

GENERAL EXCISE AND USE TAX COLLECTIONS - NOVEMBER 1999

|                                    | OAHU<br>DISTRICT   | MAUI<br>DISTRICT  | HAWAII<br>DISTRICT | KAUAI<br>DISTRICT | ALL DISTRICTS      |                    | CUMULATIVE TOTALS  |                    |
|------------------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
|                                    |                    |                   |                    |                   | NOV 1999           | NOV 1998           | 1999-2000          | 1998-1999          |
| Retailing                          | 54,382,141         | 4,276,515         | 3,459,497          | 1,535,566         | 63,653,719         | 57,661,542         | 267,260,718        | 260,729,349        |
| Services                           | 16,733,853         | 1,318,737         | 1,728,735          | 422,241           | 20,203,566         | 19,491,408         | 93,855,835         | 92,089,847         |
| Contracting                        | 8,987,474          | 1,042,974         | 1,025,793          | 315,747           | 11,371,988         | 10,084,892         | 51,401,276         | 51,945,823         |
| Theater, Amuse., Radio, etc.       | 528,065            | 40,177            | 67,385             | 4,783             | 640,410            | 719,172            | 3,877,912          | 3,930,007          |
| Interest                           | 695,742            | 48,925            | 47,914             | 12,064            | 804,645            | 734,762            | 3,676,822          | 3,847,654          |
| Commissions                        | 1,930,986          | 271,942           | 177,870            | 69,504            | 2,450,302          | 2,182,509          | 12,342,890         | 10,881,417         |
| Hotel Rentals                      | 7,014,891          | 1,036,278         | 422,276            | 233,202           | 8,706,647          | 6,825,577          | 36,810,704         | 33,370,774         |
| All Other Rentals                  | 9,840,465          | 848,170           | 518,930            | 223,917           | 11,431,482         | 11,312,392         | 62,031,065         | 62,511,946         |
| Use (4%)                           | 1,506,489          | 88,963            | 85,124             | 30,438            | 1,711,014          | 1,302,766          | 7,859,545          | 8,037,262          |
| All Others (4%)                    | 4,066,444          | 532,020           | 341,278            | 114,712           | 5,054,454          | 3,972,704          | 21,560,333         | 19,776,461         |
| <b>SUB-TOTAL</b>                   | <b>105,686,550</b> | <b>9,504,701</b>  | <b>7,874,802</b>   | <b>2,962,174</b>  | <b>126,028,227</b> | <b>114,287,724</b> | <b>560,677,100</b> | <b>547,120,540</b> |
| Insurance Solicitors               | 84,979             | 2,200             | 1,512              | 7,535             | 96,226             | 39,005             | 538,879            | 347,276            |
| Sugar Processing                   | 106                | 220               | 3                  | 2                 | 331                | 178                | 2,159              | 4,505              |
| Pineapple Canning                  | 206                | 2,049             | 0                  | 0                 | 2,255              | 4,522              | 9,180              | 12,889             |
| Producing                          | 162,394            | 8,213             | 27,976             | 3,771             | 202,354            | 183,349            | 995,516            | 914,223            |
| Manufacturing                      | 252,522            | 11,154            | 6,239              | 2,674             | 272,589            | 236,539            | 1,214,381          | 1,136,005          |
| Wholesaling                        | 3,537,169          | 133,386           | 163,031            | 50,423            | 3,884,009          | 3,313,905          | 17,013,783         | 16,229,447         |
| Services (Intermediary)            | 95,337             | 12,901            | 3,949              | 2,206             | 114,393            | 88,311             | 537,622            | 662,824            |
| Use (1/2%)                         | 2,171,039          | 111,925           | 76,935             | 29,210            | 2,389,109          | 2,020,682          | 9,061,892          | 8,306,101          |
| <b>SUB-TOTAL</b>                   | <b>6,303,752</b>   | <b>282,048</b>    | <b>279,645</b>     | <b>95,821</b>     | <b>6,961,266</b>   | <b>5,886,491</b>   | <b>29,373,412</b>  | <b>27,613,270</b>  |
| <b>ALLOCATED COLLECTIONS</b>       | <b>111,990,302</b> | <b>9,786,749</b>  | <b>8,154,447</b>   | <b>3,057,995</b>  | <b>132,989,493</b> | <b>120,174,215</b> | <b>590,050,512</b> | <b>574,733,810</b> |
| <b>UNALLOCATED NET COLLECTIONS</b> | <b>2,870,461</b>   | <b>626,293</b>    | <b>386,089</b>     | <b>139,225</b>    | <b>4,022,068</b>   | <b>5,032,649</b>   | <b>22,558,046</b>  | <b>22,207,741</b>  |
| <b>GRAND TOTAL</b>                 | <b>114,860,763</b> | <b>10,413,042</b> | <b>8,540,536</b>   | <b>3,197,220</b>  | <b>137,011,561</b> | <b>125,206,864</b> | <b>612,608,558</b> | <b>596,941,551</b> |

