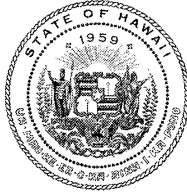


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GOVERNOR

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## COUNCIL ON REVENUES

STATE OF HAWAII  
P.O. BOX 259  
HONOLULU, HAWAII 96809-0259

March 14, 2008

The Honorable Linda Lingle  
Governor, State of Hawaii  
Executive Chambers  
State Capitol, Fifth Floor  
Honolulu, HI 96813

Dear Governor Lingle:

At its meeting on March 12, 2008, the Council on Revenues adjusted the forecasted growth rate of General Fund tax revenues for fiscal year (FY) 2008 from 4.9% to 3.9%. Details of the updated forecasts of the State's General Fund tax revenues for FY 2008 through FY 2014 are presented in the attached table.

The Council notes that the growth rate of general fund tax revenues for the first eight months of the current fiscal year is 3.1%, which is in line with other economic indicators such as the slower growth of Hawaii payroll employment and inflation-adjusted total personal income.

Other data support the contention that the economy is softening. The latest data released by the Department of Business, Economic Development, and Tourism (DBEDT) indicated that the pace of visitor arrivals for the first seven months of FY 2008 was down 0.3% from the same period in FY 2007. Private building authorizations for the first six months of FY 2008, which indicate future private construction, totaled \$1.8 billion, 15.9% lower than the total for the same period in FY 2007.

Some of the decline in this revenue forecast revision can be attributed to a 1 percentage point reduction in calendar year 2007 Hawaii payroll employment estimates reported after the annual, February "re-benchmarking" of the official statistics. Personal income, a large portion of which comprises wages and salaries, also should be expected to be revised downward retrospectively in a forthcoming release. In this instance, instead of roughly 2 percent job growth or real income growth, it turns out that in 2007 the figures for Hawaii were closer to 1 percent, as many other indicators—including tax revenues—also seemed to imply. Indeed, real growth by either measure may well be close to zero in calendar year 2008, and thus the trend in revenue growth towards approximately 4 percent rates of *nominal* increase broadly would be consistent with no

real increase and about 4 percent inflation. A correction to the economic assumptions used to forecast revenues, based on the rather substantial downward revision to recent data, naturally reduces the revenue growth forecast to these newer magnitudes.

In producing its forecasts, the Council has considered the impact to the General Fund tax revenues of tax law changes passed in recent legislative sessions including:

- Act 110, Session Laws of Hawaii (SLH) 2006—increase in standard income tax deduction and expansion of income tax brackets, effective January 2007, approximately \$50 million a year.
- Act 209, SLH 2007—exemption from general excise tax of alcohol fuel for FY 2008 and FY 2009, approximately \$40 million a year.
- Act 210, SLH 2007—one-time refundable constitutionally-mandated income tax credit, approximately \$26 million for FY 2008.
- Act 211, SLH 2007—refundable food/excise tax credit, approximately \$24 million per year starting in FY 2009.

The Council recognizes the challenge of forecasting revenues over the next several years as the impacts of significant tax law changes, especially recent business incentive tax credits, interact with external factors. Geopolitical events and capital markets volatility, which may alter such things as the prices of real estate and oil, will continue to pose challenges for economic forecasters. Hawaii economic growth is significantly exposed to recent increases in global petroleum and commodity prices, to which the islands' economy is particularly vulnerable. Adding significant uncertainty to the economic and revenue forecasts are consequences of recent financial markets' turmoil associated with the unwinding of credit risk exposures by financial institutions holding home mortgages as well as the financial structures that are derivative to those mortgages. This uncertainty has generated a systemic liquidity and credit crunch that monetary and fiscal policy authorities are intervening to ameliorate. However, economic outcomes remain uncertain and downside risks to the near-term General Fund tax revenue forecast should not be underestimated, which in turn could affect the path of revenues in subsequent years.

