

Table 1 (Hawaii)
Monthly Liquor Sales
by Categories, Dollar Volume and Wine Gallons
July 2016 to June 2017

| FY 2017 | Distilled Spirits | | Sparkling Wine | | Still Wine | | Cooler Beverage | | Beer other than Draft | | Draft Beer | |
|------------------------|-------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|-----------------------|----------------|------------------|----------------|
| | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon |
| State of Hawaii | | | | | | | | | | | | |
| Total | \$ 179,408,661 | 2,719,240 | \$ 23,871,845 | 349,631 | \$ 206,291,031 | 4,793,182 | \$ 333,532 | 29,049 | \$ 257,356,488 | 27,431,609 | \$ 38,562,789 | 3,825,293 |
| Jul | 12,751,372 | 196,546 | 1,403,356 | 21,204 | 13,520,655 | 320,534 | 31,561 | 2,828 | 20,372,986 | 2,168,673 | 3,149,148 | 311,286 |
| Aug | 14,234,149 | 217,091 | 1,692,668 | 24,538 | 16,730,740 | 403,369 | 31,004 | 2,776 | 22,756,805 | 2,447,631 | 3,236,280 | 331,129 |
| Sep | 12,983,832 | 199,544 | 1,677,850 | 25,725 | 14,604,581 | 348,814 | 41,050 | 2,889 | 21,149,534 | 2,286,560 | 3,201,993 | 324,406 |
| Oct | 13,929,020 | 213,502 | 1,918,549 | 27,016 | 17,157,740 | 380,204 | 25,656 | 2,293 | 19,727,535 | 2,099,501 | 3,111,754 | 310,862 |
| Nov | 17,715,767 | 258,962 | 2,860,847 | 39,451 | 20,926,339 | 463,305 | 25,602 | 2,239 | 22,050,913 | 2,330,137 | 3,221,937 | 322,462 |
| Dec | 18,525,694 | 271,466 | 3,826,524 | 52,118 | 22,233,963 | 490,383 | 25,633 | 2,272 | 23,885,116 | 2,566,664 | 3,225,617 | 311,601 |
| Jan | 13,603,367 | 208,752 | 1,673,192 | 23,599 | 16,302,204 | 373,760 | 24,146 | 2,096 | 19,320,854 | 2,038,574 | 3,247,730 | 318,227 |
| Feb | 13,607,780 | 208,903 | 1,718,028 | 25,232 | 18,599,628 | 434,234 | 23,346 | 2,039 | 18,672,529 | 1,980,336 | 2,965,077 | 297,435 |
| Mar | 17,098,519 | 257,396 | 1,585,627 | 24,759 | 17,823,945 | 408,791 | 25,689 | 2,289 | 23,689,668 | 2,504,442 | 3,603,526 | 356,193 |
| Apr | 12,692,555 | 196,996 | 1,525,377 | 24,080 | 15,322,692 | 349,246 | 18,780 | 1,715 | 19,840,637 | 2,115,491 | 2,993,948 | 286,653 |
| May | 15,950,914 | 236,279 | 2,064,942 | 31,285 | 16,814,143 | 405,185 | 31,923 | 2,886 | 22,773,705 | 2,430,598 | 3,275,545 | 324,740 |
| Jun | 16,315,692 | 253,803 | 1,924,885 | 30,624 | 16,254,401 | 415,357 | 29,142 | 2,727 | 23,116,206 | 2,463,002 | 3,330,234 | 330,299 |

