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# **Hawaii Business Income Tax Statistics**

**Tax Year 2017**

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**DEPARTMENT OF TAXATION**

**STATE OF HAWAII**

STATE OF HAWAII

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**STATE OF HAWAII**

**December 2019**

**Prepared by Tax Research and Planning Office**

**WEB SITE: [tax.hawaii.gov](http://tax.hawaii.gov)**

# TABLE OF CONTENTS

	<u>Page</u>
<b>INTRODUCTION</b> .....	1
<b>SECTION 1: OVERVIEW OF BUSINESS RETURNS</b> .....	2
<b>Summary</b> .....	2
<b>Business Returns</b> .....	2
<b>Data Source and Methodology</b> .....	3
<b>Industrial Classification</b> .....	4
<b>Statistical Overview</b> .....	4
Taxation Districts .....	4
Business Receipts .....	5
Net Income .....	6
Wages and W-2 Forms .....	7
<b>Table</b>	
1-1 Distribution of Businesses, Business Receipts, and Net Profits or Loss .....	9
1-2 Distribution of Businesses by Type of Return among Major Industry Groups ..	10
1-3 Distribution of Businesses by Industry and District .....	11
1-4 Distribution of Businesses, Business Receipts, Net Income, and Wages Paid by Major Industry .....	12
1-5 Distribution of Businesses, Business Receipts, Net Income, and Wages Paid by Major Industry and Selected Detailed Industry Categories .....	13
1-6 Distribution of Businesses, Business Receipts, Net Income, and Wages Paid by Size of Hawaii Business Receipts .....	22
1-7 Distribution of Businesses, Net Income, Business Receipts, and Wages Paid by Size of Net Profit .....	23
1-8 Distribution of Businesses by Major Industry and by Size of Hawaii Business Receipts .....	24
1-9 Distribution of Businesses by Major Industry and by Size of Net Profit .....	25
1-10 Distribution of Businesses, Business Receipts, Net Income, and Wages Paid by Taxation District .....	26
<b>SECTION 2: CORPORATIONS</b> .....	27

**Table**

2-1	Distribution of Corporation Returns by Taxation District and by Industry .....	30
2-2	Distribution of Corporation Returns by Taxation District and Size of Hawaii Business Receipts .....	31
2-3	Number of Businesses and Hawaii Gross Receipts by Major Industry and Corporate Return Type .....	32
2-4	Number of Businesses and Net Income by Size of Net Profit and Corporate Return Type .....	33
2-5	Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss, and Tax Liability for C Corporations by Industry and Size of Business Receipts .....	34
2-6	Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss, and Tax Liability for S Corporations by Industry and Size of Business Receipts .....	35
2-7	Additional Sources of Income for Non-Appportioned C Corporations by Industry .....	36
2-8	Additional Sources of Income for Non-Appportioned S Corporations by Industry .....	37
2-9	Wages Paid and Number of W-2 Forms by Industry and Corporate Return Type .....	38
2-10	Selected Expenses of Non-Appportioned C Corporations by Major Industry .....	39
2-11	Selected Expenses of Non-Appportioned S Corporations by Major Industry .....	40

**SECTION 3: FINANCIAL CORPORATIONS .....** 41

**Table**

3-1	Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss, and Tax Liability for Financial Corporations by Size of Business Receipts .....	43
3-2	Total Deductions, Wages Paid, and W-2 Count for Financial Corporations by Size of Business Receipts .....	44

**SECTION 4: PARTNERSHIPS .....** 45

**Table**

4-1	Distribution of Partnership Returns by Taxation District and by Industry .....	47
4-2	Distribution of Partnership Returns by Taxation District and by Size of Hawaii Business Receipts .....	48
4-3	Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid for Partnerships by Industry and Size of Business Receipts .....	49

4-4	Selected Expenses of Non-Appportioned Partnerships by Major Industry .....	50
4-5	Hawaii Business Receipts, Net Profit, Net Loss, and Wages Paid By Number of Partners .....	51
4-6	Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid for Partnerships by Return Type .....	52
<b>SECTION 5: PROPRIETORSHIPS .....</b>		<b>53</b>

**Table**

5-1	Distribution of Proprietorship Returns by Taxation District and Size of Hawaii Business Receipts .....	55
5-2	Distribution of Proprietorship Returns (Schedule C & F) by Taxation District and Size of Hawaii Business Receipts.....	56
5-3	Distribution of Proprietorship Returns (Schedule E) by Taxation District and Size of Hawaii Business Receipts.....	57
5-4	Number of Businesses and Business Receipts of Proprietorships by Size of Business Receipts .....	58
5-5	Number of Businesses and Business Receipts of Proprietorships (Schedule C & F) by Size of Business Receipts .....	59
5-6	Number of Businesses and Business Receipts of Proprietorships (Schedule E) by Size of Business Receipts .....	60

## **INTRODUCTION**

This report covers the activities of C corporations, S corporations, financial corporations, sole proprietorships and partnerships whose accounting period ended in 2017. It also includes real estate rental activities reported on 2017 federal Schedule E by resident individuals. Business entities with no income and no expenses other than those costs to maintain licenses and to file tax returns are excluded from this report.

This report is organized into five sections. Section 1 presents an overview of all business activities (Sole proprietorships were only included in part of table 1-1 due to lacking detailed information from Form N-11 and lack of access to federal tax data) encompassed in this report. Section 2 summarizes C corporations filing Form N-30 and S corporations filing Form N-35. Section 3 discusses financial corporations filing Form F-1. Section 4 contains partnerships filing Form N-20. Section 5 includes sole proprietorships filing federal Schedule C and/or F, and resident individual filing federal Schedule E.

## **SECTION 1**

### **OVERVIEW OF BUSINESS RETURNS**

#### **SUMMARY**

Corporations, partnerships and individuals whose accounting periods ended in 2017 filed 197,376 income tax returns. Their aggregate Hawaii business receipts totaled \$132.3 billion. A total of 22,716 businesses or 53.1% of all businesses (excluding proprietorships due to reasons mentioned above) reported net profits of \$7.7 billion. The remaining businesses recorded net losses of \$3.3 billion (Table 1-1).

The most common business entities were sole proprietors (Schedule C, F and E), representing 78.3% of all Hawaii business filings for the period. However, sole proprietors accounted for only 6.8% of the total business receipts. The largest portion of cumulative receipts was attributable to C corporations, contributing 56.2% of the total. With higher capitalization, C corporations generated larger average business receipts although they made up only 7.9% of all business entities. Businesses with \$1 million or more in business receipts accounted for 90.0% of the total business receipts even though they made up only 4.9% of all business entities (Table 1-1).

#### **BUSINESS RETURNS**

The most common forms of business are the sole proprietorship, partnership, C corporation and S corporation. A sole proprietorship is an unincorporated business that is owned by one individual. It is the simplest form of business organization. Proprietorship's liabilities are the proprietor's personal liabilities. Proprietors report their business activities on Schedule C and/or Schedule F (for farming activities) and attach the schedules to their federal individual income tax returns.

A limited liability company (LLC) is a relatively new business structure allowed by state statute. Owners of an LLC are called members. Members of LLCs have limited personal liability for the debts and actions of the LLCs. A single-member LLC is automatically treated as if it were a sole proprietorship, unless an election is made to be treated as a corporation. Single-member LLCs report their incomes and expenses on Schedules C, E, and/or F and attach the schedules to their federal individual income tax returns.



If a sole proprietor owns more than one business, he or she has to complete a separate schedule for each business. In the case of multiple schedules filed, each schedule is considered a separate entity.

A partnership is an entity in which two or more partners join to form a business venture. Each partner expects to share in the profits and losses of the business. Partnerships file Form N-20 to report their activities, but they do not directly pay income tax. Instead, they "pass through" any profits, losses, and credits to their partners. Partners include their share of income, loss, and credit on their individual tax returns.

In forming a corporation, prospective shareholders exchange money and/or property for the corporation's capital stock. C corporations with gross income from property owned, trade or business conducted, or any other source in Hawaii file Form N-30 and are subject to the corporate income tax. In addition, every corporation that is incorporated under the laws of Hawaii must file Form N-30 if it has gross income from any source outside of Hawaii. Financial corporations are exempt from the income tax but are subject to the franchise tax. They report their activities on Form F-1.

An eligible domestic corporation that elects to become an S corporation can avoid the corporate income tax. However, the S corporation is liable for the tax on certain capital gains and passive income. To be treated as an S corporation, the corporation has to meet the following requirements: 1) the corporation has no more than 100 shareholders; 2) the corporation has only one class of stock; 3) all of the shareholders are U.S. residents, either citizens or resident aliens; 4) all of the shareholders are individuals (i.e., no corporations or other entities own the stock except for certain trusts, or estates); and 5) the corporation operates on a calendar year financial basis. S corporations file Form N-35. The S corporation's shareholders include their share of income, loss, deduction, and credit on their individual tax returns.

## **DATA SOURCE AND METHODOLOGY**

The primary data sources for C corporations, S corporations, partnerships and proprietorships were the Hawaii Department of Taxation's computerized Integrated Tax Information Management System (ITIMS) and Tax System Modernization (TSM) program. For financial corporations, all data items were recorded manually from Form F-1 because this data is not available in electronic format.

Wage information was obtained from Tax System Modernization (TSM) program (Form HW-3, Employer's Annual Return & Reconciliation of Hawaii Income Tax Withheld from Wages; Form HW-14, Periodic Withholding Tax Returns). The count of W-2 forms was retrieved from Form HW-3.

In this report, "business receipts" refers to primary payments received for goods and services provided by the trade or business. It does not include passive income such as

interest, rent and capital gains, except where passive income is the major business activity of an entity. Business receipts and all other income less business expenses, including the cost of goods sold and returns and allowances result in either net profits or net losses.

A business entity that filed allocation and apportionment of income is classified as an “apportioned” entity in this report. Its out-of–state sales and compensation paid are excluded from gross business receipts and wages. Apportioned Hawaii sales and compensation paid are reported as business receipts and wages paid respectively. Business entities not apportioning income are classified as “non-apportioned” entities.

For S corporations and partnerships, key data items not captured from Schedule K and Schedule P of Form N-35 and N-20 were manually recorded.

## **INDUSTRIAL CLASSIFICATION**

Each return was assigned an industry code that described its principal business activity. The industry code was provided on the business income tax return by the taxpayer. Where the industry code was not valid or left blank, the code assigned was based on the taxpayer's description of its business activity as reported on the tax return. An entity with multiple business activities was assigned an industry code that most closely reflected its principal activity. The 2012 edition of the North American Industry Classification System (NAICS) was used as a guideline in the assignment of codes.

It should be noted that assigning only one industry code to an entity could impose some limitations on data interpretation. An entity that is classified in a specific industrial category may operate several other business activities more properly included in other categories. For example, an entity that manufactures petroleum products may have wholesale (sales to retail stores) and retail (sales to final consumers) activities. Also, the activities reported for a given industrial category may not be inclusive of all comparable business operations. For instance, the category "liquor stores" would not include the liquor sales by department stores and grocery stores. In general, the activity that generated the largest portion of business receipts for an entity determined its assignment to an industrial category.

## **STATISTICAL OVERVIEW**

### **TAXATION DISTRICTS**

The State of Hawaii is geographically divided into four taxation districts: the First Taxation District includes the island of Oahu; the Second Taxation District, the islands of Maui, Molokai and Lanai; the Third Taxation District, the island of Hawaii; and the Fourth Taxation District, the islands of Kauai and Niihau. Each business entity normally

files its tax return in the district where it is located. Entities conducting business in more than one district may consolidate their data and file only in one district, generally the First, the most populous district in the state.

As mentioned in the introduction, proprietorships were not included in this overview except table 1-1. Therefore, all the statistics mentioned below in this section exclude proprietorships.

Table 1-3 shows the distribution of businesses by district. As expected, business filings were concentrated in the First District and paralleled the population distribution in each district. Business returns were distributed as follows: 77.1% in the First District, 10.4% in the Second District, 8.8% in the Third District, and 3.7% in the Fourth District. A similar distribution pattern was seen in most industry groups. All industries were concentrated in the First District, except the agriculture and fishing industry. 41.1% of the agriculture and fishing entities were in the First District, 38.0% in the Third District, which has more than 60% of the state's agricultural area.