As always, the Council assumes that the State will not be subject to potential losses caused by decreases in federal allocations, any prolonged or crippling strikes, or any other unusual occurrences, and it has considered existing tax laws only.

General Fund Non-Tax Revenues increased in FYs 2008–2014 due to transfers from non-General Funds for pension accumulation, social security reimbursements; workers compensation and unemployment compensation; and transfers from the Antitrust Trust Fund and the Public Utilities Special Fund.

Special Fund Tax Revenues increased in FY 2008–2014 due to Act 102, SLH 2007, which provides funding from the cigarette tax (0.25 cents per cigarette in FY 2008) for the Department of Health's (DOH) Trauma System Special Fund and the Emergency Medical Services Special Fund; partially offset by decreases to the Transient Accommodation Tax (based on the Council's January 2008 projections).

Special Fund Non-Tax Revenues increases in FY 2007 reflect the Hawaii Health Systems Corporation's (HHSC) preliminary financial statements. Significant changes in FYs 2008–2014 are due to increased projections by the Department of Transportation based on amended signatory airline lease extension agreements; increases by the University of Hawaii undergraduate tuition fees caused by the growth of the new West Oahu campus; increases by Hawaiian Home Lands due to a corrections in general lease projections; increases by the DOH due to a correction in the reporting of revenues for Medicaid eligible reimbursements previously recorded as Other Than Special Fund revenues; and net decreases made by HHSC based on FY 2007 revenues and delays in the phasing of the new cardiovascular program at Maui Memorial Medical Center.

Other Than Special Fund Non-Tax Revenues decreased in FYs 2007–2014 due to changes in projected federal funds, projections for cost allocation assessments for risk management (Department of Accounting and General Services), projections for employee health plan contributions paid by the employer and the employee, projections for sales activities for the correctional industries program for the Department of Public Safety, and corrections of reporting errors for the DBEDT's public facilities development dedication fees, and corrections of revenues from reimbursement for Medicaid eligible services for the DOH, which should be more appropriately recorded as Special Fund Non-Tax revenues.

Please advise us if we can be of further assistance or if we can answer any questions you may have.

Sincerely,



PAUL H. BREWBAKER, Ph. D.  
Chair, Council on Revenues

Attachments

# ESTIMATES OF GENERAL FUND TAX REVENUE: FY 2008 to FY 2014

(in thousands of dollars)

| TYPE OF TAX                    | ACTUAL      |             | ESTIMATED   |             |             |             |             |             |             |  |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|                                | FY 2006     | FY 2007     | FY 2008     | FY 2009     | FY 2010     | FY 2011     | FY 2012     | FY 2013     | FY 2014     |  |
| General Excise & Use 2/, 4/    | \$2,355,316 | \$2,555,762 | \$2,679,774 | \$2,772,578 | \$2,911,679 | \$3,047,242 | \$3,157,777 | \$3,353,822 | \$3,560,838 |  |
| Income - Individual 3/, 5/     | 1,550,164   | 1,559,690   | 1,602,316   | 1,685,375   | 1,763,217   | 1,847,299   | 1,958,060   | 2,072,901   | 2,190,355   |  |
| Income - Corporation           | 130,010     | 81,834      | 89,620      | 92,423      | 95,375      | 99,777      | 107,172     | 114,821     | 123,842     |  |
| Public Service Company         | 120,679     | 124,017     | 129,975     | 139,866     | 149,606     | 159,333     | 169,085     | 179,104     | 189,411     |  |
| Insurance Premiums             | 88,068      | 92,196      | 83,334      | 84,020      | 88,529      | 91,427      | 116,616     | 133,071     | 146,762     |  |
| Tobacco & Licenses             | 86,827      | 85,143      | 87,093      | 89,045      | 91,453      | 94,021      | 96,650      | 99,453      | 102,325     |  |
| Liquor & Permits               | 45,955      | 46,034      | 47,094      | 48,141      | 49,231      | 50,338      | 51,450      | 52,569      | 53,681      |  |
| Banks & Other Fin Corps        | 16,324      | 16,599      | 17,804      | 19,409      | 20,813      | 22,237      | 23,630      | 25,199      | 26,790      |  |
| Conveyance                     | 20,720      | 7,033       | 12,116      | 12,347      | 12,696      | 13,023      | 13,396      | 13,783      | 14,240      |  |
| Miscellaneous *                | 4,551       | 1,120       | 528         | 531         | 534         | 536         | 539         | 541         | 543         |  |
| Transient Accommodation Tax 1/ | 16,378      | 17,076      | 15,577      | 17,808      | 20,064      | 22,390      | 24,828      | 27,433      | 30,215      |  |
| NET TOTAL                      | \$4,434,992 | \$4,586,504 | \$4,765,231 | \$4,961,543 | \$5,203,197 | \$5,447,623 | \$5,719,203 | \$6,072,697 | \$6,439,002 |  |
| GROWTH RATE                    | 10.9%       | 3.4%        | 3.9%        | 4.1%        | 4.9%        | 4.7%        | 5.0%        | 6.2%        | 6.0%        |  |

