By: FRANCIS W. COSTELLO Its Attorney in Fact t "Grantor"

CLIFTO'S KONA COAST LLC, a Nevada limited liability company

| Ву: |  |
|-----|--|
| lts |  |

Print Name:

A Second Rest and an and a second second

Title:

"Grantce"

Lonited Warranty Deed Page 3

:

IN WITNESS WHEREOF, this instrument has been executed by the parties described above, as of the dates herein evidenced.

KONA KAI ASSOCIATES, a Hawaii limited partnership

By: RODLIN ASSOCIATES LIMITED, a Hong Kong corporation registered to do business in the State of Hawaii

By:\_\_\_

FRANCIS W. COSTELLO Its Attorney in Fact

"Grantor"

CLIFTO'S KONA COAST LLC, a Nevada limited liability company ٩ By: lis MEMBER MANAgina CLIFF M. MORRIS Print Name:

1

Title:

and the state of the

"Grantce"

Limited Warrenty Deed Page 4

#### STATE OF CALIFORNIA

SS:

)

)

#### COUNTY OF LOS ANGELES

On this day of January, 2002, before me personally appeared FRANCIS W. COSTELLO, proved to me by satisfactory evidence to be the person who executed the foregoing instrument, and, being by me duly sworn, did say that he is the Attorney-in-Fact for RODLIN ASSOCIATES LIMITED, a Hong Kong corporation, which is general partner of KONA KAI ASSOCIATES, a Hawaii limited partnership, duly appointed as such Attorney-in-Fact under that certain Power of Attorney dated August, 2000, which Power of Attorney is now in full force and effect; and that the foregoing instrument was executed in the name and behalf of said Rodlin Associates Limited as such general partner by said Francis W. Costello as such Attorney-in-Fact; and said Francis W. Costello acknowledged such instrument to be the free act and deed of said Rodlin Associates Limited and of said Kona Kai Associates.



Signature: Dittly M. Sambon

Print Name: DAROTHY M. GAMBON

Notary Public, State of California

My Commission Expires: January 30,2003

[Notary Scal]

#### STATE OF HAWAII

ss:

CITY AND COUNTY OF HONOLULU

....

On January \_\_\_\_\_, 2002, before me appeared \_\_\_\_\_\_\_ to me personally known, who, being by me duly sworn or affirmed, did say that such person executed the foregoing instrument as the free act and deed of such person, and if applicable in the capacity shown, having been duly authorized to execute such instrument in such capacity.

Signature: \_\_\_\_\_

Print Name:

Notary Public, State of Hawaii

My Commission Expires: \_\_\_\_\_

[Notary Scal]

ATL1 #502067 vi

Linuted Warranty Deed Page 4

STATE OF CALIFORNIA

COUNTY OF LOS ANGELES

On this \_\_\_\_\_\_ day of January, 2002, before me personally appeared FRANCIS W. COSTELLO, proved to me by satisfactory evidence to be the person who executed the foregoing instrument, and, being by me duly swom, did say that he is the Attorney-in-Fact for RODLIN ASSOCIATES LIMITED, a Hong Kong corporation, which is general partner of KONA KAI ASSOCIATES, a Hawaii limited partnership, duly appointed as such Attorney-in-Fact under that certain Power of Attorney dated August, 2000, recorded in the Burcau of Conveyances, State of Hawaii, as Document No. 2001-174404, which Power of Attorney is now in full force and effect; and that the foregoing instrument was executed in the name and behalf of said Rodlin Associates Limited as such general partner by said Francis W. Costello as such Attorney-in-Fact; and said Francis W. Costello acknowledged such instrument to be the free act and deed of said Rodlin Associates Limited and of said Kona Kai Associates.

SS:

| Signature:  | · |
|-------------|---|
| Print Name: |   |

My Commission Expires:

[Notary Scal]

On January  $\frac{d5}{d5}$ , 2002, before me appeared <u>CLIFF M MORPLIS</u> to me personally known, who, being by me duly sworn or affirmed, did say that such person executed the foregoing instrument as the free act and deed of such person, and if applicable in the capacity shown, having been duly authorized to execute such instrument in such capacity.

. . . . . . . . .

\$8:

Signature: JAW K. NL

Print Name: STACLE & FRANCIS

Notary Public, State of Hawaii

My Commission Expires: <u>10/28/05</u> [Notary Seal]

Limited Warranty Deed Page 5

ATLI #502067 v2

#### EXHIBIT A

#### PARCEL FIRST

ALL of that certain parcel of land (being a portion of Grant 4536 to John A. Maguire) situated at  $\mathcal{O}$  oma  $2^{nd}$ , North Kona, Island and County of Hawaii, State of Hawaii, being LOT 1, described as follows:

Beginning at the northeast corner of this parcel of land and on the southwest side of King's Highway, the coordinates of said point of beginning referred to Government Survey Triangulation Station "AKAHIPUU" being 15,474.96 feet South and 23,940.04 feet West, then running by azimuths measured clockwise from True South:

| 1.<br>2.<br>3. | 328°<br>79°<br>79° | 31'<br>43'<br>25' | 32"<br>42.4"<br>16" | 2636.08<br>4388.69<br>55.83 | feet along the southwest side of King's Highway;<br>feet along Grant 3086 to Kapena;<br>feet along Grant 3086 to Kapena to highwater mark at<br>seashore; |
|----------------|--------------------|-------------------|---------------------|-----------------------------|---|
| 4.             | Thence<br>180°     | along l<br>34'    | nighwater<br>37"    | mark at sea<br>2711.37      | shore, the direct azimuth and distance being:<br>feet;  |
| 5.             | 263°               | 39'               | 44"                 | 2987.85                     | feet along the remainder of Grant 4536 to John A.<br>Maguire to the point of beginning and containing an<br>area of 217.566 acres, more or less.          |

EXCEPTING any portion of the above-described property lying below the line of high water, said line of high water being defined by Sections 205A-41 to 205A-43.6 of the Hawaii Revised Statutes, as amended, and also excepting any artificial accretions to said property waterward of said high water line.

#### PARCEL SECOND

ALL of that certain parcel of land (being a portion of the Government Land of O'oma 2nd) ' situated at O'oma 2<sup>nd</sup>, North Koua, Island and County of Hawaii, State of Hawaii, being LOT 2, described as follows:

Beginning at the southeast corner of this parcel of land and on the west side of Queen Kaahumanu Highway (Kailua-Kawaihae Road, Section II), the coordinates of said point of beginning referred to Government Survey Triangulation Station "AKAHIPUU" being 17,760.95 feet South and 21,173.51 feet West, thence running by azimuths measured clockwise from True South:

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Limited Warranty Deed Page G

| 1.<br>2.<br>3. | 91°<br>148°<br>258° | 31'      | 30"<br>16" | 1359.22<br>2633.66<br>1749.00 | feet along the northeast side of King's Highwar  |
|----------------|---------------------|----------|------------|-------------------------------|--|
| 4.             | distant             | co being |            | t side of to the left         | Queen Kaahumanu Highway (Kailua-Kawaihae Road,<br>with a radius of 2504.00 feet, the chord azimuth and   |
|                | 341°                | 38'      | 02.6"      | 2196.88                       | feet;  |
| 5.             | 329°                | 26'      | 55"        | 345.91                        | feet along the west side of Queen Kaahumanu  |
| 6.             | 329°                | 26'      | 55"        | 50.00                         | feet along the west side of Ousen Kashumanu  |
| 7.             | 329°                | 26'      | 55"        | 30.00                         | Highway (Kailua-Kawaihae Road, Section II);<br>feet along the west side of Queen Kaahumanu<br>Highway (Kailua Kawaihae Road, Section II);  |
| 8.             | 329°                | 26'      | 55"        | 219.39                        | Highway (Kailua-Kawaihae Road, Section II);<br>feet along the west side of Queen Kaahumanu<br>Highway (Kailua-Kawaihae Road Section II) to the<br>point of beginning and containing an area of 83.00<br>acres, more or less. |

BEING the same land conveyed by Bank of Hawaii, a Hawaii corporation, by its division Pacific Century Trust, as Trustee under that certain unrecorded Land Trust Agreement dated December 28, 1982, and Land Trust No. 90-01646, as grantor, to Kona Kai Associates, a Hawaii limited partnership, as grantee, by that certain Limited Warranty Deed dated December 4, 2001, recorded in the Bureau of Conveyances of the State of Hawaii as Document No. 2001-199565.

SUBJECT, HOWEVER, to the following:

1. Title to all mineral and metallic mines reserved to the State of Hawaii.

### 2. <u>AS TO PARCEL FIRST</u>:

- - -

- a) Government Triangulation Station called "Puhili" on the southerly boundary of the land described herein. Attention is invited to the provisions of Section 172-13 of the Hawaii Revised Statutes relative to destruction, defacing, or removal of survey monuments.
- b) Location of seaward boundary in accordance with the laws of the State of Hawaii and shoreline setback line in accordance with County regulation and/or ordinance, and the effect, if any, upon the area of the land described herein.
- c) Rights and easements for commerce, navigation, and fishery in favor of the public or the federal, state or municipal government, including rights in and to that

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Limited Warranty Deed Page 7

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portion of the property lying below the mean high water mark of the Pacific Ocean, currently or hereafter established by law or court ruling.

- d) Lack of right of access to and from Lot 1 to a public highway.
- e) Any public trail along the seaward boundary.
- 3. <u>AS TO PARCEL SECOND:</u>
  - a) Reservations to the State of Hawaii as reserved in Land Patent Grant No. S-15, 665.
  - b) Conditions in Land Patent Grant No. S-15,665.
  - c) Access shall not be permitted into and from Queen Kaahumanu Highway (Kailua-Kawaihae Road, Section II) over and across Courses 4, 5 and 8 of the land described herein, as set forth in Land Patent Grant No. S-15,665.
  - d) Reservation to the State of Hawaii and its successors and assigns of the Mamalahoa Trail over and across the land described herein, as set forth in Land Patent Grant No. S-15,665.
  - e) CERTIFICATE OF CONDITIONS by the High Technology Development Corporation dated March 7, 1986, recorded in the Bureau of Conveyances in Book 19341, Page 736.
  - f) Subject to non-exclusive Road Easement from the State of Hawaii to Paul Lynch as set forth in Land Patent Grant No. S-15,665, more particularly described as follows:

Beginning at the northeast corner of this easement, being also the end of Course 6 of the land described as said <u>PARCEL SECOND</u>, thence running by azimuths measured clockwise from true south:

- 1. '329° 26' 55" 30.00 feet along the west side of Queen Kaahumanu Highway (Kailua-Kawaihae Road, Section II);
- 2. 59° 26' 55" 189.10 feet;

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- 3. Thence on curve to the right with a radius of 540.00 feet, the chord azimuth and distance being: 75° 38' 27.5" 301.17 feet;
- 4. 91° 50' 792.80 feet along Grant 2942 to Hulikoa;
- 5. 148° 31' 30" 35.90 feet along the northeast side of King's Highway;

Limited Warranty Deed Page 8

- 6. 271° 50' 812.51 feet;
- 7. Thence on a curve to the left with a radius of 510.00 feet, the chord azimuth and distance being: 255° 38' 27.5" 284.44 feet:
- 8. 239° 26' 55" 189.10 feet to the point of beginning and containing an area of 38,655 square feet or 0.887 acre, more or less.

As also described as a non-exclusive casement and right-of-way for pedestrian and vehicular traffic over and across a 30-foot wide road easement, as granted in Grant of Easement S-4830 dated December 3, 1982, recorded in the Bureau of Conveyances in Book 16727 at Page 370.

- NOTE: Grant of Easement under General Lease S-4876 from the State of Hawaii to Paul Lynch has expired according to the records in the Department of Land and Natural Resources
- 4. MUTUAL AGREEMENT

| By and Between: | Kahala Capital Corporation, a Hawaii corporation, by and through<br>its Trustee, Robert D. Van Dorpe, and Cyanotech Corporation, a<br>Nevada corporation, by and through its President Gerald Cysewski,<br>Ph.D., and its Vice President, Kelly Moorhead, and Keahole Point<br>Association, an unincorporated association, by and through its<br>Vice President, Philip Wilson;<br>Echnergy 12, 1902; |
|-----------------|---|
| Dated:          | February 17, 1993;  |

Recorded in the Bureau of Conveyances as Document No. 93-026582.

5. Any unrecorded leases and matters arising from or affecting the same.

اران الاربية فروتها المتصفيتين بمعار لتصف متداف فالمتقات التابية ال

- 6. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other matters which a correct survey or archaeological study would or does disclose.
- 7. All customary and traditional rights and practices, including without limitation those exercised for subsistence, cultural, religious, access, or gathering purposes, as provided for in the Hawaii Constitution or the Hawaii Revised Statutes.

Limited Warranty Deed Page 9

# Petitioner's Exhibit 7A Revised Title Report

ANT No.

REVISED



### First American Title Company, Inc.

1177 Kapiolani Boulevard Honolulu, HI 96814

Jennifer A. Benck Carlsmith Ball, LLP 1001 Bishop Street, ASB Tower, Suite 2200 Honolulu, HI 96813 Phone: (808)523-2557 Fax: (808)523-0842

Order Number:

2735492 (MQW)

| Title Officer: |
|----------------|
| Phone:         |
| Fax No.:       |
| E-Mail:        |
| Owner:         |
| Property:      |

| Mila Wright            |  |
|------------------------|--|
| (808)536-3866          |  |
| (866)427-6115          |  |
| mqwright@firstam.com   |  |
| North Kona Village LLC |  |
| O'oma 2nd              |  |
| North Kona, HI 96740   |  |

#### PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage of said Policy or Policies are set forth in Exhibit A attached. Copies of the Policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

First American Title

Petitioner's Exhibit 7A



Dated as of March 26, 2007 at 8:00 A.M.

The form of Policy of title insurance contemplated by this report is:

None

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

North Kona Village LLC, formerly known as Clifto's Kona Coast LLC, a Nevada limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

1. Real property tax assessments for the fiscal year 2006-2007:

 Tax Map Key No.:
 (3) 7-3-009-004-0000 (Parcel First)

 Class No.:
 6

| First Installment:  | \$5,115.47, PAID, (8/20) |
|---------------------|--------------------------|
| Second Installment: | \$5,115.46, PAID, (2/20) |

Note: Possible roll back taxes for real property classified as Class 5 or 6.

 Tax Map Key No.:
 (3)
 7-3-009-022-0000 (Parcel Second)

 Class No.:
 4

| First Installment:  | \$12,605.85, PAID, (8/20) |
|---------------------|---------------------------|
| Second Installment: | \$12,605.85, PAID, (2/20) |

- 2. Title to all mineral and metallic mines reserved to the State of Hawaii.
- 3. AS TO PARCEL FIRST:

- a. Reservation in favor of the State of Hawaii of government survey triangulation station "Puhili", together with reasonable access thereto.
- b. Shoreline setback lines as they may be established by the State Land Use Commission or by the various Counties pursuant to the Hawaii Revised Statutes.
- c. Rights and easements for commerce, navigation, and fishery in favor of the public or the federal, state or municipal government.
- 4. AS TO PARCEL SECOND:
  - a. Reservations to the State of Hawaii, as set forth or disclosed by the Land Patent Grant No. S-15,665.
  - b. Terms, provisions, reservations, covenants, conditions and restrictions, but deleting any of the aforementioned indicating a preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status, national origin, sexual orientation, marital status, ancestry, source of income or disability, to the extent such covenants, conditions or restrictions violate Title 42, Section 3604(c), of the United States Codes or Chapter 515 of the Hawaii Revised Statutes, as contained in the Conditions in Land Patent Grant No. S-15,665.
  - c. Restriction of vehicular access as described in or disclosed by the Land Patent Grant No. S-15,665.
  - d. Reservation to the State of Hawaii, its successors and assigns the Mamalahoa Trail over and across the land described herein, as set forth in Land Patent Grant No. S-15,665.
- 5. The terms and provisions contained in the Mutual Agreement recorded February 18, 1993 as Regular System Document No. 93-026582 of Official Records.
- 6. All customary and traditional rights, of native Hawaiians as provided for by law, for subsistence, cultural and religious purposes, which rights may involve access to the subject property.
- A mortgage to secure an original principal indebtedness of \$1,300,000.00, and any other amounts or obligations secured thereby.
   Dated: January 25, 2002
   Mortgagor: Clifto's Kona Coast LLC, a Nevada limited liability company
   Mortgagee: Pete, LLC, a California limited liability company
   Recorded January 30, 2002 as Regular System Document No. 2002-016770 of Official Records.
- 8. A mortgage to secure an original principal indebtedness of \$2,150,000.00, and any other amounts or obligations secured thereby.
   Dated: February 23, 2005
   Mortgagor: Clifto's Kona Coast LLC, a Nevada limited liability company
   Mortgagee: Arnold A. Volny
   Recorded March 24, 2005 as Regular System Document No. 2005-058229 of Official Records.
- 9. The terms and provisions contained in the Amended and Restated Certification of Conditions recorded March 30, 2007 as Regular System Document No. 2007-058335 of Official Records.