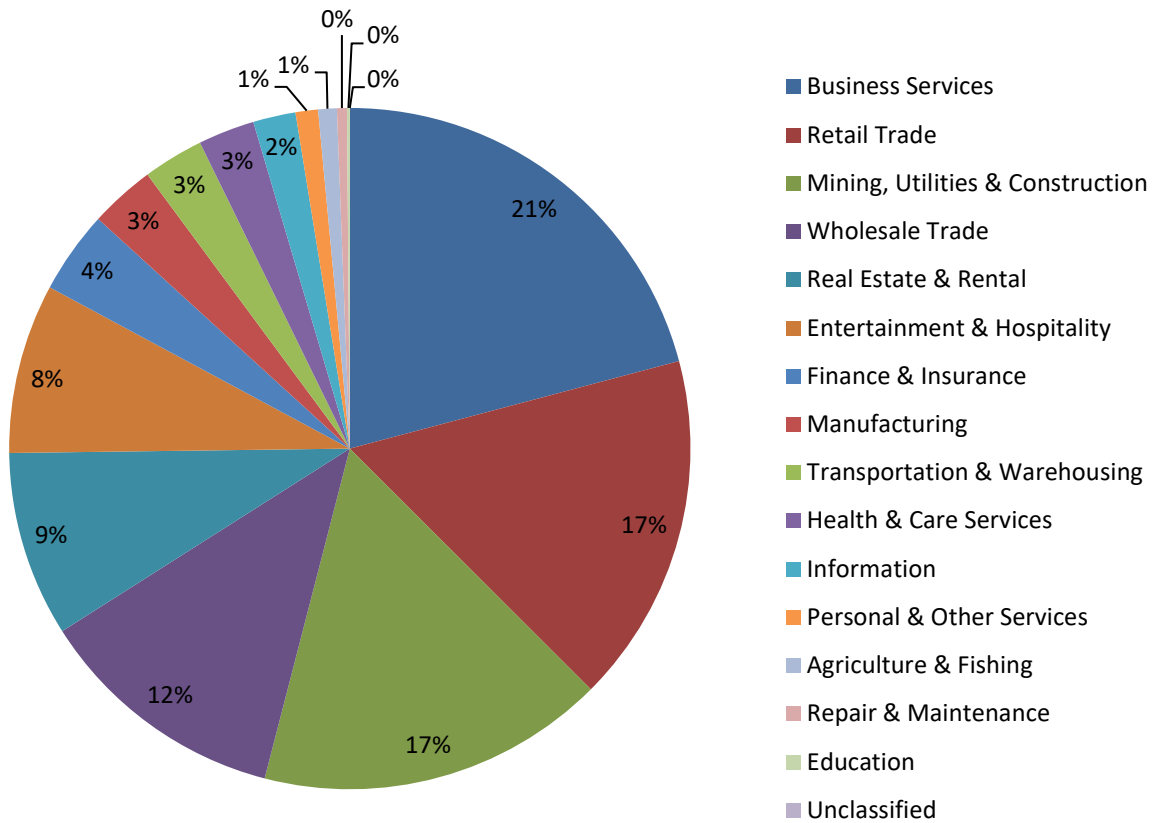
As seen in Table 1-10, businesses that filed in the First District accounted for 91.5% of business receipts, 88.1% of wages paid. This is due in part to a concentration of the state's largest businesses in the First District. Another reason is that some businesses combined their activities from different districts and filed on a consolidated basis in the First District.

## BUSINESS RECEIPTS

Hawaii business receipts (excluding sole proprietorships) amounted to \$123.2 billion in 2017. Table 1-6 indicates that only 8,917 business entities, or 20.8% of all business entities, had Hawaii business receipts of at least \$1 million. However, these business entities accounted for 94.8% of business receipts, 77.0% of net profits, 88.6% of wages paid.

Figure 1-1 shows that the business services, retail trade, mining, utility & construction and wholesale trade industries were the main contributors of Hawaii business receipts in 2017. The business services industry generated \$25.7 billion in business receipts (20.9% of total receipts), retail trade \$20.5 billion (16.6% of total receipts), mining, utility & construction \$20.4 billion (16.5% of total receipts), and wholesale trade \$14.8 billion (12.0% of total receipts), together representing 66.0% of total receipts. Using average business receipts as an approximate measure of business size, the retail trade industry with \$6.0 million in average receipts was the largest in business size. The education industry with \$458,000 in average receipts was the smallest in business size (Table 1-4).

**Figure 1-1 Hawaii Business Receipts by Major Industry Groups - 2017**



**NET INCOME**

Hawaii net income totaled a positive \$4.4 billion in 2017. A total of 22,716 businesses had net profits amounting to \$7.7 billion, while 16,275 businesses had net losses totaling \$3.3 billion. The remaining 3,791 business entities had zero net balances (Table 1-4).

The largest positive net income occurred in business services industry, totaled \$1.3 billion in 2017 (Table 1-4). As presented in Table 1-10, Maui Island had the highest ratio of profit to loss. The amount of net profits was 3.5 times as much as the net losses. Kauai Island had the lowest ratio of profit to loss at 1.5 while Hawaii and Oahu Islands had the ratio at 2.8 and 2.3.

Figure 1-2 shows that the Business Services industry was the most profitable sector in 2017, with combined net income of \$1.3 billion (30.2% of total profit). The real estate & rental industry (\$611.7 million, 14.0% of total profit), retail trade (\$580.6 million, 13.3% of total profit) and mining, utilities & construction (\$487.5 million, 11.2% of total profit) also did well.

**Figure 1-2 Hawaii Business Net Income by Major Industry Groups - 2017**

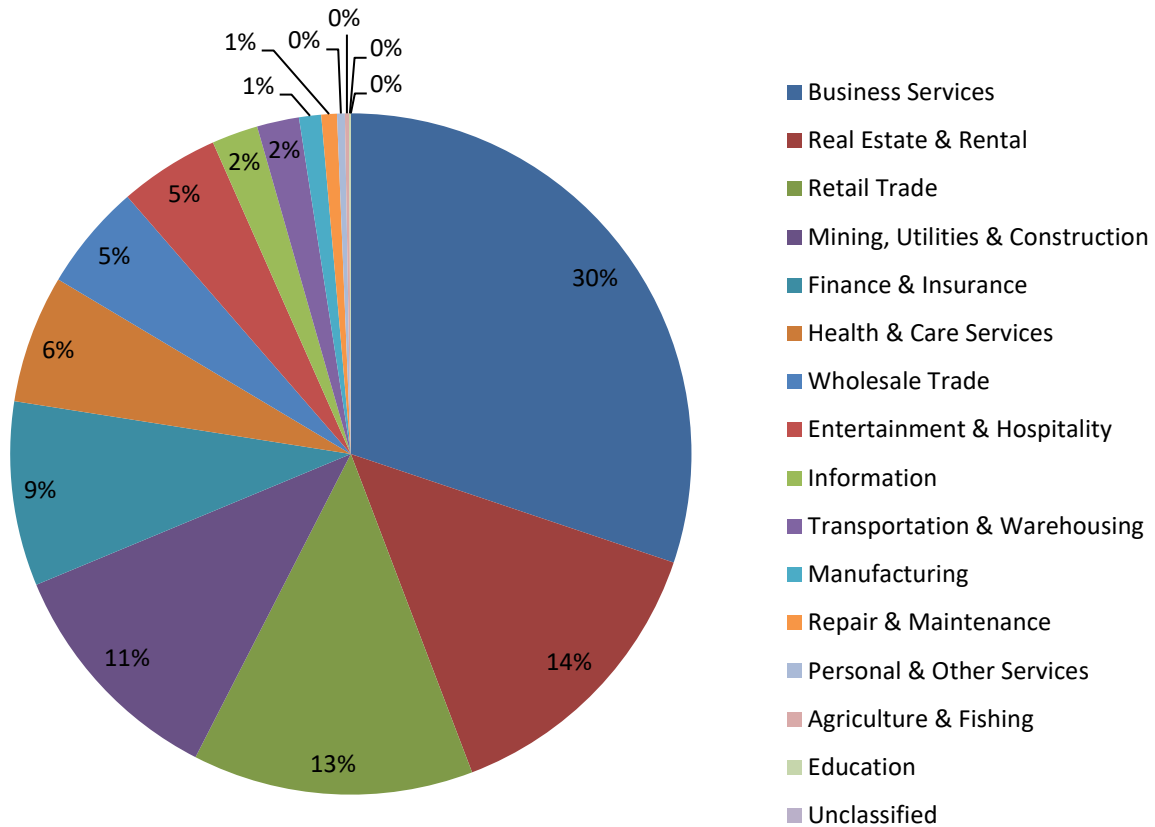


Table 1-7 shows that 92.6% of business entities with positive net income had net profits of less than \$500,000. On average, their net income was \$64,632. Those entities with at least \$1 million of net profits had the largest average net income of \$6.1 million, and they comprised 4.2% of all entities with positive net income.

### WAGES and W-2 FORMS

Hawaii businesses reported \$17.7 billion in wages paid. The three industries that paid out the most in wages were business services (\$5.0 billion), entertainment & hospitality (\$2.2 billion) and Mining, Utilities & Construction (\$2.2 billion) (Table 1-4).

W-2 count is not presented here in overview. See section 2, 3 and 4 for W-2 form statistics of corporations, financial corporations and partnerships. It should be noted that since businesses issue a W-2 form to every employee, regardless of length of service or turnover rate, the W-2 count only approximates the actual job or position count.

**Section 1**  
**Overview of Business Returns**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.

**Table 1-1**  
**Distribution of Businesses, Business Receipts and Net Profits or Loss - 2017**  
**(Dollar Amounts in \$1,000)**

	All Entities	C Corporations (N-30)	S Corporations (N-35)	Financial Corporations (F-1)	Partnerships (N-20)	Proprietors <sup>1</sup>	
						Non-Rental (Sch. C & F)	Rental (Sch. E)
<b>Number of Businesses</b>	197,376	15,601	16,184	206	10,791	98,000	56,594
Percent of Total	100.0%	7.9%	8.2%	0.1%	5.5%	49.7%	28.7%
<b>Number of Businesses by Taxation District</b>							
OAHU	132,132	13,331	10,975	189	8,494	59,872	39,271
MAUI	26,687	908	2,538	<i>d</i>	<i>d</i>	14,595	7,661
HAWAII	27,407	1,076	1,741	<i>d</i>	<i>d</i>	17,251	6,387
KAUAI	11,150	286	930	<i>d</i>	<i>d</i>	6,282	3,275
<b>Business Receipts</b>	\$132,276,565	\$74,279,904	\$25,805,449	\$2,617,474	\$20,531,727	\$6,741,554	\$2,300,457
Percent of Total	100.0%	56.2%	19.5%	2.0%	15.5%	5.1%	1.7%
<b>Business with \$1 million or more in Business Receipts</b>	9,669	3,987	3,280	92	1,558	706	46
Percent of Total	100.0%	60.5%	19.1%	2.2%	16.3%	1.7%	0.2%
Amount	\$119,065,794	\$72,082,982	\$22,710,471	\$2,589,294	\$19,385,287	\$2,000,642	\$297,118
<b>Business with Net Profit</b>	22,716	5,296	11,588	135	5,697	<i>n/a</i>	<i>n/a</i>
Percent of Total	100.0%	23.3%	51.0%	0.6%	25.1%	<i>n/a</i>	<i>n/a</i>
<b>Ratio of Profitable Business to All Business <sup>2</sup></b>	53.1%	33.9%	71.6%	65.5%	52.8%	<i>n/a</i>	<i>n/a</i>
<b>Amount of Net Profit</b>	\$7,674,682	\$2,685,906	\$1,698,185	\$632,825	\$2,657,766	<i>n/a</i>	<i>n/a</i>
Percent of Total	100.0%	35.0%	22.1%	8.2%	34.6%	<i>n/a</i>	<i>n/a</i>
<b>Amount of Net Loss</b>	\$3,318,943	\$1,463,506	\$361,693	\$27,486	\$1,466,258	<i>n/a</i>	<i>n/a</i>
Percent of Total	100.0%	44.1%	10.9%	0.8%	44.2%	<i>n/a</i>	<i>n/a</i>

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

<sup>2</sup> Proprietors were excluded for calculating all entities due to data not available.

Notes: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information. "*n/a*" denotes "Data Not Available" on form N11.

**Table 1-2**  
**Distribution of Businesses by Type of Return**  
**among Major Industry Groups - 2017**

	All Entities	C Corporations (N-30)	S Corporations (N-35)	Financial Corporations (F-1)	Partnerships (N-20)
<b>All Industries</b>	42,782	15,601	16,184	206	10,791
Agriculture & Fishing	1,062	216	422	0	424
Mining, Utilities & Construction	3,994	985	2,207	0	802
Manufacturing	781	215	369	0	197
Wholesale Trade	2,847	1,536	904	0	407
Retail Trade	3,536	1,146	1,609	0	781
Transportation & Warehousing	812	333	330	0	149
Information	900	412	274	0	214
Finance & Insurance	3,602	1,093	453	179	1,877
Real Estate & Rental	6,568	2,941	<i>d</i>	<i>d</i>	2,303
Business Services	8,592	3,041	3,847	18	1,686
Education	<i>d</i>	135	<i>d</i>	0	90
Health & Care Services	2,402	723	1,375	0	304
Entertainment & Hospitality	3,824	1,005	1,721	0	1,098
Repair & Maintenance	787	212	458	0	117
Personal & Other Services	2,686	1,608	736	0	342
Unclassified	<i>d</i>	0	<i>d</i>	0	0
<b>Percent Distribution</b>					
<b>All Industries</b>	100.0%	36.5%	37.8%	0.5%	25.2%
Agriculture & Fishing	100.0%	20.3%	39.7%	0.0%	39.9%
Mining, Utilities & Construction	100.0%	24.7%	55.3%	0.0%	20.1%
Manufacturing	100.0%	27.5%	47.2%	0.0%	25.2%
Wholesale Trade	100.0%	54.0%	31.8%	0.0%	14.3%
Retail Trade	100.0%	32.4%	45.5%	0.0%	22.1%
Transportation & Warehousing	100.0%	41.0%	40.6%	0.0%	18.3%
Information	100.0%	45.8%	30.4%	0.0%	23.8%
Finance & Insurance	100.0%	30.3%	12.6%	5.0%	52.1%
Real Estate & Rental	100.0%	44.8%	<i>d</i>	<i>d</i>	35.1%
Business Services	100.0%	35.4%	44.8%	0.2%	19.6%
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	100.0%	30.1%	57.2%	0.0%	12.7%
Entertainment & Hospitality	100.0%	26.3%	45.0%	0.0%	28.7%
Repair & Maintenance	100.0%	26.9%	58.2%	0.0%	14.9%
Personal & Other Services	100.0%	59.9%	27.4%	0.0%	12.7%
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.