## Notes:

1/ Deposits of 44.8% of TAT revenues to counties (Act 156, SLH 1998); 32.6% to the tourism special fund and 5.3% to the TAT trust fund (Act 250, SLH 2002); 17.3% to the convention center enterprise fund (Act 253, SLH 2002); all net of general fund deposits of excess of fund ceilings. Act 235, SLH 2005, increases allocation to the tourism special fund to 34.2% and repeals the TAT trust fund. Effective on July 1, 2007. Act 209, SLH 2006, increases ceiling on allocation to the convention center enterprise fund to \$33 million. Effective on July 1, 2006.

2/ FY 2008 includes \$40 million, estimated spillover from June 30, 2007 falling on a weekend. FY 2012 excludes \$40 million, due to June 30, 2012 falling on a weekend. FY 2014 includes \$40 million, estimated spillover from June 30, 2013 falling on weekend.

3/ Act 110, SLH 2006, increases standard income tax deduction and expands income tax brackets. Effective on January 1, 2007.

4/ Act 209, SLH 2007, exempts gross income received from the sale of alcohol fuel from the general excise tax. Effective on July 1, 2007, provided that the exemption repeals on June 30, 2009.

5/ Act 210, SLH 2007, provides a one-time, refundable constitutionally mandated income tax credit. The credit is deductible from the taxpayer's 2007 individual income tax liability. Effective on June 26, 2007.

\* Includes inheritance and estate tax.

**STATE OF HAWAII**  
**GENERAL FUND**  
**MULTI-YEAR REVENUES FROM SOURCES OTHER THAN TAX**  
**FISCAL YEARS 2007 - 2014**  
(in thousands of dollars)

| <u>Sources</u>                             | <u>Actual<br/>FY 2007</u> | <u>Estimated<br/>FY 2008</u> | <u>Estimated<br/>FY 2009</u> | <u>Estimated<br/>FY 2010</u> | <u>Estimated<br/>FY 2011</u> | <u>Estimated<br/>FY 2012</u> | <u>Estimated<br/>FY 2013</u> | <u>Estimated<br/>FY 2014</u> |
|--------------------------------------------|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Licenses & Permits                         | 1,245                     | 1,007                        | 1,002                        | 1,002                        | 1,002                        | 1,002                        | 1,002                        | 1,002                        |
| Revenues from Use of Money<br>and Property | 85,420                    | 69,751                       | 70,018                       | 69,311                       | 68,859                       | 65,640                       | 65,204                       | 65,836                       |
| Federal                                    | 6,866                     | 5,536                        | 5,513                        | 5,513                        | 5,513                        | 5,513                        | 5,513                        | 5,513                        |
| Revenues from Other Agencies               | 1,964                     | 2,802                        | 2,802                        | 2,802                        | 2,802                        | 2,802                        | 2,802                        | 2,802                        |
| Charges for Current Services               | 212,052                   | 205,611                      | 210,755                      | 216,401                      | 222,715                      | 228,916                      | 237,603                      | 239,321                      |
| Fines, Forfeits & Penalties                | 351                       | 539                          | 530                          | 530                          | 530                          | 530                          | 530                          | 530                          |
| Repayment of Loans & Advances              | 26,286                    | 27,629                       | 24,542                       | 18,716                       | 22,876                       | 20,554                       | 18,111                       | 18,111                       |
| Non-Revenue Receipts                       | 186,421                   | 167,085                      | 185,480                      | 185,206                      | 185,716                      | 185,717                      | 185,717                      | 185,717                      |
| Judiciary                                  | <u>31,214</u>             | <u>32,025</u>                | <u>32,698</u>                | <u>33,215</u>                | <u>33,719</u>                | <u>34,232</u>                | <u>34,757</u>                | <u>35,292</u>                |
| Total                                      | <u>551,818</u>            | <u>511,986</u>               | <u>533,341</u>               | <u>532,696</u>               | <u>543,732</u>               | <u>544,906</u>               | <u>551,239</u>               | <u>554,124</u>               |