#### **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.



#### LEGAL DESCRIPTION

Real property in the City of North Kona, County of Hawaii, State of Hawaii, described as follows:

PARCEL FIRST:

ALL OF THAT CERTAIN PARCEL OF LAND (BEING A PORTION OF GRANT 4536 TO JOHN A. MAGUIRE) SITUATED AT OOMA 2ND NORTH KONA, ISLAND AND COUNTY OF HAWAII, STATE OF HAWAII, BEING LOT 1, DESCRIBED AS FOLLOWS:

BEGINNING AT THE NORTHEAST CORNER OF THIS PARCEL OF LAND AND ON THE SOUTHWEST SIDE OF KING'S HIGHWAY, THE COORDINATES OF SAID POINT OF BEGINNING REFERRED TO GOVERNMENT SURVEY TRIANGULATION STATION "AKAHIPUU" BEING 15,474.96 FEET SOUTH AND 23,940.04 FEET WEST, THENCE RUNNING BY AZIMUTHS MEASURED CLOCKWISE FROM TRUE SOUTH:

1. 328° 31' 32" 2636.08 FEET ALONG THE SOUTHWEST SIDE OF KING'S HIGHWAY;

2. 79° 43' 42.4" 4388.69 FEET ALONG GRANT 3086 TO KAPENA;

3. 79° 25' 16" 55.83 FEET ALONG GRANT 3086 TO KAPENA TO HIGHWATER MARK AT SEASHORE;

4. THENCE ALONG HIGHWATER MARK AT SEASHORE, THE DIRECT AZIMUTH AND DISTANCE BEING:

180° 34' 37" 2711.37 FEET;

5. 263° 39' 44" 2987.85 FEET ALONG THE REMAINDER OF GRANT 4536 TO JOHN A. MAGUIRE TO THE POINT OF BEGINNING AND CONTAINING AN AREA OF 217.566 ACRES, MORE OR LESS.

EXCEPTING ANY PORTION OF THE LAND BELOW THE LINE OF SHORELINE VEGETATION WHERE IT WAS LOCATED PRIOR TO ANY ARTIFICIAL OR AVULSIVE CHANGES.

PARCEL SECOND:

ALL OF THAT CERTAIN PARCEL OF LAND (BEING A PORTION OF THE GOVERNMENT LAND OF OOMA 2ND) SITUATED AT OOMA 2ND NORTH KONA, ISLAND AND COUNTY OF HAWAII, STATE OF HAWAII, BEING LOT 2, DESCRIBED AS FOLLOWS:

BEGINNING AT THE SOUTHEAST CORNER OF THIS PARCEL OF LAND AND ON THE WEST SIDE OF QUEEN'S KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II), THE COORDINATES OF SAID POINT OF BEGINNING REFERRED TO GOVERNMENT SURVEY TRIANGULATION STATION "AKAHIPUU" BEING 17,760.95 FEET SOUTH AND 21,173.51 FEET WEST, THENCE RUNNING BY AZIMUTHS MEASURED CLOCKWISE FROM TRUE SOUTH:

1. 91° 50' 1359.22 FEET ALONG GRANT 2942 TO HULIKOA;

2. 148° 31' 30" 2633.66 FEET ALONG THE NORTHEAST SIDE OF KING'S



HIGHWAY;

3. 258° 25' 16" 1749.00 FEET ALONG HIGH TECHNOLOGY INDUSTRIAL PARK, GOVERNOR'S EXECUTIVE ORDER 3282;

4. THENCE ALONG THE WEST SIDE OF QUEEN KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II), ON A CURVE TO THE LEFT WITH A RADIUS OF 2504.00 FEET, THE CHORD AZIMUTH AND DISTANCE BEING:

341° 38' 02.6" 2196.88 FEET;

5. 329° 26' 55" 345.91 FEET ALONG THE WEST SIDE OF QUEEN KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II);

6. 329° 26' 55" 50.00 FEET ALONG THE WEST SIDE OF QUEEN KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II);

7. 329° 26' 55" 30.00 FEET ALONG THE WEST SIDE OF QUEEN KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II);

8. 329° 26' 55" 219.39 FEET ALONG THE WEST SIDE OF QUEEN KAAHUMANU HIGHWAY (KAILUA-KAWAIHAE ROAD, SECTION II) TO THE POINT OF BEGINNING AND CONTAINING AN AREA OF 83.00 ACRES.

BEING ALL OF THE PREMISES CONVEYED BY LIMITED WARRANTY DEED RECORDED JANUARY 30, 2002 AS REGULAR SYSTEM DOCUMENT NO. 2002-016768 OF OFFICIAL RECORDS. GRANTOR: KONA KAI ASSOCIATES, A HAWAII LIMITED PARTNERSHIP GRANTEE: CLIFTO'S KONA COAST LLC, A NEVADA LIMITED LIABILITY COMPANY

NOTE: DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS, STATE OF HAWAII DISCLOSES THE CHANGE OF NAME OF CLIFTO'S KONA COAST LLC TO NORTH KONA VILLAGE LLC ON JULY 1, 2005.

TMK(S): (3) 7-3-009-004-0000 (PARCEL FIRST) 7-3-009-022-0000 (PARCEL SECOND)



#### FXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### 1. CALIFORNIA LAND TITLE ASSOCIATION STANDARD COVERAGE POLICY - 1990 SCHEDULE B

#### **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of: Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on 1.

- real property or by the public records. Proceedings by a public agency which may result in taxes or assessments, or notice of such proceedings, whether or not shown by the records of such agency or by the public records.
- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land 2. or which may be asserted by persons in possession thereof. 3.
- Easements, liens or encumbrances, or claims thereof, which are not shown by the public records.
- Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and 4. which are not shown by the public records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims 5. or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the public records.

#### **EXCLUSIONS FROM COVERAGE**

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- (a) Any law, ordinance or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) 1. restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy. (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding 2 from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge. 3.
  - Defects, liens, encumbrances, adverse claims or other matters:

(a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant; (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy; (c) resulting in no loss or damage to the insured claimant;

- (d) attaching or created subsequent to Date of Policy; or

(e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.

- Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or 4 failure of any subsequent owner of the indebtedness, to comply with applicable "doing business" laws of the state in which the land is situated.
- Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the 5. insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate or interest insured by their policy or the transaction creating 6. the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

#### 2. AMERICAN LAND TITLE ASSOCIATION OWNER'S POLICY FORM B - 1970 SCHEDULE OF EXCLUSIONS FROM COVERAGE

- Any law, ordinance or governmental regulation (including but not limited to building and zoning ordinances) restricting or regulating or 1. prohibiting the occupancy, use or enjoyment of the land, or regulating the character, dimensions or location of any improvement now or hereafter erected on the land, or prohibiting a separation in ownership or a reduction in the dimensions of area of the land, or the effect of any violation of any such law, ordinance or governmental regulation.
- Rights of eminent domain or governmental rights of police power unless notice of the exercise of such rights appears in the public records at 2. Date of Policy.
- Defects, liens, encumbrances, adverse claims, or other matters (a) created, suffered, assumed or agreed to by the insured claimant; (b) not 3. known to the Company and not shown by the public records but known to the insured claimant either at Date of Policy or at the date such claimant acquired an estate or interest insured by this policy and not disclosed in writing by the insured claimant to the Company prior to the date such insured claimant became an insured hereunder; (c) resulting in no loss or damage to the insured claimant; (d) attaching or

created subsequent to Date of Policy; or (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the estate or interest insured by this policy.

#### 3. AMERICAN LAND TITLE ASSOCIATION OWNER'S POLICY FORM B - 1970 WITH REGIONAL EXCEPTIONS

When the American Land Title Association policy is used as a Standard Coverage Policy and not as an Extended Coverage Policy the exclusions set forth in paragraph 2 above are used and the following exceptions to coverage appear in the policy.

#### SCHEDULE B

This policy does not insure against loss or damage by reason of the matters shown in parts one and two following: Part One

- Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of said land or by making inquiry of persons in possession thereof.
- 3. Easements, claims of easement or encumbrances which are not shown by the public records.
- Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by public records.
- Unpatented mining claims; reservations or exceptions in patents or in Acts authorizing the issuance thereof; water rights, claims or title to water.
- 6. Any lien, or right to a lien, for services, labor or material heretofore or hereafter furnished, imposed by law and not shown by the public records.

#### 4. AMERICAN LAND TITLE ASSOCIATION LOAN POLICY - 1970 WITH A.L.T.A. ENDORSEMENT FORM 1 COVERAGE SCHEDULE OF EXCLUSIONS FROM COVERAGE

- I. Any law, ordinance or governmental regulation (including but not limited to building and zoning ordinances) restricting or regulating or prohibiting the occupancy, use or enjoyment of the land, or regulating the character, dimensions or location of any improvement now or hereafter erected on the land, or prohibiting a separation in ownership or a reduction in the dimensions or area of the land, or the effect of any violation of any such law ordinance or governmental regulation.
- Rights of eminent domain or governmental rights of police power unless notice of the exercise of such rights appears in the public records at Date of Policy.
- 3. Defects, liens, encumbrances, adverse claims, or other matters (a) created, suffered, assumed or agreed to by the insured claimant, (b) not known to the Company and not shown by the public records but known to the insured claimant either at Date of Policy or at the date such claimant acquired an estate or interest insured by this policy or acquired the insured mortgage and not disclosed in writing by the insured claimant to the Company prior to the date such insured claimant became an insured hereunder, (c) resulting in no loss or damage to the insured claimant; (d) attaching or created subsequent to Date of Policy (except to the extent insurance is afforded herein as to any statutory lien for labor or material or to the extent insurance is afforded herein as to assessments for street improvements under construction or completed at Date of Policy).
- 4. Unenforceability of the lien of the insured mortgage because of failure of the insured at Date of Policy or of any subsequent owner of the indebtedness to comply with applicable "doing business" laws of the state in which the land is situated.

#### 5. AMERICAN LAND TITLE ASSOCIATION LOAN POLICY - 1970 WITH REGIONAL EXCEPTIONS

When the American Land Title Association Lenders Policy is used as a Standard Coverage Policy and not as an Extended Coverage Policy, the exclusions set forth in paragraph 4 above are used and the following exceptions to coverage appear in the policy.

#### SCHEDULE B

This policy does not insure against loss or damage by reason of the matters shown in parts one and two following: Part One

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of said land or by making inquiry of persons in possession thereof.
- 3. Easements, claims of easement or encumbrances which are not shown by the public records.
- Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by public records.
- 5. Unpatented mining claims; reservations or exceptions in patents or in Acts authorizing the issuance thereof; water rights, claims or title to water.
- 6. Any lien, or right to a lien, for services, labor or material theretofore or hereafter furnished, imposed by law and not shown by the public records.

#### 6. AMERICAN LAND TITLE ASSOCIATION LOAN POLICY - 1992 WITH A.L.T.A. ENDORSEMENT FORM 1 COVERAGE EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- (a) Any law, ordinance or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy;
   (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation or alleged violation affecting the land has been recorded in the public records at Date of Policy;
   (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation or alleged violation affecting the land has been recorded in the public records at Date of Policy;
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims, or other matters:

(a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
(b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
(c) resulting in no loss or damage to the insured claimant;

(d) attaching or created subsequent to Date of Policy (except to the extent that this policy insures the priority of the lien of the insured mortgage over any statutory lien for services, labor or material or the extent insurance is afforded herein as to assessments for street improvements under construction or completed at date of policy); or

- (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage.
   Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable "doing business" laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any statutory lien for services, labor or materials (or the claim of priority of any statutory lien for services, labor or materials over the lien of the insured mortgage) arising from an improvement or work related to the land which is contracted for and commenced subsequent to Date of Policy and is not financed in whole or in part by proceeds of the indebtedness secured by the insured mortgage which at Date of Policy the insured has advanced or is obligated to advance.
- 7. Any claim, which arises out of the transaction creating the interest of the mortgagee insured by this policy, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that is based on:

(i) the transaction creating the interest of the insured mortgagee being deemed a fraudulent conveyance or fraudulent transfer; or
 (ii) the subordination of the interest of the insured mortgagee as a result of the application of the doctrine of equitable subordination; or
 (iii) the transaction creating the interest of the insured mortgagee being deemed a preferential transfer except where the preferential transfer results from the failure:

- (a) to timely record the instrument of transfer; or
- (b) of such recordation to impart notice to a purchaser for value or a judgment or lien creditor.

#### 7. AMERICAN LAND TITLE ASSOCIATION LOAN POLICY - 1992 WITH REGIONAL EXCEPTIONS

When the American Land Title Association policy is used as a Standard Coverage Policy and not as an Extended Coverage Policy the exclusions set forth in paragraph 6 above are used and the following exceptions to coverage appear in the policy.

#### SCHEDULE B

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of said land or by making inquiry of persons in possession thereof.
- 3. Easements, claims of easement or encumbrances which are not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by public records.
- 5. Unpatented mining claims; reservations or exceptions in patents or in Acts authorizing the issuance thereof; water rights, claims or title to water.
- 6. Any lien, or right to a lien, for services, labor or material theretofore or hereafter furnished, imposed by law and not shown by the public records.

#### 8. AMERICAN LAND TITLE ASSOCIATION OWNER'S POLICY - 1992

First American Title

#### **EXCLUSIONS FROM COVERAGE**

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- (a) Any law, ordinance or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) 1. restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy. (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding 2. from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- Defects, liens, encumbrances, adverse claims, or other matters: 3.
  - (a) created, suffered, assumed or agreed to by the insured claimant;

(b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy; (c) resulting in no loss or damage to the insured claimant:

- (d) attaching or created subsequent to Date of Policy; or
- (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the estate or interest insured by this policy.
- 4 Any claim, which arises out of the transaction vesting in the insured the estate or interest insured by this policy, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that is based on:

(i) the transaction creating the estate or interest insured by this policy being deemed a fraudulent conveyance or fraudulent transfer; or (ii) the transaction creating the estate or interest insured by this policy being deemed a preferential transfer except where the preferential transfer results from the failure:

- (a) to timely record the instrument of transfer; or
- (b) of such recordation to impart notice to a purchaser for value or a judgment or lien creditor.

#### 9. AMERICAN LAND TITLE ASSOCIATION OWNER'S POLICY - 1992 WITH REGIONAL EXCEPTIONS

When the American Land Title Association policy is used as a Standard Coverage Policy and not as an Extended Coverage Policy the exclusions set forth in paragraph 8 above are used and the following exceptions to coverage appear in the policy.

#### SCHEDULE B

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of: Part One:

- Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the public records.
- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of said land 2. or by making inquiry of persons in possession thereof.
- 3. Easements, claims of easement or encumbrances which are not shown by the public records.
- Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and 4. which are not shown by public records.
- 5. Unpatented mining claims; reservations or exceptions in patents or in Acts authorizing the issuance thereof; water rights, claims or title to water.

Any lien, or right to a lien, for services, labor or material theretofore or hereafter furnished, imposed by law and not shown by the public 6. records.

#### **10. AMERICAN LAND TITLE ASSOCIATION RESIDENTIAL TITLE INSURANCE POLICY - 1987** EXCLUSIONS

In addition to the Exceptions in Schedule B, you are not insured against loss, costs, attorneys' fees and expenses resulting from:

1. Governmental police power, and the existence or violation of any law or government regulation. This includes building and zoning ordinances and also laws and regulations concerning;

\* land use

\* land division

\* improvements on the land

- \* environmental protection

This exclusion does not apply to violations or the enforcement of these matters which appear in the public records at Policy Date. This exclusion does not limit the zoning coverage described in items 12 and 13 of Covered Title Risks,

First American Title

- The right to take the land by condemning it, unless: 2.
  - \* a notice of exercising the right appears in the public records on the Policy Date
  - \* the taking happened prior to the Policy Date and is binding on you if you bought the land without knowing of the taking.
- 3. Title Risks:
  - \* that are created, allowed, or agreed to by you
  - \* that are known to you, but not to us, on the Policy Date unless they appeared in the public records
  - \* that result in no loss to you
  - \* that first affect your title after the Policy Date this does not limit the labor and material lien coverage in Item 8 of Covered Title Risks
- 4. Failure to pay value for your title.
- 5. Lack of a right:
  - \* to any land outside the area specifically described and referred to in Item 3 of Schedule A, or
  - \* in streets, alleys, or waterways that touch your land

This exclusion does not limit the access coverage in Item 5 of Covered Title Risks.

#### **11. EAGLE PROTECTION OWNER'S POLICY**

#### **CLTA HOMEOWNER'S POLICY OF TITLE INSURANCE - 1998 ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE - 1998**

Covered Risks 14 (Subdivision Law Violation). 15 (Building Permit). 16 (Zoning) and 18 (Encroachment of boundary walls or fences) are subject to Deductible Amounts and Maximum Dollar Limits of Liability

#### **EXCLUSIONS**

In addition to the Exceptions in Schedule B, you are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of any law or government regulation. This includes ordinances, laws and regulations concerning:
  - a. building b. zonina c. land use d. improvements on the land e. land division
    - f. environmental protection

This exclusion does not apply to violations or the enforcement of these matters if notice of the violation or enforcement appears in the Public Records at the Policy Date.

This exclusion does not limit the coverage described in Covered Risk 14, 15, 16, 17 or 24.

- The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion 2. does not apply to violations of building codes if notice of the violation appears in the Public Records at the Policy Date.
- 3. The right to take the Land by condemning it, unless:
  - a. a notice of exercising the right appears in the Public Records at the Policy Date; or
  - b. the taking happened before the Policy Date and is binding on You if You bought the Land without Knowing of the taking.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they appear in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they appear in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.d, 22, 23, 24 or 25.
- 5. Failure to pay value for Your Title.
- Lack of a right: 6.
  - a. to any Land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This exclusion does not limit the coverage described in Covered Risk 11 or 18.

#### 12. SECOND GENERATION EAGLE LOAN POLICY AMERICAN LAND TITLE ASSOCIATION EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (10/13/01)

#### EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

1. (a) Any law, ordinance or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the Land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the Land; (iii) a separation in ownership or a change in the dimensions or area of the Land or any parcel of which the Land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the Land has been recorded in the Public Records at Date of Policy. This exclusion

# Order Number: 2735492 (MOW) Page Number: 12

does not limit the coverage provided under Covered Risks 12, 13, 14 and 16 of this policy.