**Table 1-3**  
**Distribution of Businesses by Industry and District - 2017**

Industry Group	All	Taxation District			
		Oahu	Maui	Hawaii	Kauai
<b>All Industries</b>	42,782	32,989	4,431	3,769	1,593
Percent of Total	100.0%	77.1%	10.4%	8.8%	3.7%
Agriculture & Fishing	1,062	436	160	404	62
Mining, Utilities & Construction	3,994	2,752	572	448	222
Manufacturing	781	495	125	115	46
Wholesale Trade	2,847	2,534	153	115	45
Retail Trade	3,536	2,445	508	386	197
Transportation & Warehousing	812	552	110	109	41
Information	900	786	51	39	24
Finance & Insurance	3,602	3,444	59	69	30
Real Estate & Rental	6,568	5,282	597	482	207
Business Services	8,592	7,102	705	533	252
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	2,402	1,796	260	254	92
Entertainment & Hospitality	3,824	2,625	581	405	213
Repair & Maintenance	787	519	111	114	43
Personal & Other Services	2,686	1,903	396	278	109
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
<b>Percent Distribution by Industry</b>	100.0%	100.0%	100.0%	100.0%	100.0%
Agriculture & Fishing	2.5%	1.3%	3.6%	10.7%	3.9%
Mining, Utilities & Construction	9.3%	8.3%	12.9%	11.9%	13.9%
Manufacturing	1.8%	1.5%	2.8%	3.1%	2.9%
Wholesale Trade	6.7%	7.7%	3.5%	3.1%	2.8%
Retail Trade	8.3%	7.4%	11.5%	10.2%	12.4%
Transportation & Warehousing	1.9%	1.7%	2.5%	2.9%	2.6%
Information	2.1%	2.4%	1.2%	1.0%	1.5%
Finance & Insurance	8.4%	10.4%	1.3%	1.8%	1.9%
Real Estate & Rental	15.4%	16.0%	13.5%	12.8%	13.0%
Business Services	20.1%	21.5%	15.9%	14.1%	15.8%
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	5.6%	5.4%	5.9%	6.7%	5.8%
Entertainment & Hospitality	8.9%	8.0%	13.1%	10.7%	13.4%
Repair & Maintenance	1.8%	1.6%	2.5%	3.0%	2.7%
Personal & Other Services	6.3%	5.8%	8.9%	7.4%	6.8%
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>

Note: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-4**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry- 2017  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
All Industries	42,782	36,290	\$123,234,555	22,716	\$7,674,683	16,275	\$3,318,943	21,459	\$17,695,285
Agriculture & Fishing	1,062	859	\$1,086,883	414	\$59,434	596	\$51,045	383	\$207,173
Mining, Utilities & Construction	3,994	3,740	\$20,375,434	2,428	\$846,394	1,335	\$358,867	2,486	\$2,163,949
Manufacturing	781	746	\$3,819,116	442	\$93,426	295	\$47,781	461	\$299,097
Wholesale Trade	2,847	2,710	\$14,757,245	1,606	\$415,604	928	\$195,215	1,482	\$1,255,184
Retail Trade	3,536	3,397	\$20,489,715	1,910	\$736,709	1,397	\$156,150	2,267	\$2,074,288
Transportation & Warehousing	812	767	\$3,546,375	441	\$117,586	283	\$30,500	526	\$625,235
Information	900	795	\$2,488,494	441	\$262,209	379	\$166,574	388	\$605,884
Finance & Insurance	3,602	1,791	\$4,838,545	1,774	\$768,619	1,523	\$387,391	798	\$684,137
Real Estate & Rental	6,568	4,575	\$10,840,284	2,727	\$1,471,268	2,986	\$859,544	1,400	\$880,997
Business Services	8,592	7,778	\$25,710,444	5,210	\$1,783,678	2,683	\$469,848	4,872	\$4,993,807
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	2,402	2,322	\$3,296,950	1,507	\$315,927	702	\$51,130	1,889	\$1,185,233
Entertainment & Hospitality	3,824	3,595	\$9,923,443	2,064	\$692,492	1,562	\$485,660	2,442	\$2,166,290
Repair & Maintenance	787	767	\$581,902	510	\$40,448	233	\$8,182	563	\$138,996
Personal & Other Services	2,686	2,084	\$1,315,005	1,025	\$61,477	1,234	\$45,382	1,322	\$359,326
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>All Industries</b>	42,782	36,290	\$123,234,555	22,716	\$7,674,683	16,275	\$3,318,943	21,459	\$17,695,285
<b>Agriculture &amp; Fishing</b>	1,062	859	\$1,086,883	414	\$59,434	596	\$51,045	383	\$207,173
Crops & Ornamentals	560	428	\$671,897	214	\$20,023	317	\$16,480	226	\$154,934
Livestock	110	85	\$102,026	34	\$15,438	71	\$15,176	40	\$10,766
Aquaculture	<i>d</i>	20	\$32,154	<i>d</i>	<i>d</i>	15	\$8,251	15	\$9,610
Other Animal Specialties	<i>d</i>	22	\$2,804	<i>d</i>	<i>d</i>	22	\$855	<i>d</i>	<i>d</i>
Forestry and Logging	33	25	\$25,649	13	\$7,261	18	\$1,031	<i>d</i>	<i>d</i>
Fishing, Hunting and Trapping	215	206	\$101,388	94	\$10,350	109	\$6,067	50	\$8,546
Agricultural Services	81	70	\$150,331	37	\$4,404	42	\$3,093	34	\$17,075
<b>Mining, Utilities &amp; Construction</b>	3,994	3,740	\$20,375,434	2,428	\$846,394	1,335	\$358,867	2,486	\$2,163,949
Mining	39	31	\$2,336,071	23	\$3,399	15	\$694	13	\$60,217
Utilities	359	306	\$1,222,219	87	\$148,970	260	\$180,726	38	\$68,655
Construction of Buildings	1,128	1,031	\$9,757,451	687	\$286,775	386	\$58,024	690	\$633,711
Heavy and Civil Engineering Construction	179	152	\$1,984,033	92	\$102,923	69	\$37,344	92	\$256,369
Foundation, Structure & Building Exterior Contractors	188	183	\$388,977	117	\$22,061	58	\$6,382	138	\$89,367
Electrical Work	311	306	\$603,800	203	\$36,142	81	\$19,385	227	\$168,641
Plumbing, Heating & AC Contractors	290	287	\$616,794	207	\$43,594	70	\$5,546	219	\$150,611
Other Building Equipment Contractors	45	42	\$92,083	28	\$3,161	15	\$1,945	31	\$22,698
Building Finishing Contractors	305	293	\$493,737	201	\$31,891	79	\$7,663	223	\$152,885
Other Specialty Trade Contractors	977	944	\$2,162,002	660	\$140,674	258	\$30,898	690	\$462,766

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.  
*"d"* denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry and Selected Detailed Industry Categories - 2017  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Manufacturing</b>	781	746	\$3,819,116	442	\$93,426	295	\$47,781	461	\$299,097
Food & Beverages	252	239	\$803,548	145	\$32,254	90	\$13,693	158	\$138,735
Apparel & Textiles	62	61	\$78,801	36	\$4,136	20	\$427	37	\$17,776
Leather and Allied Product	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0	<i>d</i>	<i>d</i>
Wood Product	43	42	\$33,188	26	\$1,549	16	\$465	26	\$7,261
Commercial Printing	55	55	\$42,599	32	\$1,886	21	\$500	32	\$12,615
Petroleum and Coal Products	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Chemicals	21	20	\$20,861	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Plastics and Rubber	21	21	\$56,709	13	\$3,696	<i>d</i>	<i>d</i>	15	\$6,734
Concrete	19	18	\$231,164	14	\$14,214	<i>d</i>	<i>d</i>	14	\$20,698
Metals & Metal Products	35	35	\$92,184	22	\$8,410	12	\$837	25	\$20,520
Machinery Manufacturing	11	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Electronic & Electrical Products	20	20	\$51,454	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Ship Building & Repair	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Furniture	26	25	\$39,019	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	23	\$10,146

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**Table 1-5 (Continued)**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry and Selected Detailed Industry Categories - 2017  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Wholesale Trade</b>	2,847	2,710	\$14,757,245	1,606	\$415,604	928	\$195,215	1,482	\$1,255,184
Motor Vehicle and Parts	79	78	\$2,354,642	47	\$25,172	23	\$24,526	40	\$44,677
Furniture and Home Furnishing	66	64	\$106,211	44	\$5,617	19	\$502	30	\$9,061
Construction Materials	124	119	\$449,614	87	\$25,560	25	\$3,492	71	\$53,266
Photographic Equipment	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0	0	\$0	0	\$0
Office Equipment	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Computer Equipment and Software	37	33	\$275,425	18	\$28,924	11	\$523	18	\$37,976
Other Commercial Equipment	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Medical Equipment	96	94	\$248,532	46	\$5,967	29	\$6,318	44	\$13,331
Metal & Mineral (except Petroleum)	24	21	\$43,895	14	\$3,258	<i>d</i>	<i>d</i>	12	\$6,352
Home Electronics & Appliances	218	206	\$698,518	109	\$16,306	72	\$18,174	97	\$111,747
Hardware	105	101	\$465,049	70	\$21,193	23	\$19,785	46	\$48,515
Machinery, Equipment & Supplies	193	185	\$642,508	128	\$30,317	45	\$2,354	72	\$112,893
Sporting Goods	67	66	\$71,244	30	\$3,842	28	\$2,955	38	\$6,875
Toy and Hobby Goods	15	13	\$15,871	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Recyclable Material	16	16	\$108,261	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	14	\$18,551
Jewelry	93	91	\$59,098	48	\$2,867	39	\$1,268	58	\$8,060
Paper Product	48	47	\$262,499	26	\$5,883	16	\$18,223	32	\$22,825
Drugs & Cosmetics	78	72	\$975,153	42	\$26,622	27	\$8,578	41	\$46,270
Apparel, Piece Goods, and Notions	172	166	\$489,115	98	\$21,595	63	\$9,886	104	\$62,952
Food & Farm Products	273	251	\$3,114,187	154	\$69,303	94	\$37,865	169	\$250,290
Chemical and Allied Products	58	58	\$180,406	30	\$4,636	18	\$5,115	29	\$40,517
Petroleum Products	31	29	\$693,730	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	11	\$20,122
Alcoholic Beverages	48	46	\$658,453	24	\$9,668	22	\$2,915	28	\$64,495
Book, Periodical, and Newspaper	17	15	\$21,261	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Flower & Florist Supplies	27	25	\$32,792	13	\$746	11	\$779	21	\$15,829
Tobacco Product	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0	<i>d</i>	<i>d</i>

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Retail Trade</b>	3,536	3,397	\$20,489,715	1,910	\$736,709	1,397	\$156,150	2,267	\$2,074,288
Motor Vehicle & Boat Dealers	130	128	\$3,120,213	77	\$70,466	48	\$11,553	88	\$218,931
Automotive Parts Dealers	74	70	\$199,538	39	\$13,269	28	\$1,914	49	\$33,088
Furniture and Home Furnishings	103	102	\$256,473	65	\$11,999	35	\$2,947	66	\$35,340
Electronics and Appliance	85	85	\$133,392	54	\$3,048	26	\$4,293	56	\$20,049
Building Material	109	103	\$1,006,291	66	\$42,747	37	\$2,138	84	\$114,372
Garden Equipment and Supplies	23	20	\$68,358	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	17	\$8,184
Grocery Stores	265	256	\$2,936,372	147	\$75,212	96	\$4,840	219	\$304,823
Bakeries	58	57	\$71,031	35	\$5,749	21	\$1,532	48	\$19,611
Other Specialty Food Stores	200	187	\$373,978	96	\$33,959	96	\$5,489	140	\$75,688
Liquor Stores	43	43	\$32,715	19	\$519	21	\$375	41	\$3,954
Drug Stores	47	44	\$1,567,626	26	\$80,475	18	\$808	33	\$139,591
Cosmetics Stores	67	65	\$155,611	36	\$12,659	25	\$1,765	47	\$20,465
Eyeglasses & Medical Goods	112	102	\$103,072	50	\$5,349	55	\$3,031	53	\$19,291
Gasoline Stations	80	73	\$421,583	47	\$9,232	24	\$726	66	\$30,903
Apparel & Shoes	435	421	\$1,303,804	210	\$107,536	197	\$18,901	300	\$144,928
Jewelry	172	167	\$385,626	94	\$17,480	63	\$3,749	111	\$56,950
Leather Goods	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Sporting Goods Stores	95	94	\$162,490	55	\$6,647	37	\$12,151	58	\$19,528
Hobby, Toy, and Game Stores	31	31	\$49,553	14	\$777	15	\$942	16	\$3,990
Sewing & Piece Goods	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Musical Instrument Stores	13	13	\$19,382	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Book Stores and News Dealers	19	19	\$38,193	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	11	\$4,438
General Stores	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Department & Super Stores	89	88	\$5,987,175	37	\$159,510	41	\$36,774	68	\$559,617
Florists	57	54	\$46,021	28	\$1,308	24	\$754	37	\$6,395
Stationery Stores	26	26	\$175,728	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	14	\$23,742
Gift & Souvenir Shops	160	156	\$148,361	98	\$12,871	55	\$1,695	121	\$23,909
Used Merchandise	19	18	\$17,443	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Pet Stores	27	27	\$32,722	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	17	\$3,729
Art Dealers	76	71	\$54,681	48	\$4,077	26	\$1,313	45	\$10,917
Nonstore Retailers	122	116	\$415,304	58	\$2,731	55	\$1,658	40	\$17,689
Vending Machines	27	23	\$12,319	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Direct Selling	350	336	\$257,783	196	\$17,537	137	\$4,727	127	\$26,417