GENERAL EXCISE AND TAX USE BASE NOVEMBER 1999

|                              | OAHU<br>DISTRICT     | MAUI<br>DISTRICT   | HAWAII<br>DISTRICT | KAUAI<br>DISTRICT | ALL DISTRICTS        |                      | CUMULATIVE TOTALS     |                       |
|------------------------------|----------------------|--------------------|--------------------|-------------------|----------------------|----------------------|-----------------------|-----------------------|
|                              |                      |                    |                    |                   | NOV 1999             | NOV 1998             | 1999-2000             | 1998-1999             |
| Retailing                    | 1,359,553,525        | 106,912,875        | 86,487,425         | 38,389,150        | 1,591,342,975        | 1,441,538,550        | 6,681,517,950         | 6,518,233,725         |
| Services                     | 418,346,325          | 32,968,425         | 43,218,375         | 10,556,025        | 505,089,150          | 487,285,200          | 2,346,395,875         | 2,302,246,175         |
| Contracting                  | 224,686,850          | 26,074,350         | 25,644,825         | 7,893,675         | 284,299,700          | 252,122,300          | 1,285,031,900         | 1,298,645,575         |
| Theater, Amuse., Radio, etc. | 13,201,625           | 1,004,425          | 1,684,625          | 119,575           | 16,010,250           | 17,979,300           | 96,947,800            | 98,250,175            |
| Interest                     | 17,393,550           | 1,223,125          | 1,197,850          | 301,600           | 20,116,125           | 18,369,050           | 91,920,550            | 96,191,350            |
| Commissions                  | 48,274,650           | 6,798,550          | 4,446,750          | 1,737,600         | 61,257,550           | 54,562,725           | 308,572,250           | 272,035,425           |
| Hotel Rentals                | 175,372,275          | 25,906,950         | 10,556,900         | 5,830,050         | 217,666,175          | 170,639,425          | 920,267,600           | 834,269,350           |
| All Other Rentals            | 246,011,625          | 21,204,250         | 12,973,250         | 5,597,925         | 285,787,050          | 282,809,800          | 1,550,776,625         | 1,562,798,650         |
| Use (4%)                     | 37,662,225           | 2,224,075          | 2,128,100          | 760,950           | 42,775,350           | 32,569,150           | 196,488,625           | 200,931,550           |
| All Others (4%)              | 101,661,100          | 13,300,500         | 8,531,950          | 2,867,800         | 126,361,350          | 99,317,600           | 539,008,325           | 494,411,525           |
| <b>SUB-TOTAL</b>             | <b>2,642,163,750</b> | <b>237,617,525</b> | <b>196,870,050</b> | <b>74,054,350</b> | <b>3,150,705,675</b> | <b>2,857,193,100</b> | <b>14,016,927,500</b> | <b>13,678,013,500</b> |
| Insurance Solicitors         | 56,652,667           | 1,466,667          | 1,008,000          | 5,023,333         | 64,150,667           | 26,003,333           | 359,252,667           | 231,517,333           |
| Sugar Processing             | 21,200               | 44,000             | 600                | 400               | 66,200               | 35,600               | 431,800               | 901,000               |
| Pineapple Canning            | 41,200               | 409,800            | 0                  | 0                 | 451,000              | 904,400              | 1,836,000             | 2,577,800             |
| Producing                    | 32,478,800           | 1,642,600          | 5,595,200          | 754,200           | 40,470,800           | 36,669,800           | 199,103,200           | 182,844,600           |
| Manufacturing                | 50,504,400           | 2,230,800          | 1,247,800          | 534,800           | 54,517,800           | 47,307,800           | 242,876,200           | 227,201,000           |
| Wholesaling                  | 707,433,800          | 26,677,200         | 32,606,200         | 10,084,600        | 776,801,800          | 662,781,000          | 3,402,756,600         | 3,245,889,400         |
| Services (Intermediary)      | 19,067,400           | 2,580,200          | 789,800            | 441,200           | 22,878,600           | 17,662,200           | 107,524,400           | 132,564,800           |
| Use (1/2%)                   | 434,207,800          | 22,385,000         | 15,387,000         | 5,842,000         | 477,821,800          | 404,136,400          | 1,812,378,400         | 1,661,220,200         |
| <b>SUB-TOTAL</b>             | <b>1,300,407,267</b> | <b>57,436,267</b>  | <b>56,634,600</b>  | <b>22,680,533</b> | <b>1,437,158,667</b> | <b>1,195,500,533</b> | <b>6,126,159,267</b>  | <b>5,684,716,133</b>  |
| <b>GRAND TOTAL</b>           | <b>3,942,571,017</b> | <b>295,053,792</b> | <b>253,504,650</b> | <b>96,734,883</b> | <b>4,587,864,342</b> | <b>4,052,693,633</b> | <b>20,143,086,767</b> | <b>19,362,729,633</b> |

NOTES: 1. This report is on cash basis accounting and may be distorted on a monthly basis, primarily due to cutoffs and out-of-period adjustments.  
2. This report reflects the tax bases for only allocated collections. The base for the unallocated net collections cannot be determined due to differing tax rates which may be applicable.