(b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the Public Records at Date of Policy. This exclusion does not limit the coverage provided under Covered Risks 12, 13, 14 and 16 of this policy.

- Rights of eminent domain unless notice of the exercise thereof has been recorded in the Public Records at Date of Policy, but not excluding 2. from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without Knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters: (a) created, suffered, assumed or agreed to by the Insured Claimant; (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant; (d) attaching or created subsequent to Date of Policy (this paragraph does not limit the coverage provided under Covered Risks 8, 16, 18, 19, 20, 21, 22, 23, 24, 25 and 26); or (e) resulting in loss or damage which would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage. 4.
- Unenforceability of the lien of the Insured Mortgage because of the inability or failure of the Insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with applicable doing business laws of the state in which the Land is situated 5.
- Invalidity or unenforceability of the lien of the Insured Mortgage, or claim thereof, which arises out of the transaction evidenced by the Insured Mortgage and is based upon usury, except as provided in Covered Risk 27, or any consumer credit protection or truth in lending law. 6.
- Real property taxes or assessments of any governmental authority which become a lien on the Land subsequent to Date of Policy. This exclusion does not limit the coverage provided under Covered Risks 7, 8 (e) and 26. 7.
- Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to advances or modifications made after the Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This exclusion does not limit the coverage provided in Covered Risk 8. 8.
- Lack of priority of the lien of the Insured Mortgage as to each and every advance made after Date of Policy, and all interest charged thereon, over liens, encumbrances and other matters affecting title, the existence of which are Known to the Insured at: (a) The time of the advance; or

(b) The time a modification is made to the terms of the Insured Mortgage which changes the rate of interest charged, if the rate of interest is greater as a result of the modification than it would have been before the modification.

- This exclusion does not limit the coverage provided in Covered Risk 8. 9.
- The failure of the residential structure, or any portion thereof to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This exclusion does not apply to violations of building codes if notice of the violation appears in the Public Records at Date of Policy.

#### SCHEDULE B

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

1. The following existing statutes, reference to which are made part of the ALTA 8.1 Environmental Protection Lien Endorsement incorporated into this Policy following item 28 of Covered Risks: NONE.

## 13. SECOND GENERATION EAGLE LOAN POLICY AMERICAN LAND TITLE ASSOCIATION EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (10/13/01) WITH REGIONAL EXCEPTIONS

When the American Land Title Association loan policy with EAGLE Protection Added is used as a Standard Coverage Policy and not as an Extended Coverage Policy the exclusions set forth in paragraph 12 above are used and the following exceptions to coverage appear in the policy.

### SCHEDULE B

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of: Part One:

- Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real 1. property or by the public records.
- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of said land 2. or by making inquiry of persons in possession thereof.
- Easements, claims of easement or encumbrances which are not shown by the public records. 3.
- Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and 4. which are not shown by public records. 5
- Unpatented mining claims; reservations or exceptions in patents or in acts authorizing the issuance thereof; water rights, claims or title to water.
- Any lien, or right to a lien, for services, labor or material theretofore or hereafter furnished, imposed by law and not shown by the public 6. records.

Part Two:

1. The following existing statutes, reference to which are made part of the ALTA 8.1 Environmental Protection Lien Endorsement incorporated into this Policy following item 28 of Covered Risks: None.

## PRIVACY POLICY

## We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information – particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our parent company, The First American Corporation, we have adopted this Privacy Policy to govern the use and handling of your personal information.

#### Applicability

This Privacy Policy governs our use of the information which you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its *Fair Information Values*, a copy of which can be found on our website at <u>www.firstam.com</u>.

#### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
- Information about your transactions with us, our affiliated companies, or others; and
- Information we receive from a consumer reporting agency.

## **Use of Information**

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies, and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies, or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

#### Confidentiality and Security

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's *Fair Information Values*. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

© 2001 The First American Corporation • All Rights Reserved

# **Petitioner's Exhibit 8A**

A.M.T.L.

National II

# Fee Owner Authorization from State of Hawaii Department of Land and Natural Resources

## FEE OWNER AUTHORIZATION

Tax Map Key Nos. (3) 7-3-009: 004, 7-3-009: (portion of State Right-of-Way), 7-3-009: 022

TO WHOM IT MAY CONCERN:

This will certify that the **STATE OF HAWAII DEPARTMENT OF LAND AND NATURAL RESOURCES** hereby authorizes NORTH KONA VILLAGE, LLC, developer, and CARLSMITH BALL LLP, developer's attorney, to apply for all necessary permits and approvals relative to the development of said real property, including but not limited to applying for a State Land Use District Boundary Amendment and Change in Zoning of the above referenced property, which includes a portion of a State-owned Right-of-Way and the Mamalahoa Trail.

MAR - 4 2008

Board of Land and Natural Resources

Tax Map Key Nos. (3) 7-3-009: 004, 7-3-009: (portion of State Right-of-Way), 7-3-009: 022 4842-6577-7154.1.059529-00001

Petitioner's Exhibit 8A

# **Petitioner's Exhibit 9A**

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# Affidavit of Service of Petition for Land Use District Boundary Amendment

## **BEFORE THE LAND USE COMMISSION**

# **OF THE STATE OF HAWAII**

In the Matter of the Petition of

DOCKET NO. A07-774

NORTH KONA VILLAGE, LLC

To Amend the Conservation Land Use District Boundaries into the Urban Land Use District for certain lands situate at O'oma 2nd - Kaloko, North Kona, Island of Hawaii, State of Hawaii; consisting of approximately 181.169 acres, Tax Map Key Nos. (3) 7-3-009: 004 (por.), and (3) 7-3-009: (portion of State Right-of-Way) AFFIDAVIT OF JENNIFER A. BENCK ATTESTING TO SERVICE OF PETITION FOR LAND USE DISTRICT BOUNDARY AMENDMENT

# AFFIDAVIT OF JENNIFER A. BENCK ATTESTING TO SERVICE OF PETITION FOR LAND USE DISTRICT BOUNDARY AMENDMENT

JENNIFER A. BENCK, being first sworn on oath, deposes and says that:

1. Affiant is one of the attorneys for Petitioner, 'O'OMA BEACHSIDE VILLAGE,

LLC ("Petitioner"), is licensed to practice law in the State of Hawaii, is duly authorized to make

this affidavit, and does so upon personal knowledge and belief.

2. This affidavit is made to comply with Section 15-15-50(c) (5) (C), Hawaii

Administrative Rules ("HAR") for the State of Hawaii Land Use Commission ("Commission").

3. On November 23, 2009 Petitioner filed with the Commission an Amended

Petition For Land Use District Boundary Amendment ("Petition") in Docket No. A07-774.

Pursuant to HAR Section 15-15-48(a), the foregoing Petition and Exhibits 1 through 17

of the Petition were duly served by certified mail or personally served to each of the following

persons on November 23, 2009, addressed as follows:

DEL. ABBEY MAYER Office of Planning State Office Tower, 6th Floor 235 South Beretania Street Honolulu, Hawaii 96813

| DEL.  | ABE MITSUDA<br>Office of Planning<br>State Office Tower, 6th Floor<br>235 South Beretania Street<br>Honolulu, Hawaii 96813              |
|-------|---|
| CERT. | BRYAN YEE, Esq.<br>Deputy Attorney General<br>Hale Auhau, Third Floor<br>425 Queen Street<br>Honolulu, Hawaii 96813                     |
| CERT. | BOBBY JEAN LEITHEAD-TODD, Director<br>Planning Department<br>County of Hawaii<br>101 Pauahi Street, Suite 3<br>Hilo, Hawaii 96720       |
| CERT. | LINCOLN ASHIDA, Esq.<br>Corporation Counsel<br>County of Hawaii<br>101 Aupuni Street, Suite 325<br>Hilo, Hawaii 96720-4262              |
| CERT. | PLANNING COMMISSION<br>c/o Planning Department<br>County of Hawaii<br>101 Pauahi Street, Suite 3<br>Hilo, Hawaii 96720                  |
| CERT. | GREG LIND<br>US Dept. of the Interior<br>1111 Jackson St., Suite 735<br>Oakland, CA 94607   |
| CERT. | LAURA THIELEN<br>Chairperson<br>Dept. of Land and Natural Resources<br>1151 Punchbowl Street, Room 220<br>Honolulu, Hawaii 96813        |
| CERT. | RUSSELL TSUJI<br>Land Administrator<br>Dept. of Land and Natural Resources<br>1151 Punchbowl Street, Room 220<br>Honolulu, Hawaii 96813 |

- CERT. GERALDINE K. BELL Superintendant of the National Park Service Kaloko- Honokohau National Historical Park 73-4786 Kanalani Street, Suite 14 Kailua-Kona, Hawaii 96740
- CERT. ROY A. VITOUSEK III Cades Schutte 75-170 Hualalai Road / Suite B-303 Kailua-Kona, Hawaii 96740

Further affiant sayeth naught.

JENNIFER A. BENCK Attorney for Petitioner NORTH KONA VILLAGE, LLC, now known as 'O'OMA BEACHSIDE VILLAGE, LLC

| The attac | ched do   | ocume       | ent: Av | nended | Petitinic | /       |
|-----------|-----------|-------------|---------|--------|-----------|---------|
| Or Land   | use f     | har         | rit P   | muda   | y Anerth  | -<br>nt |
| Verifica  | hin, Pe   | ets (       | Exhs    | 1-17   | 005       | _       |
| dated     | NÒV       | 23          | 2009    |        |           | ,       |
| which co  | onsists ( | of <u>-</u> | rsht    | -Sebe  | n         |         |
| _ 87_     |           |             |         |        |           |         |
| executed  | by_d      | enn         | ifor 1  | A. Ba  | rck       |         |

who was subscribed and sworn to before me

this 23vd day of November, 2009

in the **Etrst** Judicial Circuit of the State

of Hawaii.

[Notary Signature]

LIANE A. AKANA

My commission expires: 01-27.2010

Printed Name: LS

(notary stamp or seal)

4850-2316-0069.1.059529-00001

# **Petitioner's Exhibit 10A**

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**Balance Sheet and Income Statement** 

| Enterprise: 01<br>Entity: 019              | BALANCE SHEET<br>As of June 30, 2009<br>O'Oma Beachside Village, LLC |                | Page 1 |
|--|--|----------------|--------|
| Assets                                     |  |                |        |
| Cash                                       |  | \$1,864.61     |        |
| Land                                       |  | 4,907,652.95   |        |
| Land-Section 754                           |  | 4,786,425.00   |        |
| Capitalized Costs<br>Pre Paid Taxes-Ca FTB |  | 4,274,326.44   |        |
| Total Assets                               |  | 1.600.00       |        |
| 10(01/1336(3                               |  | 313,971,869.00 |        |
| Liabilities & Equity<br>Total Liabilities  |  |                |        |
| i otar Liabilities                         |  | 0.00           |        |
| Equity                                     |  |                |        |
| Member's equity *                          |  | 13,971,869.00  |        |
| Retained Earnings                          |  | 0.00           |        |
| Total Equity                               |  | 13.971.869.00  |        |
| Total Liabilities & Equity                 |  | 13,971,869.00  |        |
|  | =====  | *=========     |        |

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 includes \$1m Capital Contribution in funds borrowed in the LLC's name. Repayment is entirely the responsibility of and guaranteed by an LLC member.

> Petitioner's Exhibit 10A





Page 1

|             | INCOMESTATEMENT |                                  |  |  |  |
|-------------|-----------------|----------------------------------|--|--|--|
|             | For             | For the year ended June 30, 2009 |  |  |  |
| Enterprise: | 01              |                                  |  |  |  |
| Entity:     | 019             | O'Oma Beachside Village, LLC     |  |  |  |
| Department: | All             | <b>U</b>                         |  |  |  |
|             |                 |                                  |  |  |  |

| Income                    | 0   |
|---------------------------|-----|
| Cost of Sales             | 0   |
| Gross Profit              | .00 |
| General & Admin Expenses: | 0   |
| Net Income or (Loss)      | .00 |

# Petitioner's Exhibit 11A Notification of Petition Filing

\* INVA

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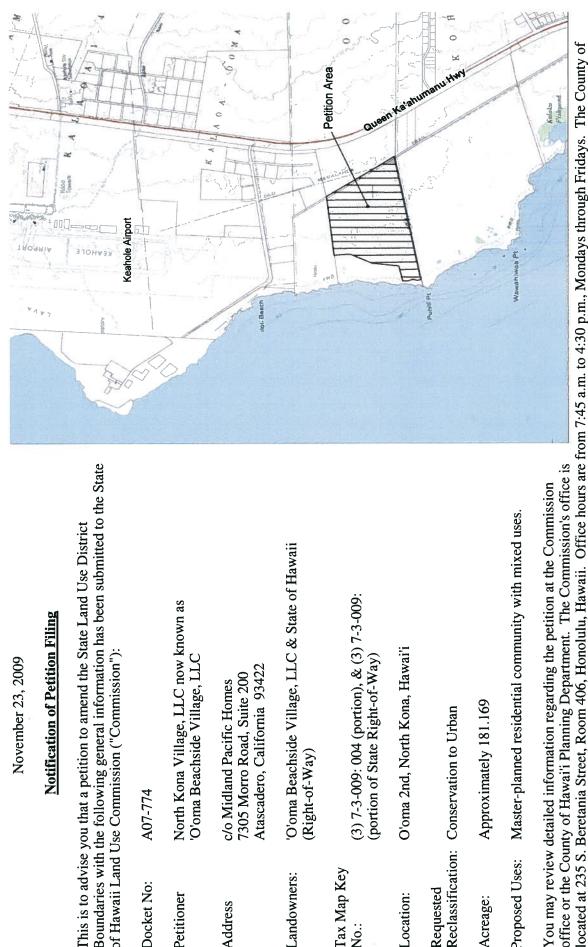
November 23, 2009

# **Notification of Petition Filing**

Boundaries with the following general information has been submitted to the State This is to advise you that a petition to amend the State Land Use District

|   |            |   |   |   |   |                                |                                |                       | cs.   | nission  |
|---|------------|---|---|---|---|--------------------------------|--------------------------------|-----------------------|---|--|
|   |            |   |   | /aii  |   |                                |                                |                       | Master-planned residential community with mixed uses. | You may review detailed information resarding the petition at the Commission |
|   |            |   |   | of Haw  |   |                                |                                |                       | ith mi  | at the   |
|   |            | wn as   |   | State (   | -3-009  |                                |                                |                       | nity w  | etition  |
| n"):  |            | w kno<br>LC   | 5   | LC &  | : (3) 7.<br>ay)   | vai'i                          |                                |                       | nmmo  | the n  |
| missio  |            | LC no<br>age, L   | omes<br>te 200<br>9342  | age, L  | on), &<br>-of-W   | ıa, Hav                        | _                              | 6                     | ntial c   | ardina   |
| "Com  |            | age, L<br>le Vill   | ific H<br>id, Sui<br>ifornia  | le Vill   | (porti<br>Right   | th Kor                         | Urbar                          | 181.16                | reside  | ion res  |
| ssion (                                       |            | na Vill<br>eachsic  | nd Pac<br>ro Roa<br>o, Cal  | eachsic<br>Way)   | 9: 004<br>f State   | d, Nor                         | tion to                        | ately                 | anned   | Format   |
| of Hawaii Land Use Commission ("Commission"): | A07-774    | North Kona Village, LLC now known as<br>'O'oma Beachside Village, LLC | c/o Midland Pacific Homes<br>7305 Morro Road, Suite 200<br>Atascadero, California 93422 | 'O'oma Beachside Village, LLC & State of Hawaii<br>(Right-of-Way) | (3) 7-3-009: 004 (portion), & (3) 7-3-009:<br>(portion of State Right-of-Way) | O'oma 2nd, North Kona, Hawai'i | Conservation to Urban          | Approximately 181.169 | ster-pl   | led inf  |
| Use C   | A07        | Nor<br>'O'o   | c/o<br>730<br>Ata   | 'O'o<br>(Rij  | (bol  | 0,0                            |                                | Api                   | Ma  | / detai  |
| Land  | ::         |   |   | STS:  | Key   |                                | Requested<br>Reclassification: |                       | Uses:   | review   |
| lawaii  | Docket No: | Petitioner  | Address   | Landowners:   | Tax Map Key<br>oititad<br>giqiyag   | ation:                         | Requested<br>Reclassific       | Acreage:              | Proposed Uses:  | vem  |
| of H  | Doc        | Peti  | Add   | Lan   | ×e<br>– Z<br>Petitio  | ଧୁ<br>ner's                    | Reg<br>Rec                     | Acr                   | Prop  | Yor  |
|   |            |   |   |   | Exhibi  | t 11A                          |                                |                       |   |  |

office or the County of Hawai'i Planning Department. The Commission's office is You may review detailed information regarding the petition at the Commission



A hearing on this petition will be scheduled at a future date. If you are interested in participating in the hearing as a public witness, please write or call the Hawaii Planning Department (Hilo office) is located at 101 Pauahi Street, Suite 3, Hilo, Hawaii 96720. Office hours are from 7:45 a.m. to 4:30 p.m., Monday through Friday.

intervenor, pursuant to § 15-15-52, Hawaii Administrative Rules, you should file a Notice of Intent to Intervene with the Commission within 30 days of Commission office at P.O. Box 2359, Honolulu, Hawaii, 96804-2359; telephone: (808) 587-3822. If you intend to participate in the hearing as an the date of this Notification of Petition Filing. Please contact the Commission office for further information.

# **Petitioner's Exhibit 12A**

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1. C. D. L.