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Transportation &amp; Warehousing</b>	812	767	\$3,546,375	441	\$117,586	283	\$30,500	526	\$625,235
Air Transportation	58	52	\$659,930	26	\$30,725	22	\$5,471	34	\$76,647
Water Transportation	45	40	\$1,028,024	31	\$19,131	11	\$1,539	27	\$156,263
Truck Transportation	174	167	\$453,815	97	\$15,066	68	\$7,231	131	\$162,228
Bus Transportation	75	75	\$121,360	34	\$6,438	29	\$2,694	46	\$34,928
Taxi & Limousine Service	92	89	\$48,751	50	\$3,591	33	\$1,189	51	\$11,126
Tour Transportation	135	125	\$239,461	66	\$15,201	46	\$2,387	73	\$52,642
Aviation Services	46	42	\$142,331	25	\$4,991	17	\$1,922	33	\$40,187
Marine Cargo & Salvage	16	15	\$65,314	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Freight Forwarding	33	30	\$89,558	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	29	\$11,284
Couriers & Delivery Services	41	40	\$295,360	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	27	\$28,180
Warehousing and Storage	26	23	\$124,757	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
<b>Information</b>	900	795	\$2,488,494	441	\$262,209	379	\$166,574	388	\$605,884
Publishing	258	236	\$283,543	119	\$8,354	112	\$74,113	117	\$49,921
Motion Picture and Video	146	131	\$376,661	76	\$119,314	61	\$3,046	55	\$106,028
Sound Recording	22	19	\$12,837	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Broadcasting	51	45	\$206,599	18	\$14,542	30	\$8,516	<i>d</i>	<i>d</i>
Telecommunications	146	133	\$1,367,313	80	\$109,256	51	\$65,300	48	\$352,170
Data Processing Services	88	70	\$42,511	40	\$2,769	41	\$9,435	36	\$17,049

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Finance &amp; Insurance</b>	3,602	1,791	\$4,838,545	1,774	\$768,619	1,523	\$387,391	798	\$684,137
Banking & Finance	396	347	\$1,635,647	219	\$156,685	143	\$37,429	187	\$184,238
Investment Brokers	90	65	\$246,878	54	\$8,656	29	\$1,283	28	\$34,254
Investors & Investor Groups	320	126	\$257,762	137	\$26,496	158	\$28,931	50	\$29,089
Insurance Services	477	451	\$1,112,506	318	\$61,489	106	\$39,967	243	\$203,592
<b>Real Estate &amp; Rental</b>	6,568	4,575	\$10,840,284	2,727	\$1,471,268	2,986	\$859,544	1,400	\$880,997
Real Estate Operators	2,198	1,716	\$2,720,301	819	\$265,093	1,015	\$238,220	319	\$100,834
Real Estate Brokers	569	532	\$507,264	376	\$44,145	158	\$13,057	292	\$42,850
Real Estate Managers	535	448	\$663,820	310	\$60,087	173	\$21,631	202	\$116,762
Real Estate Appraisers	71	70	\$18,646	47	\$8,810	21	\$757	43	\$5,529
Motor Vehicle Rental	87	80	\$880,282	47	\$26,657	34	\$15,541	31	\$90,041
Other Consumer Goods Rental	139	131	\$217,739	63	\$6,802	65	\$73,318	53	\$28,332
Equipment Rental	224	205	\$323,354	126	\$28,876	81	\$15,516	47	\$31,891

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Business Services</b>	8,592	7,778	\$25,710,444	5,210	\$1,783,678	2,683	\$469,848	4,872	\$4,993,807
Legal Services	603	578	\$650,813	390	\$152,201	150	\$7,598	450	\$228,951
Accounting Services	689	675	\$367,245	520	\$44,928	145	\$3,790	512	\$160,403
Architects	242	233	\$204,500	159	\$9,898	70	\$1,680	147	\$65,439
Landscape Architects	39	39	\$38,619	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	30	\$15,212
Engineering & Drafting	473	445	\$1,090,334	312	\$44,490	124	\$8,437	308	\$320,473
Surveying and Mapping	40	39	\$23,027	20	\$1,884	16	\$426	26	\$9,815
Testing Laboratories	20	17	\$19,971	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	15	\$7,170
Interior, Graphic & Other Design	176	166	\$79,738	108	\$6,826	61	\$3,268	92	\$14,839
Computer Systems Design	832	736	\$727,838	476	\$32,263	273	\$25,747	447	\$196,556
Management & Consulting	722	633	\$1,134,356	448	\$78,670	236	\$35,177	365	\$243,766
Research and Development	119	76	\$74,889	46	\$26,832	63	\$26,961	59	\$64,072
Advertising & Public Relations	203	187	\$92,161	137	\$7,940	51	\$2,348	109	\$18,911
Marketing Research & Polling	33	30	\$12,972	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	18	\$4,200
Photographers	155	154	\$34,900	104	\$5,131	46	\$853	75	\$7,114
Translation Services	16	15	\$4,648	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Veterinary Services	70	67	\$112,094	45	\$8,993	23	\$1,443	50	\$39,412
Holding Companies	1,198	979	\$14,760,086	543	\$1,093,293	477	\$281,188	504	\$2,195,671
Administrative Services	114	101	\$343,680	70	\$16,856	28	\$9,899	60	\$100,344
Employment Services	218	204	\$265,680	146	\$9,792	53	\$2,585	176	\$181,075
Secretarial Services	12	12	\$2,136	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Phone Answering & Telemarketing	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Mailing & Photocopy	20	19	\$13,736	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	11	\$2,436
Collection Agencies	39	34	\$10,172	20	\$683	13	\$402	14	\$4,709
Travel & Tour Agencies	207	188	\$1,223,640	103	\$56,339	83	\$5,146	138	\$286,602
Investigation and Security	77	71	\$307,406	44	\$6,612	25	\$959	40	\$199,185
Pest Control	39	39	\$75,761	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	35	\$24,736
Janitorial & Maintenance	189	187	\$148,368	141	\$12,374	42	\$786	108	\$74,397
Landscaping Services	187	185	\$929,590	138	\$10,883	44	\$1,233	122	\$43,426
Carpet Cleaning	24	24	\$6,281	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	15	\$1,493
Waste Management	80	70	\$239,376	50	\$35,881	24	\$6,662	49	\$25,287

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.  
*"d"* denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry and Selected Detailed Industry Categories - 2017  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Educational Services</b>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
<b>Health &amp; Care Services</b>	2,402	2,322	\$3,296,950	1,507	\$315,927	702	\$51,130	1,889	\$1,185,233
Physicians	952	929	\$1,373,192	579	\$129,942	275	\$16,886	796	\$559,083
Dentists	405	400	\$421,696	232	\$39,247	128	\$5,887	372	\$171,331
Chiropractors	91	91	\$25,349	70	\$4,377	20	\$251	73	\$7,211
Optometrists	79	78	\$65,586	47	\$6,042	26	\$951	69	\$21,144
Psychologists	99	97	\$20,567	74	\$3,680	20	\$557	71	\$6,007
Physical Therapists	121	118	\$78,458	92	\$10,875	23	\$570	89	\$27,694
Outpatient Care	58	53	\$419,928	34	\$49,204	22	\$11,153	30	\$93,309
Medical & Diagnostic Labs	48	38	\$66,400	24	\$11,015	17	\$1,485	32	\$18,437
Home Health Care	97	93	\$132,687	63	\$9,256	31	\$2,189	73	\$58,049
Hospitals	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Nursing & Care Homes	87	82	\$434,663	56	\$24,826	29	\$3,532	54	\$146,668
Child and Youth Services	47	43	\$35,344	30	\$3,213	14	\$125	32	\$12,633
Child Day Care Services	28	27	\$20,552	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	22	\$9,125
<b>Entertainment &amp; Hospitality</b>	3,824	3,595	\$9,923,443	2,064	\$692,492	1,562	\$485,660	2,442	\$2,166,290
Performing Arts & Spectator Sports	606	577	\$262,203	398	\$31,051	183	\$15,811	222	\$45,933
Museums & Historical Sites	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Amusement Parks	35	29	\$63,732	18	\$5,685	16	\$448	18	\$12,931
Other Recreational Activities	576	543	\$866,703	317	\$84,798	228	\$75,679	317	\$216,976
Transient Accommodations	387	302	\$4,727,256	172	\$344,769	192	\$301,702	112	\$817,516
Special Food Services	241	233	\$402,782	134	\$14,553	97	\$4,561	136	\$94,669
Drinking Places	183	182	\$151,947	51	\$3,171	104	\$8,181	156	\$23,842
Restaurants	962	921	\$2,102,318	499	\$111,590	423	\$58,962	799	\$660,252
Fast Food	662	646	\$862,715	390	\$63,288	244	\$11,188	556	\$173,147

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2017**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Repair &amp; Maintenance</b>	787	767	\$581,902	510	\$40,448	233	\$8,182	563	\$138,996
Auto Repair and Maintenance	400	387	\$370,791	254	\$20,432	122	\$3,664	307	\$80,415
Computer & Electronic Repair	48	48	\$32,209	22	\$1,528	23	\$1,211	31	\$10,149
Industrial Repair	131	127	\$114,483	84	\$9,373	35	\$1,566	89	\$32,718
Home Appliance Repair	47	46	\$19,881	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	30	\$4,350
Furniture Repair	11	11	\$3,876	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
<b>Personal &amp; Other Services</b>	2,686	2,084	\$1,315,005	1,025	\$61,477	1,234	\$45,382	1,322	\$359,326
Hair, Nail & Skin Care	332	327	\$125,258	188	\$5,955	131	\$4,551	226	\$41,212
Death Care Services	22	21	\$52,646	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	18	\$15,891
Self-service laundry	24	23	\$20,088	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	14	\$2,569
Drycleaning and Laundry	20	19	\$189,461	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	15	\$72,678
Animal Care Services	43	42	\$7,125	28	\$921	13	\$83	21	\$1,606
Photofinishing	16	15	\$3,253	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Parking Lots and Garages	13	11	\$16,381	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Organized Groups & Clubs	156	97	\$35,538	35	\$3,908	88	\$1,407	36	\$11,444
Property Owners Associations	1,117	633	\$313,732	194	\$6,768	612	\$14,007	507	\$89,059

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.  
*"d"* denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-6**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Size of Hawaii Business Receipts - 2017**  
**(Dollar Amounts in \$1,000)**

Hawaii Business Receipts Class	No. of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid	
			Number	Amount	Number	Amount	Number	Amount
Total	42,782	\$123,234,555	22,716	\$7,674,683	16,275	\$3,318,943	21,459	\$17,695,285
No Business Receipts	6,492	\$0	1,760	\$972,032	4,089	\$700,141	936	\$339,583
Under \$1,000	914	\$355	230	\$4,837	568	\$12,831	149	\$11,982
\$1,000 - < \$10,000	2,704	\$12,559	1,058	\$12,843	1,366	\$65,018	479	\$40,647
\$10,000 - < \$50,000	4,810	\$131,183	2,265	\$31,818	2,065	\$74,008	1,048	\$60,221
\$50,000 - < \$100,000	3,510	\$257,572	1,970	\$48,879	1,220	\$66,643	1,328	\$68,959
\$100,000 - < \$500,000	10,802	\$2,750,329	6,656	\$391,227	3,302	\$355,052	6,781	\$653,928
\$500,000 - < \$1 million	4,633	\$3,314,523	2,909	\$300,526	1,369	\$218,497	3,582	\$838,390
\$1 million - < \$5 million	6,172	\$13,458,923	4,051	\$1,041,308	1,620	\$469,657	4,942	\$3,048,479
\$5 million - < 10 million	1,216	\$8,489,104	807	\$523,106	309	\$188,940	989	\$1,656,781
\$10 million and over	1,529	\$94,820,006	1,010	\$4,348,107	367	\$1,168,157	1,225	\$10,976,316

**Table 1-7**  
**Distribution of Businesses, Net Income, Business Receipts, and Wages Paid**  
**by Size of Net Profit - 2017**  
**(Dollar Amounts in \$1,000)**

Size of Net Profit	No. of Entities	Net Income	Business Receipts		Wages Paid	
			Number	Amount	Number	Amount
Total	42,782	\$4,355,740	36,290	\$123,234,555	21,459	\$17,695,285
No Net Profit	20,066	(\$3,318,943)	15,334	\$39,504,634	8,258	\$5,527,691
Under \$25,000	10,250	\$81,814	9,162	\$5,858,677	4,510	\$840,472
\$25,000 - < \$100,000	6,430	\$342,215	6,126	\$7,004,454	4,227	\$1,224,883
\$100,000 - < \$500,000	4,363	\$936,026	4,153	\$12,412,057	3,274	\$2,229,803
\$500,000 - < \$1 million	718	\$503,463	668	\$6,746,723	530	\$1,007,431
\$1 million and over	955	\$5,811,166	847	\$51,708,011	660	\$6,865,005