Prepared by: Department of Budget & Finance

March 12, 2008

**STATE OF HAWAII**  
**SPECIAL REVENUE FUND**  
**MULTI-YEAR TAX REVENUES**  
**FISCAL YEARS 2007 - 2014**  
(in thousands of dollars)

| <u>Sources</u>                    | <u>Actual<br/>FY 2007</u> | <u>Estimated<br/>FY 2008</u> | <u>Estimated<br/>FY 2009</u> | <u>Estimated<br/>FY 2010</u> | <u>Estimated<br/>FY 2011</u> | <u>Estimated<br/>FY 2012</u> | <u>Estimated<br/>FY 2013</u> | <u>Estimated<br/>FY 2014</u> |
|-----------------------------------|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Transfer of Gen. Excise Tax       | -                         | -                            | -                            | -                            | -                            | -                            | -                            | -                            |
| Transfer of Tobacco Tax           | 1,532                     | 5,633                        | 8,876                        | 12,579                       | 20,877                       | 29,170                       | 31,932                       | 31,932                       |
| Liquid Fuel:                      |                           |                              |                              |                              |                              |                              |                              |                              |
| Highway                           | 85,868                    | 92,167                       | 93,229                       | 94,304                       | 95,392                       | 96,494                       | 97,610                       | 97,610                       |
| Aviation                          | 2,174                     | 2,200                        | 2,200                        | 2,200                        | 2,200                        | 2,200                        | 2,200                        | 2,200                        |
| Small Boats                       | <u>1,658</u>              | <u>1,300</u>                 | <u>1,300</u>                 | <u>1,300</u>                 | <u>1,300</u>                 | <u>1,300</u>                 | <u>1,300</u>                 | <u>1,300</u>                 |
| Subtotal                          | 89,700                    | 95,667                       | 96,729                       | 97,804                       | 98,892                       | 99,994                       | 101,110                      | 101,110                      |
| Transfer of Transient Accom Tax   | 106,086                   | 114,704                      | 117,804                      | 121,485                      | 125,147                      | 129,959                      | 133,125                      | 137,573                      |
| Motor Vehicle Weight Tax          | 33,309                    | 31,513                       | 31,907                       | 32,306                       | 32,710                       | 33,118                       | 33,533                       | 33,533                       |
| Vehicle Registration Fee Tax      | 26,499                    | 26,558                       | 26,824                       | 27,094                       | 27,367                       | 27,643                       | 27,923                       | 27,923                       |
| Vehicle Surcharge:                |                           |                              |                              |                              |                              |                              |                              |                              |
| Rental /Tour                      | 46,989                    | 52,626                       | 39,678                       | 40,752                       | 41,847                       | 42,964                       | 43,676                       | 43,676                       |
| Environmental Response Tax        | 1,741                     | 1,800                        | 1,800                        | 1,800                        | 1,800                        | 1,800                        | 1,800                        | 1,800                        |
| Unemployment Comp Tax             | 139,341                   | 137,000                      | 137,000                      | 137,000                      | 137,000                      | 137,000                      | 137,000                      | 137,000                      |
| Employment & Training             | 956                       | 870                          | 420                          | 440                          | 800                          | 950                          | 950                          | 950                          |
| Election Campaign Contrib T.F.    | 220                       | 200                          | 200                          | 200                          | 200                          | 200                          | 200                          | 200                          |
| Transfer of Banks & Fin. Corp Tax | 2,000                     | 2,000                        | 2,000                        | 2,000                        | 2,000                        | 2,000                        | 2,000                        | 2,000                        |
| Transfer of Conveyance Tax        | 41,079                    | 41,060                       | 40,528                       | 40,700                       | 40,700                       | 40,700                       | 40,700                       | 40,700                       |
| Transfer of Tax on Ins. Premiums  | <u>2,008</u>              | <u>2,000</u>                 | <u>2,000</u>                 | <u>2,000</u>                 | <u>2,000</u>                 | <u>2,000</u>                 | <u>2,000</u>                 | <u>2,000</u>                 |
| Total                             | <u>491,461</u>            | <u>511,631</u>               | <u>505,767</u>               | <u>516,161</u>               | <u>531,340</u>               | <u>547,498</u>               | <u>555,949</u>               | <u>560,397</u>               |