# Affidavit of Service of Notification of Petition Filing

## **BEFORE THE LAND USE COMMISSION**

# **OF THE STATE OF HAWAII**

In the Matter of the Petition of

DOCKET NO. A07-774

NORTH KONA VILLAGE, LLC

To Amend the Conservation Land Use District Boundaries into the Urban Land Use District for certain lands situate at O'oma 2nd - Kaloko, North Kona, Island of Hawaii, State of Hawaii; consisting of approximately 181.169 acres, Tax Map Key Nos. (3) 7-3-009: 004 (por.), and (3) 7-3-009: (portion of State Right-of-Way) AFFIDAVIT OF JENNIFER A. BENCK ATTESTING TO SERVICE OF THE NOTIFICATION OF PETITION FILING

# AFFIDAVIT OF JENNIFER A. BENCK <u>ATTESTING TO SERVICE OF THE NOTIFICATION OF PETITION FILING</u>

JENNIFER A. BENCK, being first sworn on oath, deposes and says that:

1. Affiant is one of the attorneys for Petitioner, 'O'OMA BEACHSIDE VILLAGE,

LLC ("Petitioner"), is licensed to practice law in the State of Hawaii, is duly authorized to make

this affidavit, and does so upon personal knowledge and belief.

2. This affidavit is made to comply with Section 15-15-50(d), Hawaii

Administrative Rules ("HAR") for the State of Hawaii Land Use Commission ("Commission").

3. On November 23, 2009 Petitioner filed with the Commission an Amended

Petition For Land Use District Boundary Amendment ("Petition") in Docket No. A07-774.

4. On November 23, 2009, the same day that the Petition was submitted to the

Commission and pursuant to HAR Section 15-15-50(d), Petitioner sent a Notification of Petition

Filing to persons included on the statewide and Hawaii County mailing lists provided to

Petitioner by the Commission on or about August 17, 2009, copies of which are attached hereto

as Exhibits "A" and "B" respectively.

Further affiant sayeth naught.

JENNIFER Ă. BENCK Attorney for Petitioner NORTH KONA VILLAGE, LLC, now known as 'O'OMA BEACHSIDE VILLAGE, LLC

| The attached document: Amended Petition  |
|--|
| for Land Use Distuct Boundary            |
| Amendment; Verifization: Pot Ethes 1-17. |
| Cos NOV 2 3 2009                         |
| which consists of ergun - Seven          |
| (87) pages (including this page), was    |
| executed by Jennifer A. Benck            |

who was subscribed and sworn to before me this <u>JM</u> day of <u>November</u>, 2009 in the <u>Forst</u> Judicial Circuit of the State of Hawaii.

U

[Notary Signature]

Printed Name:

|       | ~~~~ |       |
|-------|------|-------|
| LIANE | Å.,  | AKANA |

My commission expires: 01-27.2010

(notary stamp or seal)

UH Director of Capital Improvements 1951 East West Road Honolulu, Hawaii 96822

Earth Justice Legal Defense Fund Austin Building, Suite 400 223 South King Street Honolulu HI 96813

Associated Press 500 Ala Moana Boulevard, Suite 7-590 Honolulu, Hawaii 96813

Michael J. Belles, Esq. Belles Graham Proudfoot & Wilson 4334 Rice Street, Suite 202 Lihue HI 96766

Mr. James Garrigan P O Box 3143 Kailua-Kona, Hawaii 96745

Patrick Borge, Sr. 536 Haawina Street Paia, Hawaii 96779-9609

Building Trades Council Gentry Pacific Design Ctr. Ste. 215A 560 N. Nimitz Hwy. #50 Honolulu HI 96817

Mr. Charles Trembath 4152 Palaumahu Lihue HI 96766

Ms. Meredith J. Ching Alexander & Baldwin, Inc. P. O. Box 3440 Honolulu HI 96801

City Desk Clerk-Public Hearings Honolulu Star Bulletin 500 Ala Moana Boulevard, Unit 210 Honolulu, Hawaii 96813-4914 Anthony J.H. Ching State of Hawaii Hawaii Community Development Authority 677 Ala Moana Boulevard, Suite 1001 Honolulu, Hawaii 96813

Mr. Perry Artates Hawaii Operating Engineers 95 Lono Avenue, Suite 104 Kahului HI 96732-1610

The second

Rose Marie H. Duey Alu Like, Inc., Maui Island Center 1977 Kaohu Street Wailuku HI 96793

Gene Zarro 22 Ulunui Place Pukalani, HI 96768

Mr. Kenneth Okamura 641 Polipoli Road Kula, Hawaii 96790

P. Roy Catalani Young Brothers, Ltd. Pier 40 – P. O. Box 3288 Honolulu, HI 96801

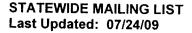
Roy A. Vitousek III Cades Schutte Fleming & Wright 75-170 Hualalai Road, Ste. B-303 Kailua-Kona HI 96740

Surety Kohala Corporation P. O. Box 249 Hawi HI 96719

Council Services Administration Kauai County Council 4396 Rice Street, #206 Lihue, HI 96766

Ms. Eleanor Mirikitani c/o Waikoloa Land Co. 150 Waikoloa Beach Drive Waikoloa HI 96738

EXHIBIT A



Ashford & Wriston Library P. O. Box 131 Honolulu HI 96810

Mr. Ikuto Taketa c/o Hawaii Irrigation & Supply 803 Mapunapuna Street Honolulu HI 96819

Gary L. Blaich, M.D. P. O. Box 1434 Kilauea HI 96754

James S. Greenwell Lanihau Partners L.P. 3465 Waialae Avenue, Suite 260 Honolulu HI 96816

Building Industry Association of Hawaii 1727 Dillingham Blvd. Honolulu HI 96819

Ms. Phyllis Cayan 99-060 Kauhale St, Apt. 607 Aiea HI 96701

Mr. Bruce Tsuchida Townscape 900 Fort Street Mall, #1160 Honolulu HI 96813

Ms. K. Chun P. O. Box 3705 Honolulu HI 96811

Mr. David Penn P. O. Box 62072 Honolulu HI 96839 Castle & Cooke Hawaii 100 Kahelu Avenue, 2<sup>nd</sup> Floor Mililani, Hawaii 96789

Karen Piltz Chun Kerr Dodd Beaman & Wong 745 Fort Street, 9<sup>th</sup> Floor Honolulu, HI 96813

David Kimo Frankel Chair, Sierra Club, Hawai`i Chapter P. O. Box 1185 Volcano HI 96785

Mr. Albert K. Fukushima 1841 Palamoi Street Pearl City HI 96782

Lynn Kaho`ohalahala 124 A Fleming Road Lahaina, HI 96761

Ms. Esther Ueda 98-1784-B Kaahumanu Street Pearl City HI 96782

Hawaii's Thousand Friends 25 Malunui Ave., Suite 102, PMB 282 Kailua HI 96734

Mr. Norman Hayashi 563 West Kawailani Street Hilo HI 96720

U.S. Pacific Command Commander in Chief Box 64028 Camp H.M. Smith, Hawaii 96861-4028

Mrs. Dora Horikawa 99-645 Kaulainahee Place Aiea HI 96701-3542



Mr. Lunakanawai Hauanio P. O. Box 871 Capt. Cook HI 96704

Mr. David Rae The Estate of James Campbell 1001 Kamokila Boulevard Kapolei HI 96707

U.S. Fish and Wildlife Service 300 Ala Moana Blvd., Rm. 3-122 Honolulu HI 96813

Mr.Ian Costa, Director Planning Department - Kauai 4444 Rice Street, Suite 473 Lihue HI 96766

Isaac Hall, Esq. 2087 Wells Street Wailuku HI 96793

Real Property Division County of Kauai 4444 Rice Street Lihue HI 96766

Jacqui Hoover, President Hawaii Leeward Planning Conference P. O. Box 2159 Kamuela HI 96743

Mrs. Jan Higa & Company 3171 Waialae Avenue Honolulu HI 96816

Commander Navy Region Hawaii 850 Ticonderoga Street, Suite 110 Pearl Harbor HI 96860-5101

William E. Wankett, Inc. 1110 University Ave., #508 Honolulu, HI 96826-1508



Alan Kaufman, DVM P O Box 297 Kula, HI 96790

United States Marine Corps Commander, Marine Forces Pacific Attn: G4. Box 64118 Camp H.M. Smith, Hawaii 96861-4118

Department of the Army Directorate of Public Works Attn: Planning Division Schofield Barracks, Hawaii 96857-5013

J. Gillmar P. O. Box 2902 Honolulu HI 96802

The Hallstrom Group, Inc. Suite 1350 1003 Bishop Street Honolulu HI 96813

Mr. Randy Hara C&C Department of Planning & Permitting 650 South King Street Honolulu HI 96813

Mr. Gordon Pang Honolulu Advertiser 605 Kapiolani Boulevard Honolulu, HI 96813

Department of the Navy Commander in Chief, U.S. Pacific Fleet Commander in Chief 250 Makalapa Drive Pearl Harbor, HI 96860-3131

Lawrence Ing, Esq. Ing, Horikawa & Jorgensen 2145 Wells Street, Suite 204 Wailuku, Hawaii 96793-2222

Walter Mensching RSS Ltd. 1658 Liholiho Street, Suite 306 Honolulu, Hawaii 96822 Mr. Alexander C. Kinzler 1100 Alakea Street Ste. 2900 Honolulu, HI 96813-2833

Isaac Fiesta ILWU Local 142 - Hawaii Division 100 W. Lanikaula Street Hilo, HI 96720

Dwight Kauahikaua Kawaiahao Plaza, Suite 108 567 South King Street Honolulu HI 96813

Liannne Ventura KSD Hawaii 8 Kiopaa Street, Suite 201 Pukalani, HI 96768

West Hawaii Today Attn: Reed Flickinger P. O. Box 789 Kailua-Kona HI 96745-0789

Mr. Kenneth Kupchak Damon Key Bocken Leong & Kupchak 1003 Bishop Street, #1600 Honolulu HI 96813

Dain P. Kane Maui County Council 200 South High Street Wailuku HI 96793

Dickson C. H. Lee, Esq. Takushi Wong Lee & Yee 841 Bishop Street, Suite 1540 Honolulu, Hawaii 96813

Steven S.C. Lim, Esq. Carlsmith Ball 121 Waianuenue Avenue Hilo HI 96720

Benjamin M. Matsubara, Esq. C.R. Kendall Building, 8th Floor 888 Mililani Street Honolulu HI 96813

# (

Roy A. Vitousek, III Cades Schutte 75-170 Hualalai Rd., Ste 303 Kailua-Kona, HI 96740

Libbie Kamisugi 2500 Aha Aina Place Honolulu HI 96821

PBR Hawaii 1719 Haleloki Street Hilo, HI 96720

Cheryl Izuka, Senior Title Officer Title Guaranty of Hawaii, Inc. 235 Queen Street Honolulu, Hawaii 96813

Mr. Chester Koga R.M. Towill Corporation 2024 North King Street, Suite 200 Honolulu, Hawaii 96819

Burt Lau, Esq. 999 Bishop St., Ste. 2600 Honolulu HI 96813

Pat Lee & Associates, Inc. 45-248A Pahikaua Place Kaneohe HI 96744

Michael Y. M. Loo Princeville Corporation P. O. Box 223040 Princeville HI 96722-3040

Crockett & Nakamura 38 S. Market Street Wailuku, Hawaii 96793

Sue White 1118 Maunawili Road Kailua HI 96734



Jill K. Veles, Legal Assistant Oshima, Chun, Fong & Chung 841 Bishop Street, #400 Honolulu HI 96813

Collette M.Sakoda Environmental Planning Solutions LLC 945 Makaiwa Street Honolulu, HI 96816

Verizon Hawaii, Inc. Attn: Real Property Section P O Box 2200 Honolulu, HI 96841

Attn.: Ms. Wanda Wehr KITV News 4 801 S. King Street Honolulu HI 96813

Benjamin A. Kudo, Esq. Imanaka Kudo & Fujimoto 745 Fort Street, 17<sup>th</sup> Floor Honolulu HI 96813

Land Use Research Foundation of Hawaii 700 Bishop Street, Suite 1928 Honolulu HI 96813

League of Women Voters 49 South Hotel Street, Rm. 314 Honolulu HI 96813

Life of the Land 76 North King Street, Suite 203 Honolulu HI 96817

Mr. Greg Apa, President Leeward Land LLC P. O. Box 2862 Waianae, Hawaii 96792

Metro Calendar P. O. Box 3110 Honolulu Hi 96802 William W.L. Yuen, Esq. Pacific Tower, Suite 2700 1001 Bishop Street Honolulu HI 96813

Pat Tummons 72 Kapiolani Street Hilo, Hawaii, 96720

Frances Mossman P. O. Box 31069 Honolulu HI 96820-1069

Ms. Heide Meeker Dept. of Education/Facilities & Support Svcs Kalani High School 4680 Kalanianaole Hwy #TB1A Honolulu, Hawaii 96821

Natural Resources Conservation Svc. 300 Ala Moana Blvd., Room 4-118 Honolulu HI 96850

Mr. John M. White Hawaii Land Company P. O. Box 10 Honolulu HI 96810

Mr.Kent Matsuo James Campbell Co., LLC 1001 Kamokila Boulevard, Ste 200 Kapolei HI 96707

Ms. Rhoda Libre P. O. Box 246 Kaumakani HI 96747

Mr. Jeff Hunt, Director Planning Department - County of Maui 250 South High Street Wailuku HI 96793

Real Property Tax Division Department of Finance - County of Hawaii 101 Pauahi Street, Suite No. 4 Hilo HI 96720 Attn: Bonnie Stifel McCorriston Miller Mukai MacKinnon P. O. Box 2800 Honolulu HI 96803-2800

Jesse K. Souki, Esq. Department of the Corporation Counsel City and County of Honolulu 530 S. King Street, Rm. 110 Honolulu, Hawaii 96813

Franklin Mukai, Esq. McCorriston Miller Mukai MacKinnon P. O. Box 2800 Honolulu HI 96803-2800

Native Hawaiian Legal Corporation 1164 Bishop Street, #1205 Honolulu HI 96813

Wilson Okamoto & Associates Attn: Earl Matsukawa 1907 S. Beretania Street Honolulu, HI 96826

Ms. Donna Ann Kamehaiku Ono He`e`ia Historical Society 46-522 Haiku Plantations Drive Kaneohe HI 96744

Mr. Kyle Chock, Executive Director Pacific Resource Partnership 1001 Bishop Street, Suite 1501 Honolulu HI 96813

PBR Hawaii Pacific Tower, Suite 650 1001 Bishop Street Honolulu HI 96813

Mr. Mark Murakami Damon Key Leong Kupchak Hastert 1003 Bishop Street, #1600 Honolulu, HI 96813

Mr. Richard Poirier 95-584 Naholoholo Mililani HI 96789

#### Bobby Jean Leithed-Todd Director County of Hawaii, Planning Department 101 Pauahi Street, Suite 3 Hilo, Hawaii 96720

Real Property Tax Division, Dept of Finance County of Hawaii 101 Aupuni Street, Suite 4 Hilo, HI 96720-4224

National Resources Conservation Svc. Attn: Chris Smith P. O. Box 50004 Honolulu HI 96850

Nathan Natori, Esq. 1360 Pauahi Tower 1001 Bishop Street Honolulu HI 96813

Julian Ng, Inc. P. O. Box 816 Kaneohe HI 96744-0816

Peter Yukimura P. O. Box 1031 Lihue, HI 96766

DOT Highways / Oahu District Office Engineer Program Manager 727 Kakoi Street Honolulu, HI 96819

The Pele Defense Fund P. O. Box 404 Volcano HI 96785

Julie Ann Miyashiro 3247 Catherine St. Honolulu, HI 96815

Prosser Realty, Inc. 4379 Rice Street Lihue HI 96766 Sierra Club, Kauai Group P. O. Box 3412 Lihue HI 96766

Mr. Abbey Seth Mayer, Director Office of Planning P. O. Box 2359 Honolulu HI 96804-2359

Doreen Keomalo 282960 Komula St. #G41 Pepeekeo, HI 96783

Wesley R. Segawa & Associates 736 South St. #206 Honolulu, HI 96813

Steven Lee Montgomery, Ph.D. 94-610 Palai Street Waipahu, Hawaii 96797-4535

Brenda Luana Machado Lee P. O. Box 133 Captain Cook, Kona, Hawaii 96704

Irene Anzai Rush Moore LLP 737 Bishop Street, Suite 2400 Honolulu, HI 96813

DOT Highways / Hawaii District Office Engineer Program Manager 50 Makaala Street Hilo, HI 96720

Department of Transportation Highways Division Kauai District Office 1720 Haleukana Street Lihue, Hawaii 96766

Chairman - Planning Commission County of Kauai 4444 Rice Street, Suite 473 Lihue HI 96766

# (

Mr. Dan Yasui A & B Properties, Inc. P. O. Box 3440 Honolulu HI 96801-3440

Ms. Brenda Salgado KGMB 1534 Kapiolani Boulevard Honolulu HI 96814

Mr. Robert J. Smolenski 841 Bishop Street, Ste. 1717 Honolulu HI 96813-3970

Mr. Bruce A. Coppa Communications Pacific TOPA Financial Center Fort Street Tower, Penthouse 745 Fort Street Honolulu, HI 96813

Frank Carlos 398 Puiwa Road Honolulu, HI 96817

Laura Kodama Castle and Cooke 100 Kahelu Avenue, 2nd Floor Mililani, HI 96789

Stanford S. Carr, President Stanford Carr Development LLC 1100 Alakea Street, 27th Floor Honolulu, HI 96813

Kyong-Su Im Paul Johnson Park & Niles ASB Tower, Suite 1300 1001 Bishop Street Honolulu, Hawaii 96813

Eric Maehara, Esq. 2752 Kaaha Street, Unit 307 Honolulu, HI 96826

Christopher J. Bennett, Esq. Watanabe Ing LLP 999 Bishop Street, 23rd Floor Honolulu, HI 96813