**Table 1-8**  
**Distribution of Businesses by Major Industry and**  
**by Size of Hawaii Business Receipts - 2017**

Industry Group	All	Size of Hawaii Business Receipts						
		No Business Receipts	Under \$10,000	\$10,000 - < \$100,000	\$100,000 - < \$500,000	\$500,000 - < \$1 million	\$1 million - < \$5 million	\$5 million and over
<b>All Industries</b>	42,782	6,492	3,618	8,320	10,802	4,633	6,172	2,745
Agriculture & Fishing	1,062	203	141	283	211	100	103	21
Mining, Utilities & Construction	3,994	254	180	597	1,084	517	931	431
Manufacturing	781	35	75	166	190	113	140	62
Wholesale Trade	2,847	137	202	476	637	325	621	449
Retail Trade	3,536	139	293	534	986	548	726	310
Transportation & Warehousing	812	45	43	149	213	113	157	92
Information	900	105	133	236	209	63	103	51
Finance & Insurance	3,602	1,811	284	434	482	181	265	145
Real Estate & Rental	6,568	1,993	601	1,558	1,336	387	464	229
Business Services	8,592	814	904	2,059	2,485	804	1,013	513
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	35	27	<i>d</i>
Health & Care Services	2,402	80	125	302	811	522	464	98
Entertainment & Hospitality	3,824	229	186	634	1,078	583	830	284
Repair & Maintenance	787	<i>d</i>	43	132	307	133	139	<i>d</i>
Personal & Other Services	2,686	602	361	625	657	209	189	43
Unclassified	<i>d</i>	0	<i>d</i>	<i>d</i>	<i>d</i>	0	0	0
<b>Percent by Industry</b>	100.0%	15.2%	8.5%	19.4%	25.2%	10.8%	14.4%	6.4%
Agriculture & Fishing	100.0%	19.1%	13.3%	26.6%	19.9%	9.4%	9.7%	2.0%
Mining, Utilities & Construction	100.0%	6.4%	4.5%	14.9%	27.1%	12.9%	23.3%	10.8%
Manufacturing	100.0%	4.5%	9.6%	21.3%	24.3%	14.5%	17.9%	7.9%
Wholesale Trade	100.0%	4.8%	7.1%	16.7%	22.4%	11.4%	21.8%	15.8%
Retail Trade	100.0%	3.9%	8.3%	15.1%	27.9%	15.5%	20.5%	8.8%
Transportation & Warehousing	100.0%	5.5%	5.3%	18.3%	26.2%	13.9%	19.3%	11.3%
Information	100.0%	11.7%	14.8%	26.2%	23.2%	7.0%	11.4%	5.7%
Finance & Insurance	100.0%	50.3%	7.9%	12.0%	13.4%	5.0%	7.4%	4.0%
Real Estate & Rental	100.0%	30.3%	9.2%	23.7%	20.3%	5.9%	7.1%	3.5%
Business Services	100.0%	9.5%	10.5%	24.0%	28.9%	9.4%	11.8%	6.0%
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	100.0%	3.3%	5.2%	12.6%	33.8%	21.7%	19.3%	4.1%
Entertainment & Hospitality	100.0%	6.0%	4.9%	16.6%	28.2%	15.2%	21.7%	7.4%
Repair & Maintenance	100.0%	<i>d</i>	5.5%	16.8%	39.0%	16.9%	17.7%	<i>d</i>
Personal & Other Services	100.0%	22.4%	13.4%	23.3%	24.5%	7.8%	7.0%	1.6%
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-9**  
**Distribution of Businesses by Major Industry and**  
**by Size of Net Profit - 2017**

Industry Group	All	Size of Net Profit					
		No Net Profit	Under \$25,000	\$25,000 - < \$100,000	\$100,000 - < \$500,000	\$500,000 - < \$1 million	\$1 million and over
<b>All Industries</b>	42,782	20,066	10,250	6,430	4,363	718	955
Agriculture & Fishing	1,062	648	181	137	82	<i>d</i>	<i>d</i>
Mining, Utilities & Construction	3,994	1,566	826	764	595	122	121
Manufacturing	781	339	192	129	85	13	23
Wholesale Trade	2,847	1,241	739	395	298	83	91
Retail Trade	3,536	1,626	814	598	365	50	83
Transportation & Warehousing	812	371	163	128	105	21	24
Information	900	459	242	110	65	<i>d</i>	<i>d</i>
Finance & Insurance	3,602	1,828	978	374	275	50	97
Real Estate & Rental	6,568	3,841	1,141	771	572	83	160
Business Services	8,592	3,382	2,723	1,369	825	120	173
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	22	<i>d</i>	0
Health & Care Services	2,402	895	491	469	436	62	49
Entertainment & Hospitality	3,824	1,760	820	640	421	83	100
Repair & Maintenance	787	277	203	187	114	<i>d</i>	<i>d</i>
Personal & Other Services	2,686	1,661	601	302	103	<i>d</i>	<i>d</i>
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0	0	0
<b>Percent by Industry</b>	100.0%	46.9%	24.0%	15.0%	10.2%	1.7%	2.2%
Agriculture & Fishing	100.0%	61.0%	17.0%	12.9%	7.7%	<i>d</i>	<i>d</i>
Mining, Utilities & Construction	100.0%	39.2%	20.7%	19.1%	14.9%	3.1%	3.0%
Manufacturing	100.0%	43.4%	24.6%	16.5%	10.9%	1.7%	2.9%
Wholesale Trade	100.0%	43.6%	26.0%	13.9%	10.5%	2.9%	3.2%
Retail Trade	100.0%	46.0%	23.0%	16.9%	10.3%	1.4%	2.3%
Transportation & Warehousing	100.0%	45.7%	20.1%	15.8%	12.9%	2.6%	3.0%
Information	100.0%	51.0%	26.9%	12.2%	7.2%	<i>d</i>	<i>d</i>
Finance & Insurance	100.0%	50.7%	27.2%	10.4%	7.6%	1.4%	2.7%
Real Estate & Rental	100.0%	58.5%	17.4%	11.7%	8.7%	1.3%	2.4%
Business Services	100.0%	39.4%	31.7%	15.9%	9.6%	1.4%	2.0%
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health & Care Services	100.0%	37.3%	20.4%	19.5%	18.2%	2.6%	2.0%
Entertainment & Hospitality	100.0%	46.0%	21.4%	16.7%	11.0%	2.2%	2.6%
Repair & Maintenance	100.0%	35.2%	25.8%	23.8%	14.5%	<i>d</i>	<i>d</i>
Personal & Other Services	100.0%	61.8%	22.4%	11.2%	3.8%	<i>d</i>	<i>d</i>
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0.0%	0.0%	0.0%

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-10**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**By Taxation District - 2017**  
**(Dollar Amounts in \$1,000)**

Taxation District	No. of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid	
			Number	Amount	Number	Amount	Number	Amount
<b>All Districts</b>	42,782	\$123,234,555	22,716	\$7,674,683	16,275	\$3,318,943	21,459	\$17,695,285
OAHU	32,989	\$112,785,439	16,864	\$6,891,954	12,922	\$3,026,086	15,854	\$15,583,210
MAUI	4,431	\$4,649,417	2,742	\$370,124	1,417	\$107,185	2,589	\$931,728
HAWAII	3,769	\$3,969,403	2,062	\$284,581	1,447	\$102,018	2,053	\$763,280
KAUAI	1,593	\$1,830,296	1,048	\$128,024	489	\$83,654	963	\$417,067
<b>Percent by District</b>	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
OAHU	77.1%	91.5%	74.2%	89.8%	79.4%	91.2%	73.9%	88.1%
MAUI	10.4%	3.8%	12.1%	4.8%	8.7%	3.2%	12.1%	5.3%
HAWAII	8.8%	3.2%	9.1%	3.7%	8.9%	3.1%	9.6%	4.3%
KAUAI	3.7%	1.5%	4.6%	1.7%	3.0%	2.5%	4.5%	2.4%



## SECTION 2

### CORPORATIONS

This section discusses corporations that are taxable under Chapter 235 of the Hawaii Revised Statutes (HRS). Form N-30 must be filed by C corporations if they have gross income from property owned, trade or business carried on, or any other source in Hawaii, or are incorporated under the laws of Hawaii. C corporations are subject to the following rates on Form N-30: 4.4% on taxable income up to \$25,000, 5.4% on the excess over \$25,000 but not over \$100,000, and 6.4% on the excess over \$100,000. Net capital gains are taxed at 4%. Form N-35 must be used to report the income, deduction, gains and losses of S corporations having income from activities within and without Hawaii.

Corporations numbered 31,785 in tax year 2017 (Table 2-1), of which 15,601 were C corporations and 16,184 were S corporations. The number of C corporations decreased slightly from tax year 2016 of 15,944. Business receipts for all corporations totaled \$100.1 billion (Table 2-3).

C corporations contributed business receipts of \$74.3 billion, a 3.3% increase from tax year 2016 of \$71.9 billion, and made up the largest portion, at 56.2%, of statewide receipts (Table 1-1). About 25.6% of C corporations reported at least \$1.0 million in business receipts. S corporations had business receipts amounting to \$25.6 billion. Approximately 20.3% of S corporations recorded business receipts of \$1.0 million or more (Table 2-2 and Table 2-3).

In tax year 2017, net income for all corporations totaled \$2.6 billion (Table 2-4). C corporations contributed \$1.2 billion or 47.8% of total net income, a 20.0% decrease from tax year 2016 of \$1.5 billion, while S corporations reported \$1.3 billion or 52.2% of total net income.

As presented in Table 2-5, C corporations reported \$2.7 billion in net profits, \$1.5 billion in net losses and \$163.4 million in Hawaii tax liability. A total of 5,296 business entities showed profits, contrasted with 6,618 entities with losses. On average, net profits per entity were more than double the net losses per entity. Retail industry generated the most net income totaled \$371.7 million. Business services industry had the second largest net income totaled \$278.3 million. Health Care & Social Assistance industry had the largest negative net income of \$8.2 million, followed by information industry at \$3.3 million loss.

Table 2-6 shows S corporation net profits of \$1.7 billion, net losses amounting to \$361.7 million and tax liability totaling \$35,000. A total of 11,588 business entities showed profits, whereas 4,556 reported net losses. Since S corporations pass through any profits or losses to their shareholders and pay taxes only on excess net passive income and certain capital gains, only about 0.1% of S corporations were liable for taxes.

Corporations who had business outside of Hawaii have to file schedule O and P to allocate their gross receipts and income to Hawaii. Such apportioned C corporations numbered 4,786 while Hawaii only businesses totaled 10,815. The apportioned C corporations had gross receipts of \$52.4 billion while the non-apportioned C corporations generated business receipts of \$21.9 billion (Table 2-3). The apportioned C corporations had net income of \$858.6 million whereas the Hawaii only C corporations recorded net income of \$363.8 million (Table 2-4). This indicates that multi-national and national corporations are more profitable (with \$179,400 net income per entity) than local Hawaii businesses (with \$33,600 net income per entity).

Apportioned S corporations numbered 2,955 while Hawaii only businesses totaled 13,229. The apportioned S corporations had gross receipts of \$8.1 billion while the non-apportioned S corporations generated business receipts of \$17.7 billion (Table 2-3). The apportioned S corporations had net income of \$299.4 million whereas the Hawaii only S corporations reported net income of \$1.0 billion (Table 2-4). According to net income per entity, apportioned S corporations are more profitable (with \$101,300 net income per entity) than local Hawaii S corporations (with \$78,400 net income per entity).

Table 2-9 shows wages paid and number of W-2 forms by industry for corporations in 2017. Total 18,986 corporations paid \$15.1 billion of wages. The business services industry (22.6% of such returns) paid the largest wages totaled \$4.1 billion or 26.9% of total wages paid by corporations in 2017. The retail industry filed the largest number of W-2 forms at 51,246 followed by entertainment and hospitality industry at 37,675.

**Section 2**  
**Corporations**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.

**Table 2-1**  
**Distribution of Corporation Returns by Taxation District and**  
**by Industry - 2017**

Industry Group	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>C Corporations</b>	15,601	13,331	908	1,076	286
Agriculture & Fishing	216	99	<i>d</i>	84	<i>d</i>
Mining, Utilities & Construction	985	769	77	106	33
Manufacturing	215	165	<i>d</i>	30	<i>d</i>
Wholesale	1,536	1,456	29	40	11
Retail	1,146	910	89	116	31
Transportation & Warehousing	333	258	<i>d</i>	39	<i>d</i>
Information	412	397	<i>d</i>	<i>d</i>	<i>d</i>
Finance & Insurance	1,093	1,056	<i>d</i>	19	<i>d</i>
Real Estate & Rental & Leasing	2,941	2,495	203	179	64
Business Services	3,041	2,824	76	105	36
Education	135	130	<i>d</i>	<i>d</i>	0
Health Care & Social Assistance	723	603	32	77	11
Entertainment & Hospitality	1,005	805	90	89	21
Repair & Maintenance	212	169	<i>d</i>	23	<i>d</i>
Personal & Other Services	1,608	1,195	206	163	44
<b>S Corporations</b>	16,184	10,975	2,538	1,741	930
Agriculture & Fishing	422	157	75	158	32
Mining, Utilities & Construction	2,207	1,358	409	279	161
Manufacturing	369	222	76	49	22
Wholesale	904	744	85	49	26
Retail	1,609	1,014	302	175	118
Transportation & Warehousing	330	208	62	38	22
Information	274	209	35	17	13
Finance & Insurance	453	393	22	25	13
Real Estate & Rental & Leasing	1,315	906	202	134	73
Business Services	3,847	2,858	504	318	167
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health Care & Social Assistance	1,375	948	198	156	73
Entertainment & Hospitality	1,721	1,082	318	191	130
Repair & Maintenance	458	276	88	67	27
Personal & Other Services	736	475	135	79	47
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>

"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-2**

**Distribution of Corporation Returns by Taxation District and Size of Hawaii Business Receipts - 2017**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>C Corporations</b>	15,601	13,331	908	1,076	286
Under \$1,000	2,858	2,455	166	201	36
\$1,000 - < \$10,000	983	854	51	55	23
\$10,000 - < \$50,000	1,624	1,412	78	107	27
\$50,000 - < \$100,000	1,114	966	62	67	19
\$100,000 - < \$500,000	3,380	2,834	230	250	66
\$500,000 - < \$1 million	1,655	1,353	103	161	38
\$1 million - < \$5 million	2,521	2,132	159	169	61
\$5 million - < \$10 million	604	526	<i>d</i>	35	<i>d</i>
\$10 million and over	862	799	<i>d</i>	31	<i>d</i>
<b>S Corporations</b>	16,184	10,975	2,538	1,741	930
Under \$1,000	1,057	829	96	98	34
\$1,000 - < \$10,000	952	732	96	77	47
\$10,000 - < \$50,000	1,838	1,304	249	207	78
\$50,000 - < \$100,000	1,523	1,027	272	157	67
\$100,000 - < \$500,000	5,340	3,398	948	625	369
\$500,000 - < \$1 million	2,194	1,401	396	260	137
\$1 million - < \$5 million	2,568	1,718	401	279	170
\$5 million - < \$10 million	363	281	45	23	14
\$10 million and over	349	285	35	15	14