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| FY 2017 | Distilled Spirits | | Sparkling Wine | | Still Wine | | Cooler Beverage | | Beer other than Draft | | Draft Beer | |
|--------------------------|-------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|-----------------------|----------------|------------------|----------------|
| | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon |
| District 1 (Oahu) | | | | | | | | | | | | |
| Total | \$ 148,677,811 | 2,090,010 | \$ 20,100,895 | 269,616 | \$ 154,915,710 | 3,465,873 | \$ 206,037 | 17,886 | \$ 149,406,143 | 15,894,065 | \$ 26,208,205 | 2,612,957 |
| Jul | 10,616,667 | 151,678 | 1,178,621 | 16,490 | 10,105,439 | 232,882 | 19,413 | 1,763 | 11,980,214 | 1,269,686 | 2,118,781 | 214,840 |
| Aug | 11,942,580 | 169,849 | 1,423,848 | 18,871 | 13,027,838 | 305,263 | 18,742 | 1,663 | 13,475,097 | 1,444,628 | 2,295,761 | 233,133 |
| Sep | 10,854,523 | 153,641 | 1,418,065 | 20,059 | 11,064,990 | 249,875 | 28,228 | 1,861 | 12,435,097 | 1,340,360 | 2,258,750 | 226,328 |
| Oct | 11,646,823 | 165,538 | 1,628,239 | 20,630 | 13,254,077 | 276,739 | 15,393 | 1,470 | 11,586,312 | 1,231,724 | 2,124,967 | 214,116 |
| Nov | 14,574,677 | 197,351 | 2,390,618 | 29,558 | 15,733,289 | 334,872 | 17,113 | 1,476 | 12,816,983 | 1,348,315 | 2,201,911 | 219,855 |
| Dec | 15,727,274 | 216,364 | 3,270,065 | 40,311 | 16,898,710 | 357,303 | 15,786 | 1,409 | 14,158,484 | 1,519,746 | 2,071,254 | 208,083 |
| Jan | 10,960,906 | 153,365 | 1,394,216 | 18,207 | 11,847,493 | 261,781 | 12,356 | 1,083 | 10,830,603 | 1,142,072 | 2,139,594 | 210,237 |
| Feb | 10,970,950 | 155,401 | 1,448,586 | 19,517 | 13,886,173 | 313,555 | 14,514 | 1,257 | 10,497,819 | 1,109,946 | 1,936,743 | 195,446 |
| Mar | 14,276,750 | 199,441 | 1,302,187 | 18,889 | 13,023,559 | 287,844 | 15,457 | 1,386 | 13,532,081 | 1,432,363 | 2,425,610 | 238,194 |
| Apr | 10,195,871 | 146,515 | 1,254,242 | 18,121 | 11,389,635 | 249,758 | 10,195 | 934 | 11,268,222 | 1,201,464 | 2,039,043 | 194,023 |
| May | 13,205,063 | 182,022 | 1,731,873 | 24,298 | 12,399,850 | 290,057 | 18,859 | 1,691 | 13,291,631 | 1,413,621 | 2,288,518 | 230,164 |
| Jun | 13,705,727 | 198,845 | 1,660,335 | 24,665 | 12,284,657 | 305,944 | 19,981 | 1,893 | 13,533,600 | 1,440,140 | 2,307,273 | 228,538 |
| District 2 (Maui) | | | | | | | | | | | | |
| Total | \$ 14,447,704 | 294,780 | \$ 1,971,919 | 43,391 | \$ 24,923,714 | 603,101 | \$ 38,849 | 3,418 | \$ 54,146,456 | 5,801,579 | \$ 5,428,213 | 549,642 |
| July | 976,412 | 20,321 | 125,433 | 2,671 | 1,506,151 | 36,637 | 4,186 | 359 | 4,178,612 | 450,271 | 487,790 | 43,929 |
| Aug | 1,079,044 | 21,647 | 137,745 | 3,026 | 1,740,003 | 42,768 | 3,874 | 368 | 4,648,663 | 502,916 | 396,153 | 44,017 |
| Sep | 1,007,743 | 21,859 | 147,904 | 3,297 | 1,676,224 | 44,432 | 4,673 | 316 | 4,440,994 | 483,658 | 412,651 | 46,044 |
| Oct | 1,142,884 | 23,209 | 162,950 | 3,716 | 1,943,182 | 48,378 | 3,147 | 283 | 4,036,853 | 428,905 | 434,681 | 45,058 |
| Nov | 1,465,436 | 28,910 | 238,406 | 5,099 | 2,486,903 | 59,417 | 2,760 | 248 | 4,658,156 | 495,464 | 473,595 | 49,689 |
| Dec | 1,309,222 | 25,013 | 275,812 | 5,938 | 2,705,034 | 61,902 | 3,153 | 271 | 4,883,958 | 527,655 | 569,666 | 46,146 |
| Jan | 1,311,162 | 27,284 | 140,923 | 2,943 | 2,224,370 | 51,887 | 4,089 | 365 | 4,295,189 | 453,120 | 476,419 | 48,806 |
| Feb | 1,203,843 | 24,916 | 131,892 | 2,963 | 2,303,994 | 55,549 | 2,428 | 221 | 3,986,333 | 426,209 | 436,716 | 45,302 |
| Mar | 1,325,101 | 27,309 | 152,013 | 3,326 | 2,377,681 | 56,475 | 3,448 | 315 | 5,085,260 | 538,932 | 490,413 | 52,555 |
| Apr | 1,149,798 | 23,542 | 138,253 | 3,272 | 1,921,348 | 45,710 | 2,526 | 235 | 4,346,180 | 464,927 | 409,625 | 41,470 |
| May | 1,304,611 | 25,520 | 184,578 | 3,895 | 2,179,741 | 51,986 | 2,146 | 201 | 4,795,075 | 516,749 | 430,428 | 44,328 |
| Jun | 1,172,448 | 25,250 | 136,010 | 3,245 | 1,859,083 | 47,960 | 2,419 | 236 | 4,791,183 | 512,773 | 410,076 | 42,298 |