# (

Ms. Holly Hackett P.O. Box 755 Honolulu, Hawaii 96808

Sierra Club, Hawai`i Chapter P. O. Box 2577 Honolulu HI 96803

Mr. Steven Strauss P. O. Box 11517 Hilo HI 96720

Claudia Rohr 369 Nene St. Hilo, HI 96720

Randall Sakumoto, Esq. McCorriston Miller Mukai MacKinnon LLP P. O. Box 2800 Honolulu, Hawaii 96803-2800

C. Mike Kido External Affairs The Pacific Resource Partnership 1001 Bishop Street, ASB Tower #1501 Honolulu, HI 96813

Bill Mills, Chairman The Mills Group 1100 Alakea Street, Suite 2200 Honolulu, HI 96813

DOT Highways / Maui District Office Engineer Program Manager 650 Palapala Drive Kahului, HI 96732

Curtis T. Tabata Matsubara - Kotake A Law Corporation 888 Mililani Street, Eighth Floor Honolulu, Hawaii 96813

DOT – Airports Administrator Inter-Island Terminal, Suite 700 Honolulu International Airport 400 Rodgers Blvd. Honolulu, HI 96819 Mr. Abe Mitsuda Office of Planning P. O. Box 2359 Honolulu HI 96804-2359

Department of Transportation Harbors Division 79 South Nimitz Highway Honolulu HI 96813

Mr. Ronald F. Tsuzuki Highways Division, Planning Branch 869 Punchbowl Street Honolulu, HI 96813

HIARNG Environmental Office 3949 Diamond Head Road Honolulu, HI 96816-4495

Department of Land and Natural Resources Land Division, Coastal Lands Program P O Box 621 Honolulu, HI 96809-0621

Chairman of the Board Dept of Agriculture 1428 South King Street Honolulu HI 96814

Michael D. Formby, Deputy Director DOT Harbors Division 79 S. Nimitz Highway Honolulu, HI 96813-4898

Commission on Water Resource Management Dept. of Land & Natural Resources 1151 Punchbowl Street, Room 227 Honolulu HI 96813

Deputy Director Department of Land and Natural Resources P.O. Box 621 Honolulu, Hawaii 96809

Ms. Sara Collins DLNR - Historical Preservation Division 601 Kamokila Blvd., Room 555 Kapolei HI 96707 (

Mary Lou Kobayashi Office of Planning P. O. Box 2359 Honolulu HI 96804-2359

Director - OEQC 235 South Beretania St., Rm. 702 Honolulu HI 96813

Deputy Director Department of Transportation 869 Punchbowl Street Honolulu HI 96813

Scot Urada DOT Design Branch, Highways Division 601 Kamokila Blvd., Room 688-A Kapolei HI 96707

Executive Director HHFDC 677 Queen Street, Suite 300 Honolulu HI 96813

HHFDC Planning & Evaluation Office 677 Queen Street, Suite 300 Honolulu HI 96813

Major General Edward L. Correa, Jr. Department of Defense 3949 Diamond Head Road Honolulu HI 96816

Land Management Division Dept. of Land & Natural Resources 1151 Punchbowl Street, Room 131 Honolulu, HI 96813

Dept. of Hawaiian Home Lands P. O. Box 1879 Honolulu HI 96805

Representative Cindy Evans 7<sup>th</sup> District State Capitol, Room 311 Honolulu, Hawaii 96813 Lance Tauoa DOH-Environmental Planning, Rm. 312 919 Ala Moana Boulevard Honolulu HI 96814

Mr. Theodore Liu, Director DBEDT P. O. Box 2359 Honolulu HI 96804-2359

Bryan Yee, Deputy Attorney General Commerce & Economic Development Div Department of Attorney General 425 Queen Street Honolulu, Hawaii 96813

Glenn Soma DOT Transportation Planning Office 869 Punchbowl Street Honolulu, HI 96813

Mr. Gordon Matsuoka DAGS - Public Works Division P. O. Box 119 Honolulu HI 96810

Dwight Vicente 2608 Ainaloa Dr. Hilo, HI 96720

Diane E. Erickson, Esq. Deputy Attorney General 425 Queen Street Honolulu HI 96813

Dept. of Land & Natural Resources Chairperson's Office 1151 Punchbowl Street, Room 130 Honolulu HI 96813

The Honorable Linda Lingle Governor, State of Hawaii State Capitol Honolulu HI 96813 Lincoln Ashida, Esq. County of Hawaii 101 Aupuni Street, Suite 325 Hilo HI 96720

Scott Carter P. O. Box 384031 Waikoloa HI 96738

Mr. H. Foster 68-1723 Hulukoa Place Waikoloa HI 96738

Mr. Bill Graham Life of the Land P. O. Box 155 Hawi HI 96719

George Robertson Puako Community Association P. O. Box 44490 Kawaihae, HI 96743

Hawaii Tribune-Herald Attn: Jason Armstrong P. O. Box 767 Hilo HI 96721

Ms. Ku'ulei Keakealani P. O. Box 6043 Kamuela HI 96743

Planning Commission County of Hawaii 101 Pauahi Street, Suite 3 Hilo HI 96720

Bobby Jean Leithead-Todd HCCPH Community Assn. 118 Lukia Street Hilo HI 96720

Ross Engineering, Inc. 77-6219 A Kaumalumalu Holualoa HI 96725 Geri Bell, Superintendent c/o Sallie Beavers Kaloko-Honokohau National Park 73-4786 Kanalani Street #14 Kailua-Kona HI 96740

Anthony Ching Ako PO Box 943 Kapaau, Hawaii 96755

Ms. Phyllis Fujimoto 224 Haili Street Hilo HI 96720

Ms. Judith Graham P. O. Box 1366 Kamuela HI 96743

> Lisa Wong, GIS Analyst 25 Aupuni St., Rm. 102 Hilo, HI 96720

Ruth Bass P. O. Box 690 Naalehu, HI 96772

Jerry F. Halverson 78-7206 Puuloa Road Kailua-Kona, HI 96740

> Hector Esparza P. O. Box 81 Naalehu, HI 96772

Ms. Leina'ala Lightner P. O. Box 684 Kailua-Kona HI 96745

Ms. Amy G. Self Office of the Corpoartion Counsel 101 Aupuni Street, Suite 325 Hilo, HI 96720

# EXHIBIT B



Mr. Milton D. Pavao, Manager Hawaii County Dept of Water Supply 345 Kekuanaoa Street, Suite 20 Hilo, HI 96720-4388

Mr. Ralph Farmer 75-5865 Walua Road, #F-1 Kailua-Kona HI 96740

Governor's Liaison Office-West Hawaii 75-5722 Kuakini Hwy, Suite 215 Kailua-Kona HI 96740-1723

Virginia Isbell P O Box 926 Kealakekua, HI 96750

Hawaii County Civil Defense Agency 920 Ululani Street Hilo HI 96720

Mr. Mahealani Pai Pai 'Ohana P. O. Box 251 Kailua-Kona HI 96745

Mr. Jack Kelly P. O. Box 917 Capt. Cook HI 96704-0917

Kona Kohala Chamber of Commerce 75-5737 Kuakini Highway, #208 Kailua-Kona HI 96740

Mr. Myles Miyasato c/o H.O.E.I.S.F. 50 Waianuenue Avenue Hilo HI 96720

HAWAII MAILING LIST Updated: 05/19/09 Ms. Mikahala Roy P. O. Box 596 Kailua-Kona HI 96745

Aaron Ueno Hawaii District Health Office P O Box 916 Hilo, HI 96721

Council Member K. Angel Pilago Kailua Trade Center 75-706 Hanama Place #109 Kailua-Kona, HI 96740

Hawaii Electric Light Co., Inc. Attn: Land Division P O Box 1027 Hilo, HI 96720

McClean Honokohau Properties P. O. Box 3000 Kailua-Kona HI 96745-3000

Ms. Sunita Przewlocki 27-2246 Hawaii Belt Road Papaikou HI 96781

Ms. Margaret John son P.O. Box 551 Papaikou, Hawaii 96881

Tracy Solomon P O Box 391060 Keauhou, Hawaii 96739

Sam Walker, Sr. P O Box 9031 Kailua-Kona, Hawaii 96745

Gene Paul Rivera 74-4932 D Mamalahou Hwy Holualoa, HI 96725 Lukela Ruddle Office of Hawaiian Affairs 162 Baker Ave. #A Hilo HI 96720-4869

Ms. Kim Magnuson P.O. Box 567 Papaikou, Hawaii 96781

Tsukazaki Yeh & Moore 85 W. Lanikaula Street Hilo, HI 96720

Sharon Weisner Brooks Tom Porter & Quitiquit, LLP 75-1000 Henry Street, Suite 208 Kailua-Kona, Hawaii 96740

Ms. Ruby McDonald Office of Hawaiian Affairs 75-5706 Hanama PI., #107 Kailua-Kona HI 96740

Ms. Barbara McDonnell Palamanui, LLC P.O. Box 9007 Kailua Kona, HI 96745

> Ms. Kim Magnuson Box 567 Papaikou, Hawaii 96781

Greg Gauthier ILWU 100 W. Lanikaula Street Hilo, Hawaii 96720

Mr. Keoni Paoa P O Box 469 Holualoa, Hawaii 96725

Randy Vitousek 75-170 Hualalai Road, #B303 Kailua-Kona, HI 96740 Lesley Tyler 73-1305 Hiolani Street Kailua-Kona HI 96740-9344

Julie Pasquale P. O. Box 743 Naalehu, HI 96772

Kahua Ranch, Ltd./Ponoholo Ranch, Ltc P O Box 1879 Kamuela, HI 96743

Dwight Vicente 2608 Ainaola Drive Hilo, Hawaii 96720

Mr. Ed Johnston P. O. Box 636 Pepeekeo, Hawaii 96783

Michele Costa P O Box 593 Papaikou, HI 96781

Dana Remy P O Box 391060 Keauhou, Hawaii 96739

Mr. John Bansemer Bansemer Realty P O Box 391172 Kailua-Kona, Hawaii 96740

Mr. Kulike Chong P O Box 6173 Kamuela, HI 96743

George Robertson P O Box 44490 Kamuela, Hawaii 96743

(\_\_\_\_\_

Albert A. Nakaji 27-319 Kaieie Homestead Rd. Papaikou, HI 96781

Howard Kihune 2530 Kekaa Drive, C-1 Lahaina, HI 96761 Janice Palma-Glennie P O Box 4849 Kailua-Kona, Hawaii 96745

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# **Petitioner's Exhibit 13**

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# Market and Economic/Fiscal Impact Assessment Updates for O'oma (May 2009)

# Market and Economic/Fiscal Impact Assessment Updates for `O`oma

May 2009

Prepared by Mikiko Corporation for `O`oma Beachside Village, LLC

This report updates the market and economic/fiscal impact assessments for residential and commercial uses at the proposed 'O'oma Beachside Village ('O'oma) community in North Kona, on the Island of Hawaii. This update was prepared to address long-term population projections that became available after completion of the original market report for 'O'oma, as well as updated research on planned and entitled inventories and residential sales prices. It also reflects a slightly delayed anticipated project start date from that estimated two years ago.

While 'O'oma's overall development concept and plan has not been altered, the above developments result in new assessments for residential unit pricing and absorption. These changes in turn result in some changes in the assessment of economic and fiscal impacts, as will be explained below.

# Background

## **Island Population**

Mikiko Corporation's (Mikiko's) December 2007 market assessment<sup>1</sup> for 'O'oma utilized the latest Island of Hawaii population projections then available from the State of Hawaii, Department of Business, Economic Development and Tourism (DBEDT).<sup>2</sup> It also considered the County of Hawaii's projections as stated in its 2001 General Plan; and other projections and estimates as were stated therein.

Mikiko Corporation, May 2009

Market assessment update 8ab

<sup>&</sup>lt;sup>1</sup> Mikiko Corporation, "Market Assessment for `O'oma Beachside Village," December 2007. This document may also be referred to herein as "the prior market study" or "the 2007 study."

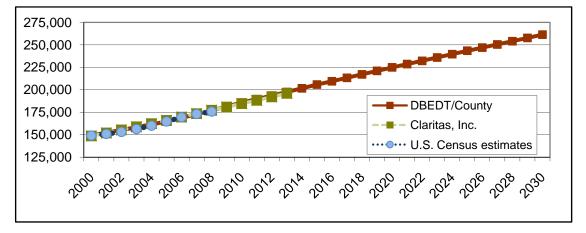
<sup>&</sup>lt;sup>2</sup> State of Hawaii, Department of Business, Economic Development and Tourism, Research and Economic Analysis Division, "Population and Economic Projections for the State of Hawaii to 2030," (DBEDT 2030 Series), August 2004.

However, in January 2008, DBEDT revised its population projection series<sup>3</sup> and Hawaii County (County) adopted DBEDT's new series as its long-term view. At 2030, DBEDT now projects 14% more population on the Big Island than had been anticipated in the 2004 series. It now projects an Island population of 261,340 by 2030. This would be 49% more population than the 175,784 estimated by the Census for 2008.<sup>4</sup>

DBEDT's revised projections reflect ongoing estimated increases in Big Island population through 2007, and slowing growth on Oahu. They also reflect the State's belief that Hawaii's future population growth will continue to be more rapid on the neighbor islands than on Oahu, with the Big Island experiencing the highest sustained rates of growth. From 2005 to 2035, DBEDT projects Hawaii Island resident population increases averaging 1.8% per year, compared to 0.7% on Oahu, 1.3% in Maui County and 1.1% in Kauai County.

In addition to the updated DBEDT and Census information, Mikiko obtained new estimates and projections from Claritas, a private vendor that provides current year estimates and 5-year projections.<sup>5</sup>

The three population estimate or projection series considered in this updated assessment are depicted below.



# **Resident Population – Island of Hawaii**

Sources: State of Hawaii, 2008; Claritas, Inc., 2009; U.S. Census Bureau, 2007, 2008 and 2009.

<sup>&</sup>lt;sup>3</sup> State of Hawaii, Department of Business, Economic Development and Tourism, Research and Economic Analysis Division, "Population and Economic Projections for the State of Hawaii to 2035," (DBEDT 2035 Series), January 2008.

<sup>&</sup>lt;sup>4</sup> U.S. Census Bureau, May 2009.

<sup>&</sup>lt;sup>5</sup> Claritas, Inc., March 2009.

# **Area Population**

Using the DBEDT/County long-term Island-wide projections, Mikiko developed projections for population within a Competitive Residential Market Area (CRMA) of most relevance to `O`oma's residential market assessment. This area was defined as Census Tracts 215.01 and 217.01, which are referred to herein as North Kona-North and South Kohala-Waikoloa, respectively.<sup>6</sup> As in the 2007 study, in developing projections for the CRMA, Mikiko assumed that housing opportunities within this area should approach alignment with its jobs base. As of 2006, 21% of the Island's employees were reported to work in the CRMA, while the area was the place of residence for only 12% of the Island's population.<sup>7</sup>

In this update, the CRMA is targeted to house 21% of the Island's population in 2020, and 23% by 2030. The assumption for 2020 is unchanged from that used in Mikiko's 2007 projection, while the 2030 assumption is lower than that employed previously (the CRMA had been projected at 26% of Island population.)

These updated projections show a 4.5% annual population growth between 2008 and 2030, resulting in a 2030 area population of 60,100 persons. These compare to the 4.3% growth projected previously, which resulted in 58,300 residents in the prior market study.

# Area Households

The CRMA population levels are translated into households based on Claritas' estimates of 2008 and 2013 average household sizes within the two census tracts, and historical and anticipated trends. According to Claritas, North Kona-North households averaged 2.99 persons in 2008, while those in South Kohala-Waikoloa averaged 2.69 persons. Mikiko's updated projections assume that average household sizes within the CRMA continue to decline, but at a slower rate than historically and than projected previously.

Mikiko projects average household sizes in the two CRMA tracts at 2.7 and 2.6, respectively, in 2030. These represent 0.6% and 0.3% annual rates of decline in average household size over the period, for North Kona-North and South Kohala-Waikoloa, respectively. This compares to 0.7% and 0.3% per annum declines assumed in the 2007 study.

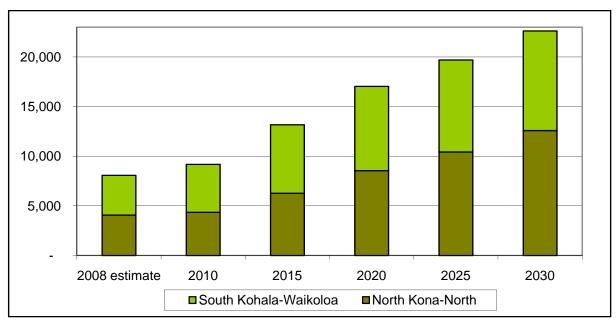
The updated projections show 22,600 households within the CRMA in 2030, about 2% more than projected in the prior market study. This estimate is more conservative than the prior

<sup>&</sup>lt;sup>6</sup> CT 215.01 is the northern part of the North Kona District, generally to Henry Road. It includes `O`oma and surrounding areas such as Kealakehe and Kaloko, but excludes Kailua-Kona and areas southward. CT 217.01 is the southern part of the South Kohala Distract, generally from Waikoloa Beach Resort to Mauna Kea Resort, and mauka to Waikoloa Village. It excludes Waimea. See prior market study for further information.

<sup>&</sup>lt;sup>7</sup> See prior market study, page 18.

one, due to the lower assumption regarding percent of population within the CRMA, coupled with the more gradual assumption regarding declining household size.

Projected households in the CRMA, as updated, are summarized below.