**Table 2-3**

**Number of Businesses and Hawaii Gross Receipts by Major Industry and Corporate Return Type - 2017  
(Dollar Amounts in \$1,000)**

Industry Groups	All		Non-AppORTioned "C"		AppORTioned "C"		Non-AppORTioned "S"		AppORTioned "S"	
	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts
<b>All Industries</b>	31,785	\$100,097,313	10,815	\$21,859,399	4,786	\$52,432,465	13,229	\$17,676,927	2,955	\$8,128,522
Agriculture & Fishing	638	\$986,288	194	\$271,983	22	\$465,328	407	\$219,620	15	\$29,357
Mining, Utilities & Construction	3,192	\$16,086,494	784	\$2,718,614	201	\$7,398,183	1,831	\$4,087,985	376	\$1,881,712
Manufacturing	584	\$2,151,260	204	\$683,199	11	\$1,009,881	329	\$390,790	40	\$67,390
Wholesale	2,440	\$13,169,060	494	\$1,700,899	1,042	\$8,223,854	591	\$1,282,040	313	\$1,962,267
Retail	2,755	\$19,419,977	868	\$3,450,640	278	\$11,580,933	1,480	\$3,545,952	129	\$842,452
Transportation & Warehousing	663	\$3,294,031	243	\$849,888	90	\$1,348,209	293	\$366,711	37	\$729,223
Information	686	\$1,886,235	105	\$103,510	307	\$1,642,577	173	\$84,143	101	\$56,005
Finance & Insurance	1,546	\$3,215,630	607	\$1,150,413	486	\$1,483,645	293	\$457,354	160	\$124,218
Real Estate & Rental & Leasing	4,256	\$7,189,845	2,584	\$1,604,825	357	\$4,556,308	1,148	\$627,169	167	\$401,543
Business Services	6,888	\$21,641,864	1,364	\$5,912,759	1,677	\$11,028,796	2,629	\$3,228,349	1,218	\$1,471,960
Education	<i>d</i>	<i>d</i>	77	\$41,648	58	\$44,392	<i>d</i>	<i>d</i>	45	\$26,935
Health Care & Social Assistance	2,098	\$2,598,477	655	\$828,232	68	\$529,981	1,306	\$1,067,447	69	\$172,817
Entertainment & Hospitality	2,726	\$6,749,368	893	\$1,766,427	112	\$2,975,539	1,512	\$1,723,323	209	\$284,079
Repair & Maintenance	670	\$503,969	184	\$178,752	28	\$22,375	425	\$289,920	33	\$12,922
Personal & Other Services	2,344	\$1,060,421	1,559	\$597,609	49	\$122,465	693	\$274,705	43	\$65,642
Unclassified	<i>d</i>	<i>d</i>	0	\$0	0	\$0	<i>d</i>	<i>d</i>	0	\$0

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-4**  
**Number of Businesses and Net Income**  
**by Size of Net Profit and Corporate Return Type - 2017**  
**(Dollar Amounts in \$1,000)**

Size of Net Profit	ALL		Non-AppORTioned "C"		AppORTioned "C"		Non-AppORTioned "S"		AppORTioned "S"	
	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income
<b>Total</b>	31,785	\$2,558,892	10,815	\$363,841	4,786	\$858,559	13,229	\$1,037,131	2,955	\$299,361
No Net Profit	14,901	(\$1,825,199)	7,633	(\$572,940)	2,672	(\$890,566)	3,956	(\$293,656)	640	(\$68,037)
Under \$25,000	7,502	\$60,739	1,514	\$12,293	1,178	\$7,119	3,193	\$32,973	1,617	\$8,354
\$25,000 - < \$100,000	4,984	\$266,007	887	\$45,903	333	\$17,898	3,408	\$184,344	356	\$17,862
\$100,000 - < \$500,000	3,329	\$704,663	523	\$112,062	328	\$76,305	2,248	\$468,740	230	\$47,556
\$500,000 - < \$1 million	501	\$349,150	111	\$78,759	95	\$66,534	247	\$168,299	48	\$35,558
\$1 million and over	568	\$3,003,532	147	\$687,765	180	\$1,581,269	177	\$476,431	64	\$258,067

**Table 2-5**  
**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,**  
**and Tax Liability for C Corporations by Industry and Size of Business Receipts - 2017**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	15,601	\$74,291,864	5,296	\$2,685,906	6,618	\$1,463,506	5,261	\$163,391
<b>Industry Groups</b>								
Agriculture & Fishing	216	\$737,311	62	\$25,521	107	\$14,465	63	\$1,844
Mining, Utilities & Construction	985	\$10,116,797	408	\$203,327	358	\$108,919	412	\$12,684
Manufacturing	215	\$1,693,080	77	\$37,936	95	\$16,850	78	\$2,361
Wholesale	1,536	\$9,924,753	717	\$230,780	508	\$155,923	704	\$14,140
Retail	1,146	\$15,031,574	401	\$476,013	519	\$104,349	407	\$30,057
Transportation & Warehousing	333	\$2,198,097	126	\$55,511	120	\$17,407	125	\$3,456
Information	412	\$1,746,088	144	\$149,795	189	\$153,078	136	\$9,499
Finance & Insurance	1,093	\$2,634,058	362	\$170,896	447	\$151,252	358	\$8,434
Real Estate & Rental & Leasing	2,941	\$6,161,133	851	\$406,070	1,247	\$273,509	847	\$24,534
Business Services	3,041	\$16,941,555	1,187	\$593,596	1,179	\$315,295	1,176	\$36,450
Education	135	\$86,039	46	\$1,113	57	\$4,161	46	\$57
Health Care & Social Assistance	723	\$1,358,213	197	\$14,542	337	\$22,768	196	\$844
Entertainment & Hospitality	1,005	\$4,741,966	316	\$289,543	503	\$92,682	317	\$17,216
Repair & Maintenance	212	\$201,126	80	\$5,674	88	\$4,642	79	\$318
Personal & Other Services	1,608	\$720,074	322	\$25,589	864	\$28,205	317	\$1,496
<b>Size of Hawaii Business Receipts</b>								
Under \$1,000	2,858	\$152	474	\$73,055	1,638	\$136,693	462	\$4,045
\$1,000 < \$10,000	983	\$4,619	262	\$6,089	454	\$23,997	252	\$332
\$10,000 < \$50,000	1,624	\$43,112	424	\$7,139	740	\$23,535	417	\$350
\$50,000 < \$100,000	1,114	\$81,115	332	\$10,288	471	\$37,943	327	\$500
\$100,000 < \$500,000	3,380	\$870,416	1,161	\$72,273	1,394	\$201,503	1,137	\$3,437
\$500,000 < \$1 million	1,655	\$1,197,508	640	\$58,800	669	\$79,567	632	\$2,895
\$1 million < \$5 million	2,521	\$5,733,735	1,181	\$278,986	849	\$210,714	1,186	\$14,970
\$5 million < \$10 million	604	\$4,192,025	337	\$133,239	173	\$59,763	340	\$8,084
\$10 million and over	862	\$62,169,180	485	\$2,046,036	230	\$689,792	508	\$128,777



**Table 2-6**  
**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,**  
**and Tax Liability for S Corporations by Industry and Size of Business Receipts - 2017**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	16,184	\$25,805,449	11,588	\$1,698,185	4,556	\$361,693	16	\$35
<b>Industry Groups</b>								
Agriculture & Fishing	422	\$248,977	213	\$25,225	208	\$10,282	0	\$0
Mining, Utilities & Construction	2,207	\$5,969,697	1,639	\$338,079	563	\$64,315	0	\$0
Manufacturing	369	\$458,180	253	\$34,060	116	\$6,816	0	\$0
Wholesale	904	\$3,244,307	659	\$109,730	244	\$15,627	<i>d</i>	<i>d</i>
Retail	1,609	\$4,388,404	1,106	\$226,884	503	\$23,227	0	\$0
Transportation & Warehousing	330	\$1,095,934	229	\$42,554	100	\$3,666	0	\$0
Information	274	\$140,148	191	\$12,270	82	\$2,489	0	\$0
Finance & Insurance	453	\$581,572	337	\$65,356	112	\$14,171	<i>d</i>	<i>d</i>
Real Estate & Rental & Leasing	1,315	\$1,028,712	821	\$125,788	489	\$81,039	<i>d</i>	<i>d</i>
Business Services	3,847	\$4,700,309	2,912	\$309,646	923	\$61,081	<i>d</i>	<i>d</i>
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0
Health Care & Social Assistance	1,375	\$1,240,265	1,090	\$168,412	282	\$13,943	<i>d</i>	<i>d</i>
Entertainment & Hospitality	1,721	\$2,007,403	1,177	\$181,222	539	\$55,990	0	\$0
Repair & Maintenance	458	\$302,842	349	\$27,319	109	\$2,747	0	\$0
Personal & Other Services	736	\$340,347	497	\$26,455	237	\$5,256	0	\$0
Unclassified	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	0	\$0
<b>Size of Hawaii Business Receipts</b>								
Under \$1,000	1,057	\$97	279	\$29,724	770	\$44,905	<i>d</i>	<i>d</i>
\$1,000 < \$10,000	952	\$4,395	480	\$3,434	468	\$8,787	<i>d</i>	<i>d</i>
\$10,000 < \$50,000	1,838	\$52,011	1,127	\$14,126	702	\$23,496	<i>d</i>	<i>d</i>
\$50,000 < \$100,000	1,523	\$112,889	1,099	\$22,499	420	\$10,808	0	\$0
\$100,000 < \$500,000	5,340	\$1,365,035	4,152	\$220,528	1,180	\$49,311	<i>d</i>	<i>d</i>
\$500,000 < \$1 million	2,194	\$1,560,554	1,733	\$171,663	459	\$52,823	0	\$0
\$1 million < \$5 million	2,568	\$5,321,981	2,117	\$467,863	447	\$90,639	<i>d</i>	<i>d</i>
\$5 million < \$10 million	363	\$2,508,984	306	\$202,270	57	\$28,368	0	\$0
\$10 million and over	349	\$14,879,505	295	\$566,077	53	\$52,555	<i>d</i>	<i>d</i>

Note: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-7**  
**Additional Sources of Income for Non-AppORTioned C Corporations by Industry - 2017**  
**(Dollar Amount in \$,1000)**

Industry Group	Interest		Gross Rents		Gross Royalties		Capital Gain Net Income		Other Income	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	4,706	\$760,090	1,740	\$336,712	179	\$2,920	814	\$1,356,194	2,385	(\$126,544)
Agriculture & Fishing	61	\$124	29	\$5,170	<i>d</i>	<i>d</i>	11	\$298	66	\$6,091
Mining, Utilities & Construction	361	\$10,431	78	\$15,880	<i>d</i>	<i>d</i>	63	\$7,961	263	\$8,702
Manufacturing	71	\$211	28	\$4,034	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	69	\$6,422
Wholesale	174	\$741	57	\$6,933	<i>d</i>	<i>d</i>	27	\$650	152	\$13,119
Retail	258	\$1,357	84	\$19,758	<i>d</i>	<i>d</i>	48	\$5,161	234	\$47,135
Transportation & Warehousing	70	\$975	23	\$2,897	<i>d</i>	<i>d</i>	11	\$278	65	(\$6,947)
Information	28	\$47	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	30	\$2,997
Finance & Insurance	369	\$351,581	75	\$10,799	65	\$964	229	\$1,017,074	103	(\$466,061)
Real Estate & Rental & Leasing	1,064	\$113,616	565	\$151,059	17	\$222	239	\$158,759	426	\$50,691
Business Services	495	\$272,569	101	\$49,776	<i>d</i>	<i>d</i>	79	\$37,186	369	\$133,461
Education	17	\$17	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	12	\$1,225
Health Care & Social Assistance	242	\$147	31	\$1,326	<i>d</i>	<i>d</i>	25	\$528	239	\$22,657
Entertainment & Hospitality	189	\$2,267	78	\$28,723	<i>d</i>	<i>d</i>	33	\$112,674	197	\$37,306
Repair & Maintenance	66	\$88	23	\$2,656	0	\$0	<i>d</i>	<i>d</i>	43	\$528
Personal & Other Services	1,241	\$5,919	553	\$36,501	73	\$861	29	\$13,568	117	\$16,131

Note: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-8**  
**Additional Sources of Income for Non-AppORTioned S Corporations by Industry -**  
**2017**  
**(Dollar Amount in \$1,000)**

Industry Group	Net Gain or Loss from Schedule D-1		Other Income	
	Number	Amount	Number	Amount
<b>Total</b>	600	\$27,383	2,414	\$211,277
Agriculture & Fishing	22	\$475	98	\$4,098
Mining, Utilities & Construction	145	\$7,547	356	\$27,422
Manufacturing	16	(\$836)	60	\$1,976
Wholesale	23	\$873	110	\$5,939
Retail	70	\$10,255	293	\$65,381
Transportation & Warehousing	28	\$621	68	\$8,689
Information	<i>d</i>	<i>d</i>	38	\$1,208
Finance & Insurance	<i>d</i>	<i>d</i>	53	\$17,142
Real Estate & Rental & Leasing	57	\$2,444	219	\$5,077
Business Services	88	\$1,092	391	\$34,905
Education	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health Care & Social Assistance	29	\$1,524	278	\$18,369
Entertainment & Hospitality	68	\$1,804	275	\$13,644
Repair & Maintenance	18	\$127	69	\$1,655
Personal & Other Services	19	\$499	92	\$5,707
Unclassified	0	\$0	<i>d</i>	<i>d</i>