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|----------------------------|-------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|-----------------------|----------------|------------------|----------------|
| | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon | Dollar Volume | Wine Gallon |
| District 3 (Hawaii) | | | | | | | | | | | | |
| Total | \$ 9,784,075 | 216,202 | \$ 1,141,836 | 23,336 | \$ 17,554,641 | 505,022 | \$ 69,008 | 6,001 | \$ 33,767,373 | 3,617,357 | \$ 4,290,692 | 418,647 |
| Jul | 696,608 | 15,832 | 62,695 | 1,277 | 1,215,052 | 35,243 | 6,189 | 550 | 2,572,390 | 275,047 | 337,289 | 33,177 |
| Aug | 699,290 | 16,071 | 82,172 | 1,653 | 1,272,993 | 38,023 | 6,494 | 580 | 2,882,937 | 312,612 | 334,733 | 34,044 |
| Sep | 659,449 | 15,249 | 67,471 | 1,406 | 1,207,727 | 37,320 | 6,142 | 535 | 2,673,760 | 292,335 | 324,456 | 32,838 |
| Oct | 699,498 | 16,428 | 72,788 | 1,583 | 1,333,311 | 39,004 | 5,841 | 422 | 2,610,302 | 280,472 | 355,343 | 33,808 |
| Nov | 1,016,928 | 21,300 | 155,977 | 3,287 | 1,840,494 | 48,716 | 4,515 | 406 | 2,920,372 | 311,862 | 336,222 | 33,035 |
| Dec | 955,926 | 20,609 | 189,827 | 4,059 | 1,795,966 | 50,244 | 4,929 | 432 | 3,083,650 | 331,339 | 377,694 | 37,851 |
| Jan | 804,372 | 18,338 | 93,778 | 1,587 | 1,494,543 | 42,439 | 5,964 | 521 | 2,625,776 | 279,467 | 402,801 | 38,102 |
| Feb | 845,092 | 18,350 | 90,011 | 1,798 | 1,622,240 | 45,513 | 4,826 | 420 | 2,665,679 | 284,066 | 364,695 | 35,769 |
| Mar | 924,494 | 19,970 | 81,086 | 1,522 | 1,628,218 | 44,703 | 5,252 | 450 | 3,231,534 | 340,886 | 435,538 | 42,259 |
| Apr | 836,940 | 17,931 | 81,686 | 1,738 | 1,307,411 | 37,560 | 4,811 | 429 | 2,660,763 | 283,268 | 341,739 | 32,631 |
| May | 820,462 | 17,603 | 88,788 | 1,870 | 1,457,191 | 43,564 | 9,281 | 839 | 2,876,526 | 308,327 | 314,902 | 28,468 |
| Jun | 825,016 | 18,521 | 75,557 | 1,556 | 1,379,495 | 42,693 | 4,764 | 417 | 2,963,684 | 317,676 | 365,280 | 36,665 |
| District 4 (Kauai) | | | | | | | | | | | | |
| Total | \$ 6,499,071 | 118,248 | \$ 657,195 | 13,288 | \$ 8,896,966 | 219,186 | \$ 19,638 | 1,744 | \$ 20,036,516 | 2,118,608 | \$ 2,635,679 | 244,047 |
| Jul | 461,685 | 8,715 | 36,607 | 766 | 694,013 | 15,772 | 1,773 | 156 | 1,641,770 | 173,669 | 205,288 | 19,340 |
| Aug | 513,235 | 9,524 | 48,903 | 988 | 689,906 | 17,315 | 1,894 | 165 | 1,750,108 | 187,475 | 209,633 | 19,935 |
| Sep | 462,117 | 8,795 | 44,410 | 963 | 655,640 | 17,187 | 2,007 | 177 | 1,599,683 | 170,207 | 206,136 | 19,196 |
| Oct | 439,815 | 8,327 | 54,572 | 1,087 | 627,170 | 16,083 | 1,275 | 118 | 1,494,068 | 158,400 | 196,763 | 17,880 |
| Nov | 658,726 | 11,401 | 75,846 | 1,507 | 865,653 | 20,300 | 1,214 | 109 | 1,655,402 | 174,496 | 210,209 | 19,883 |
| Dec | 533,272 | 9,480 | 90,820 | 1,810 | 834,253 | 20,934 | 1,765 | 160 | 1,759,024 | 187,924 | 207,003 | 19,521 |
| Jan | 526,927 | 9,765 | 44,275 | 862 | 735,798 | 17,653 | 1,737 | 127 | 1,569,286 | 163,915 | 228,916 | 21,082 |
| Feb | 587,895 | 10,236 | 47,539 | 954 | 787,221 | 19,617 | 1,578 | 141 | 1,522,698 | 160,115 | 226,923 | 20,918 |
| Mar | 572,174 | 10,676 | 50,341 | 1,022 | 794,487 | 19,769 | 1,532 | 138 | 1,840,793 | 192,261 | 251,965 | 23,185 |
| Apr | 509,946 | 9,008 | 51,196 | 949 | 704,298 | 16,218 | 1,248 | 117 | 1,565,472 | 165,832 | 203,541 | 18,529 |
| May | 620,778 | 11,134 | 59,703 | 1,222 | 777,361 | 19,578 | 1,637 | 155 | 1,810,473 | 191,901 | 241,697 | 21,780 |
| Jun | 612,501 | 11,187 | 52,983 | 1,158 | 731,166 | 18,760 | 1,978 | 181 | 1,827,739 | 192,413 | 247,605 | 22,798 |

Note: Details may not add to totals due to rounding.