**STATE OF HAWAII**  
**SPECIAL REVENUE FUND - SPECIAL FUNDS**  
**MULTI-YEAR REVENUES FROM SOURCES OTHER THAN TAX**  
**FISCAL YEARS 2007 - 2014**  
(in thousands of dollars)

| <u>Sources</u>                             | <u>Actual<br/>FY 2007</u> | <u>Estimated<br/>FY 2008</u> | <u>Estimated<br/>FY 2009</u> | <u>Estimated<br/>FY 2010</u> | <u>Estimated<br/>FY 2011</u> | <u>Estimated<br/>FY 2012</u> | <u>Estimated<br/>FY 2013</u> | <u>Estimated<br/>FY 2014</u> |
|--------------------------------------------|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Licenses & Permits                         | 13,494                    | 14,320                       | 16,706                       | 16,906                       | 17,379                       | 17,184                       | 17,461                       | 17,265                       |
| Revenues from Use of Money<br>and Property | 139,358                   | 112,703                      | 112,970                      | 109,320                      | 109,246                      | 110,304                      | 111,523                      | 112,658                      |
| Federal                                    | 260,481                   | 229,614                      | 229,933                      | 223,935                      | 229,030                      | 233,335                      | 237,857                      | 237,777                      |
| Revenue from Other Agencies                | 37,341                    | 103,858                      | 103,858                      | 53,878                       | 53,878                       | 53,878                       | 53,858                       | 53,858                       |
| Charges for Current Services:              |                           |                              |                              |                              |                              |                              |                              |                              |
| Utils & Other Enterprises                  | 320,635                   | 337,299                      | 378,631                      | 396,361                      | 412,055                      | 420,001                      | 441,967                      | 488,549                      |
| Others                                     | 706,625                   | 754,716                      | 817,074                      | 853,866                      | 889,777                      | 926,344                      | 945,322                      | 944,903                      |
| Fines, Forfeits & Penalties                | 4,069                     | 3,099                        | 2,711                        | 2,725                        | 2,789                        | 2,854                        | 2,868                        | 2,868                        |
| Non-Revenue Receipts                       | 395,513                   | 128,936                      | 122,088                      | 121,892                      | 121,887                      | 121,885                      | 121,889                      | 121,889                      |
| Judiciary                                  | <u>7,873</u>              | <u>9,609</u>                 | <u>9,780</u>                 | <u>9,740</u>                 | <u>9,871</u>                 | <u>9,904</u>                 | <u>10,040</u>                | <u>10,179</u>                |
| Total                                      | <u>1,885,389</u>          | <u>1,694,155</u>             | <u>1,793,751</u>             | <u>1,788,624</u>             | <u>1,845,912</u>             | <u>1,895,689</u>             | <u>1,942,785</u>             | <u>1,989,946</u>             |
| Adjustments:                               |                           |                              |                              |                              |                              |                              |                              |                              |
| Revenue Transfers                          | 337,072                   | 96,446                       | 89,598                       | 89,402                       | 89,397                       | 89,394                       | 89,398                       | 89,398                       |
| Adjusted Total                             | <u>1,548,317</u>          | <u>1,597,709</u>             | <u>1,704,153</u>             | <u>1,699,222</u>             | <u>1,756,515</u>             | <u>1,806,295</u>             | <u>1,853,387</u>             | <u>1,900,548</u>             |