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-9**  
**Wages Paid and Number of W-2 Forms by Industry and Corporate Return Type - 2017**  
**(Dollar Amount in \$1,000)**

	All Corporations			C Corporations			S Corporations		
	Wages Paid		W-2 Count	Wages Paid		W-2 Count	Wages Paid		W-2 Count
	Number	Amount		Number	Amount		Number	Amount	
<b>Total</b>	18,986	\$15,102,051	230,128	7,759	\$10,474,599	136,842	11,227	\$4,627,452	93,286
Agriculture & Fishing	324	\$194,958	2,603	99	\$143,723	1,100	225	\$51,235	1,503
Mining, Utilities & Construction	2,325	\$1,971,271	32,024	657	\$980,018	16,153	1,668	\$991,253	15,871
Manufacturing	407	\$273,136	6,515	161	\$190,525	4,714	246	\$82,611	1,801
Wholesale	1,360	\$1,129,006	13,252	782	\$841,895	8,739	578	\$287,111	4,513
Retail	2,032	\$1,975,288	51,246	824	\$1,414,804	36,109	1,208	\$560,484	15,137
Transportation & Warehousing	462	\$574,804	10,932	225	\$357,486	8,515	237	\$217,318	2,417
Information	335	\$455,643	2,210	192	\$419,601	1,365	143	\$36,042	845
Finance & Insurance	568	\$447,332	3,120	303	\$328,510	1,873	265	\$118,822	1,247
Real Estate & Rental & Leasing	1,203	\$771,691	6,001	537	\$610,558	3,468	666	\$161,133	2,533
Business Services	4,291	\$4,068,909	36,541	1,713	\$3,120,462	19,993	2,578	\$948,447	16,548
Education	162	\$54,010	1,139	68	\$33,935	448	94	\$20,075	691
Health Care & Social Assistance	1,766	\$1,039,151	14,763	607	\$604,841	7,511	1,159	\$434,310	7,252
Entertainment & Hospitality	1,976	\$1,734,814	37,675	694	\$1,172,730	19,481	1,282	\$562,084	18,194
Repair & Maintenance	530	\$132,524	2,993	154	\$58,047	1,324	376	\$74,477	1,669
Personal & Other Services	1,245	\$279,515	9,114	743	\$197,464	6,049	502	\$82,051	3,065
Unclassified	0	\$0	0	0	\$0	0	0	\$0	0

**Table 2-10**  
**Selected Expenses of Non-AppORTioned C Corporations**  
**by Major Industry - 2017**  
**(Dollar Amount in \$1,000)**

	No. of Entities	Returns and Allowances		Cost of Goods Sold	
		Number	Amount	Number	Amount
<b>Total</b>	10,815	411	\$187,021	3,886	\$10,097,873
Agriculture & Fishing	194	11	\$553	82	\$59,983
Mining, Utilities & Construction	784	21	\$330	656	\$1,896,382
Manufacturing	204	27	\$12,216	177	\$444,261
Wholesale	494	54	\$7,569	406	\$1,242,195
Retail	868	68	\$1,585	766	\$2,488,906
Transportation & Warehousing	243	15	\$2,818	98	\$419,124
Information	105	<i>d</i>	<i>d</i>	42	\$34,283
Finance & Insurance	607	<i>d</i>	<i>d</i>	22	\$8,408
Real Estate & Rental & Leasing	2,584	14	\$149,936	114	\$287,488
Business Services	1,364	40	\$3,882	397	\$2,224,733
Education	77	<i>d</i>	<i>d</i>	23	\$2,630
Health Care & Social Assistance	655	85	\$1,561	103	\$118,340
Entertainment & Hospitality	893	35	\$3,204	686	\$557,996
Repair & Maintenance	184	13	\$97	153	\$85,300
Personal & Other Services	1,559	14	\$2,064	161	\$227,845

Note: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-11**  
**Selected Expenses of Non-AppORTioned S Corporations by Major Industry - 2017**  
(Dollar Amount in \$1,000)

	Returns and Allowances		Cost of Goods Sold		Compensation of Officers		Bad Debts		Interest Expense	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	821	\$26,277	7,337	\$8,886,462	7,715	\$726,133	351	\$11,988	5,494	\$70,425
Agriculture & Fishing	<i>d</i>	<i>d</i>	157	\$86,476	161	\$9,149	<i>d</i>	<i>d</i>	135	\$1,975
Mining, Utilities & Construction	51	\$2,404	1,527	\$3,008,230	1,179	\$119,674	53	\$3,345	957	\$9,663
Manufacturing	27	\$1,226	292	\$189,993	184	\$16,326	<i>d</i>	<i>d</i>	152	\$2,771
Wholesale	61	\$3,227	498	\$895,547	371	\$36,951	46	\$966	318	\$4,517
Retail	126	\$3,138	1,314	\$2,319,710	946	\$81,149	85	\$1,377	748	\$10,801
Transportation & Warehousing	17	\$112	132	\$80,999	170	\$19,551	<i>d</i>	<i>d</i>	155	\$4,030
Information	13	\$181	82	\$20,054	83	\$6,925	<i>d</i>	<i>d</i>	48	\$338
Finance & Insurance	14	\$744	28	\$172,965	152	\$24,029	<i>d</i>	<i>d</i>	95	\$1,657
Real Estate & Rental & Leasing	42	\$3,589	209	\$141,669	516	\$39,462	12	\$174	386	\$10,180
Business Services	109	\$5,032	892	\$1,140,883	1,410	\$124,687	53	\$2,877	909	\$9,469
Education	<i>d</i>	<i>d</i>	35	\$2,845	61	\$4,014	<i>d</i>	<i>d</i>	42	\$115
Health Care & Social Assistance	219	\$4,007	306	\$71,501	975	\$141,133	20	\$494	614	\$7,941
Entertainment & Hospitality	54	\$1,730	1,167	\$559,563	812	\$62,055	30	\$510	506	\$3,951
Repair & Maintenance	30	\$86	351	\$121,868	307	\$20,710	15	\$437	215	\$1,425
Personal & Other Services	38	\$666	347	\$74,158	388	\$20,319	<i>d</i>	<i>d</i>	214	\$1,591
Unclassified	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

## **SECTION 3**

### **FINANCIAL CORPORATIONS**

Banks and other financial institutions taxable under Chapter 241 of the Hawaii Revised Statutes must file Form F-1. In lieu of an income tax, these corporations pay a franchise tax, based on their prior year Hawaii adjusted income.

For tax year 2017, 206 financial corporations filed Form F-1, reporting business receipts of \$2.6 billion and net income of \$605.3 million representing an increase of 24.5% from tax year 2016 of \$486.3 million net income. Profits of \$632.8 million were realized by 135 entities, while 52 corporations incurred losses totaling \$27.5 million. A franchise tax liability of \$41.9 million resulted from the profitable organizations. Corporations with \$5 million or more business receipts accounted for 94.5% of the total business receipts and 99.4% of the net income, even though they only consist 18.9% of all entities (Table 3-1). Of the 206 financial corporations, 189 filed their returns in Oahu district.

Table 3-2 shows total deduction, wages paid and W-2 count for financial corporations by size of business receipts. Overall, 111 corporations paid \$473.5 million in wages. Corporations with \$5 million or more business receipts paid 94.2% of total wages.

**Section 3**  
**Financial Corporations**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 3-1**

**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,  
and Tax Liability for Financial Corporations by Size of Business Receipts - 2017  
(Dollar Amounts in \$1,000)**

Size of Hawaii Business Receipts	No. of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	206	\$2,617,474	135	\$632,825	52	\$27,486	135	\$41,946
Under \$50,000	37	\$362	<i>d</i>	<i>d</i>	17	\$4,727	<i>d</i>	<i>d</i>
\$50,000 -< \$100,000	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
\$100,000 -< \$500,000	47	\$13,700	35	\$2,399	<i>d</i>	<i>d</i>	35	\$189
\$500,000 -< \$1 million	<i>d</i>	<i>d</i>	17	\$2,131	<i>d</i>	<i>d</i>	17	\$169
\$1 million -< \$5 million	53	\$114,493	38	\$12,315	13	\$4,616	38	\$979
\$5 million and over	39	\$2,474,801	25	\$615,561	<i>d</i>	<i>d</i>	25	\$40,576

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 3-2**  
**Total Deductions, Wages Paid, and W-2 Count for Financial Corporations**  
**by Size of Business Receipts - 2017**  
**(Dollar Amounts in \$1,000)**

Size of Hawaii Business Receipts	Total Deduction		Wages Paid		W-2 Count
	Number	Amount	Number	Amount	
<b>Total</b>	198	\$2,049,644	111	\$473,458	763
Under \$50,000	33	\$2,352	<i>d</i>	<i>d</i>	19
\$50,000 -< \$100,000	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>	18
\$100,000 -< \$500,000	45	\$12,803	26	\$4,328	53
\$500,000 -< \$1 million	<i>d</i>	<i>d</i>	16	\$3,063	39
\$1 million -< \$5 million	52	\$103,588	27	\$18,706	220
\$5 million and over	39	\$1,918,550	30	\$445,971	414

Note: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

## **SECTION 4**

### **PARTNERSHIPS**

If any partnership engages in business or trade in Hawaii, has income attributable to Hawaii, or has at least one Hawaii resident as a partner, then that partnership must file tax Form N-20. Although partnerships do not directly pay income tax, all income, deductions, credits, gains, and losses from operations must be reported on Form N-20. Partnership income is passed on to the individual partners, who must declare their share of the business income or loss on their tax returns. Any taxable entity such as an individual or corporation becomes liable for taxes due on these passed on profits.

For tax year 2017, some 10,791 partnerships with business activities in Hawaii filed Form N-20 (Table 4-1). Hawaii business receipts of partnerships for 2017 were \$20.5 billion (Table 4-3). Partnerships with business receipts under \$10,000 accounted for 9.5% of all N-20 filings, while 29.7% showed zero business income. Partnerships with \$1 million or more business receipts made up 14.4% of all N-20 filings.

From the distribution summary presented in Table 4-3, about 21.3% of registered partnerships were engaged in the real estate and rental industry, contributing 17.8% of total business revenues. Mining, utilities & construction industry generated the largest business receipts of \$4.3 billion or 20.9% of total business revenues even though they made up only 7.4% of total returns. Average partnership receipts for this group were \$5.4 million. In contrast, average partnership receipts for the real estate and rental industry were \$1.6 million each.

In 2017, apportioned partnerships numbered 3,279 and made up 30.4% of all partnerships. These apportioned partnerships accounted for 39.1% of total partnership receipts, or \$8.0 billion. For this segment, net profits were \$519.0 million, and net losses were \$493.7 million. All other partnerships declared gross receipts of \$12.5 billion, recording \$2.1 billion in net profits, and \$972.5 million in net losses. Overall, more than half, or 52.8%, of all partnerships reported net profits in 2017. All partnerships generated net income of \$1.2 billion (Table 4-6).

**Section 4**  
**Partnerships**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.

**Table 4-1**

**Distribution of Partnership Returns by Taxation District and by Industry - 2017**

Industry Group	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	10,791	8,494	980	942	375
Agriculture & Fishing	424	180	60	162	22
Mining, Utilities & Construction	802	625	86	63	28
Manufacturing	197	108	30	36	23
Wholesale	407	334	39	<i>d</i>	<i>d</i>
Retail	781	521	117	95	48
Transportation & Warehousing	149	86	<i>d</i>	32	<i>d</i>
Information	214	180	<i>d</i>	<i>d</i>	<i>d</i>
Finance & Insurance	1,877	1,832	21	<i>d</i>	<i>d</i>
Real Estate & Rental & Leasing	2,303	1,873	191	169	70
Business Services	1,686	1,402	125	110	49
Education	90	63	<i>d</i>	<i>d</i>	<i>d</i>
Health Care & Social Assistance	304	245	30	<i>d</i>	<i>d</i>
Entertainment & Hospitality	1,098	738	173	125	62
Repair & Maintenance	117	74	<i>d</i>	24	<i>d</i>
Personal & Other Services	342	233	55	<i>d</i>	<i>d</i>

Notes: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 4-2**

**Distribution of Partnership Returns by Taxation District and  
Size of Hawaii Business Receipts - 2017**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	10,791	8,494	980	942	375
No Business Receipts	3,208	2,834	147	173	54
Under \$10,000	1,029	749	141	105	34
\$10,000 < \$25,000	649	469	65	87	28
\$25,000 < \$50,000	685	473	77	98	37
\$50,000 < \$100,000	863	606	108	100	49
\$100,000 < \$250,000	1,178	848	140	128	62
\$250,000 < \$500,000	857	651	100	77	29
\$500,000 < \$1 million	764	584	70	78	32
\$1 million and over	1,558	1,280	132	96	50