Resident Households in the Competitive Residential Market Area

Source: Mikiko Corporation, 2009.

# **Residential Price Trends**

The number of sales and median price of residential properties has been declining in Hawaii County since 2005 or 2006. As of April 2009, the median single-family home sold for \$240,000 while the median condominium property sold for \$269,000.<sup>8</sup> However, due to the small number of transactions, recent median prices can also be erratic. For instance, in February 2009, condominiums recorded a median price of \$435,000 (13 sales), a price that is higher than the Big Island medians for all preceding years.<sup>9</sup>

<sup>&</sup>lt;sup>8</sup> University of Hawai`i Economic Research Organization, Economic Information Service, as accessed March 17, 2009; Hawaii Information Service, in *Honolulu Advertiser*, March 6, 2009 and in *Pacific Business News*, May 8, 2009.

<sup>&</sup>lt;sup>9</sup> Hawaii Information Service, data as of March 16, 2009.

Homes near to `O`oma are selling at substantially higher prices than for the County as a whole, but prices and number of sales have also trended down. In January and February, the median price for a single-family home in Kona Palisades was \$419,000 (5 sales), while for condominiums it was \$445,225 (2 sales). Compared to their 2007 medians, these represent a 22% decline for single-family homes but a 52% increase for the condominiums.

Also nearby, the Kealakehe area, a predominately single-family neighborhood, recorded no sales in January and February 2009, but the 2008 median single-family price of \$326,250 (13 sales) was down 26% from 2007 (13 sales.)

# Residential Market Assessment Update

# **Projected Supply**

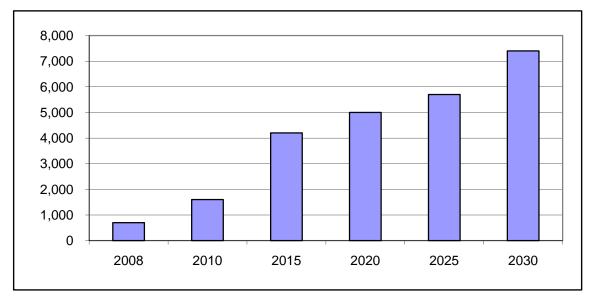
Review of entitled and planned residential projects within the CRMA uncovered 8,300 units of maximum potential development between 2009 and 2030, compared to 8,000 identified (for 2007 to 2030) in the previous study.<sup>10</sup> The additional capacity is distributed within the CRMA but there is more within North-Kona North than in South Kohala-Waikoloa.

# Supply vs. Demand

The slightly higher anticipated household formation within the CRMA, countered by the slightly higher level of potential future development results in a projected housing unit deficit in the CRMA of similar magnitude to that concluded in the prior study. The revised analysis still shows a significant and increasing shortage of primary housing opportunities within the CRMA, with potential demand exceeding entitled supply by more than 7,000 units by 2030.

<sup>&</sup>lt;sup>10</sup> Figures are based on the lesser of stated developer plans or maximum entitlements, on lands with State Land Use Commission Urban designation or exemption (such as for DHHL), as of March 2009. Inventories exclude portions of projects intended or likely to be sold for other than primary residential purposes.

Mikiko has been informed that the LUC revoked the Urban classification of one of the significant projects that is counted in the reported entitled inventory, the Aina Le'a development in South Kohala near to Mauna Lani Resort. However, it is unclear at this time what the impact or status of this LUC decision is, and the therefore assessments herein have not been adjusted to reflect this potential diminution in supply. If the Aina Le'a site were to lose its Urban classification, the loss of potential residential development there would tend to increase the need for other residential developments in the CRMA.



Resident Housing Unit Deficit in the CRMA Assuming Full Build-out of Currently LUC-Entitled or Exempt Lands

Source: Mikiko Corporation, 2009. See March 2007 market report, Exhibit 3-6 for more complete presentation of methodology.

As noted in the prior market report, this conclusion is reached even after assuming substantially accelerated housing development in the coming years. Thus, without further Urbanization of lands for residential use, Island residents desiring to live near to the many growing centers of employment in the CRMA could continue to be shut out by a shortage of appropriate housing supply.

| Future<br>Demand  | Pent-up demand, end 2008<br>Future need, 2008-2030<br>Total need | 700<br><u>14,500</u><br>15,200 |
|-------------------|--|--------------------------------|
| Future<br>Supply* | Planned and entitled (8,300 less 5% vacancy)                     | 7,900                          |
| Shortage          | As of 2030   | 7,300                          |

# Supply and Demand for New Resident Housing Units within the CRMA, 2008 to 2030

Source: Mikiko Corporation, 2009.

\* Based on the lesser of the maximum planned or entitled number of units, and buildout on all lands currently designated Urban by the State Land Use Commission, and proposed for primary residential development, by 2040. `O`oma's 950 to 1,200 proposed housing units could offer a solution for a substantial portion of the CRMA's currently unentitled housing needs through 2030. Assuming some 80% to 85% of `O`oma's units are used as primary homes, as concluded previously, the proposed development could be expected to address some 10% to 14% of the identified shortage.

# **Residential Price Trends**

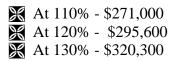
The comparison residential projects of the 2007 study were re-surveyed to update information on sales prices and/or marketing plans. In addition, Kulalani, a five unit-per acre, off-ocean townhouse development in Mauna Lani Resort, was added as a comparison project with relevance to the 35 to 60 units proposed at `O`oma's Makai Village.

In the new survey period (January 2008 to March 2009), sold and planned prices were down 0% to 30% from the previous period (November 2006 to October 2007.)<sup>11</sup>

# **Residential Price Conclusions**

Based on the market updates, market unit prices were reviewed for each of the `O`oma product categories and the overall average market unit prices is now estimated at \$450,000, or 13% less than estimated in 2007. This rounded conclusion reflects about \$450,000 at the built single- and multifamily products and about \$500,000 at the proposed estate lots. It excludes the cost of custom home development on the latter.

Additionally, the County of Hawaii has updated its affordable housing price guidelines since the 2007 study. Effective July 17, 2008, qualifying home sales prices for a family of four earning the stated percent of the prevailing County median family would have been:<sup>12</sup>



# Sales Absorption and Other Residential Market Conclusions

The first unit sales at the development are now projected for 2014, rather than 2012 as stated previously. With both the current Urban and the Petition areas of the site now planned for development in the first phase, sales absorption is projected at an average of about 70 units

<sup>&</sup>lt;sup>11</sup> This includes 7 of the 8 previously surveyed projects. Mikiko was unable to contact a representative at the proposed Palamanui development for this update.

<sup>&</sup>lt;sup>12</sup> County of Hawaii, "Affordable Housing Guidelines for the County of Hawaii." For-sale guidelines assume a 30year conventional fixed mortgage, fixed interest rate of 6.5%, housing expenses equal to 28% of gross annual income, and a down payment equal to 5% of the sales price.

per year including both primary and secondary home users, and affordable as well as market units. This is marginally faster than the 67 average projected previously. This sales pace would result in sell-out of the development by about 2030 (shown as 2029 in prior report.)

Other study conclusions regarding product characteristics and target markets have not changed since the 2007 report.

|   | Number of<br>units<br>(unchanged) | Sales<br>absorption,<br>2014 to 2020 | Sales<br>absorption,<br>2021 to 2030 | Average sales<br>price<br>(2009 dollars) |
|---|-----------------------------------|--------------------------------------|--------------------------------------|--|
| Finished homes (single & multifamily), market | 875                               | 415                                  | 460                                  | \$450,000                                |
| Estate lots, market                           | 85                                | 70                                   | 15                                   | \$500,000                                |
| Affordable homes<br>(multifamily)             | 240                               | 120                                  | 120                                  | \$295,600                                |
| Total/weighted<br>average                     | 1,200                             | 605                                  | 595                                  | \$423,000                                |

## Summary of 2009 Residential Market Conclusions for `O`oma Maximum development scenario

\* Assumes 20% of total units and a 1:1 credit per County guidelines currently in effect. Actual credits could vary depending on affordable housing market segments and other factors to be agreed upon with the County, and such variation could change the affordable unit count. Estimated average price considers County guidelines in effect as of July 17, 2008 regarding pricing of for-sale units for a family of four earning 120% (midpoint of 110% to 130%) of County median family income.

# Commercial Market Assessment Update

`O`oma is proposed for up to 200,000 square feet of retail- and office-based developments. The Primary Trade Area (PTA) for such commercial uses is anticipated to be the entire North Kona and South Kohala districts of the Island. This is a larger reference area than the CRMA considered in the residential market assessment, as explained in the prior market study.

Since completing the prior market study, nearly 400,000 square feet of retail spaces have come on-line in the PTA, and some 300,000 more square feet of planned or maximum entitled future commercial supply were identified. Thus, as of April 2009, commercial office and retail

inventory in the PTA was estimated at 2.96 million square feet, with an additional 2.90 million square feet entitled and planned.<sup>13</sup>

Like conditions statewide, the area's commercial market environment has begun to soften, with PTA vacancies estimated at 8% for retail areas and 7% for office spaces, as of March 2009.<sup>14</sup> This compares to 7% retail in an area defined as "West Hawaii" and 6% in the PTA for office spaces, as noted in the 2007 study.

Notable adjustments to the assessment of estimated supportable commercial space in the PTA were made to reflect the following more recent estimates and assessments:

**DBEDT's higher projected population** levels for the County, which were reflected as slightly higher population levels within the CRMA and hence also the PTA – the PTA is currently estimated to house some 112,000 residents in 2030 vs. the 105,000 projected previously;

▲ A lower area visitor population in 2008 as compared to 2006, and a slower rate of increase in visitor days, as provided by DBEDT, are reflected in a more conservative outlook for future visitor population levels in the PTA – 25,200 persons per day in 2030 vs. 32,300 as projected previously; and

More conservative outlooks on supportable gross leasable retail area per daytime population, the percent of resident population participating in the civilian labor force, and supportable rentable office areas per civilian employee.

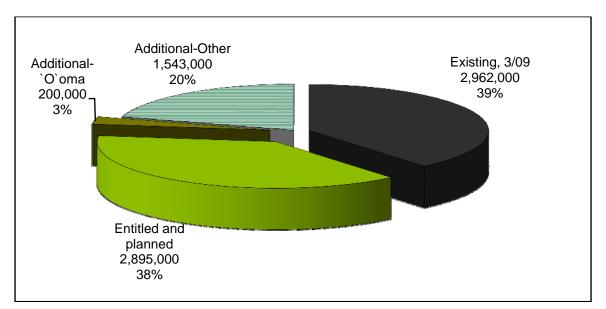
Taken together, the updated assessment is that 7.6 million square feet of commercial space is considered supportable in the PTA by 2030. `O`oma's maximum of 200,000 square feet might represent some 3% of this potential future marketplace. It could also represent a venue for some 11% of the currently unplanned but future supportable commercial space in the PTA. These market shares are not materially different from those projected previously and are still considered achievable.

<sup>&</sup>lt;sup>13</sup> As for the residential surveys, Mikiko considered potential development on properties with major State land use entitlements in place as of March 2009, together with existing development plans on these lands.

See also footnote 10, above, regarding the potential loss of entitled supply at the Aina Le`a site in South Kohala. This project had been proposed for up to 200,000 square feet of commercial area. As for the residential market update, this change has not been reflected in `O`oma's commercial market assessment update at this time. However, if the Aina Le`a site does lose its Urban status, the need for other commercial development in the PTA could be expected to be accelerated.

<sup>&</sup>lt;sup>14</sup> Colliers Hawaii Consulting, A Division of Colliers Monroe Friedlander, Inc., March 31, 2009.

#### Projected Supportable PTA Commercial Space Inventory in 2030 Square feet of Gross Leasable Area



Source: Mikiko Corporation, 2009. See 2007 study for more complete presentation of methodology.

As in the prior market study, it is projected that approximately half the maximum proposed inventory could be supportable by 2020, with buildout of the total 200,000 square feet realized by 2030. Other market conclusions regarding commercial establishment types and potential consumer markets also remain unchanged.

|   | 2014-2020 | 2021-2030 | Total   |
|---|-----------|-----------|---------|
| Retail and office<br>space, in square<br>feet | 100,000   | 100,000   | 200,000 |

#### Summary of 2009 Commercial Market Conclusions for `O`oma Maximum development scenario

Source: Mikiko Corporation, 2009.

#### Economic and Fiscal Impact Update

#### Adjusted Variables

The economic and fiscal impact analysis was recalibrated to reflect the lower assessment for market home sales prices, higher County affordable home sales guidelines, and the slightly later start date for the Project. Although other input factors were not changed from those presented in Mikiko's 2008 economic and fiscal impact study,<sup>15</sup> the pricing and absorption changes result in slightly lower overall development cost estimates, and impact other study conclusions as presented below.

#### **Economic and Fiscal Study Impacts**

The updated market conclusions result in changes of +/-5% or less for the economic and fiscal impacts assessed, except for the County government fiscal impacts, which can be summarized for year 2030 as follows:

Net additional government operating revenues now estimated at \$2.7 million per year rather than the \$3.2 million per year projected previously (-16%.)

Revenue/expenditure ratio of 5.2 rather than the 6.0 projected previously (-14%.)

Both of the above changes are attributed to the lower sales prices and hence lower real property taxes that could be expected to accrue to the County government.

#### **Report Conditions**

This assessment is based on information provided by government agencies, developers, brokers, landowners, and other third party sources. While every attempt has been made to verify information via multiple sources, it is not always possible to do so. Mikiko cannot guarantee the accuracy of all information upon which its assessments are based.

This report is for the planning purposes of `O`oma Beachside Village, LLC, PBR HAWAII & Associates, Inc., Carlsmith Ball LLC and their consultants, as well as for public disclosure of the nature of the Project pursuant to seeking State and County land entitlements. It is not to be used for solicitation of investment or other third party purposes without prior written consent of the author.

<sup>&</sup>lt;sup>15</sup> Mikiko Corporation, "Economic and Fiscal Impact Assessment for `O`oma Beachside Village," April 2008. This document may also be referred to herein as "the 2008 econ/fiscal study."

# **Petitioner's Exhibit 14**

Review of O'oma Beachside Village Market Absorption Findings With a Phased Site Development (October 2009)

### Review of `O`oma Beachside Village Market Absorption Findings With a Phased Site Development

October 2009

Prepared by Mikiko Corporation for 'O'oma Beachside Village, LLC

This report summarizes our recent market review on 'O'oma Beachside Village ('O'oma, or "the Project"), considering its potential absorption under a new phased development plan.

#### Study Background and Objective

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Mikiko Corporation prepared market and economic/fiscal impact assessments for `O`oma in reports dated December 2007 and April 2008, respectively. In May 2009, Mikiko also prepared an update report that reviewed prior conclusions in light of updated market and demographic information.

Following a recent Hawaii State Land Use Commission (LUC) opinion regarding incremental development at an Oahu project, you engaged Mikiko to review its market absorption findings, considering a new plan for phased development of 'O'oma. We were asked to devote particular attention to the potential absorption over the initial 10-years after an assumed date of LUC approval.

#### **Previous Findings**

Located in the North Kona District of the Island of Hawaii, 'O'oma is proposed to be developed with 950 to 1,200 residential units and up to 200,000 square feet of commercial retail and office uses. The residential component would include affordable as well as market-priced homes, delivered in a variety of product types including mixed-use apartments, townhouses, condominiumized and traditional single-family homes, and vacant lots for custom home development.

Mikiko's 2007 market study provides more detail on the overall development concept, and market and other conclusions were also updated in May 2009. The May study concluded that residential units could be expected to be sold at an average annual rate of 70 per year, with full absorption by 2030<sup>1</sup>.

It also projected that about 100,000 square feet could be expected to find market support by 2020, with the remaining 100,000 square feet supported between 2021 and 2030.

Petitioner's Exhibit 14

<sup>&</sup>lt;sup>1</sup> The May 2009 study update also estimated the average market unit sales prices at \$450,000, and noted then prevailing Hawaii County guidelines showing qualifying prices for affordable units would range from \$271,000 to \$320,300, for a family of four earning between 110% and 130% of the County median family income.

#### Key Assumptions and Parameters of Current Review

Mikiko does not typically attempt to project the market cycle timing for a substantial community development. However, given the relatively small size of the first proposed phase of `O`oma and its potential to be developed relatively soon, it is feasible to consider its market performance given near-term conditions that may be reasonably anticipated.

While market cycle outlooks are also presented herein for `O`oma's second phase, they should be considered with less weight than those presented for Phase 1.

This market review assumes the following:

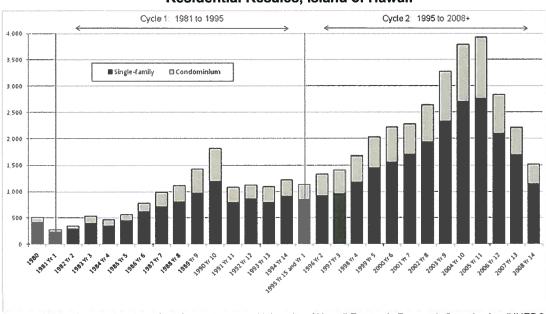
- 1. State LUC entitlements achieved by the beginning of 2011.
- 2. Hawaii County Zoning and Special Management Area (SMA) entitlements achieved by early 2012.
- 3. A phased development approach, consisting of:
  - a. Phase 1 (Parcel 4), also denoted as the Residential Village and the Makai Mixed Use Village, with:
    - i. 555 to 680 residential units (of which 75 to 80 would be vacant lots and a substantial share would be affordable homes), and
    - ii. Up to 50,000 square feet of commercial area.
  - b. Phase 2 (Parcel 22), also denoted as the Mauka Mixed Use Village, with the balance of the proposed development:
    - i. 395 to 520 residential units, and
    - ii. Up to 150,000 square feet of commercial area.
- 4. The first residential products, the vacant lots, are available for sales closings by the second half of 2013. The first built residential products, including single-family and multifamily units, are available for occupancy by the beginning of 2014.
- 5. 'O'oma's residential units are all developed for-sale. If some are developed as rental projects, their lease absorption could be more rapid than the figures presented herein.
- 6. The Project will be professionally and effectively marketed, and the current down real estate market conditions will begin to resolve in 2011. (See discussion below).