Prepared by: Department of Budget & Finance

March 12, 2008

**STATE OF HAWAII**  
**SPECIAL REVENUE FUND - OTHER THAN SPECIAL FUNDS**  
**MULTI-YEAR REVENUES FROM SOURCES OTHER THAN TAX**  
**FISCAL YEARS 2007 - 2014**  
(in thousands of dollars)

| <u>Sources</u>                             | <u>Actual<br/>FY2007</u> | <u>Estimated<br/>FY 2008</u> | <u>Estimated<br/>FY 2009</u> | <u>Estimated<br/>FY 2010</u> | <u>Estimated<br/>FY 2011</u> | <u>Estimated<br/>FY 2012</u> | <u>Estimated<br/>FY 2013</u> | <u>Estimated<br/>FY 2014</u> |
|--------------------------------------------|--------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Licenses & Permits                         | 477                      | 493                          | 493                          | 493                          | 493                          | 493                          | 493                          | 493                          |
| Revenues from Use of Money<br>and Property | 96,187                   | 94,219                       | 90,463                       | 89,864                       | 89,693                       | 88,883                       | 88,502                       | 88,475                       |
| Federal                                    | 1,774,875                | 1,819,663                    | 1,817,085                    | 1,852,835                    | 1,887,101                    | 1,929,822                    | 1,972,073                    | 1,972,184                    |
| Revenues from Other Agencies               | 19,330                   | 12,767                       | 13,096                       | 12,618                       | 12,623                       | 12,623                       | 12,628                       | 12,628                       |
| Charges for Current Services               | 113,940                  | 113,738                      | 112,088                      | 113,139                      | 112,655                      | 114,951                      | 112,622                      | 112,635                      |
| Fines, Forfeits & Penalties                | 2,269                    | 1,108                        | 958                          | 958                          | 958                          | 958                          | 958                          | 958                          |
| Non-Revenue Receipts                       | 723,903                  | 746,914                      | 794,291                      | 832,298                      | 850,087                      | 887,660                      | 925,085                      | 963,210                      |
| Office of Hawaiian Affairs                 | <u>41,250</u>            | <u>15,100</u>                | <u>15,100</u>                | <u>15,100</u>                | <u>15,100</u>                | <u>15,100</u>                | <u>15,100</u>                | <u>15,100</u>                |
| TOTAL                                      | <u>2,772,231</u>         | <u>2,804,002</u>             | <u>2,843,574</u>             | <u>2,917,305</u>             | <u>2,968,710</u>             | <u>3,050,490</u>             | <u>3,127,461</u>             | <u>3,165,683</u>             |
| Adjustments:                               |                          |                              |                              |                              |                              |                              |                              |                              |
| Revenue Transfers                          | 3,394                    | 7,351                        | 2,351                        | 2,351                        | 2,351                        | 2,351                        | 2,351                        | 2,351                        |
| Adjusted Total                             | <u>2,768,837</u>         | <u>2,796,651</u>             | <u>2,841,223</u>             | <u>2,914,954</u>             | <u>2,966,359</u>             | <u>3,048,139</u>             | <u>3,125,110</u>             | <u>3,163,332</u>             |