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 4-3**  
**Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid**  
**for Partnerships by Industry and Size of Business Receipts - 2017**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid		W-2 Count
			Number	Amount	Number	Amount	Number	Amount	
<b>Total</b>	10,791	\$20,531,727	5,697	\$2,657,766	5,049	\$1,466,258	2,362	\$2,119,776	43,670
<b>Industry Groups</b>									
Agriculture & Fishing	424	\$100,596	139	\$8,688	281	\$26,299	59	\$12,214	390
Mining, Utilities & Construction	802	\$4,300,900	381	\$304,988	414	\$185,633	161	\$192,679	3,456
Manufacturing	197	\$1,667,856	112	\$21,430	84	\$24,115	54	\$25,961	788
Wholesale	407	\$1,588,185	230	\$75,095	176	\$23,666	122	\$126,178	2,209
Retail	781	\$1,069,738	403	\$33,813	375	\$28,575	235	\$99,000	3,714
Transportation & Warehousing	149	\$252,344	86	\$19,520	63	\$9,427	64	\$50,432	1,633
Information	214	\$602,258	106	\$100,144	108	\$11,007	53	\$150,241	466
Finance & Insurance	1,877	\$638,022	955	\$393,772	919	\$198,226	130	\$76,319	320
Real Estate & Rental & Leasing	2,303	\$3,647,024	1,051	\$939,112	1,246	\$503,858	196	\$109,288	914
Business Services	1,686	\$2,439,415	1,100	\$386,505	578	\$90,866	571	\$611,945	7,755
Education	90	\$20,326	56	\$3,113	33	\$466	18	\$1,679	47
Health Care & Social Assistance	304	\$698,472	220	\$132,972	83	\$14,419	123	\$146,082	3,316
Entertainment & Hospitality	1,098	\$3,174,074	571	\$221,727	520	\$336,988	466	\$431,476	17,692
Repair & Maintenance	117	\$77,934	81	\$7,455	36	\$793	33	\$6,472	302
Personal & Other Services	342	\$254,584	206	\$9,432	133	\$11,921	77	\$79,811	668
<b>Size of Hawaii Business Receipts</b>									
No Business Receipts	3,208	\$0	1,171	\$872,020	2,033	\$521,128	149	\$25,035	400
Under \$10,000	1,029	\$3,593	375	\$5,308	647	\$38,092	51	\$1,524	25
\$10,000 < \$25,000	649	\$10,901	332	\$3,907	314	\$10,731	39	\$1,244	52
\$25,000 < \$50,000	685	\$24,855	375	\$6,412	305	\$15,907	53	\$1,559	92
\$50,000 < \$100,000	863	\$62,921	533	\$15,987	326	\$17,863	102	\$4,049	196
\$100,000 < \$250,000	1,178	\$193,367	728	\$46,311	445	\$61,188	287	\$20,442	746
\$250,000 < \$500,000	857	\$307,812	580	\$49,716	273	\$39,080	346	\$48,774	1,749
\$500,000 < \$1 million	764	\$542,991	519	\$67,932	239	\$86,082	380	\$89,798	2,920
\$1 million and over	1,558	\$19,385,287	1,084	\$1,590,173	467	\$676,188	955	\$1,927,352	37,490

**Table 4-4**

**Selected Expenses of Non-AppORTioned Partnerships  
by Major Industry - 2017  
(Dollar Amount in \$1,000)**

	Total Expenses <sup>1</sup>		Returns and Allowances		Cost of Goods Sold	
	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	6,967	\$12,370,298	367	\$54,569	2,821	\$5,971,726
Agriculture & Fishing	326	\$111,194	<i>d</i>	<i>d</i>	85	\$43,089
Mining, Utilities & Construction	603	\$1,718,038	<i>d</i>	<i>d</i>	298	\$1,241,605
Manufacturing	192	\$1,689,001	24	\$834	163	\$1,421,490
Wholesale	245	\$463,652	23	\$297	200	\$353,423
Retail	695	\$622,324	79	\$3,524	615	\$394,396
Transportation & Warehousing	133	\$196,916	<i>d</i>	<i>d</i>	47	\$25,488
Information	114	\$67,128	<i>d</i>	<i>d</i>	31	\$15,719
Finance & Insurance	264	\$261,097	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Real Estate & Rental & Leasing	1,632	\$2,440,577	25	\$1,645	181	\$1,273,828
Business Services	1,010	\$1,000,502	32	\$1,013	283	\$462,993
Education	74	\$16,450	<i>d</i>	<i>d</i>	<i>d</i>	<i>d</i>
Health Care & Social Assistance	270	\$577,037	35	\$39,956	47	\$24,809
Entertainment & Hospitality	981	\$3,045,419	68	\$4,408	625	\$479,150
Repair & Maintenance	108	\$69,944	<i>d</i>	<i>d</i>	75	\$37,316
Personal & Other Services	320	\$91,017	27	\$477	134	\$13,852

<sup>1</sup> Includes total deduction, cost of goods sold and returns and allowances.

Notes: "*d*" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.



**Table 4-5**

**Hawaii Business Receipts, Net Profit, Net Loss, and Wages Paid  
By Number of Partners - 2017  
(Dollar Amount in \$1,000)**

	Number of		Business Receipts		Net Profit		Net Loss		Wages Paid	
	Entities	Partners	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	10,791	n/a	7,583	\$20,531,727	5,697	\$2,657,766	5,049	\$1,466,258	2,362	\$2,119,776
Unknown	213	n/a	156	\$201,455	104	\$13,662	107	\$18,342	46	\$54,166
2	5,694	11,388	4,691	\$8,672,384	3,112	\$1,196,997	2,556	\$660,929	1,265	\$840,245
3	1,530	4,590	1,068	\$3,864,386	770	\$454,276	753	\$230,415	384	\$442,705
4	818	3,272	510	\$982,534	411	\$345,938	403	\$155,490	155	\$124,386
5	409	2,045	238	\$1,371,771	197	\$75,018	210	\$103,428	87	\$200,757
6	279	1,674	138	\$481,829	149	\$29,578	129	\$37,162	54	\$38,052
7 to 9	425	3,337	215	\$1,336,586	223	\$120,898	201	\$30,355	88	\$67,697
10 to 19	529	7,035	256	\$2,270,570	271	\$183,302	257	\$103,966	113	\$127,652
20 to 49	435	13,628	191	\$726,489	219	\$118,491	215	\$62,513	97	\$117,524
50 to 99	217	15,517	70	\$451,935	108	\$56,784	109	\$46,269	41	\$72,236
100 or more	242	67,010	50	\$171,788	133	\$62,825	109	\$17,388	32	\$34,357

Notes: n/a = not available.

**Table 4-6**

**Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid  
for Partnerships by Return Type - 2017  
(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid		W-2 Count
			Number	Amount	Number	Amount	Number	Amount	
<b>All</b>	10,791	\$20,531,727	5,697	\$2,657,766	5,049	\$1,466,258	2,362	\$2,119,776	43,670
Non-Appportioned	7,512	\$12,512,378	3,912	\$2,138,718	3,559	\$972,516	1,558	\$1,002,294	33,065
Appportioned	3,279	\$8,019,350	1,785	\$519,048	1,490	\$493,742	804	\$1,117,482	10,605
<b>Percent of Total</b>									
Non-Appportioned	69.6%	60.9%	68.7%	80.5%	70.5%	66.3%	66.0%	47.3%	75.7%
Appportioned	30.4%	39.1%	31.3%	19.5%	29.5%	33.7%	34.0%	52.7%	24.3%

## SECTION 5

### PROPRIETORSHIPS

Sole proprietors are required to file Schedule C and/or Schedule F with their federal individual income tax returns. Schedule F is used to record farm activities, while Schedule C is used for all other businesses. Since single-member limited liability companies (LLCs) are classified as if they were a sole proprietorship, they have to file Schedules C, E and/or F with their individual income tax returns. Their schedules are included in the proprietorship count. Proprietors operating several businesses will often file multiple schedules. For this report, each schedule is treated as a separate entity.

Although not technically recognized as proprietors, some individuals receive rental income from real estate holdings. Federal Schedule E, Part 1, is used to report any revenue or loss derived from such activities. For the purpose of this study, any real estate rental recorded on Schedule E is considered a proprietorship entry, and included herein.

Due to lack of data access for federal tax returns in 2017, data from Hawaii resident individual income tax return Form N-11 (line 52-54) were used to summarize proprietorship business receipts. Since N-11 only has one line for each federal schedule (C, E, and F), taxpayers have to reconcile all their business receipts from different business entities on each schedule if they have multiple business entities categorized to the same schedule. This leads to underestimation of number of business entities.

Sole proprietorships accounted for 78.3% of all Hawaii business entities in 2017. Of the 154,594 registered proprietorships, 98,000 included Schedules C and F with their federal returns, while 56,594 attached Schedule E. Business receipts from proprietors totaled \$9.0 billion, which comprised 6.8% of all business revenues in the state (Table 1-1, Table 5-1, Table 5-2 and Table 5-3). Approximately 61.3% of proprietors had revenues under \$25,000, accounted for only 10.2% of total revenue from proprietorships, whereas 752 proprietors or 0.5% of proprietors recorded business receipts \$1 million or more and accounted for approximately 25.4% of total proprietorship revenues (Table 5-4).

**Section 5**  
**Proprietorships**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.

**Table 5-1**

**Distribution of Proprietorship Returns by Taxation District and  
Size of Hawaii Business Receipts <sup>1</sup> - 2017**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	154,594	99,143	22,256	23,638	9,557
Under \$1,000	9,270	5,945	1,165	1,628	532
\$1,000 - < \$5,000	23,798	14,699	3,408	4,190	1,501
\$5,000 - < \$10,000	18,608	11,121	2,910	3,299	1,278
\$10,000 - < \$25,000	43,094	28,039	6,192	6,235	2,628
\$25,000 - < \$50,000	27,830	18,655	3,894	3,668	1,613
\$50,000 - < \$100,000	16,337	10,639	2,421	2,274	1,003
\$100,000 - < \$250,000	10,106	6,419	1,540	1,486	661
\$250,000 - < \$500,000	3,292	2,134	444	503	211
\$500,000 - < \$1 million	1,507	982	198	234	93
\$1 million and over	752	510	84	121	37

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-2****Distribution of Proprietorship Returns (Schedule C & F) by  
Taxation District and Size of Hawaii Business Receipts <sup>1</sup> - 2017**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	98,000	59,872	14,595	17,251	6,282
Under \$1,000	8,757	5,607	1,108	1,548	494
\$1,000 - < \$5,000	20,536	12,614	3,015	3,609	1,298
\$5,000 - < \$10,000	12,442	7,474	1,907	2,242	819
\$10,000 - < \$25,000	19,675	11,770	2,956	3,662	1,287
\$25,000 - < \$50,000	14,188	8,658	2,187	2,441	902
\$50,000 - < \$100,000	10,043	6,070	1,597	1,715	661
\$100,000 - < \$250,000	7,500	4,553	1,194	1,245	508
\$250,000 - < \$500,000	2,780	1,767	373	453	187
\$500,000 - < \$1 million	1,373	884	<i>d</i>	<i>d</i>	<i>d</i>
\$1 million and over	706	475	<i>d</i>	<i>d</i>	<i>d</i>

<sup>1</sup> Individual taxpayers with more than one schedule C (or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-3**

**Distribution of Proprietorship Returns (Schedule E) by Taxation District and Size of Hawaii Business Receipts <sup>1</sup> - 2017**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	56,594	39,271	7,661	6,387	3,275
Under \$1,000	513	338	57	80	38
\$1,000 - < \$5,000	3,262	2,085	393	581	203
\$5,000 - < \$10,000	6,166	3,647	1,003	1,057	459
\$10,000 - < \$25,000	23,419	16,269	3,236	2,573	1,341
\$25,000 - < \$50,000	13,642	9,997	1,707	1,227	711
\$50,000 - < \$100,000	6,294	4,569	824	559	342
\$100,000 - < \$250,000	2,606	1,866	346	241	153
\$250,000 - < \$500,000	512	367	71	50	24
\$500,000 - < \$1 million	134	98	<i>d</i>	<i>d</i>	<i>d</i>
\$1 million and over	46	35	<i>d</i>	<i>d</i>	<i>d</i>

<sup>1</sup> Individual taxpayers with more than one schedule E reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-4**

**Number of Businesses and Business Receipts of Proprietorships  
by Size of Business Receipts - 2017  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	154,594	\$9,042,011
Under \$1,000	9,270	\$4,809
\$1,000 - < \$5,000	23,798	\$63,662
\$5,000 - < \$10,000	18,608	\$137,043
\$10,000 - < \$25,000	43,094	\$719,751
\$25,000 - < \$50,000	27,830	\$976,114
\$50,000 - < \$100,000	16,337	\$1,136,437
\$100,000 - < \$250,000	10,106	\$1,544,863
\$250,000 - < \$500,000	3,292	\$1,132,452
\$500,000 - < \$1 million	1,507	\$1,029,120
\$1 million and over	752	\$2,297,760

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.



**Table 5-5**

**Number of Businesses and Business Receipts of Proprietorships  
(Schedule C & F) by Size of Business Receipts - 2017  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	98,000	\$6,741,554
Under \$1,000	8,757	\$4,544
\$1,000 - < \$5,000	20,536	\$53,891
\$5,000 - < \$10,000	12,442	\$89,881
\$10,000 - < \$25,000	19,675	\$323,314
\$25,000 - < \$50,000	14,188	\$503,265
\$50,000 - < \$100,000	10,043	\$706,080
\$100,000 - < \$250,000	7,500	\$1,160,606
\$250,000 - < \$500,000	2,780	\$960,812
\$500,000 - < \$1 million	1,373	\$938,519
\$1 million and over	706	\$2,000,642

<sup>1</sup> Individual taxpayers with more than one schedule C (or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-6**

**Number of Businesses and Business Receipts of Proprietorships  
(Schedule E) by Size of Business Receipts - 2017  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	56,594	\$2,300,457
Under \$1,000	513	\$265
\$1,000 - < \$5,000	3,262	\$9,771
\$5,000 - < \$10,000	6,166	\$47,162
\$10,000 - < \$25,000	23,419	\$396,437
\$25,000 - < \$50,000	13,642	\$472,850
\$50,000 - < \$100,000	6,294	\$430,357
\$100,000 - < \$250,000	2,606	\$384,257
\$250,000 - < \$500,000	512	\$171,640
\$500,000 - < \$1 million	134	\$90,601
\$1 million and over	46	\$297,118

<sup>1</sup> Individual taxpayers with more than one schedule E reconcile their gross receipts on form N11, therefore the number of entities are underestimated.