This report does not reconsider the economic or fiscal impacts of the Project in any interim period. Given that no changes are anticipated to the total development costs, product types or product pricing, `O`oma's economic and fiscal impacts at buildout are not anticipated to change from those presented in Mikiko's April 2008 report.

The end of this text presents important conditions of this study and report.

#### Historical Real Estate Cycles, Hawaii Island (ref. Exhibit 1)

The chart below depicts a nearly 30-year trend in the number of single-family and condominium resales on the Island of Hawaii. It captures two real estate sales cycles: Cycle 1 runs approximately 15 years, from 1981 to 1995, while Cycle 2 begins in 1995, and is still in progress after the 14 years shown on the chart. Despite the ups and downs of the marketplace, there has been a significant upward shift in the number of sales between the two cycles. The average number of units sold in the first cycle was 932, compared to 2,303 in Cycle 2 as of the end of 2008. This structural shift reflects the significant population increases on the island over the past three decades, as well as other factors discussed below.



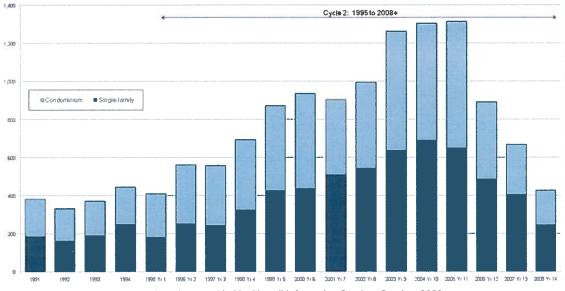
#### Residential Resales, Island of Hawaii

Source: Mikiko Corporation, based on data provided by University of Hawaii Economic Research Organization (UHERO), accessed on October 15, 2009.

The above data understate the total Island residential marketplace, as they do not include developer sales, sales of vacant residential-zoned lots or any agriculture-zoned properties used as residences.

#### Historical Real Estate Cycle, North Kona District (ref. Exhibit 2)

The next chart depicts sales trends in North Kona, the district in which 'O'oma is located. While this regional data is only available since 1991, they capture all 14 years to date of the current real estate cycle. As of 2008, average annual sales in this Cycle 2 number 843, with about half typically being single-family and half condominium units. District sales peaked in 2005, or Year 11 of the current cycle, at 1,314 sales, and were notably elevated in the two prior years also. However, the 428 sales reported in 2008 are approaching the 410 that were reported in 1995, at the beginning of this cycle.



**Residential Resales, North Kona District** 

Source: Mikiko Corporation, based on data provided by Hawaii Information Service, October 2009.

As for the Island-wide data, the North Kona data exclude developer sales, vacant lots and agriculture-zoned properties used as residences.

#### **Real Estate Market Outlook**

As of September 2009, year-to-date Island-wide sales are down by 8% from the 428 shown for 2008. However, the monthly pattern in 2009 has been generally improving as the year progresses, and the 9-month decline from 2008 has narrowed from over 20% since the first six months of the year. As elsewhere in the U.S., 2009 sales have been supported by favorable interest rates as well as the Federal credit for first-time buyers.

About a year ago, some researchers were forecasting a turnaround in residential real estate conditions during 2009.<sup>2</sup> However, it is since becoming evident that a number of broad economic factors are likely to continue to depress residential real estate buying into 2011.<sup>3</sup> These factors include:

- Continuing high unemployment and falling real personal income.
- Possible end to the tax credits and favorable interest rates that buoyed 2009 sales.
- Potential for a "W" recovery, with 2009's gains being retrenched again in 2010.
- Ongoing weakness in the capital and financing markets, with implications for supply, demand, and perhaps most importantly, buyer confidence, such as:
  - Need for workouts in the conforming residential loan market in addition to the nonconforming loan sector;
  - Large potential supply of short sales that have not been resolved from among residential loans that are already in default and/or "underwater"; and
  - Coming wave of likely defaults in the commercial mortgage market, which could force banks and other lenders to act more aggressively on their residential REO in order to focus on their commercial problems, and could dampen lending to residential developers.

Considering all the above, this assessment assumes that residential sales for both Hawaii Island and the North Kona District close out 2009 at about 5 to 8% below their respective 2008 levels, and remain stagnant in 2010. Stabilization and the beginnings of an upturn are anticipated in about mid-2011, and that year is thus assumed to mark the beginning of a third sales cycle.

#### Hawaii Residential Real Estate Cycle Patterns (ref. Exhibit 3)

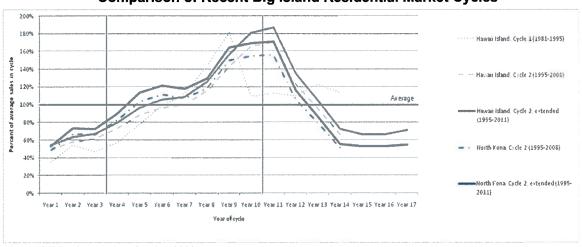
Using the available data, Mikiko analyzed the pattern of relative sales performance in the various years of the last two real estate cycles. We also ran two scenarios extending the current real estate

<sup>&</sup>lt;sup>2</sup> For example, see Laney, Leroy (economic advisor to First Hawaiian Bank), "A few bright spots emerge from Bleak Neighbor Island outlooks," <u>Pacific Business News</u>, October 31, 2008; Yun, Lawrence, (National Association of Realtors Chief Economist), "Housing Market Outlook Through Recession," December 2008.

<sup>&</sup>lt;sup>3</sup> For example, see John Burns Real Estate Consulting, "Short Sales Are About to Increase," October 1, 2009; Ibid, "The Housing Market is about to Become Even More Oversupplied," October 7, 2009; Ibid, "Commercial RE Distress Will Have A Big Impact on Housing," October 16, 2009; University of Hawai'i Economic Research Organization, "Hawai'i Quarterly Forecast Update: Recovery Still Around the Corner," September 25, 2009; Ibid, "No Bottom Yet to Construction Downturn," September 11, 2009; Ibid, "Neighbor Islands Bear Brunt of Recession," May 15, 2009; Wei, Lingling and Tamman, Maurice, "Fed Frets About Commercial Real Estate," in <u>The Wall Street Journal</u>, October 7, 2009.

cycle to 2011, with sales following a stabilizing but relatively stagnant pattern in 2009, 2010, and 2011, as described above.

Sales patterns within each of the cycles are examined as shown in the chart below. The prevailing trend is for gradual increases in Years 1 to 3 of each cycle, then picking up momentum in Years 4 through 8. All of the cycles evaluated hit their peaks within Years 9, 10 and/or 11 of the respective cycle. The decline thereafter is typically rapid, and is followed by a leveling-off period before the next cycle commences.



#### **Comparison of Recent Big Island Residential Market Cycles**

Source: Mikiko Corporation, October 2009.

The most current cycle had three very strong years of sales, as compared to just one in the 1981 to 1995 cycle. This more robust performance in Cycle 2 is attributed to the greater depth of the Island's markets in the 21<sup>st</sup> century as compared to the 1980s and 1990s, with more diverse product types and demographics supporting a greater variety of market segments than could be tapped in previous years. Most notable is a very strong and affluent off-shore second home and investor buyer market, but other growing segments include first-time buyers, move-up buyers, empty nesters, and investors. Along with the significant population growth of the past decades, these structural changes in the marketplace are expected to carry on into future years.

The sales data are examined further with respect to the patterns common to Years 4 through 10 of a given cycle. These years would correspond to 2014 to 2020, assuming a third real estate cycle begins in 2011. This period reflects the assumptions stated for the first full year of sales at `O`oma (2014) and the 10-year mark after LUC approval of the Property (2020.) Overall, annual sales in the study sample Years 4 to 10 are 111% to 129% higher than the average number of sales for each cycle as a whole.

#### **`O`oma Residential Product Absorption by Phase** (ref. Exhibit 4)

The real estate market in which 'O'oma could initially be introduced is expected to function more like the more recent cycle (1995 to 2008+) than Cycle 1, because of the structural changes noted previously. Also, more weight is given to the hypothetically extended Cycle 2s (1995 to 2011) than the strictly historical data. These extended cycles reflect what is already known about 2009 sales, as well as an emerging consensus among unbiased forecasters regarding 2010 and 2011. Because of its geographic relevance, the strictly historical cycle data for North Kona is also noted.

These most relevant cycles are summarized below in terms of their variation from the mean for Years 4 to 10 (representing 2014 to 2020) and a subsequent period beginning in Year 11 and extending to the projected sell-out of `O`oma in 2030.

|   | Average<br>sales in<br>cycle | Variation from<br>average in Years<br>4 to 10 | Variation from average in<br>Years 11+ |
|---|------------------------------|---|--|
| Hawaii Island, Cycle 2, extended<br>(1995-2011) | 2,150                        | 122%  | 89%<br>(Years 11-17 and 1-3)           |
| North Kona, Cycle 2, historical<br>(1995-2008)  | 843                          | 118%  | 87%<br>(Years 11-14 and 1-6)           |
| North Kona, Cycle 2, extended (1995-2011)       | 770                          | 129%  | 79%<br>(Years 11-17 and 1-3)           |

#### Analysis of Most Relevant Big Island Residential Market Cycles

Source: Mikiko Corporation, October 2009

These historical and hypothetically extended observations inform the outlook for the first residential phase at `O`oma. Potential performance within the second phase is also depicted to show how the entire Project's absorption conforms to earlier assessments. However, the opinions expressed regarding the market cycle position of Phase 2 are necessarily more tentative than those for Phase 1. The mid-range outlook is summarized below; Exhibit 4 also shows low- and high-range outlooks.

|  | Total<br>Project                   | <b>2H 2013 to 2020</b><br>(Years 4-10*) | <b>2021 to 2030</b> (Years 11+) | Comments   |
|--|------------------------------------|---|---------------------------------|--|
| Years in period                                    | 17.5                               | 7.5                                     | 10                              | Initial sales in late 2013 would be all vacant lots.   |
| Sales as percent of average for Project            | 100%                               | 125%                                    | 85%                             | Reference preceding table.   |
| Average annual sales                               | 70                                 | 88                                      | 60                              | 70 average annual<br>Project sales as<br>projected by Mikiko in<br>May 2009.                             |
| Potential total sales in<br>period                 | 1,260                              | 660                                     | 600                             | Total potential of more<br>than 1,200 reflects<br>potential ability to sell-<br>out Project before 2030. |
| Projected sales:<br>Phase 1<br>Phase 2<br>Total    | 680<br><u>520</u><br><u>1,200</u>  | 660<br><u>0</u><br><u>660</u>           | 20<br><u>520</u><br><u>540</u>  | Figures reflect maximum<br>Project configuration of<br>1,200 units.                                      |
| Percent absorption:<br>Phase 1<br>Phase 2<br>Total | 100%<br><u>100%</u><br><u>100%</u> | 97%<br><u>0%</u><br><u>55%</u>          | 3%<br><u>100%</u><br><u>45%</u> | Figures assume<br>sequential development<br>of phases.   |

#### Potential Residential Market Absorption at `O`oma, by Phase (Mid-Range Outlook)

\* Year 4-10 average pace also applied to early release of lots in second half of 2013, which could correspond to the end of Year 3 of a hypothetical Cycle 3.

Source: Mikiko Corporation, October 2009. See Exhibit 4 for further information.

#### **'O'oma Commercial Product Absorption by Phase**

The outlook for commercial absorption remains unchanged from that set forth in December 2007 and May 2009, since the commercial spaces are designed to fit the physical and planning characteristics of the two phases proposed. Thus, despite the potential for accelerated residential sales at `O`oma in its early years of marketing, the anticipated pace of market support for commercial space remains as follows:

|   | Total<br>Project                           | 2014 to 2020                              | 2021 to 2030                          | Comments  |
|---|--|---|---------------------------------------|---|
| Years in period   | 17   | 7   | 10                                    |   |
| Projected<br>development :<br>Phase 1<br>Phase 2<br>Total | 50,000<br><u>150,000</u><br><u>200,000</u> | 50,000<br><u>50,000</u><br><u>100,000</u> | 0<br><u>100,000</u><br><u>100,000</u> | Figures reflect maximum<br>Project configuration of<br>200,000 commercial<br>square feet. |
| Percent absorption:<br>Phase 1<br>Phase 2<br>Total        | 100%<br><u>100%</u><br><u>100%</u>         | 100%<br><u>33%</u><br><u>50%</u>          | 0%<br><u>67%</u><br><u>50%</u>        | Figures reflect maximum<br>Project configuration of<br>200,000 commercial<br>square feet. |

#### Potential Commercial Market Support at `O`oma, by Phase

Source: Mikiko Corporation, December 2007 and May 2009.

#### Conclusions for Absorption of `O`oma, Phase 1

By 2020 or within 10 years of an assumed LUC entitlement, 'O'oma could reasonably be anticipated to have sold 90% to 100% of its Phase 1 (Parcel 4) residential inventory. 'O'oma is also expected to find market support for up to 100,000 square feet of commercial area by 2020, or more than twice the area proposed for development in Phase 1.

This accelerated residential market absorption in the first part of the Project's marketing has been explained in terms of the anticipated patterns of real estate cycles. It also appears to be supported by the diverse range of product proposed to be offered in Phase 1, ranging from a substantial share of affordable housing, to estate lots with ocean access.

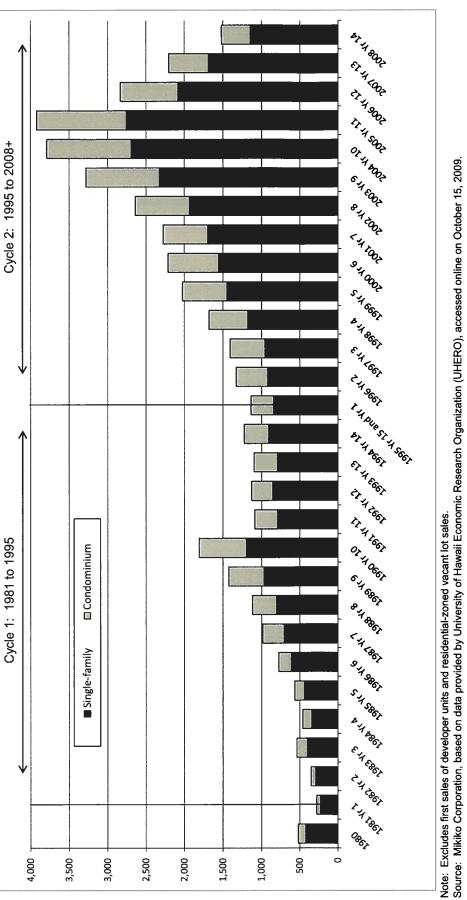
#### **Study Conditions**

This assessment is based in part on information provided by your planning and other consultants, private data vendors, news bureaus, and other third party sources as cited. While the sources selected are generally believed to be reliable and attempts have been made to verify information via multiple sources, it is not always possible to do so. Mikiko cannot guarantee the accuracy of all information upon which its assessments are based.

This report is for the planning purposes of 'O'oma Beachside Village, LLC, PBR HAWAII & Associates, Inc., Carlsmith Ball LLC and their consultants, as well as for public disclosure of the nature of the Project pursuant to seeking State and County land entitlements. It is not to be used for solicitation of investment or other third party purposes without the prior written consent of the author.

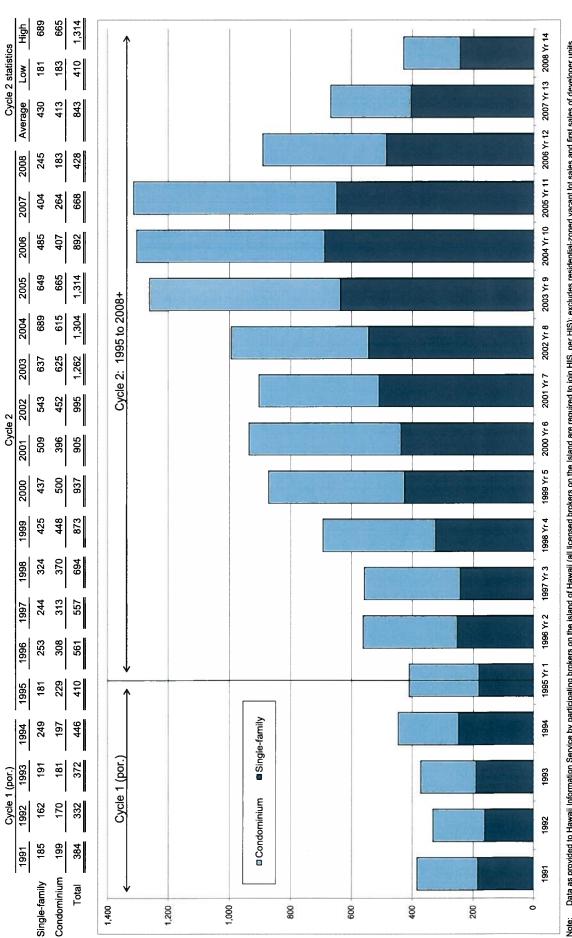
**Exhibit 1** 

# Number of Residential Resales, Island of Hawaii 1980 to 2008



<u>Exhibit 2</u>

Number of Residential Resales, North Kona District 1991 to 2008



Note: Data as provided to Hawaii Information Service by participating brokers on the island of Hawaii (all licensed brokers on the Island are required to join HIS, per HIS); excludes residential-zoned vacant lot sales and first sales of developer units. Source: Mikiko Corporation, based on data provided by Hawaii Information Service, October 2009

| cles   | Projected  | Year 12 Year 13 Year 14 Year 15 Year 16 Year 17<br>110% 122% 113%<br>123% 96% 66%<br>135% 105% 77% 67% 71%  | 79% 56% 53% 53%   | Hawaii Island, Cycle 1 (1981-1995) | — 🚽 Hawaii Island, Cycle 2 (1995-2008) | Hawaii Island, Cycle 2, extended (1995-<br>2011) | <ul> <li>North Kona, Cycle 2 (1995-2008)</li> </ul> |  |               | 2025 2026 2027 2028 2029 2030<br>Year 15 Year 16 Year 17 Year 1 Year 2 Year 3                                     | 030)<br>14, 1-6<br>17, 1-5<br>14, 1-6<br>14, 1-6<br>17, 1-3  |   |
|--|------------|---|---|------------------------------------|--|--|---|--|---------------|---|--|---|
| / Extended Residential Resale C  | Historical | E Year 7 Year 8 Year 9 Year 10 Year 11<br>% 112% 143% 181% 109% 113%<br>% 99% 115% 143% 165% 171%<br>% 108% 156% 156% 181% 187%   | 100% 120% 150% 155% 118% 129% 164% 169%   |                                    |  | Average  |   | Year 9 Year 10 Year 11 Year 12 Year 13 Year 14 Year 15 Year 16 Year 17 |               | 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028<br>Year9 Year10 Year11 Year12 Year13 Year14 Year15 Year17 Year1 | Yrs 4-10 (2014-2020)       Yrs 11+ (2021-2030)         111%       83% Years 11-14, 1-6         111%       88% Years 11-14, 1-6         122%       89% Years 11-14, 1-6         122%       87% Years 11-14, 1-6         128%       79% Years 11-14, 1-6         129%       79% Years 11-17, 1-3 |   |
| Comparison of Historical and Hypothetically Extended Residential Resale Cycles<br>Island of Hawaii and North Kona District |            | Year 1         Year 2         Year 3         Year 4         Year 5         Year 6         Year 6 <th 6<<="" td="" year=""><td>67% 66% 82% 104% 73% 72% 90% 113%</td><td></td><td></td><td></td><td></td><td>Year 7 Year 8</td><td>Year of cycle</td><td>2014 2015 2016 2017 2018 2019<br/>Year4 Year5 Year6 Year7 Year8 Year9</td><td>Average sales in whole cycle Yrs<br/>932<br/>2,303<br/>2,150<br/>843<br/>770</td></th> | <td>67% 66% 82% 104% 73% 72% 90% 113%</td> <td></td> <td></td> <td></td> <td></td> <td>Year 7 Year 8</td> <td>Year of cycle</td> <td>2014 2015 2016 2017 2018 2019<br/>Year4 Year5 Year6 Year7 Year8 Year9</td> <td>Average sales in whole cycle Yrs<br/>932<br/>2,303<br/>2,150<br/>843<br/>770</td> | 67% 66% 82% 104% 73% 72% 90% 113%  |  |  |   |  | Year 7 Year 8 | Year of cycle   | 2014 2015 2016 2017 2018 2019<br>Year4 Year5 Year6 Year7 Year8 Year9   | Average sales in whole cycle Yrs<br>932<br>2,303<br>2,150<br>843<br>770 |
| Comparis   |            | Hawaii Island, Cycle 1 (1981-1995)<br>Hawaii Island, Cycle 2 (1995-2008)<br>Hawaii Island, Cycle 2 (1995-2008)  | North Kona, Cycle 2 (1995-2008)<br>North Kona, Cycle 2 (1995-2008)<br>North Kona, Cycle 2, extended (1995-2011)   | 200%<br>180%<br>160%               | sales in cycle                         | 100% 01 average 100% 00%                         | Percer<br>40%                                       | 20%<br>0%<br>Year 1 Year 2 Year 3 Year 4 Year 5 Year 6                 |               | Cycles 3 & 4, hypothetical 2011 2012 2013 (2011-2030+): Year 1 Year 2 Year 3                                      | Average variation by period in cycle:<br>Hawaii Island, Cycle 1 (1981-1995)<br>Hawaii Island, Cycle 2 (1995-2008)<br>Hawaii Island, Cycle 2, extended (1995-2011)<br>North Kona, Cycle 2 (1995-2008)<br>North Kona, Cycle 2, extended (1995-2011)  |   |

Mikiko Corporation, October 2009

HI and NKD resales with cycle trend 20ab, Cycle trend, 10/19/2009

Page 12

Exhibit 3

# Low, Medium and High Scenarios for `O`oma Residential Sales, by Phase Second Half 2013 to 2030

| -                                       | Total<br>project | 2H<br>(Cycle       | 2H 2013-2020<br>(Cycle Years 4-10) | -10)                | 2<br>(Cycl        | 2020-2030<br>(Cycle Years 11+) | 0<br>11+)          |
|---|------------------|--------------------|------------------------------------|---------------------|-------------------|--------------------------------|--------------------|
| Years in period                         | 17.5             |                    | 7.5                                |                     |                   | 10                             |                    |
| Percent of average projected            |                  | <u>Low</u><br>115% | <u>Med</u><br>125%                 | <u>High</u><br>130% | <u>Low</u><br>80% | <u>Med</u><br>85%              | <u>High</u><br>90% |
| Average annual sales                    | 70               | 81                 | 88                                 | 91                  | 56                | 60                             | 63                 |
| Potential total sales in period         | 1,260 1          | 610                | 660                                | 680                 | 560               | 600                            | 630                |
| Projections by phase:                   |                  |                    |                                    |                     |                   |                                |                    |
| Phase 1                                 | 680              | 610                | 660                                | 680                 | 20                | 20                             | 0                  |
| Phase 2                                 | 520              | 0                  | 0                                  | 0                   | 520               | 520                            | 520                |
| Percent absorption by phase:<br>Phase 1 | 680              | %06                | 97%                                | 100%                | 10%               | 3%                             | %0                 |
| Phase 2                                 | 520              | %0                 |                                    |                     | 100%              | 100%                           | 100%               |
| Total                                   | 1,200            | 51%                | 55%                                | 57%                 | 49%               | 45%                            | 43%                |
|   |                  |                    |                                    |                     |                   |                                |                    |

<sup>1</sup> Based on Medium scenarios for the two periods shown.

# **Petitioner's Exhibit 15**

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SHPD Letter dated December 17, 2008

LINDA LINGLE GOVERNOR OF HAWA





#### STATE OF HAWAII DEPARTMENT OF LAND AND NATURAL RESOURCES

STATE HISTORIC PRESERVATION DIVISION 601 KAMOKILA BOULEVARD, ROOM 555 KAPOLEI, HAWAII 96707

December 17, 2008

Robert B. Rechtman, Ph. D. Rechtman Consulting, LLC 507-A East Lanikaula Street Hilo, Hawai'i 96720

Dear Dr. Rechtman:

Subject:

#### Chapter 6E-42 Historic Preservation Review – Revised Archaeological Inventorty Survey Update, 'O'oma Beachside Village 'O'oma 2<sup>nd</sup> Ahupua'a, North Kona District, Island of Hawai'l TMK: (3) 7-3-09: 04 & 22

Thank you for submitted the revised report entitled Archaeological Inventory Survey Update for the 'O'oma Beachside Village Project Area [TMK 3-7-3-090:004 and 022], 'O'oma 2<sup>nd</sup> Ahupua'a, North Kona District, Island of Hawai'i, RC-0445 (R.B. Rechtman, June 2007, Revised October 2008)

The revised report fully addresses questions raised in our letter to you dated July 3, 2008 (Log No. 2008.1211, Doc No. 0807TD02). The revised report provides an expanded cultural-historical background discussion, updated descriptive information, and significance assessments and recommended treatment for seventeen historic properties. Two of the seventeen sites discussed were newly identified during the update fieldwork; the remaining sites were described in the 1987 inventory survey of the project area (PHIRI).

The significance assessments and recommended treatment (preservation) for ten of the seventeen historic properties were previously approved by our office (SIHP Sites 50-10-27-2, 1910, 1911, 1912, 1913, 10155, 10181, 10827, 19773 and 18775). Two sites previously recommended for data recovery, and approved by our office, were re-evaluated and found to be outside the project area (Site 18774), and of modern derivation (Site 18831). We concur with the revised recommended treatment of no further work for these two sites, and with the revised significance assessment (not significant) for Site 18831. Three sites previously recommended for data recovery are given a revised recommendation of preservation (Sites 18808, 18821 and 18822). We concur with this revised recommended treatment and note that the previously approved significance assessments for these three sites were not changed in your report.

The two newly identified sites (25932 and 26678) are assessed as significant under HAR Criteria "d" (likely to yield information important to research on prchistory), and "e" (important cultural value to Native Hawaiian people). Both of these lava tube sites contain human burials and are recommended for preservation. We concur with the significance assessments for these newly identified sites; and because they were identified during inventory survey updating, their status will be determined by the Hawai'i Island Burial Council (HIBC). The HIBC will also make a determination for Site 18773, a burial identified during the 1987 inventory survey of the property.

LAURA H. THIELEN HARRERGN ROAD OF LAND AND NA GRAL RASORIRES "ORMISSRIN ON WATER RESORIE" MANAGEMENT

> RUSSELL Y, TSUII DIST DENTY

KEN C. KAWAHARA DEBUT V DRENT DER - WATER

AUGATE RESOURCES BOATING AND GERAN MERBEATHNE BUILEAU OF COMPEYANTES COMPRENATION AND COAST AL ANAGESTISM COMPRENATION AND COAST AL LANCE CONSERVATION AND COAST AL LANCE CONSERVATION AND RESOURCE ENFORCEMENT TORNERPRIM IONESTICKE PRESERVATION RATIONAL AND ELSING COMPRESSION LAND STATE PARKS

LOG NO: 2008.4968

DOC NO: 0812TD10

Petitioner's Exhibit 15 Robert Rechtman Page 2

Additional plans and documents that will be needed for this project include a preservation plan (interim and long-term) for the twelve non-burial sites within the project area, a burial treatment plan for the three known burial sites, and a monitoring plan. As indicated in our July 3 letter, we concur with your recommendation that archaeological monitoring of mass grading activities occur. The monitoring plan should minimally include a specific discussion of the circumstances under which monitoring will occur, monitoring and notification procedures, and procedures to be followed in the event of inadvertent discovery of human skeletal remains and non-burial historic properties.

The revised inventory survey update is approved in accordance with HAR §13-276. Please send one hardcopy of the document, clearly marked FINAL, along with a copy of this review letter and a text-searchable PDF version on CD to the Kapolei SHPD office, attention of "SHPD Library". We look forward to receiving the mitigation plans for this project as described above. If you have any questions or wish to further discuss the conclusion of this letter, please contact Theresa Donham at (808) 933-7653.

Aloha,

ancy a. Mc Mahon

Nancy McMahon, Deputy SHPO/State Archaeologist and Historic Preservation Manager Historic Preservation Division

# **Petitioner's Exhibit 16**

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# Mayor H. Kim Letter dated September 2, 2008

Harry Kim Mayor



Dixie Kaetsu Managing Director

Barbara Kossow Deputy Managing Director

## County of Hawai'i

891 Ululani Street • Hilo, Hawai'i 96720 • (808) 961-8211 • Fax (808) 961-6553
 KONA: 75-5706 Kuakini Highway, Suite 103 • Kailua-Kona, Hawai'i 96740
 (808) 329-5226 • Fax (808) 326-5663

September 2, 2008

PBR HAWAI'I ASB Tower, Suite 650 1001 Bishop Street Honolulu, Hawai'i 96813

Attention: Tom Schnell

Subject: Support for 'O'oma Beachside Village

It is not often that I find myself in the position of writing to anyone in appreciation and support of a developer. From the beginning of our administration, it was recognized that there must be a change in mentality about development on this island. The most difficult part of this was to get developers to understand and accept that their development plans must embrace certain goals in the design of their project. The added difficulty of this was that in accepting these goals, it would not necessarily increase the profit or value added to the project.

The goals included:

- Development that reflects a welcome to all and not only to special groups.
- Energy efficient and sustainably designed neighborhoods meeting LEED-certified standards.
- Addressing and surpassing the requirements of affordable housing.
- Development to make available a true open space and welcome mat to the residents of Hawai'i Island, with special focus on coastal areas.
- Development that is consistent with what the community wants to see in the future, as set forth in the Kona Community Development Plan (CDP).

The willingness from the onset of 'O'oma to work with the County and the community in the development of this property was truly admirable and totally appreciated. I can honestly say that this developer has worked with the community to make sure the proposal is consistent with what is included in the Kona CDP. It was from 'O'oma that came forth the pledge to this community that the coastal area of 'O'oma's property will be developed in complete harmony and agreement that the ocean and its beaches belong to the people. It was 'O'oma that said publicly from the onset that the design will be in harmony with the neighbors of Kohanaiki, that the setback will far exceed any requirements, and that access and open space will be a

Hawai'i County is an equal opportunity provider and employer. **Petitioner's Fxhibit 16**   $\bigcirc$ 

August 21, 2008 PBR Hawai'i Page 2

chief focus of its coastal planning. It was 'O'oma that pledged the setback of 1,200 to 1,700 feet and a shoreline park.

In the commitment of the development of the 'O'oma property, perhaps the most appealing was the strong statement that it will truly reflect a place that people will feel welcome to enter. This will be because of the development of a people's place: a place where people live, play, work, and just visit.

In summary, the County has looked for developers who truly reflected an attitude of wanting to build something compatible with the community. I truly believe 'O'oma committed to that goal and has confirmed to work toward achieving that goal in the development of this property. The work is still in progress as this is written, and in every step of the way they have kept us informed as they continue to strive to achieve a development that will truly be a complement to the island rather than an infringement.

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Aloha. a Harry Kim

MAÝOR

# **Petitioner's Exhibit 17**

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# List of Individuals Who Submitted Testimony to the Commission

#### <u>Individuals who Submitted Written Testimony to the Land Use Commission</u> <u>in Docket No. A07-774 - North Kona Village, LLC</u> <u>now known as 'O'oma Beachside Village LLC</u>

()

| Name/Agency                                | Date of Testimony |
|--|-------------------|
| Aaron Stene                                | 04-12-07          |
| Andrea Alden, Esq.                         | 04-12-07          |
| Bill Mulesky                               | 05-31-07          |
| Carol Fuller                               | 04-11-07          |
| Catherine "Casey" Delo Santos              | 04-09-07          |
| Chad Kamaukala Campbell                    | 04-12-07          |
| Charles Flaherty                           | 04-12-07          |
| Cory (Martha) Harden                       | 04-11-07          |
| Daisy Mitchell                             | 06-04-07          |
| Daniel Texeira                             | 06-04-07          |
| David Kimo Frankel                         | 04-09-07          |
| Debbie Chang/ Island Transitions LLC       | 06-05-07          |
| Debby Datkowitz                            | 04-12-07          |
| Debbie Hecht                               | 01-06-09          |
| Douglas Blake and Dianne Zink              | 04-11-07          |
| Duane D. Erway/ Plan to Protect Kona       | 04-11-07:         |
|  | 01-07-09          |
| Edward J. Sariol                           | 06-04-07          |
| Gary T. Morphis                            | 06-04-07          |
| Gene & Susan Dursin                        | 04-13-07          |
| George Broderson                           | 04-09-07          |
| Geraldine K. Bell, US NPS                  | 04-12-07;         |
|  | 01-18-09          |
| Gerri Ann Chai                             | 05-30-07          |
| Grace K.M. Horowitz                        | 04-10-07          |
| James P. Texeira                           | 06-06-07          |
| James Sogi                                 | 04-11-07          |
| Jane Bockus                                | 04-11-07          |
| Janice Palma-Glennie/ Sierra Club          | 04-11-07;         |
| T D  | 01-04-09          |
| Jean Bevanmarquez                          | 06-05-07          |
| Josh Green, M.D./ House of Representatives | 04-09-07          |
| Kalei Rapoza                               | 04-11-07          |
| Karlo Elias                                | 06-06-07          |
| Keli Campbell                              | 04-11-07          |
| Kerry S. Alligood                          | 04-12-07          |
| Kimo P. Chai                               | 05-31-07          |

| Name/Agency                          | Date of Testimony |
|--------------------------------------|-------------------|
| Kinney Soares                        | 06-00-07          |
| Kraig A. Lee                         | 06-04-07          |
| Leland Adarna                        | 06-04-07          |
| Matthew Texeira                      | 06-04-07          |
| Micah Kawamoto                       | 06-04-07          |
| Nelson H. Hanohano                   | 06-06-07          |
| Peter Hain                           | 04-12-07          |
| Phyllis Hanson                       | 04-11-07          |
| Randy Domingo                        | 06-00-07          |
| Randy Rupar, Ph.D.                   | 04-12-07          |
| Richard Bennet/ Surfrider Foundation | 01-07-09          |
| Robinson Reyes, Jr.                  | 06-07-07          |
| Ronald Mitchell                      | 05-30-07          |
| Shannon Rudolph                      | 04-12-07          |
| Stone Wolfsong                       | 04-12-07          |
| Susan Decker                         |                   |
| Thomas E. Flores                     | 04-12-07          |
| Tom Carey                            | 06-04-07          |
| Vance Texeira                        | 04-12-07          |
| Virginia Isabel                      | 06-06-07          |
| Warryn K. Adarna                     | 01-08-09          |
|                                      | 06-06-07          |

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